THE LEADER, SATURDAY, JUNE 29, 1895



WE BEG

SILVERWARE VERY CHEAP. NECESSARY us Effects of Cheap Silver Upon Silversmith's Trade PUBLICITY. FISMING Since silver bullion has fallen s greatly in price there have been som trange manifestations in the busine f the silversmiths. It might perha ve been expected that the fall, **FAGKLE** rice would bring about an improv cent in the quality of solid silverwa the opposite has happen Labor is always a large element in the THE PRE-EMINENT Rods and Flies of the very latest ware, especially of the larger piece VALUE OF GOOD Now the price of labor did not fall with production. the price of silver, so that the decreas n cost of solid ware of good qualit ADVERTISING. was slow and really surprisingly small Charles Elliott Gunsmith Moncton N.B. The public that had been waiting fo the change was been disappointed, and o meet the expectations of such per as a large quantity of light and heaply made solid ware was produc The Newspaper the Only Lines, Reels, Baits, Baskets, This had the effect of narrowing the narket for well-made ware and of fu ther reducing its price. Persons un Natural Medium of Bus= skilled in silverware bought the light Landing Nets, Etc. ll-executed ware without suspecting it nferiority to that of our grandmothers iness=Bringing and ware of a better quality remained on the hands of the dealers. The rich est silverware has retained its valu among the wealthy, and the price i still high. but ordinary tablespoons All Sporting Goods and Fishing Tackle will easpoons and the like, even of heavy weight, have fallen greatly in price. be sold at a very small advance on cost to make Advertising is business. So cheap is the light silverware made If it wasn't business, it wouidn't answer to the expected fall in price that many makers of plated ware have be a part of business. The man who cannot utilize adgone into the sterling business, and many dealers in plated ware have gradually worked off their stock at a vertising in his business has no busireduction and replaced with solid sil ness to be in business, and generalver of the cheaper sort. It is said the v isn't light, solid silver, at least in the sim-When six hundred thousand ler articles, does not cost more than successful business men have adper cent. more than well-made plated vertised, do advertise, and intend to The consequence is that plated Just Received a Full Stock of are has been discarded by many peradvertise, we will not talk to the ons that have used it for ordinary oc man who dosen't believe in advertiscasions. Even good plate has to be re ing, and who is stagnating in his newed several times in the lifetime of the owner, and replating in good fashown folly, attempting to believe BICYGLE PARTS! that he is the exception which lon is not economical. The cost of a new plated spoon is scarcely more proves the rule. Supposing he is han five cents above that of replating what man of sense dares follow the an old one, provided the replating be rule of exception, when immutable properly done. It is a saying of the silversmiths that you con plate Union square for a dollar, and plated ward laws of success demands necessary publicity? Make up statistics for ubjected to the acid bath yields scarce ourself. How many successful enough to pay for the process. Hotel: men in your town or city do busiwhich use up a set of plated ware in hree or four years would find solid silness without advertising? Will er at present prices much cheaper but Can supply any piece that goes you be with the successful majority for the danger of loss by theft. Clubs or fn the risky minority? doubtless would use solid silver but for Does advertising pay? he annoying necessity of daily count ng and checking it would involve. Read the answer in the success or into a Bicycle. Of course, the manufacture of large the six hundred thousand business articles in plated ware has not been so men who know that advertising seriously affected by the fall of silver. Only the rich can buy such articles in sterling. Much of the best plated nov There is annually expended in s imported in the baser metal and America one hundred and fifty mil-Wheels straightened and replated in this country. This is true of ion dollars in advertising of all ome articles sold by the most reputclasses, the bulk of this money goable manufacturers of plated ware. The ing into regular periodicals, and demand for cheap and tawdry large ar paired as good as new. ticles in plate continues, and the poordaily and weekly newspapers. The est of this stuff has but a thin wash of proven value of advertising in eal silver. Since the fall in the price of silver-ware the large dry goods houses have magazines and other national publications, has no place in this city,

C. ELLIOTT,

proportion coming from not exceed- 42, Main St.,

Moncton, N. B.

Relief. The celebrated Dr. Chase's Ointment is made expressly for Itching Piles, but it is equal bod in curing all Itchy Skin Discuss, such as Eczema, Itch, Barber's Itch, Salt Rhenne, Rin Yorm, etc., etc., For sale by all druggists. Price 60 Cents, all address-EDMANSON, BATIS & CO., Toronto, Ont., Sole agents for Dominian of Paca-

# Covenant Mutual Life Insurance Co.

#### Of Galesburg, Illinois.

#### CASH ASSETS . . . \$1,300,000. SURPLUS . . . \$1,000,000]

\$53 000 deposited with the Dominion Government, as 

ALL KINDS, OF POLICIES issued by this Company and prompt payment of death claims Not a dollar due and 

GOOD TERMS TO AGENTS. No experience needed. gents wanted in every county in my district . . . . .

F. A. JOHNSON = = DISTRICT MANAGER. District Office, NCTON, N. B. P. O. Box, 174.

1P. S. I am also manager for the best Accident Company in the.

world

## Assessors Notice.

For the Parish of Moncton in and out of the City:

The undersigned assessors for the Parish of Moncton having received a warrant for the assessment of the sum of nine thousand nine hundred and seven dollars and eighty-two cents (\$9907.82) for various purposes in the Parish of Moncton within nd out of the City hereby give notice of e same and request all persons liable to be rated to hand into either of us a true statement of their property real, and per sonal, together with income, hable to be assessed WITHIN THIRTY DAYS. All Secretaries of School Boards are hereby required to furnish within the time named, a correct list of all persons liabe to be rated in their respective districts with the property and income of each in manner and form as the law directs. A list containing the names and rating

for inspection of all persons liable to be assessed will be posted in the Market Building in the City of when completed: Moncton, March 4th, 1895.

R. A. CHAPMAN, FERDINAND M. LEBLANC, Assessors. HARVEY WILSON, Mar23dtf



DPENED AT E. FORBES NEW TRIMMING LACES. HEW ART SATEFAS, ART DENIM for Cusions' Bags, & ART EMBROIDERY SILKS

To open, a fine assortment of CHINAWARE, in sets and odd Cordwood, hard and soft pieces.

Albion Block Main St

E. Forbes,

NOTICE. It is necessary to draw the attention o those concerned to the following Section

of the Rules and Regulation of the Government Railways of Canada. 55.-Coachmen, hackmen, carters, porters and runners for railroads. boats, stage lines and hotels, will not be allowed to solicit custom of passengers upon any of the trains,-nor will they be allowed to forms on the arrival of passenger trains to solicit or influence passengers; but they shall stand in such places as directed by the Station Master, Agent or Policemer Cattle dealers, butchers aud market men will not be allowed in the cars, station or freight houses, or upon the platforms, or the arrival of the trains, for the purpose of trading; nor will hucksters, OR VENDORS hat andreas OF NEWSPAPERS, books, fruit, flowers, con fectionery, and other such articles, be

allowed in he cars, or upon the train, nor to enter the stations, or come upon the platferni for the purpose of disposing or the same, except by permission of the Station Master or Conductor under the authority of the Superintendent. Disorderly conduct, unnecessary shouting, profane or obscene language to the annoyance of passengers will prohibit any vendor of newspapers from coming or Moneton Station platform for the purpose of disposing of the same, Apr6doi.

COAL and WOOD

The undersigned has the agency for the River Hebert Coal. All coal weighed at the City Market Scales.

PRICE \$4.40 PER TON.

Delivered to any part of the city. Also WOOD of all kinds: Cut Stove Wood

the use of sterling. Such things are usually sold singly and often to persons who would not go to the expense of buy'i.g a dozen spoons at a time. Sixty. seven cents seems a trifle to put into spoon, and between birthdays Christmas, marriage anniversaries, and like occasions, the thrifty housewife gradually gets together the dozen silver spoons she has coveted all her married life. After that one trifle or another is added until the table is fitted out for gala occasions with all the small silver needed for a respectable show. To be sure it is ill made to critical eyes, and light to the hand, but not lighter than erished old spoons that have come lown as heirlooms in richer families. Persons who have not bought silver ware in a long while and have been accustomed to the rich and heavy spoon of 40 years ago, are fairly dazed by the cheapness of the new silver. A lady whose silverware was old went to a shop not long ago to buy three or four spoons. The proprietor left her in charge of a clerk and returned to find a counter covered with spoons of all hat, a cloak, or any other article

sizes, and the lady, in delight at their cheapness, preparing to buy four or five times the number of articles she at first had in mind .- N. Y. Sun. A Golden Masterpiece.

Wenzel Jemnitzer's golden centre piece the most exquisite piece of Ger man goldsmith's work ever produced, is about to be lost to Germany. It is three feet high, the upper portion, held by a female figure, representing the earth, and was made for the Nuremberger Town Council in 1846. The material is silver, gilded and enancelled ; the artist was paid 1,525 guldens for his work. At the beginning of the century

it was bought by a merchant named Merkel, in whose family it remained till sold in 1880 to the Frankfort Rothschilds, and was known to sightseers as the Merkel centrepiece. The late Em-peror Frederick III. when crown Prince, saw the work, and obtained a promise from the owner that if it was

ever sold, he should have the first re-fusal, but he was unwilling to pay the \$200,000, which the Rothschilds gave for it. By the will of Meyer Karl von Rothschild's widow, the art treasure of the Frankfort house, including the Jammitzer piece, are bequeathed to the Paris and London families. Some German papers, in consequence, ask for a law like that of Italy, prohibiting the exportation of works of art without the permission of the Government. -- Architect and Builder.

Do You Know That good manners seem to be at a liscount nowadays ?

aping of rything that is manaish ? That to mind your own busices i ne of the greatest arts 'n the world ? Phat contentment comes from with-

That self-consciousness is an impeli n: to success ? That to be a good listener is an inplishment much to be desired ? That it is a very had labit to

#### se one of always having a motive ? Champagne.

There are two peculiarities about champagne drinking which are capable of explanation. The one is the rapidity with which the wine exhilarates, not withstanding the small proportion of alcohol it contains. This is due to the carbonic acid gas evolved, which is in-haled while drinking, for it is the property of this gas to expedite the action of anything with which it is associated. It is estimated that one glass of champagne is equal in effect to two glasses of still wine of the same strength and is more rapid in action. The other peculiarity is the sort of lethargy or deadness which follows after excessive champagne drinking. This is analogous to the stupor produced by carboate acid gas, but it is assisted and intensi-

peppia -New York Record.

ten miles Business has suffered from busi ness depression, but no business depression ever exceeded beyond its epidemic limit, and every depression has been followed by better times, all the more brisk from their contrast with preceeding months. The most successful business men prove, by liberal expenditure, that there never have been times so dull that extra advertising did not pay. The foolish business man cuts his publicity appropriation when business appears to be poor, and allows the neighbor in business to cut into his old customers, and keep new ones away from him One has only to judge folks by himself to be convinced that few people buy anything, beyond perishable necessities, without due consideration. A woman seldom buys a

for local business men, who obtain

the bulk of their business from the

city in which they do business, and

from within a radius of not exceed-

ing one hundred miles, the great

for her own use, or for the children, except when the matter has been thoroughly reflected upon, and the market investigated.

While men are quicker buyers, most of them think before they buy, and as the majority of men, so far as buying is concerned, are under the direct domination of wife, mother, sister, or some other woman' we cannot be far out of the way in saying hat most goods are purchased with two or three weeks consideration

If the times have been hard, or are hard, they will buy almost as much, but they will buy necessities and fewer fancy luxuries, when it times are particularly good, they will buy foolish luxuries instead of so many necessities. The times regulate the class of their buying. Ninety per cent. of the people

don't know what to puy. The majority of people are like

sheep. They can be led by real or presumed argument. Many a woman who intends to give a poor relative an oil stove can be made to buy a first class cooking range. Many a father thinking of present ng his son with a bicycle or sled, can be made, with proper advertisements, to purchase a good bicycle or sled, which is cheaper in the end, and more satisfactory all around If the times be particularly dul in town, it is partly your fault. You can make them lively If the advertisers in the city are slow, unliberal, the best opportunity is offered the enterprising merchant to take business away from them. Where all the merchants are progressive, then advertising is all the more progressive, then libera advertising is all the more necessary. The advertisement should not present more than one point at a time unless the articles be devided by advertising rules or other distinct divisions, which make the felt cold all the time, appetite poor, stoma

tinct divisions, which make the advertisement not a conglomera-tion of advertisements, but a direc-tory of distinct attractions, seperate-ly presented. It is remarkable now attractive an apparently unattractive article appears, if well dusted in the store, and well advertised in the newspap-ers. The original advertiser will convince people, who are not regu-larcustomers 1 larcustomers



The laws of the Medes and Persians were unalterable, but science asserts its nobility and is ever making itself more resplendent with new discoveries. Nature's great law is that of progress. From the days of Adam, with his primitive suit of fig leaves; to the present hour, the noble art of

## TAILORING

Has been conspicuous for its splendid achievements. Gentlemen, I am cosmopolitan in my predilictions. I am prepared to make garments suited fo. the balmy days of summer, and also such as are fitted for the hyperborean blasts of winter. I am also in a position to make suits that will, in point of fit, show the beautiful outlines of the human body almost as well as the statute as it comes from the sculptor's chisel.

Gentlemen call at my establishment in Moncton as my fits are warranted, and my workmanship open to the keenest inspection.

I have now on hand a full line English, Scotch and Canadian Tweeds, Worsted Coating, Overcoating and Farcy Trousering. Now is the time for you to call and leave your order for a summer suit or over coat.

## A. Y. CLARKE,

### MERCHANT TAILOR

184 Main Street, Moncton, N. B.

#### CHASE'S CHAPTER

1. Dr. Chase's Kidney-Liver Pills are a combination of valuable medicines in concen trated form as prepared by the eminent Physician and Author, Dr. A. W. Chase, with view to not only be an unfailing remedy for Kidney and Liver troubles, but also tone the Stomach and purify the Blood, at a cost that is within the reach of all. The superior merit of these pills is established beyond question by the praise of thousands who use them—on Pill a dose, one box 25 cents.

2. When there is a Pain or Ache in the Back the Kidneys are speaking of trouble that will ever increase unle

relieved. We have the re liable statement of L. B Johnson, Holland Landing, who says: I had a constant Back-Ache, my back



#### WOMAN'S NEED

Women suffer unspeakable tortures from muscular weakness, caused by impaired nerves and poor blood. Uric Kidney acid poison, unsuspected, weakens the nerves and *poisons* the blood. By and by, if the Kidneys do not properly purify the blood, then comes pro-lapsus, retroversion, etc. Blood 75 per cent. pure is not a nourisher—it is a death breedez. Delicate women need not be told how much they would give to get and STAY well. If they would give to get and STAY well. If their blood is free from the poisonous ferments of the Kidneys and Liver, they will never know what "weakness" is. The blood is the

it cannot be kept pure except the Kidneys and Liver of eir work natura

rgans, one 25 cent be vill prove to any suf

Ar1ly at 74 Lock Factory, or at residence Cam-EDWIN HAGERTY, Moncton, N. B. field by the excess of sugar deranging the stomach. The undigested sugar turns into acid, and thus it is that too much champagne is apt to produce dys-

