

THE WOODSTOCK DISPATCH.

ISSUED WEDNESDAY

from the office, 46 Queen Street, Woodstock, N.B.

Subscription price \$1.00 per year. Advertising rates made known on application. P. O. Box 5. Telephone.

HARLES APPELBY & T. CARL L. KETCHUM, Editors and Proprietors

WOODSTOCK, N. B., APRIL 18, 1900.

EXERCISE PATIENCE.

We are all interested in the war, why not, since our own boys are at the front? Before the capture of Cronje and the relief of Ladysmith, we were all anxious, and the generals were criticized freely. English papers, notably the Times, was censorious of the management of affairs in the field. When French relieved Kimberley, when Roberts held up Cronje, and when the indefatigable Buller relieved Ladysmith, we shouted, and said we would take it all back about the generals being no good. But since then, we have heard of reverses and we are becoming critical again. Again we are in good company, for the Thunderer and sundry loose English journals are again finding fault. One paper goes so far as to say that the English forces, can be compared to lions led by asses. This is very hard on the officers.

It may as well be stated that if our generals are no good, if Roberts, Kitchener, Buller and the others are mostly fools, it is hard to know where to go for the bright men, and the empire is in sad danger of collapse. It has been suggested that if we had lived in Wellington's day we would have voted him a fool, for he was months doing nothing, or apparently nothing. In those days, however, there was not the telegraph and the public did not demand a victory every day. We expect a victory every time we get a paper, and woe betide the general who has been obliged to report a reverse.

There is a heavy contract yet to be carried out in South Africa. Fancy, the long lines of communications that must be guarded. Remember, that the railways run for hundreds of miles through an unfriendly, if not a hostile country. Cape Colony itself, is full of rebels. Do we not read that while the siege of Kimberley was on, there were Boer sympathizers within the city who were signalling their friends? This sort of thing is going on all over. Rudyard Kipling in his article "The Sin of Witchcraft" shows how much this feeling pervades Cape Colony. So, that there is more to contend with than the enemy who fights us in front. There is the man who does sticking in the back, and he is always hard to watch.

Now, suppose we exercise a little patience. "Bobs" was not born tomorrow, and it is said that Kitchener knows something of soldiering, while whoever holds Buller to be a dunce may change his opinion any day.

FASHIONS IN PIANOS.

The Upright Most Used Now—The Old Square Pianos—Most Grands Now Sold.

The upright piano was first introduced into this country about thirty-five years ago, and came into extensive use twenty-five to twenty years ago. Sold at first more especially for use in the small rooms of modern flats and apartments, because of the small space it occupied, it soon came into general use and is now regarded as the modern type of piano. The upright is now the piano commonly sold everywhere, in all parts of the country alike, just as the square pianos were sold years ago. So completely has it crowded out the other that there are no square pianos made now, except to order for some special purposes, as for use in schools. There are, for instance, several hundred square pianos in use in the schools of New York city. Such a piano can be placed in a schoolroom wherever most desirable without obstructing the view.

But while with the exception noted there are no square pianos made nowadays and none sold now, there are tens of thousands still in use, scattered all over the land, in city and country, proportionately fewer in city than in country, the supplanting of the square for the upright having naturally progressed most rapidly in the cities. Many of the square pianos yet in use in one part of the country and another are still good instruments, some of them excellent. Made of the best materials and in the best workmanlike manner, by good makers, their life with any sort of reasonable care is very long, and they may remain good pianos for years yet. Many second-hand square pianos, which have been taken in exchange for modern pianos, are sold. The old square pianos taken in exchange are disposed of in various ways, and at all sorts of prices; some are sold for as little as \$10. Some second-hand square pianos are sold to churches and to Sunday schools and other schools all around the

DR. A. W. CHASE'S CATARRH CURE ... 25c.
Is sent direct to the diseased parts by the Improved Blower. Heals the ulcers, clears the air passages, stops droppings in the throat and permanently cures Catarrh and Hay Fever. Blower from All Dealers, or Dr. A. W. Chase, Medicine Co., Toronto and Buffalo.

country. Others are sold to country hotels and summer boarding houses. But by far the greater number of them are sold for use in homes to purchasers of moderate or of very limited means, who want a piano and cannot afford to buy a costly instrument. For a long time Philadelphia was a good market for second-hand square pianos. Philadelphia is commonly known as a city of homes, where many people of moderate means live in houses of their own. The owners of these homes had more room to put pianos in than the flat dwellers had, and many of them bought second-hand squares, getting good instruments at low prices. Second-hand square pianos have been shipped from here to Philadelphia in carloads, and such pianos have been loaded into cars without boxing. Philadelphia doesn't take so many second-hand squares now as it formerly did, but it is still taking some.

While the upright is now the standard piano, as once the square was, all manufacturers report a steady and proportionately increasing sale of parlor grand pianos, both small and large. More and more people of comfortable or ample means are now buying parlor grands. While all manufacturers are now making more grands than formerly the proportion of grands sold in any one make increases with the cost of the pianos produced. In one make at least, the grands constitute a large percentage of the output.

Inexperienced Storekeepers.

One of the things that surprises the observer is the large number of young men who are ambitious to become storekeepers on their own account. These young men are in search of some genteel occupation in which the remuneration is large and the work light, and they think that a country store supplies this very thing. Only one phase of the storekeeper's life do they look at, and that is his apparent prosperity and comfortable surroundings. He is selling plenty of goods, and, of course, it is inferred, must be making lots of money. Without further investigation young men are quite willing to invest not only their own cash but all they can borrow from their friends, in such an enterprise—it looks inviting. One day this week the writer found himself travelling eastward along with an entire stranger, a nice young man, in some respects, such as described above. He was in search of a small but growing town of about a thousand inhabitants, where he could rent a nice little store and set up as a merchant.

The number of shops already in a place did not appear to concern him much, because he felt sure that he would soon be able to attract a good many customers by having a nice stock and selling his goods for some months at cost or a small fraction above cost. Upon enquiry it was ascertained that this sanguine young man had no practical knowledge of mercantile business, that he had already changed his occupation several times, having been in various employments in Western Ontario, and so far as he could see into the future, opening a good country store was the next best thing to engage in. He argued that at the worst he was sure to get a good living, anyway. While claiming to know something of the cost of merchandise, he admitted that he knew nothing about the quality, style or class of goods that would sell best in any particular locality. All of this he would leave to the advice of some honest wholesale man, who would take especial interest in his welfare, so he thought. What he felt sure of was that he could soon sell plenty of goods, and if he did would surely make at least a good living. He did not know that success depended on the proper buying of goods, as much as upon the clever selling of them. As to how profits were made he had some very hazy ideas. He seemed to think that after an allowance was made for wages, the difference between the invoice price and selling price of goods was all or nearly all profit. The items of rent, taxes, insurance, interest, depreciation of stock and losses by bad debts were, according to his notions, entirely too small to be considered. So little did he know of business that he thought these could not seriously affect the calculation either one way or another. He had entirely overlooked the fact that, in any event, all or nearly all of these factors must be carefully considered and provided for. Rent and taxes, fuel and light, have to be paid whether goods are sold or not. Interest goes on, by night as well as by day. What he could not be sure of, however, (though he assumed it cheerfully), was his ability to sell goods at a profit, and this was the turning-point in the affair—the very essence of business.

Quite plainly, this young man was not aware of the fact that in many Canadian towns and villages, especially near the large centres of trade, are to be found merchants who at one time were prosperous, but who, during the past few years, have found it, with all their capital and experience, extremely difficult to make ends meet. Many such men would rejoice to have a chance to dispose of their premises at cost price, and their stock for cash at a reduction of thirty or even forty per cent. discount and retire from retail business. The fact being that it now-a-days is subject to so many worries and

MRS. GEO. TRAILL,

A Well Known Lady of Thornhill, Man.,

Got Almost Instant Relief From Heart Trouble by the Use of Milburn's Heart and Nerve Pills.

It is simply wonderful the number of western women who are coming forward to tell of the curative powers of Milburn's Heart and Nerve Pills.

This time it is Mrs. Geo. Traill, a highly respected lady of Thornhill, Man., who gives in the following words the history of her case:

"I obtained from Mr. J. A. Hobbs, druggist of Morden, Man., a box of Milburn's Heart and Nerve Pills, as I was very bad with heart trouble at the time.

"I used the one box and got almost instant relief. I then bought another box, but only had to use a few of the pills, as I have never been troubled with palpitation since using them.

"I am very thankful that I got the pills, and if this will be of any use to others suffering as I did you may publish it in the papers."

annoyances that the profits are out of all proportion to the risks and vexations incurred.

It is impossible to put old heads on young shoulders, and it is rarely that a man in early life will consent to profit by the experience of an older man, who has had opportunity of observation and who perhaps has "been through the mill." It is pleasing to know, however, and it is some satisfaction to the writer to narrate, that his questions and suggestions were the cause of this thousand-dollar-young-man turning back and reconsidering the country store notion. After this he will look at "storekeeping" with different eyes, having been made aware of its drawbacks and responsibilities, as well as of its attractions.—Monitory Times.

A CARD.

We, the undersigned, do hereby agree to refund the money on a twenty-five cent bottle of Dr. Wills' English Pills, if, after using three-fourths of contents of bottle, they do not relieve Constipation and Headache. We also warrant that four bottles will permanently cure the most obstinate case of Constipation. Satisfaction or no pay when Wills' English Pills are used.

Garden Bros., Druggists, Woodstock, N. B. Chas. G. Connell, Druggist, Woodstock, N. B.

Chas. A. McKeen, druggist, Woodstock N. B.

Fit the Food to the Physical Task.

Feats of strength require a diet in accordance with the needs—that is, prolonged or otherwise. If you want to perform for a short time the greatest possible amount of muscular labor, as in playing a game of ball, rowing, running, bicycling, lifting, or accomplishing any unusual feat of strength requiring an extraordinary effort, always select a diet rich in protein. If, on the other hand, you want to take a great amount of steady exercise daily, or perform a great amount of uniformly heavy work every day, but at no time of a very intense character, you should partake of a diet containing little protein, but rich in carbohydrates—that is, starches and fats.—February Ladies' Home Journal.

Cook's Cotton Root Compound

Is successfully used monthly by over 10,000 Ladies. Safe, effectual. Ladies ask your druggist for Cook's Cotton Root Compound. Take no other, as all Mixtures, pills and imitations are dangerous. Price, No. 1, \$1 per box; No. 2, 10 degrees stronger, \$3 per box. No. 1 or 2, mailed on receipt of price and two 8-cent stamps. The Cook Company Windsor, Ont. Nos. 1 and 2 sold and recommended by all responsible Druggists in Canada.

No. 1 and No. 2 sold in Woodstock by Garden Bros. Druggists

The Hartford Grist Mill and Carding Mill

Are Running Every Day.

R. E. HOLYOKE, AGENT, Woodstock.

Wool left in his care will receive prompt attention.

We have the reputation of making first-class work.

L. S. R. LOCKHART. Hartford, Aug. 5, 1899.

FOR SCIATICA, PLEURISY, STITCHES, CRICKS, NEURALGIA, RHEUMATISM, LAME BACK. **MENTHOL D&L PLASTER**. THE BEST ANTI-RHEUMATIC PLASTER MADE. EACH PLASTER IN ENAMELED TIN BOX PRICE 25¢ ALSO 1 IN 1 YARD ROLLS PRICE \$1.00. **DAVIS & LAWRENCE CO. LTD.** MANUFACTURERS MONTREAL.

These Things Must Be Sold!

All the China and Crockery in our Woodstock store. We have a large and varied stock of these goods that we shall sell at ridiculously low prices.

Dinner Sets, Tea Sets, Chamber Sets, Porridge Sets, Fancy Cups and Saucers, Pitchers, and odd pieces of all kinds.

C. M. SHERWOOD,

Main Street, Woodstock.

We Manufacture And Have For Sale

Threshing and Sawing Machines, Rotary Mills, Shingle Machines, And General Mill Work.

Also, Furnaces, Farmers' Boilers, Stoves of All Descriptions.

One and Two Horse Seeders,

Turnip Drills, Pulpers,

Mowing and Reaping Machines, with Roller Bearings,

Spring Tooth Harrows,

And the Finest Kind of **STEEL PLOWS**

in the market, consisting in part of the CELEBRATED No. 21, 30, 8 and 6. They are guaranteed not to be Chilled Plows, but Genuine Crucible Steel Mouldboards, Hard Outside with Soft Centres.

Repairs for Frost & Wood's Machinery kept in stock.

SMALL & FISHER CO. L'td.

Woodstock, N. B.

Ask your grocer for

EDDY'S

"EAGLE"	PARLOR MATCHES	200s
do	do	100s
"VICTORIA"	do	65s
"LITTLE COMET"	do	do

The finest in the world. No brimstone.

The E. B. EDDY CO. Limited.

Hull, P. Q.

Our Output This Year

Will exceed that of all previous years.

You Want a New Waggon?

Then give us a Call—we can give you

Cornings, Surreys,

Road Waggon, Phaetons,

Bangors, Expresses.

You can have your choice of Rubber Tires, Ball Bearings, Dust Proof Hub Bands, 500 Mile Axles, all kinds of Patent Circles, any colored gear or body and texture or color in trimmings. You are not confined to one style of wagon. Tell us what you want and we will get it up for you promptly.

The Woodstock Carriage Co.

Main Street, at the Bridge.