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Mrs. Norma Swanston, Cargill, Ont., writes: "I take great pleasure in recommending Dr. Wood's Norway Pine Syrup. I had a very bad cold, could not sleep at night for the coughing and bad pains in my chest and lungs. I only used half a bottle of Dr. Wood's Norway Pine Syrup and was perfectly well again."

Price 25 cents a bottle.

**Venezuela Then and Now.**

The astonishment of a traveller from Venezuela who had been in this country in 1895, and should return here today, would surely rival that of any assumed visitant from Mars. His melancholy might equal even that of Macaulay's naked New Zealander sitting on the ruins of London Bridge. For what an amazing transformation would not our Venezuelan have to note! Seven years ago he and his fellow-countrymen and his native land were as the apple of our eye. On their behalf we were ready to go to war with the greatest naval power on earth. To prevent our "sister republic" from having an inch of territory taken from her, we were as ready as Hotspur to shed our dear blood drop by drop. There was, in fact, a most effusive, not to say maudlin, swearing of eternal Pan-American friendship, and let the rest of the world come on if it dared!

But now, to Venezuelan eyes, we must seem to have suffered a sea-change. It is a question today, not of a dispute over a boundary line in the swamps and tangled forests of a semi-tropical country, but of very hard cash demanded at the cannon's mouth. Great Britain never proposed to delimit her claimed Venezuelan territory by force; but her war-ships are now insulting American waters by their presence, and side by side with German cruisers are preparing to move upon unhappy Venezuela just as if she were Abyssinia or Persia, with no big brother to protect her. "Where," the Venezuelan traveller might well ask, "is the noble ardor of 1895? Where is America for the Americans? Where is the immortal Monroe?" Where, indeed! The Venezuelans are treated by the American press and public today as if they were nothing but a nuisance. "Good enough for the miserable Dagoes," is the common remark about the news that Germany and England are to seize Venezuelan ports and collect a long-overdue debt. To leave out no drop of bitterness from the cup pressed to the lips of the Venezuelan traveller, he would have to read solemn and very dull newspaper editorials, telling him that he never did understand the Monroe Doctrine anyway.

The thing which Americans ought to bend their minds to understand, however, is that the temper in which such affairs are handled makes all the difference in the world. We are convinced that it would have been just as easy to set the country aflame against Germany this year over Venezuelan wrongs as it was against England in 1895. The madness of that time was wholly without good reason. A distinguished American, long resident in England, then wrote from London to a friend in this country. "We can see that you are very angry, but we haven't the faintest idea what about." The only explanation was that the Administration managed to give the impression that England was contemplating a great outrage and the people were ready to fly to arms without stopping to ask what it was all about. A similar belligerent note from Washington against Germany would undoubtedly lead to a similar result. It would be easy to make out a plausible case. "The scheming foreigners say that they only want to collect money justly due them, but how do we know that the debt is a just one? Is it not an example of the land going with the money? How do we know that, once in possession of the sacred soil of republican America, these monarchists will ever give it up? We must resist the very beginnings of aggression. The Monroe Doctrine is in peril, and we must awake, arise or be forever fallen!"

But President Roosevelt has met the situation with such calm good sense that the country is as quiet and indifferent as it would have been in 1895 had a similar course been followed then. The correct attitude was indicated unmistakably in the President's message last month. "No independent nation in America need have the slightest fear of aggression from the United States." So much for that side; then for the other—"It behooves each one to maintain order within its own borders, and to discharge its

just obligations to foreigners." That tells the whole story. The language used is perhaps a little harsh; it will no doubt grate on some South American ears; it is a tone which we should never think of using towards Italy, for example, or of tolerating for an instant if used by Italy towards us. But it states the true position accurately. No stretch of the Monroe Doctrine or of American big-brotherhood will enable the South American to assume the part of spoiled children. If they are naughty they will be whipped and sent off to bed. If they play fast and loose with their international obligations, they will have to take the consequence. No ægis of Monroeism will be held over them. We shall neither pay nor guarantee their debts nor prevent their creditors from forcing them to settle. They are always welcome to our good offices, but just at present our good offices consist in telling them bluntly to be decent and meet their obligations to foreigners. It is a great point gained. The sound position taken by President Roosevelt in all this business contributes not only to the peace but to peace of mind. We shall not begin to see horrid visions and to talk of war every time a South American country takes to playing its tricks, and shall look upon the sailing of a foreign warship to enforce justice in South America as calmly as we should upon a deputy sheriff going out to make a levy.—New York Post.

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**Well Paid For the Ham.**

"John, have you charged that ham?" asked a provision dealer of his assistant a few mornings since.

"What ham?" was the question in reply.

"The ham that was sold about ten minutes ago."

"I didn't know a ham had been sold. I didn't sell any."

"Well, I did, and I don't remember to what party I sold it. Don't you remember?"

"This is the first I knew of any ham being sold."

The provision dealer thought he had lost the price of the ham. Not so the assistant. He looked over the list of orders, and tried to remember the persons who had been in the shop that morning. The he charged the ham to every one of these persons, seventeen in all.

"Sixteen of these will kick," remarked the assistant, "and the seventeenth is the man who got the ham."

The proprietor raised the assistant's wages and took a drink.

Both anxiously watched the result. Of the seventeen persons to whom the ham had been charged just four did the kicking act; the rest paid their bills without further inquiry, so the provisions dealer got paid thirteen times for the ham.

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**The Reciprocity Convention.**

There is a fitness about the choice of Detroit for a convention of United States business men to advocate reciprocity with Canada, for it was at Detroit that the convention was held in 1865, one of whose objects was to prevent the abrogation of the then existing Reciprocity Treaty between the countries. But years have passed since then—thirty-seven years of growing self-reliance and increasing prosperity on the part of Canada. And it is quite true, as Mr. R. F. Sutherland, of North Essex, expressed it on Wednesday at the convention; that the feeling is growing in the Dominion that the people of Canada can do without the trade of the United States. Still it must seem, to any outside observer of the geographical and commercial situation of the two countries, a curious thing to find two great and growing nations, close neighbors, engaged for a series of years in maintaining barriers against each other's trade, instead of cultivating friendly relations. The thing is an economic absurdity. But it exists, and the United States is to blame for it, since she did away with the 1854 treaty in an unjustifiable pet, and Canada has time and again offered to reciprocate, but the Washington authorities will not.

We say the Washington authorities, for certainly neither the New England States nor the Northwestern States, nor the States anywhere along the Intercolonial Boundary are responsible for the trade estrangement of more recent years. The people of these States know us, they understand that we are not only a decent and civilized but a spirited people, and they are aware what a great heritage we possess in the material resources of our country. If it lay with Boston and Portland, with Albany and Detroit, or with Minneapolis and Chicago, to settle a treaty between the countries, we should have reciprocity in 1903. But among the residents of the far West, the middle West, and the South, there is a mingled dislike and contempt for Canada which cannot thus far be overcome. A dislike because we are British and refuse to be annexed; a contempt, because they still think Canada is eternally snow-bound and otherwise unfit for Uncle Sam's attention. How ludicrously wrong such good people are is very fairly evidenced by the gathering of Americans from the Border States in Detroit this week in favor of reciprocity.

Every well-wisher of the two countries will rejoice if this and other assemblages, representing the intelligent business views of our nearest United States neighbors, prove to have an educative effect upon the mass of ignorance and indifference towards this country which exists in the great Republic. But we have little hope that the advocates of reciprocity will prevail, especially if "Reciprocity and High Tariff," as one of the Wednesday speakers put it, is to be the curious watch-word. All honor, nevertheless, to Mr. Charlton, to Mr. Eugen Foss of Boston, to Judge French of Iowa, to Chairman Staver of Chicago, to Mayor Maybury of Detroit, and to other fair-minded members of the National Reciprocity League for their efforts. One can even forgive fighting Senator McMullen, one of the Canadian delegates, for his note of grim defiance with respect to the Alaskan boundary, if it will bring home to our American neighbors the growing feeling that Canada has been long enough a suitor to Washington for friendlier trade arrangements.—Monetary Times.

**HOW TO SUCCEED.**

Do your best. Do it in whatever position you are placed. If the service be small, and withal, unimportant, do not pass it by lightly. Do it the very best you can, and this will be preparation for a larger place. Young men and young women of Christian character, intelligence and push are in demand. Young people with real, moral character, who mean "to get there." Not many spring into greatness with one effort. Learn to do the little things well, and the Lord will give you a larger place. Mr. Charles M. Schwab, president of the United States Steel Corporation, in an address to some college graduates recently, packed much wisdom into a small space. In part he said to young men:

"The worst thing you can do in life is to start with influence. Do not depend upon your diploma. That will amount to nothing unless you have energy and force and persistence. They talk much about trusts; but the great thing in the way of growth of great business organizations is the lack of first-class men to manage them. Capitalists everywhere are looking for thoroughly competent men. Go to work, young men. You will make mistakes, but never mind. Go to it, and you will compel success."—Phil. Standard.

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