How Do We Do It?

By purchasing our goods for spot cash direct from the manufacturers and selling our goods for cash at the smallest possible living margin, that's it in a nutshell.

No Fancy Profits On Fancy Goods.

Just opened an elegant assortment of Ladies' Stock Collars, Appliques, Ribbons, Gloves, Waistings, Dress Goods, Cloth Jackets, etc. for our holiday trade. Do not forget to look at our large stock of Ladies' New Cloth Skirts on second floor.

B. B. MANZER.

PRIZE ANIMALS.



JUBILEE DAISY, Jersey Cow, bred by W. B. Nicholson, Woodstock, March, 1900, sired by Duke, of Woodstock, 220. She was purchased by Peabody Bros. in 1903 and took first rize in her class at the Carleton County Exhibition that year. This heifer gives promise of being a large producer, and two months after freshening her milk test was 5.4% of fat.

husbandry.

I have read with much interest Mr. Hubbard's reply to my articles in a former issue. He states it is well to have both sides of the question to all of which I agree, but there seems to be too much side stepping with him in discussing this one. I am prepared to discuss the subject upon its merits, but would like to confine myself to one, and will do so unless I am drawn out by replies to my correspondence. He states that the policy of the railroad company is to stock the country with a class of cattle that is best suited to our conditions, cattle that will produce large milk supply and at the same time raise a good stocker.

This sounds all right but my definition of their policy is to stock the country through which their road runs with a class of cattle that will give them the greatest possible return of freight. This is a good sound business on their part, but when we come to say that they are stocking the country with a class of cattle best suited to the conditions of the St. John Valley I am not prepared to fall in line with the idea.

Ten or twelve years ago Mr. Hubbard travelled through the St. John Valley district as well as through the other portions of the province preaching the salvation of dairy ing showing especially that Carleton County was particularly adapted for dairy work and that the farmers could not expect to compete with the North-West or the Western States in the matter of beef production. Beef raising in the St John Valley at that time was progressing about the same as now, but dairying was away behind, and in consequence Carleton was a favourable spot. Now. Mr. Elster. I do not know that the St. John Valley has changed its position on the map a particle and cannot see that the general farm ing conditions have changed materially. Yet Mr. Hubbarb tries to show and prove by experiments conducted in the Canadian West and some of the Western States that we should adopt the very same methods used in dian Shorthorns that are good producers, but these sections which only a few years ago he claimed it was folly for us to adopt. It is no: a question of our condition reversing but that of the railroad company's who want

If we are wrong in reference to the main question Mr. Hubbarl is as responsible for our ignorant ideas as anyone in the province because of the fact that during his career as editor of the Maritime Farmer he still continued the gospel of dairying and special dairying at that as far as cattle were con-

I do not believe in every one becoming a the average is not more than six of milch spring in Ontario an article appeared in the Solicitor General Mckeown, for plaintiff

Special Dairying for the St. John Valley. specialist in dairying in this country but there are sections where making a specialty in beef growing would be more advantageous

than special dairying or even mixed stock

Is there anyone to say that Carleton

County is not eminently fitted for dairying and does her geographical position not make her less capable of profitable stock growing than the North-West when we consider the fact that what would be grown here would have to travel over half way across the continent to find a market. Does it not look reasonable that manufacturing our raw products into the finished ones, thereby saving extra weight and consequent charge for freight, would seem the most profitable? In it not the very order of things that the man who finishes the product gets a premium on his skilled labour? If this is the case and any of our farmers wish to grow beef, they can finish the product and find a home market, thus effecting a great saving in freight as well as preventing the shipments of thousands and thousands of dollars worth of beef from the western provinces to our own market that can be supplied by this country, but this would not suit the C. P. R'y. It has been frequently said and quite truthfully too that New Brunswick is the dumping ground for the western provinces for practically all the machinery, carriages, stoves, etc., that we use and is it common sense to allow them to supply an agricultural province with the beef she uses? This whole question resolves itself into a question of feeding both for the production of beef and milk in order to make the right kind and quantity of both.

Mr. Hubbard claims that the Shorthorn is a large milk producer and at the same time will raise a good stocker and that it is necessary that the two go hand in hand which is very true, but I have frequently heard of Shorthorn calves being raised on the milk of two cows, because one did not give sufficient milk to fed it. Still I know of some Canawhat about the average, the good ones are too hard to find when you have to resort to the slow process of breeding them. It is also stated in Mr. Hubbard's letter that many farmers would like to keep from fifteen to the live stock of the dominion. I claimed twenty cows that would give a good flow of milk and at the same time raise good stockers rather than engage in special dairying which is prevented by lack of farm help, pastures, rough fodders and general inclinations. Let us look for a moment at the Carleton County stock. We find that very

We've Got Prize Winners!

They're profitable for any purchaser and ready for immediate delivery. The man or woman has little reason to expect the world's attention who sits with folded arms in solemn dignity in the chimney corner. That's why for so many years we've persistently advertised. We sincerely believe that it's to the public's advantage to trade with us, and that we can advance sound reasons for the faith that is in us.

Men's Fur Coats, Caps, etc. Ladies' Fur Coats, Ruffs, Muffs and Gloves, in ell the Latest Styles at

B. B. MANZER'S.

BUILDING UP SALES.

Through Legitimate ways and means is what the retailer works for. Not all who have money to burn love the smell of smoke, and if they did, would that be any warrant for applying the torch? In any event we are no respector of classes.

All Purses Look Alike to Us. .

Men's, Youths' and Boys' Ready-to-wear Cloth ing, Hats, Caps, and Furnishings, in all the Latest and Most Fashionable Styles at prices to please all, at

B. B. MANZER'S.

WOMAN'S BURDENS.

THE HEALTH OF MANY WOMEN IN A PRECARIOUS CONDITION.

Headaches, Pains Easily Accounted For and Functional Derangements Make Life Miserable.

Throughout the length and breadth of Canada there are thousands and thousands of grateful people who admit that they owe health and strength to the use of Dr. Williams' Pink Pills and who speak always-as they should do-in terms of warmest praise of this medicine. Among the many friends Dr. Williams' Pink Pills have made there is perhaps none more enthusiastic in speaking of the pills than Mrs. Edward Atcheson, of Orangeville, Ont., who for two years suffered intensely, but at last found a cure through the use of this remedy. To a reporter of the Orangeville Sun, Mrs. Atcheson said:

"Three years ago I became very much run down. My appetite almost vanished, I grew pale, was subject to headaches, dizziness, palpitation of the heart and a ringing noise in the ears. I tried several medicines, but they did not help me, and I was consequently much depressed and feared I was doomed to go through life a chronic invalid, One day I read the cure of a woman who symptoms were almost identical with my own, through the use of Dr. Williams' Pink Pills. I sent for a box, and by the time it was finished I was sufficiently encouraged to send for another, and so on until I had taken six boxes, when I was in every sense of the word a different person. Every symptom of my late illness had vanished and I was once more enabled to look after my household duties with old-time health and vigor. I feel that I owe all this to Dr. Williams' Pink Pills, and I cheerfully recommend them to other weak and suffering women.'

Dr. Williams' Pink Pills are a blessing to all weak, weary women. They build up the blood and cure all the functional ills from which so many women suffer in silence. These pills may be had from any druggist or will be sent by mail at 50cents a box or six boxes for \$2 50 by writing The Dr. Williams' Medicine Co., Brockville, Ont. Remember that substitutes cannot cure, and see that the full name. "Dr. Williams' Pink Pills for Pale People," is printed on the wrapper around each box.

cows. Now how much would the labour be lessened if a herd of fifteen or twenty be kept which would produce as much or more milk per cow, than those now kept, is the labour question solved by such arguments as these. One great reason why there is a scarcity of farm help is because there is only work on the farm to keep a man for a few months, when he is discharged. Dairying in the St. John Valley is not as yet a yearly business, if it was it would easily solve the problem. A proper system of feeding and good dairy cows will bring this about. There has been too much raw material shipped from this country, and with it went the farm help, and the farmers profits have been eaten up with the freight charges. To illustrate:-For \$30.00 you can ship to St. John fifteen tons of hay valued at \$150.00 there, and for \$30.00 on the same freight you can send 15000 pounds of cheese valued at \$1500.00 or 15000 pounds of butter valued at \$3000.00 there. Now does it pay to finish the product | Stock Commissioner, but in the following into the most concentrated form practical in sections best adapted for the work, when a

saving of treight can be effeced as shown. Just a word in reference to the Dominion Live Stock Commissioner I made no mention in any way of a word that could be construed to mean that he knew nothing about that the animals sent down here were not first class and Mr. Hodson bears me out in this. A first class animal and a useful animal are two different animals. They might have long drawn pedigrees but a good performer wants something beside that. I want also to call your attention to the fact that just after

WE ARE HEADQUARTERS

For Christmas.

Whatever is Wearable is Givable for a Christmas Present.

We have everything that is New, Beautiful and Excellent in Men's and Boys' Clothing and Fusnishings, and our present Bargain Prices place them within the reach of the most modest purse.

Men's and Boys' Fur and Cloth Caps.

The choicest conceits of the most famous Neckwear makers are here in the swellest of swell styles.

Mufflers in every conceivable shape including the Jersey, in Swell Striper and Plain White.

Gloves, Suspenders, Shirts, Hosiery and Underwear.

Trunks, Valises, and Suit Cases.

Finest choosing now while the goods are fresh. We can satisfy any want you may have in the Haberdashery line.

R. B. JONES,

Caramel Cereal.

The Best Coffee Substitute on the Market.

10 and 20 Cents

PER PACKAGE.

R. E. HOLYOKE,

CLASSES

Dancing and Deportment.

PROF. W. J. RYAN, of AUGUSTA, ME.

Will open in the Opera House, Thursday Evening, Dec. 3rd, 1903.

The popular, new and standard dances will be instructed. Advanced and easy methods of instruction will be used, by which all can learn to

Terms: For all classes, \$5.00 for 12 lessons.
Classes will be formed as follows:
Adults' class Every Thursday Evening, 7.45.
Juvenile class Every Thursday Afternoon, 3.45.
For further information address

PROF. W. J. RYAN, Box 123 Houlton, Me.

Farming World stating that Mr. Hubbard was assisted in selecting the stock by Mr. F. W. Hodson who is the Dominion Live issue Mr. Hodson over his own name disclaimed having had anything whatever to do with the selection or purchase of the stock coming here, just what that meant I am not prepared to say, but everyone has a right to draw his own conclusion. J. F. TILLEY.

Chas. J. Milligan vs James H. Crocket-Court gave judgement setting aside plaintiff's verdict, and ordering a new trial, on the ground that the cause was called out of its turn on the docket and the jury empannelled in the absence of defentant, his attorney and counsel, whereby he lost his right of challenge. The order is made without any terms few farmers keep more than ten head and the purchase or securing of the stock last as to costs. O. S. Crocket, for defendant; The Baird Company's

Wine of Tar. Honey and Wild Cherry.

This is an ideal preparation for Coughs, Colds, Throat and Lung Troubles, Irritation and Hoarseness, Bronchial and Asthmatic Coughs, and for Public Speakers and Singers. "It clears the throat."

Large six ounce bottle 35 cts. At all Dealers and Wholesale Druggists.

THE BAIRD COMPANY, Limited, Woodstock, N. B.

VIM TEA makes cream out of skimmed milk.