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Latest Designs

—IN—

**WALL
PAPER**

The patterns this season are particularly pleasing.

CALL AND SEE THEM.

W. H. Everett, Woodstock.

No. 6 Main Street.

Near Bridge.

MONEY TO LOAN

On Real Estate.

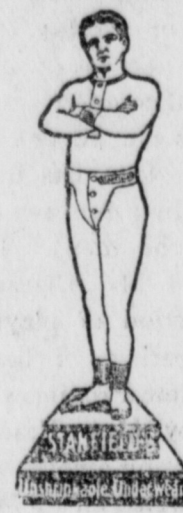
APPLY TO D. M'LEOD VINCE

Barrister-at-Law, Woodstock, N. B.

Stanfield's

Unshrinkable

Underwear



has the shrink taken out in the wool. Every fibre is straightened—every strand is shaped—before the fabric is woven. When the garments are cut, they fit perfectly, and they don't shrink.

STANFIELD'S is unconditionally guaranteed to be absolutely unshrinkable. Right sizes to fit every figure.

At all dealers in men's furnishings.

The Duke and the Milkman.

King Edward's brother-in-law, the Duke of Argyll, is a most unassuming personage in private life. In town he is rather fond of strolling round the quiet streets on Sunday mornings when all good cockneys are still in bed. Sometimes he exchanges a friendly word with the matutinal milkman. Once, however, when he made some inquiries from one of the fraternity about a house that was to let his self esteem was rudely disturbed. "Who's the owner?" was the unexpected reply. "I dunno really, but he's a big swell, and it ain't likely he'd let to the likes of you or me, old pal." The duke took the insinuation of equality quite philosophically, but in spite of his air of simplicity he has a full share of the pride of the Campbells and a considerable opinion of the noble head of the family as well.—London Tatler.

The Youth's Companion in 1904

As the years increase The Youth's Companion endeavors to keep pace with them in all that is wise, beautiful and progressive, and not only to retain but to deserve the honorable and exceptionally high place it holds in the confidence and affection of three generations of readers. The greatest living authors in all branches of literature continue to contribute to it.

Among the important series of articles will be one on the occupation of the farmer in many parts of the world—in England, in Ireland, in India, in Argentina, etc.

The annual Announcement Number of The Companion, describing the principal features of The Companion's new volume, will be sent to any address, Free.

The new subscriber for 1904 will receive all the issues of The Companion for the remaining weeks of 1903 free from the time of subscription; also The Companion Calendar for 1904, lithographed in twelve colors and gold.

THE YOUTH'S COMPANION,
144 Berkeley Street Boston, Mass.

Spurgeon Rebuked.

Mr. Spurgeon was once traveling in a railway carriage, the only other occupant of which was a maiden lady of somewhat severe aspect, and to pass the time he entered into conversation with her on various topics.

The train happened to pass Kelvedon, in Essex, where Spurgeon first saw the light, and Spurgeon who dearly loved a joke, pointed from the window and said:

"A very great man was born there—Mr. Spurgeon, the eminent preacher."

The lady looked at him with a stony stare for some time and then replied:

"If St. Paul had been passing his birth-place he would have said, 'A very great sinner was born there' Mr. Spurgeon."

It was the first intimation which the preacher had that he had been recognized by his traveling companion.

To Cure a Cold in a Day.

Take Laxative Bromo Quinine Tablets. All druggists refund the money if it fails to cure. E. W. Grove's signature is on each box. 25c.

Ellen Terry's Admirer

Miss Ellen Terry tells an amusing story of an admirer she had during an engagement with an old stock company. Each night a bunch of violets was sent to her anonymously. They were so sweet that one night she tucked them in her belt just before she went on the stage.

The next night the bunch was larger, and with it there was this badly written letter: "I've seen you wear my violets, so I know you've had them. Look at me. I shall be in my shirt sleeves and my legs hanging over the front of the gallery." And, sure enough, there he was, and Miss Terry smiled a kindly recognition.

More Protection for Woolens.

Monetary Times: Once again is heard a loud cry to Mr. Fielding calling for increased duties on woolen goods. The Canadian woolen industries, it is claimed are rapidly being ruined; they cannot compete with British factories; mills are closing down on every hand. Now, while there is a degree of truth in these contentions, there is also a large amount of falsehood; and, unless the two are carefully separated, we believe that the spirit of partisanship which prompts the mixing of the two ingredients will result in serious injury to the interests which it is desired to benefit. One of the high-tariff newspapers recently published a list of twenty-six woolen mills in this country which had closed down, either permanently or for an indefinite period. The paper in question, however, did not mention that of these mills the majority had closed down long before the preferential tariff was ever heard of, or that in some cases they were shut up simply because their plants had been removed to other places. What is a Minister of Finance to say to an argument so clumsily expressed?

Plain truth obliges us to declare that three-fourths of the woolen mills of this country have nothing to complain of whatever. Some of them are running night and day; others are adding to their capacity. Broadly speaking, the blanket, carpet, and knitting sections of the trade are fairly prosperous.

On the other hand, it cannot be disguised that the manufacturers of tweeds are in a sorry plight. They are butting against the the British manufacturers in an industry of which they are the acknowledged masters; the one trade in which Britons have not lost ground. And our mills are doing it under peculiarly discouraging circumstances. The Canadian manufacturer has to send thousands of miles for his machinery, besides which he has to pay duty on it, cost of packing, freight, etc.; he has to pay interest on his investment at say 6 per cent. against 4 per cent. in Britain; his labor costs the average 40 per cent. more than that of his rival, and his increased expenses taken together certainly offset the protection he now receives, 23 1-3 per cent. But besides this, there are other considerations. The British tweed manufacturer can make the finest goods in the world; but he is also an adept at turning out, with a beautifully finished appearance, shoddy stuff that is not worth the labor of making it up. Then again, under the preferential tariff, not only British but German goods creep into this market by the most ingenious of methods.

Now, an increased duty of something like 10 per cent. net, or perhaps five cents per pound net, would doubtless do a good deal to remedy this state of affairs, and we think the tweed makers are entitled to consideration. But, to make the need for a higher tariff on tweeds a *casus belli* for a general increase all round is altogether different, and calculated not only to defeat its own purpose, but, what is more to be regretted, to postpone the granting of relief to the class which really needs it.

HOW "BUSINESS DOCTORS" WORK.

An Interview With one of Them.

Yes, I daresay, said a gentleman who is deservedly proud of his reputation as a "commercial physician," there are many people who would open their eyes quite wide with surprise if you were to tell them that businesses have their diseases, as many and mysterious as human beings, and that there are men who make substantial incomes—and earn them well too—by doctoring them and restoring them to vigorous health again.

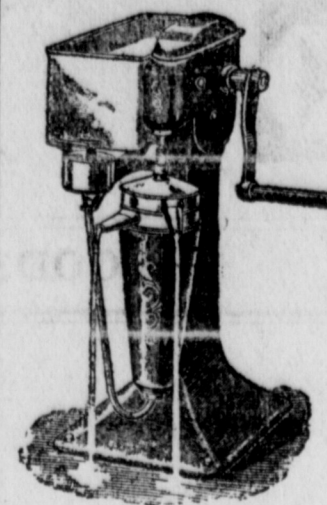
No, I am not the founder of a new profession. I fancy it must, like so many other smart ideas, be of Yankee origin, but the moment I heard of it I knew I had found my *metier*, and I have never wavered in my conviction.

But you may like to hear something of the way I work and of my experiences. As you must know perfectly well, there are lots of businesses which flourish up to a certain point and then begin to decline in a mysterious way. The meaning of this decline is that there is some insidious disease at work, and unless it is discovered and a cure found for it the business will inevitably come to grief. Well, this is my business—to discover the unknown something which is doing such fatal work, and by removing it to put the business on its legs again.

But let me give you a few examples. I always think one can learn more from a single illustration than from a realm of generalizing. My very first patient was the business of an old friend of mine, a suburban grocer. He had been doing exceedingly well and, from the smallest of beginnings, had reached the point of clearing well over £1,000 a year, when in some unaccountable way his custom began to fall off, and things became so bad that it looked as if he would have to put up his shutters.

Although he was as shrewd a man as I know, he was completely puzzled to discover what was wrong, and he came to me almost in despair. Well, I set to work single-handed, and after about a fortnight's investigation I put my finger on the cause of it all. It

Turns Easy? You bet it does.



Just come and try it. You won't find any other separator that turns so easy.

It's built right; it's the one you've read so much about.

THE SHARPLES
TUBULAR SEPARATOR.

I'm the exclusive agent in these parts and I want to show you one of them.

N. S. DOW, Agent, Woodstock.

seemed that about a year earlier he had occasion to threaten one of his customers—a vinegary lady—with county court proceedings, and by way of revenge she had set to work to ruin him by circulating every kind of falsehood about him and his wares, and poisoning the minds of all her friends against him. She succeeded even beyond her expectations. First one customer fell away and then another, until ruin began to stare my friend in the face.

However, I proved a match for her. After collecting sufficient evidence I put the matter into a solicitors hands, and the good lady, rather than face an action for slander, not only made a public apology in the papers, but took up her residence in a distant suburb where she couldn't do my friend more harm, even if she dared. The result was that my friend quickly recovered all his old customers and many new ones in addition, and within a few months was flourishing more than ever.

In another early case I discovered that the traveller who was sent round the district for orders was in the habit not only of depreciating his master's goods and prices, but insidiously suggesting that the customers could get better things at cheaper prices at a neighbouring shop. He played his treacherous part so cleverly that he succeeded in inducing about a third of the customers to transfer their patronage. He was promptly dismissed, and was immediately taken into partnership by the owner of the rival shop, in whose pay he had evidently been. But I put on a smart traveller in his place, and not only brought the recreant customers back but added many more to them.

In some cases the falling-off is due to bad window-dressing. There is no better advertisement than a well-dressed, attractive window, which simply compels you to stop and look at it; and I employ a small staff of experts in this line who can't be beaten in England.

Not many months ago a very large firm which found the profits falling off at the rate of several thousand a year came to me to find out the cause. I admit I was puzzled for the time, but at last I discovered that its advertisements, the work of a too cute Yankee, were considered vulgar, and alienated instead of attracting custom. I took the matter into my own hands, substituted clever and attractive advertisements in perfect good taste, and only this morning I received a letter informing me that already the firm had recovered its old position.

In other recent cases the diseases were due to the familiar and even rude manner in which one of the assistants addressed lady customers—no complaint had been made, but the ladies transferred their custom elsewhere; to the foolish practice of having different prices for different customers, charging ordinary retail rates to one and letting others have the goods at store prices; to a cunning system of embezzlement by the manager, which I was able to discover by a lucky accident; to pilfering errand boys, and so on.

In fact, there is no end to the diseases which prey on business; I could show a list of hundreds for which I have prescribed; My patients last year numbered over a hundred; I keep a large staff permanently employed; and my fees range from £10 to £500—the latter being the largest fee I have received so far.—English Journal.

How's This.

We offer One Hundred Dollars Reward for any case of catarrh that cannot be cured by Hall's Catarrh Cure.

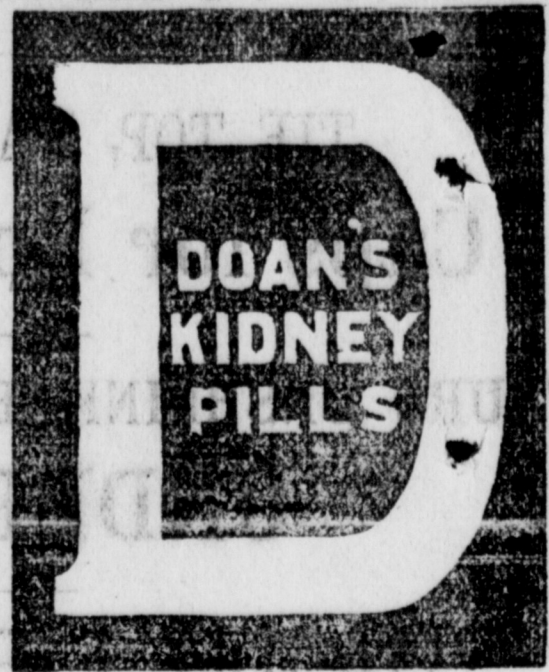
F. J. CHENEY & C, Toledo, O.

We the undersigned, have known F. J. Cheney for the last 12 years, and believe him perfectly honorable in all business transactions and financially able to carry out any obligations made by their firm WEST & TRUAX, Wholesale Druggists, Toledo, O. WALKING, KINNAN & MARVIN, Wholesale Druggists, Toledo, O.

Hall's Catarrh Cure is taken internally, acting directly on the blood and mucous surfaces of the system. Testimonials sent free. Price 75c. per bottle. Sold by all Druggists. Hall's Family Pills are the best.

Smart Society.

Mrs. de Flash (to the Major, who is telling a short story)—Er—yes, major, but don't you think you should tell this story in a lower tone of voice? It seems a little risqué, and the lady on the other side might overhear you. The Major—Gad, madam—she has just told the yarn to me!



Are a sure and permanent cure for all Kidney and Bladder Troubles.

BACKACHE

is the first sign of Kidney Trouble. Don't neglect it! Chills, fever, and pain in the back will follow. Don't. Cure your Backache by using

DOAN'S KIDNEY PILLS.

Our Sovereign Goods

For Men and Women.

Our Invictus Shoes

For Men and Women.

Our Empress Shoes

For Women Only.

Are the best lines of fine goods on the market

Beside these we have all kinds of **HEAVY GOODS** that will stand heavy knocks.

We carry the most Extensive line of **Felt Goods** to be found anywhere in the county.

Overshoes in all styles.

Gum Rubbers, Fleece Lined Rubbers,

In fact we have got anything you want in the rubber line.

Shoe Packs, Moccasins,

and all kinds of footwear for winter. Call in and see them and we will save you money.

J. D. DICKINSON

& SON,

16 MAIN STREET,

Woodstock.

NEW GOODS. LADIES' EMPORIUM.

Ladies' and Children's Winter Jackets.

Ladies' and Children's Winter Underwear.

Ladies' Fall and Winter Waists.

Ladies' Fall & Winter Dress Skirts.

Ladies' Fall & Winter Underskirts. Flannellette Underwear, Etc.

MISS A. M. BOYER.