

On the Threshold.

When a man advertises for a boy the do. letters which he receives in reply are quite likely to carry him back to the time when he made his own start in life, and indited similar epistles. There is the same undertone of cownright sincerity and willingness to work: were are the same marks of unimpressiveness dignity and unconscious humor. The general style does not vary much in each succeeding generation, the New York Sun says, although the spelling may.

There is a boy graduate of a business school who begins:

"Dear Sir. Referring to your esteemed advertisement in paper of even date."-and here boyish sincerity overcomes conventionality of phrasing, and the applicant continues -"I want to apply for the job."

Then there is the boy who starts out grandly in the third person: "The undersigned wishes to place his application on file." The third person suddenly becomes onerous, and he goes on: "I am sixteen and willing to work." His willingness to work is so inherent in him that he cannot estrange it by placing it in the distant third person.

The precociously experienced boy is in a large majority. These boys-usually about fifteen years old-have "profound knowledge of mathematics." Some have had "experience both wide and varied." Others "have given close and studious attention to all the branches of bookkeeping." One aspirant, aged fourteen, referred with pardonable pride to his "absolute knowledge of men and affairs."

A New York lawyer who advertised for a boy some months ago received a letter in reply which is a masterpiece in its line. This care free applicant wrote: "I am nearly sixteen, large of my age, but happily uumarried, nor do I touch rum in any shape or form."

A recent aspirant for a place with a firm of machinery exporters wrote, with unconscious humor and an evident belief in heredity, "My father is a successful horse dealer, and I am by nature a very plausible talker.

People Who Lose Things.

We are aweary of reading about women who have lost their valuables, and especially their diamonds. Almost daily the papers tell that Mrs. Somebody's jewels are gone again. She had them in a bag and left them on the counter of a department store, or in the street car, or dropped them on the floor in a hotel bedroom. Sometimes there were eight hundred dollars in large bills in the same bag, sometimes not. A hue and cry is raised. The Associated Press disturbs the heart action of twenty million people, and excites their sympathy with Mrs. Somebody in her amazing loss. The detectives turn out. The papers print the loser's picture and a lifelike picture of the bag, and the popular mind turns from its consideration of politics, football, and the weird incompetence of the Czar, and dwells on Mrs. Somebody and her missing treasures.

Something of this sort happens almost daily, and once or twice a month there is a real disturbance of the public tranquillity ovor Mrs. Somebody's woes. Usually her diamonds are picked up by some honest person and she gets them back.

A Few Crisp Sayings.

Cheer up and hustle.

Mighty few things are as bad as they look. It it required no brains, no nerve, no energy, no work, there would be no glory in achievement.

Difficulties are the best stimulant. Trouble

is a tonic.

Mistakes will be made in every business, but the greatest mistake of all is to worry about them.

It's the trouble that never comes that causes loss of sleep.

Making a front is all right, but "making good" is what counts at the finish.

Some boys work hardest to get out of work than its actual doing would entail.

The bluffer is at a discount when it comes to a show-down. Contentment never accomplishes anything

A second is longer than you think it is, and | try. quite a number of things can be done in a minute, if you keep moving.

Main strength doesn't always lift the load. Knack does as much as muscle. Everything is possible to the man who

knows how. Incompetence is generally not due to a lack of brains or physical ability, but to laziness

A good many people only think they think. Let a man get the idea that he is either a genius or a thing of beauty, and you can

cross him right off the map. The men who are best able to turn the work of others to profitable account are the ones who make the deepest "footprints on the sands of time."-Charles Austin Bates.

The Canadian Wheat Question.

Canadian wheat finds itself the centre of an especial amount of interest just now from the American point of view. The United States Government has ruled that, when ground in United States mills for export, it may enter that country in bond free of duty. The millers there found it increasingly necessary to form an admixture of No. 1 Hard which is difficult to obtain outside of Mani toba, in order to bring their flour up to the standard required in Europe. The peculiar condition arises from this state of things that the American miller is grinding flour for foreigners and letting them have it at a cheaper rate than he will his own country

REASON

Because of its Flavor.

some better than others?

WHY YOU SHOULD USE

Red Rose

rea

Why do you buy certain varieties of fruit and

Flavor is the special quality which stamps one

The delicate, fragrant flavor of Red Rose Tea is

It has what might be called a fruity taste—a rich,

vegetables? Is it not because you like the flavor of

brand of food product as superior to another, and is the

the result of scientific study and methods on the tea

plantations, and in the tea testing and blending rooms.

ripe flavor that is very pleasing to the palate-a taste

T. H. ESTABROOKS, St. John, N.B.

BRANCHES: TORONTO, WINNIPEG.

The Blue Label is recommended.

quality that always commands the highest price.

Canadian wheat to enter the country entirely free of duty, whether it be intended either for foreign or for domestic consumption, the milling industry there would be greatly strengthened, but the farmers to a man are against such a course, not altogether without reason, for they are as a class sufficiently of life, and naturally object to having their own particular product competing with dutyfree articles from another and growing coun.

Some people in Canada, however, strange to say, seem to object to the American duty being taken off, either wholly or in part. And they propose the imposition of an export duty on Canadian wheat. How such a suggestion will appeal to our western farmers is not a matter for doubt. Their interest lies in the discovery of outside markets of the very largest and widest character possible, and why they should be called upon to see one of their potentially best markets closed to them on general principles, or what probably appear to them to be no principles at all, -and by their own government too -- is a question they would hardly care even to discuss. There is not the slightest likelihood of any such course being adopted, but the proposition helps to bring the subject of reciprocity more to the fore.

The Good Listener.

"Yes," said the voluble man to his neighbor on the way to the office. They sat next to each other in the street car. "I always like to talk with you because I always learn something. You have something to say, and you say it. You don't sit like a bump on a log and let another man do all the talking. You have ideas and you know how to express

"I flatter myself-" began the other. "That's the way it is, you see. I can sit and hear you talk all day, because I know I am improving my mind: while there are

What everybody can do nobody wants to men. If the United States would allow taxed in paying for all the usual neccessaries



other men I can't listen to for a minute."

"I told my wife the other day that I could get more good solid information in

hearing you talk ten minutes than listening

"There's that Smith. I get up and leave

the car every time I see him enter, for he is

a good enough fellow in his way, but he

wants to talk all the time and he never says anything. I'm not much of a talker myself,

"I don't see how you manage to pick up

so much information on all kinds of subjects the way you do. I don't want to flatter you,

but you seem to be posted on almost every.

"It you would give me a moment-" "I would talk all the time it I was good at

it as you are. Folks often say to me, Jones,

why don't you talk? But I know enough to keep still when men are about who know by

"That's just ir, you see. One must have a good listener. Now, what I admire myself

for more than anything else is that I am a

good listener. I can ride all the way into

town listening to you, as I am now, and hard

ly openmy mouth. 'Cause why? 'Cause !

"Oh, yes, I do. I understand everything

you say on the subject. Of course, I can't

dress it up in such shape as you do. You are

a natural talker. I am not. You open your

mouth and the words run out clear as a brook,

"Well, I get off here," rising and shaking

hands. "You don't know how I have en-

joyed listening to you. Instructive as ever.

Wish I might fall in with you every morning

on the way to the the office. Good-bye.

"Duty first, pleasure afterwards," as the

Customs House Officer observed to the gentle-

man from abroad who had brought over

with him a couple of boxes of cigars for his

and absolute cure for each and every form of itching, bleeding and protruding piles, the manufacturers have guaranteed it. See testimonials in the daily press and ask your neighbors what they think of it, You can use it and get your money back if not cured. 60c a box, at all dealers or EDMANSON, BATES & Co., Toronto,

Or Chase's Cintment

Chase's Cintment is a certain and absolute cure for each

know a good talker when I hear one."

"To talk well one must have-"

but I like to get in a word edgeways."

"If you will allow me---."

long odds more than I do."

"But you don't ----"

and I can't help but listen."

own personal smoking.

"May I---?"

Good-bye.'

"I was going to say-"

to some men a week." "May I remark----?"

thing."

for a Christmas drive? How about your rig? Have you done anything to give it a Christmas look? How about the harness? Will it stand inspection? And how about the lap robe? Aren't you ashamed to go out with that old thing any more? Why not treat yourself? A new

ROBE OR WHIP

will be something that you will find use ful as well as ornamental. The cost will not be an impediment if you buy it here.

FRANK L. ATHERTON

(At the Sign of the White Horse)

King Street,

Woodstock.

MUSICAL HEADQUARTERS.

Pianos

Mason & Risch, Bell, Dominion, Karn.

Organs

Bell, Dominion, Karn.

Sewing Machines

The New Williams

Violins, Mandolins, Harmonicas, Banjos, Accordions. A full line of first-class strings always in stock.

C. R. WATSON, Agent,

Woodstock, N. B.

Value of the state of the state

BABY'S OWN SOAP

used by particular people both young and old. Keeps the skin soft, clear and white.

No other Soap is just as Good. 034 ALBERT TOILET SOAP CO., Mfrs. MONTREAL.

BRISTOL WOODWORKING **FACTORY**

Having Repaired and Replaced Machinery, is ready to do First-Class Work at lowest possible prices.

MANUFACTURERS OF-

DOORS SASH MOULDINGS HOUSE FINISH SHEATHING ETC. STAIR WORK.

Prices to suit the times. Estimates given. Orders promptly executed, Write or call.

> JOHN J. HAYWARD, BRISTOL, N. B.

BEANS, PORK, TEA, SUGAR, and FLOUR.

MEN'S HEAVY CLOTHING

Crain Bros.'

New Store,

East Florenceville.

Come and see us. We will make prices to suit you. Yours truly, CRAIN BROS.

NOTICE.

THE ELECTION OF

MAYOR

TOWN COUNCILLORS

For the Town of Woodstock will be held on

MONDAY,

The Sixteenth Day of January next,

at the following places:

Polling Places for District No. 1.

All ratepayers whose surnames commence with any letter of the alphabet from A. to L. both inclusive, who reside in District Number One, comprising Kings and Queens Wards, shall vote at or near the Town Hall.

All ratepayers whose surnames commence with anr letter from M to Z, both inclusive, who reside in the said District Number One, shall vote at or near the Town Hall.

Polling Place for Distret No. 2.

All ratepayers whose surnames commence with any letter from A to L both inclusive, residing in District Number Two, which comprises Wellington Ward, shall vote at or near the Brunswick House. All ratepayers whose surname commence with any letter of the alphabet from M to Z. residing in said District Number Two, shall vote at or near William Karns.'

Nomination of Candidates for Mayor and Councillors.

Nominetion of candidates for Mayor and Councillors shall be filed with the Town Clerk at the Council Chamber in the Town of Woodstock, between the hours of ten in the forenoon and the hour of twelve of the clock, noon, on THURSDAY the TWELFTH day of JANUARY NEXT. Blank nomination papers can be had on applica-tion at the office of the Town Clerk. Dated this twenty-fourth day of December, A. D., 1904.

J. C. HARTLEY, Town Clerk,

To Cure a Cold in One Day Cures Grip in Two Days. Take Laxative Bromo Quinine Tablets. &.

Seven Million boxes sold in past 12 months. This signature, &. on every box. 25c

To YTHAUO Self no Edito:

you won't forget.