## Are Your Hands Chapped? Zam-Buk Will Cure Them.

The particular danger of chapped hands and cold cracks (apart altogether from the pain) is that the cold is likely to penetrate and set up inflammation, festering, or blood-poison. Directly the skin is broken by a cut, graze, or Scratch, or chafed and cracked by the action of the cold winds and water, the one necessary precaution is to apply Zam-Buk freely.

The pure herbal juices from which Zam-Buk is prepared are so perfectly combined and refined that the immediate effect of these Zam-Buk dressings is soothing, antiseptic, and healing. Pain and inflammation are allayed, disease germs expelled from the wound or sore, and the latter is quickly healed.

Zam-Buk is not only a powerful healer and skin purifier; it is strongly antiseptic and germicidal, and so forms the ideal protection for the skin against disease

It quickly heals cold cracks, chaps, chilblains, cold sores, etc.

Mrs. O. M. Phoen, Neuchatel Alta., writes:-"I must tell you how pleased I am with Zam-Buk? My husband had an old frostbite on his foot for many years, and had tried almost every known remedy without any effect, but the first application of Zam-Buk seemed to help so much that he preserved aud the sore is now cured. We would not be without Zam-Buk in the house."

Zam-Buk is also a sure cure for piles, eczema, ulcers, abscesses, scalp sores, blood-poison bad leg, eruptions. etc. Its purely herbal composition makes it the ideal balm for babies and young children. All druggists and stores sell Zam-Buk 50c. box or post free from Zam-Buk Co., Toronto, for price. Try also Zam-Buk Soap, 25c. tablet.

# Fishermen Are Reaping Harvests

Herring and mackerel have been schooling in Shelburne Harbor, N. S. twenty seven barrels of the latter being shipped one morning. The herring came at a convenient season for use as bait in the lobster traps. The herring run at Clark's Harbor is unusual, as ordinarily the fish run off the headlands. The past week the school came inside, and great quantities have been caught. Boats have put in from all directions, ecuring supplies. This run will save the fishermen thousands of dollars.

The fishing schooner Loran B. Snow put in at Shelburne last week for repairs after being damaged in a storm. She lost her mainmast and rigging and had her stern badly smashed.

Si. Croix Courier

## Money in Poultry

The Editor of the Canadian Poultry Review, the people's popular poultry paper, tells us that this paper has been greatly enlarged and is filled with all that pertains to poultry, both from a practical and a fancy standpoint.

Prof. A. G. Gilbert, Manager Dominion Government Poultry Farm, Ottawa, is still in charge of the Practical Poultry Department. Rev. J. N. Williams, one of England's most noted experts, writes interestingly each month on poultry doings in the Old Land. Mr. H. S. Babcock, Providence, R. I., is another prominent writer and breeder on this papers regular staff and there are dozens of others. Each phase of poultry breeding poultry exhibiting, etc., is fully covered and the pages of the Review are replete with half tone reproductions from life, of famous birds, plans of up-to-date houses, utensils, etc.

The subscription rate is fifty cents per year, but readers of this paper can have it at three years for \$1.00, and sample will be sent free on application to Canadian Poultry Review 184 Adelaide Street West, Toronto, Ont.

Germany to require all girls, regardless acres. The Minister of Agriculture of station, to do compulsory domestic for the State of Victoria intends inservice, just as the young men are required under the law to do compulsory of facilitating the shipment of grain military service.

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"NOT A BOOM" IN DAIRY CATTLE

Farmer Should Labour to Raise the Level at the Bot:om.

High prices paid for a few of the top animals of some of the dairy breeds need not discourage the farmer from improving his working dairy by the introduction of good blood. There is a world of it available on what he calls a commercial basis. Men of means always have and always will bid high for rare specimens. When through competition they force prices for outstanding specimens of the dairy breeds to what seem skyrocket heights, it is merely an evidence of their intention to possess the best available in the furtherance of their ambition to work improvement in the broed. No hurtful "boom" impends in the dairy cattle world. The purchase at long prices of animals which are especially distinguished among their kind does not prevent the maker of milk from securing improving blood on a wholly practical and economical

The average dairy cow has a long way to travel before she attains the standard of production which makes her worth while as a provider of the farmer's income. While men of wealth and liberal spirit are working to raise the average at the top still higher, the farmer should labor none the less earnestly to raise the level

College Men Go Back to the Farm Does the agricultural college graduate go back to the farm? This is a much discussed question. There are many who claim that the college educates the young men away from the farm. That this is not true of the graduates of the animal husbandry department of the Iowa State College has been amply proven. Prof. W. J. Kennedy reports that sixtysix men have graduated from here in 1911. They are engaged in the following lines of work: Farming, 52; college instructors, 8; agricultural journalism, 3; teachers of agriculture

in high schools, 2; dairy test work, 1. Practically every one of these young men could have accepted teaching positions or other salaried positions at from \$1,000 to \$1,800 per year, if they had so desired. This department has during the past ten years placed men in twenty-eight different state colleges and universities, twelve foreign colleges, three secretaries to purebred record associations and on about twenty agricultural papers.

#### Train the Young Apple Trees

Training the young orchard is more needful than pruning, and should consist mostly in shaping the trees or keeping them in form and properly balanced. Very often the side opposite the direction from which the prevailing winds come becomes heavier than the side towards the wind, and the removal of some of the branches and heading in of others becomes necessary.

Some shoots become too rampant, and need checking to preserve the balance of the tree, and others can be bent and tied to fill the open spaces. Work of this kind and the removal of water sprouts may be done in the summer. A busby, or clusterd habit of growth is not uncommon even in the case of young trees, and needs to be corrected by the removal of surplus branches.

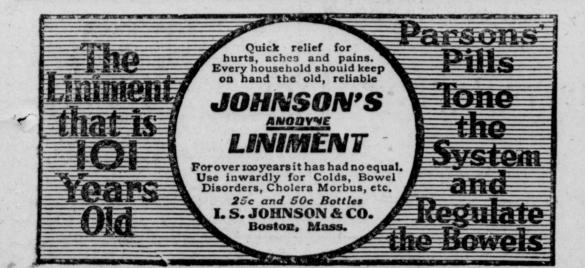
Horse Clipped by Auto Power The application of the power of a motor car to horse-clipping is one of the unusual uses to which this pleasure vehicle has been put at Portland, Oregon.

The quadruped was clipped in a very short time and in a most satisfactory manner. The experiment suggests that it might work in shearing sheep. The motive power of this same automobile has been utilized to aurantage for sawing wood, excaveting for a house foundation and a gasoline storage tank, and other similar service.

The horse apparently shows no resentment at the familiarity of his successor in thus trimming his hair, but submits gracefully to the operation.

#### CANADIAN WHEAT ELEVATOR SYSTEM IN AUSTRALIA.

An Australian expert who has traelled some 12,000 miles in New South Wales expresses the opinion that this one State of the Australian Confederation, which now has two and one-half million acres under wheat, will be able before many years There is a powerful movement in pass to increase this to 20,000,000 troducing the Canadian wheat elevator and storage system as a means produced in that State.



# THE SECRET OF POWER.

Sincerity is the Real Secret of Success.

Take from a man every gift but sincerity; let him be blind and deaf and lame, let him stammer in his speech, lack education and good manners; handicap him as you please, so you leave him sincerity, and he will command respect and attention. His work will endure. The world, which is always looking for the real thing, will gladly overlook all his infirmities.

In every relation of life, sincerity is the secret of power. The salesman who does not himself sincerely believe in the merits of his goods will generally be a failure. The business man who sets about to fool other people must end - as he has, in fact, begun - by making a fool of himself. The clergyman who preaches anything that his soul does not approve need look no farther to explain empty

There is no virtue that more men believe in and fewer men practice. Many of us, it may be fair to say, are busily engaged in the utterly futile attempt to run a bluff on the rest of the world. From pillow shams and false fronts to imitation marble buildings and watered stocks, things are largely what they seem.

The chief anxiety of too many people is to keep up appearances. If they are poor, they must at any rate appear to be rich. If they are ignorant, they at least affect culture.

Be a real man - not a shoddy sport or a sham aristocrat. Be sincere with yourself, your friends, and your work. With sincerity, a few talents and a little strength may go far. Without it, genius itself must fail!

#### TALENT AND TACT

Talent is something, but tact is everything; talent is serious, sober, grave, and respectable Tact is all that and more, too; it is not a sixth sense, but it is the life of all the five: it is the open eye, the quick ear, the judging taste, the keen smell, the lively touch; it is the interpreter of all riddles, the surmounter of all difficulties, the remover of all obstacles; it is useful in solitude, for it shows a man his way into the world; it is useful in society, for it shows him his way through the world.

Talent is power-tact is skill; taient is weight-tact is momentum; talent knows what to do-tact knows how to do it; talent makes a man respectable, tact makes him respected; talent is wealth-tact is ready money.

For all the practical purposes of life tact carries it against talent ten

Talent is fit for employment, but tact is fittest, for it has a knack of slipping into place, with a sweet silence and glibness of movement as a billiard ball insinuates itself into the pocket, it seems to know everything without learning anything - it has served an invisible and extemporaneous apprenticeship, it wants no drilling-it never ranks in the awkward squad — it has no left hand, no deaf ear, no blind side - it puts on no wondrous wisdom, it has no air of profundity, but plays with the details of place as dexterously as a well taught hand flourishes over the keys of the pianoforte, it has all the air of commonplace, and all the force. and power of genius.

#### Home of Pre-Historic Race.

"Cathedral Cave," is the name that has been given to a vast cavity in the earth eight miles south of Ash Fork, in which some of the most aweinspiring works of nature, in the form of stalactites and stalagmites, that the eye of man ever beheld, also evidences that the place was used both as a burial ground and as a dwelling by some prehistoric race. have been discovered.

The discovery was made accidentally when a picnic party was going through a large cave that has been well known for years.

From the floor were picked up human bones and articles which indicated that the cave had been used as a buried ground by the mystalls people who mhabited the south-west before the Aztecs. Implements and pottery were strewn about in pro-

fusion.
It is has belief that the place was also used as a refuge from enemies and was well stocked with ordinary

domestie utensils. One of the greatest collections of relics of primitive times that was ever unearthed can be taken from the

#### A Novel Marringe Ceremony

Marriage by telephone, with the officiating clergyman in one place, the bridegroom in another and the bride in still another, is an innovation in weddings

The Rev. H. B. Minton, sitting in his study, united in marriage George Prentice, at his home in Northboro and Miss Mary De Wit, who at that moment surrounded by relatives and friends, was sitting in the parlor of her home, at Blanchard.

Coin is a small town five miles north of Blanchard, and Northbore, three miles west of Blanchard, is about the same distance southwest of

the pastor's home. At the appointed hour the minister got the DeWitt and Prentice homes on "the line," and when everything was ready the bride and bridegroom, each holding a phone to their respect? ive ears, were married.

When they answered, "We do," the parson said, "Join hands over the wire." The rejoinder was: "We have."

The clergyman replied: "I pronounce you man and wife."



#### King's College, Windsor Notes.

The annual Six Mile Run took place last week. Teams from Sophomore & Freshman classes alone were entered. Paul Maxwell of the Sophs finished first, followed 2 seconds later by Ken Campbell of the same class. Geo. Harley, freshman, was 3rd; Gerald Jones, freshman, 4th; and Geo. Morrison. Soph., 5th. These three men gave the cup to Sophomore class.

Football is over. After a pleasant though not altogether victorious season we can lay our togs and get to something else. This season King's will have the best hockey team she has ever had. John Harley, who headed the team so successfully last year, has again been appointed captain, and he will have a good number to choose his men from. King's hopes to enter the the Intercollegiate League this season.

On Monday of last tweek Archdeacon Renison representing the M. S. C. C., addressed the students in the College Chapel on Missionary problems of the Canadian North West. He referred particularly to work among the Indians, giving a most interesting picture of their domestic life. He was enthusiastic and earnest and his address was a special treat.

The Students' Missionary Society met on Tuesday night to consider mission work in the outlying districts of Windsor. The enlistment of volunteers was arranged for. The Society is to be represented at the Men's Missionary convention, Halifax, by Messrs Harrison, Dwyer. Holmes and others.

On Tuesday the Rev. Mr. Hall, representing the B. & F. Sailors' Society, presented "Nelson Shields" to the University and the Collegiate School. In the absence of the President the Rev. G. R. Martell acted as Chairman. Among the presentations were a brooch made from metal of Nelson's flag ship, Victory, to Mrs. Powell, another of the same kind to Mrs. Handsombody, a cane with a Victory metal band to Mr. Handsombody, and a watch fob to Mr. P. A. Buckle.

President Powell, who has been giving addresses on King's College in Nova Scotia and New Brunswick for the past 5 or 9 weeks, has returned to his duties at the College, He reports an increasing interest in King's. This interest has evidenced itself in liberal contributions to the Forward Movement.

Seven hundred and fifty-five companies from the United States have built factories in Canada since 1900. Many of these are larger than the original plants in the United States.

# Earache, Toothache!

To Cure the Pain in Ten Seconds and Get Instant Relief, Nothing Equals

Fifty years ago Nerviline was used from coast to coast and in thousands of houses this trusty liniment served the entire family, cured all their mind ills, and kept the doctor's bills small. To-day Nerviline still holds first rank in Canada among pain-relieving remedies-scarcely a home you can, find that doesn't use it.

TESTIMONIAL NO. 4398

From Hope, Ont., Mr. W. T. Greenaway the Guide newspaper staff writes: "For 20 years we have used Nerviline in our home, and not

for the world would we be without it. As a remedy for all pain, earache, toothache, cramps, headache, and disordered stomach, I know of no preparation so useful and quick to relieve as Nerviline."

Let every mother give Nerviline a trial; it's good for children, good for old folks-you can rub it on as a liniment or take it internally.

Wherever there is pain, Nerviline will cure it. Refuse anything but Nerviline. 25c per bottle, five for \$1.00, all dealers, or The Catarrhozone Co., Kingston, Ont.

#### SOME WONDERS IN NATURE

Being Driven Out of Paradise Has Been Man's Salvation.

I look out of my window and see the tide in its endless quest, racing up and racing down the river; every day, every night, the year through, for a thousand, for a million years it goes on, and no one is the wiser, yet the tides have played their part in the history of the globe.

But Nature's cradle keeps rocking after her child has left it. Only the land benefits from the rain, and yet it rains upon the sea as upon the land. The trees ripen their fruits and their nuts whether there is any creature to feed upon them, or any room to plant them or not. Nature's purpose (more anthropomorphism) embraces them all, she covers the full circle, she does not need to discriminate and husband her resources as we do.

The animals are so wise in their own way, such a success, without thought, yet so provocative of thought in us! They are rational without reason, and wise without understanding. They communicate without language and subsist without forethought. They weave and spin and drill and bore without tools, they traverse zones without guide or compass, they are cunning without instruction, and prudent without precept. Animal behavior is much more like the behavior of natural forces than is that of man: the animal goes along with Nature, borne along by her currents, while the mind of man crosses and confronts Nature, thwarts her, uses her, or turns her back upon herself. During the vast eons while the earth was peopled by the low orders afone. Nature went her way. But when this new animal, man, appeared, in due time Nature began to go his way, to own him as master. Her steam and her currents did his work, her lightning carried his messages, her forces became his servants.

#### Man's Mastery Over Nature. Man's mastery over Nature has made

him the victim of scores of diseases not known to the animals below him. The artificial conditions with which he has surrounded himself, his material comforts, his extra-natural aids and shields, have opened the way to the invasion of his kingdom by hosts of bacterial enemies from whose mischievous activities the lower orders are exempt. He has closed his door against wind and cold, and thereby opened it to a ruthless and invisible horde. Nature endows him with reason, and then challenges it at every turn. She puts a weapon into his hand that she has given to no other animal, and then confronts him with foes such as no other animal knows. He pays for his privileges. He has entered the lists as a free lance, and he must and does take his chances. For the privilege of fire, he pays in the hazard of fire; for the privilege of steam, he pays in the risk of steam; for knowing how to overcome and use gravity, he pays in many a deadly surrender to gravity. He shakes out his sail to the wind at the risk of the wind's power and fury. So always does the new gift bring new danger and new responstbilttles.

Man is endowed and blessed above all other creatures, and above all other creatures is he exposed to defeat and death. But the problem is not as broad as it is long. The price paid does not always, or commonly, eat up all the profit. There has been a steady gain. Nature exacts her fee, but the service is more than worth it. Otherwise man would not be here. Unless man had been driven out of Paradise what would he have come to? The lower orders are still in the Garden of Eden: they know not good from evil: but man's evolution has brought him out of the state of innocence and dependence, and he is supreme in the world.

The Uses of old Rope.

Old rope, like old tin cans and other things generally considered as waste, has its special market and uses, and in every seaport the collecting and classifying of old rope is an important business. Rope covered with heavy applications of tar or graphite is even more valuable to-day for making oakum than lightly tarred material, while hemp rope with the original heavy coating of tar worn off by weathering is often used for bag paper. A small percentage of untarred hemp rope, used in its primefor hoisting and other such purposes, is being converted into cigarette paper in Europe. Scraps and wastefrom old tarred rope, and also old oakum removed from the seams of ships, are now used for making boards.