

The Carleton Sentinel

VOL. 61. No. 31

WOODSTOCK, N. B., FRIDAY, JULY 30, 1909.

WHOLE No. 3241

WHO

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A Few Interesting Facts!

THE SCOTCH UNION & NATIONAL Fire Insurance Co of Edinburgh, Scotland, has Assets of \$46,230,784.42
The North British & Mercantile Insurance Co of Edinburgh and London has a capital of \$80,343,315.46
The Sun Insurance Co of London, England, is the oldest fire insurance office in the world. The London & Lancashire, The Hartford and the New York Underwriters are leaders. It would be impossible to find a more Reliable Fire Insurance Companies in the world to day than the above mentioned—no Technicalities, no Law Suits, but Honorable, Prompt and Satisfactory Settlement of all Claims
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New Brunswick Shippers and the Cuban Market.

Trade Commissioner Kirkpatrick Exposes a Few Fallacies Which the Standard Put Forward, and Gives Valuable Business Suggestions—A Subsidy Needed.

Plaza Hotel, Havana, Cuba,
July 16 1909.

To the Editor of Telegraph:

Sir,—In the St John Standard of July 9 is a somewhat lengthy article purporting to be inspired from an interview between F E Williams and the local government re Cuban markets. I have read this article with some interest and with your kind permission I wish to make a few comments on the same.

The part of the article dealing with uncalled for personalities in reference to myself as representing the federal government may be briefly disposed of. I had the good, or bad, fortune to meet Mr Williams on a number of occasions while he was in Cuba—which by the way was for six days, from June 16 to June 22, and not for a month as the Standard states—and I endeavored to show him I was working faithfully and to the best of my ability for the interests of the people of Canada, regardless of politics or any other influence. I told him that anything I could do to further his interests here it would be a pleasure to me to do, and we parted, as I supposed, on the best of terms.

Now, if Mr Williams thinks for a moment that it is going to advance the interests of the people of New Brunswick by casting slurs on the work that is being done here by the federal government, I cannot see it in quite that light; that if Mr Williams thinks for a moment that he and the local government can make the people of New Brunswick believe them to be the pioneers in seeking to develop this market then he will give them credit for more credulity than I have ever done. I may be a "tooth puller," as Mr Williams states, but this seems to me to be about as good a business as being a leg puller which seems to be his business in dealing with some members of the local government, and this endeavor of his is so transparent it is surprising that even the local government cannot see through it.

Now, Mr Editor, I want to sound a warning to the people of New Brunswick, in whom I feel as deep an interest as any that can come from Mr Williams, not to be deceived through any rosy pictures such as those contained in that article in the Standard. I would give a good deal if the situation were such as the Standard represents it to be. I realize fully how much New Brunswick needs a wider market for her products, but it must not be thought that all is necessary to flood this market and derive big profits from doing so.

Cuba is a country of approximately the size of New Brunswick, and has a population slightly in excess of 2,000,000. It is the most productive country for its size to be found anywhere, and all kinds of vegetables will grow at any time in the year. Native grown potatoes are on the market here for upwards of six months annually and command a good price.

The whole country grows about 150,000 barrels a year, and would grow a good many more but for the fact that other crops yield better returns, and the potatoes do not grow to the size that potatoes from the north do. As near as I can learn from careful study the country is obliged to import about 400,000 barrels of potatoes annually, and of this amount 250,000 come from the United States and the remainder from Canada and other countries. As the new potatoes mature, beginning in the southern states and gradually working north they are shipped here, and by the time the maritime provinces potatoes are on the market other places farther south have marketed their crops and the field is then open for Canadian potatoes.

The people of New Brunswick must bear the fact in mind that this is not a new market for Canada. There have been two steamship lines coming to Cuba from the maritime provinces for years and the produce market here is thoroughly organized and is in the hands of a keen and wide-awake business men as are to be found in the world. It is well known here that the market will not absorb at once great quantities of potatoes for they are imported just in such quantities as they are needed and any importations beyond this will ruin the market as well as the prices. I will admit that Canadian potatoes have one great advantage over all others, in that during the fall months a great many potatoes are imported for seed; and it is just at the time when Canadian potatoes are on the market, and consequently there is a much larger demand for them than at any other time. In this connection I wish to say that poor potatoes will not be accepted here. If the New Brunswick people wish to get a

share in this market and hold it they must cater to the market and ship only good produce. One fault found here last year with New Brunswick potatoes was that they were shipped in all kinds of barrels and were not uniform in size or weight. The standard weight of a barrel here is 165 pounds net, and the barrel must be filled in such a way that when it arrives the potatoes will not have settled so that it looks partly empty. There must also be plenty of openings made in the sides of the barrel to allow a circulation of air.

It is a singular thing how little knowledge the people in Canada have of the West Indies. We speak frequently of the mistakes of foreigners who think that cities or provinces in Canada thousands of miles apart are near together, but this is no worse than the mistakes of Canadian in speaking of the West Indies. Now, the Standard says in all seriousness that the West Indies and later in the article it refers to Cuba, Bermuda, St Kitts, Antigua, Barbados, Trinidad, Demerara, etc, all in one sentence. To speak of sending one representative to these places would be on a par with a firm having a representative residing in New York and London.

If Mr Williams was within a thousand miles of any other island in the West Indies, excepting Jamaica which is nearer, I will be much surprised. It is about three weeks journey to go from here to Barbados and to get to Bermuda one would have to go either to New York or St John. I might inform the Standard that the Canadian government has a trade commissioner in the British West Indies in the person of Mr Flood, of St John, who, no doubt, can judge much better of the trade conditions there than can Mr Williams. In all of those islands, too, the government has commercial agents whose business it is to look after the interests of Canadian exporters and who, I have no doubt, are doing so faithfully.

Immediately following the list of the islands in the West Indies which I have mentioned, the Standard refers to the irregularity of the steamship service to those islands, and states that the "tri-weekly" service of the Pickford & Black line does not go to St John and that the goods have to be transhipped at Halifax. I wish to inform the Standard that the Pickford & Black line of steamers for the British West Indies mentioned sails regularly from St John and Halifax every twelve days, and that goods loaded in St John are landed in the West Indies without any change. The Standard evidently is thinking of the Pickford & Black, Halifax-Jamaica service, which is, however, a fortnightly one and touches Santiago on the south coast of Cuba. The Standard does not mention the Elder-Dempster line from Montreal and Halifax, sailing direct to Havana, and I will grant that this excellent line does not benefit St John.

Mr Williams wisely speaks of the great market for lumber and states that the buyers here prefer it in small lots. In my last report to the department I covered this subject fully but I wish to inform Mr Williams and the Standard that practically all lumber coming here from Canada is brought down by schooners and the dealers do not prefer it in small lots. The entire market here for spruce and white pine is already in the hands of Canadian exporters who bring it down in cargo lots by schooners. Practically all of the white pine comes here from Upper Canada by way of New York and the spruce comes from Nova Scotia and the St Lawrence River. One of the largest lumber dealers here, and by the way a Canadian, has just returned from a trip all over Eastern Canada buying up all of the available lumber and has enough schooners under contract to flood this market for the next year.

There are many other things, Mr Editor, which I should like to mention in connection with these markets, for the subject is one in which I feel a deep interest, but space will not permit. I have hoped to show the utter absurdity of the conclusions jumped at by Mr Williams during his six days stay in Havana, with the one object that the sensible people of New Brunswick may not be deceived in taking the article in the Standard seriously.

The idea of the New Brunswick shippers combining to send a representative down here is a move in the right direction, and I should like to see some of the other provinces do the same. The fact remains, however, that a stranger coming here and not understanding the language will not

Dr Samson's Eloquent Lecture.

Last Monday night, as was announced by posters, dodgers and notices in the local paper, Dr Samson, Lecturer-in-chief of Canadian Government Annuities gave his Marcey Hall address in Graham's Opera House. Previous to the appearance of the famous lecturer, Mr Wm H Freeland, representing the Victor talking machine Co of Camden, N J gave a number of very fine selections on his large Victor Talking Instrument, one selection being in particular very fine, that of a duet, from the Opera Rigoletta by Signor Caruso and Madame Sembrich.

At about 8.30 p m his Worship Mayor Jones in a few well chosen words introduced the great lecturer. Mr Bert Harvey played several selections on the piano which were much appreciated by the audience.

Dr Samson when he arose to address the audience, from his bearing and impressiveness gained the closest attention of the small audience. As the lecturer progressed it was impossible not to see the great good that would most assuredly accrue from following the suggestion as laid down by the plan drawn up for the Canadian Government by Sir Richard Cartwright.

It would be superfluous for me to begin to explain the Old Age Annuity, and to elaborate on the lecturer, but, those who neglected going to hear Dr Samson missed one of the treats of a life time. However, those wishing a further explanation of this system of insuring against old age, can get a book from postmaster Smith which explains the whole plan. It is advisable to get one, they are free for the asking.

Mr Brown has been appointed as lecturer for New Brunswick, and at some future date we hope to have the pleasure of listening to him on this subject.

be able to accomplish anything for a long time, and he will see mountains before him here of which he never dreamed. Far away pastures look always green, but sometimes the actual realities are vastly different on a nearer view. I can't quite see the logic of the statement in the Standard that one business of the representative coming here would be to "give the broker a line upon the reliability of New Brunswick shippers." I do not think the brokers here will worry, or need worry, about the reliability of New Brunswick shippers. If the potatoes are not all right the dealers will not accept them and they need no further guarantee than that.

If I might make a suggestion it would be that the New Brunswick shippers unite in securing a reliable broker living and doing business here to look after their interests—one who knows the peculiar conditions of the markets and who has the confidence of the dealers—especially one who knows the language of the country. His brokerage fees would be but a trifle and he would look up markets for the shippers; see that shipments were accepted or why they were refused and that settlements were promptly made. Working as he would on a commission on actual business secured he would be interested in getting as large a market as possible and there are a number here who would be available and men too whose honesty and integrity are above question. If my friends in New Brunswick will take a hint from me and adopt this method they will be selling their potatoes here while the representative others may send down is learning his first lesson in Spanish business methods.

As far as a steamship line from St John is concerned I firmly believe that one cannot pay without government assistance. The experience of those interested in the last venture should demonstrate this fact. This line too was not "a group of tramp steamers" but a single boat, the Talisman, which made eight trips and then had to abandon the service. It is well known that there is no return cargo from here to Canada in spite of the large imports which Mr Williams makes from Cuba and the only thing at present that a boat can take back is a cargo of sugar at less than operating expenses to United States ports. One more experience such as the Talisman had will ruin this market completely for New Brunswick shippers and the importers will not again take up with a line from New Brunswick with any confidence unless they feel that the dominion government will support the undertaking.

In closing I wish to say that I have no desire to give a pessimistic view of the market possibilities here, but my sole desire is to place faithfully before the people of New Brunswick a fair statement of actual conditions here. If New Brunswick, or any other province, will send a representative down here I will do everything in my power to assist him. There are possibilities here for a greatly increased trade with Canada and not only that but before very long the Cuban people will have big markets in Canada for their special products. I am working with a view to having these two countries know each other thoroughly and when they do each will realize that the other is a close second to the most wonderful country on the face of the globe. Thanking you Mr Editor, for your valuable space, and with best wishes to the people of my native province, I remain, sincerely,

E S KIRKPATRICK,
Canadian Trade Commissioner.

LOCALS.

Mr D W Keith spent Friday in town. Hon W P Jones went to Fredericton on Wednesday.

Judson Currie, Hartland, was in town on Monday last.

Holyoke's Ice Cream is the best. Use the best.

Harold S Smith left for Flagstaff, Alberta on Wednesday.

Mr H A Sipprell, Aroostook Junction, spent Monday in town.

Mr and Mrs E W Mair entertained at bridge last Thursday night.

Miss Katherine Clark, Boston, Mass, is visiting her father Mr E J Clarke.

Mr J H Hay, Milville, called at the Sentinel Office one day this week.

BORN. At the Barony on July 26th to the wife of Clarence Haugh a son.

Mr G C Watson, Hartland, was a caller at the Sentinel Office on Monday.

Miss Alta Adams, Fredericton, is the guest of her aunt Mrs A G Bailey.

Mr Frank Bird, of the G T P, Grand Falls, spent a day in town this week.

Don't forget the Catholic picnic here on Tuesday next. 2 ins-30.

They always come back for another of those delicious ice creams at Sheagreen's.

Miss Georgie Balmain has been spending several days this week at Skiff Lake.

Mr Frank Hagerman, Hartland, made a call at the Sentinel Office one day last week.

Mr and Mrs R B Jones after spending a month in Chatham returned home on Monday.

Hon W P Jones and Mr T M Jones went to Grand Falls on professional business on Monday.

F B Carvell, M P spent a few days in Fredericton this week, on professional business.

Mrs C F K Dibblee and Miss Marion Dibblee returned from St Andrews Tuesday night.

Miss Blanche Dibblee and her friend Miss Fannie Beckwith, Boston, spent Sunday at Skiff Lake.

Mrs D W Keith and Mrs D Matheson who are visiting in St John, will visit Moncton before returning.

Mr and Mrs Walter Cogger, Miss Mary Street and Mr William Tompson spent Sunday at Nickerson's Lake.

Mr W E Stone, manager of the N B Telephone Co, has been on a business trip to Fredericton this week.

Mrs John Bragon and children of Masardis, Me, are visiting Mrs Bragon's sister, Mrs George S MacLaughlin.

Mrs George Balmain and children will go to Skiff Lake on Saturday where they will spend the month of August.

Mrs H N Payson gave a very enjoyable children's party on Friday afternoon last for the pleasure of little Margaret.

Mrs John Wallace left on Tuesday for Andover where she will be the guest of Mrs S P Waite for several weeks.

Mrs Ada Poole returned home Monday night after having spent a week in Digby with her sister, Mrs Charles Connell.

Mrs Lee Raymond entertained a number of her lady friends at a very pleasant five o'clock tea on Monday afternoon.

Dr Manzer is in Boston. Will return to his practice about August 2nd

Miss Tina Glidden spent a few days in Northampton last week, visiting Mrs Robert Ralston and Mrs Elmore Robinson.

Mr and Mrs J Albert Hayden, Miss Addie S Calder and Miss Calder, Grand Manan, leave today for a trip to the coast.

Mr H N Payson left on Wednesday morning for Hallowell, Me, where his brother, Lemuel Payson, lies critically ill.

Mr and Mrs Williamson Fisher, Mr Frank Fisher, Mexico, and Master Carleton Fisher are spending the week at Presque Isle.

Mr and Mrs George Phillips and family, Miss Ivy Nichols, and Mr and Mrs Loggie Rens are spending a few weeks at Skiff Lake.

Mr C M Augerton left on Friday evening's express for a trip to Boston, New York, Philadelphia and the Upper Canadian Cities.

Rev C H Orser, Mars Hill, Me, spent a day in town last week. Mr Orser has been a subscriber of the Sentinel since its early days.

A tasty addition to ham sandwiches is a pickle or two minced with the cold meat. For this purpose broiled ham is often preferred to that which is boiled.

Watery custard is caused by cooking in an oven that is too hot. Set the custard in a pan of hot water and see that it does not boil during the baking.

Mr and Mrs E R Teed left for St Stephen on Saturday last. Mr Teed's father Mr A I Teed has been in poor health for some months and left on Monday for Boston to consult a specialist.

LOCALS.

When you meet a man wearing an unusually well-fitting and stylish suit of clothes, you can gamble that his tailor's name is NICHOLSON.

C M Sherwood, Centerville, is offering shingles of all grades in abundance as well as planed seasoned hemlock boards in large quantities, for sale.

The Catholic Picnic will be held on Tuesday, August 3rd. No admission fee charged. All the usual sports. Something doing all the time. 21-03.

Mr Percy Westall, formerly employed with the Fisher Foundry Co here, now, with the General Electrical Co of Lynn, Mass, is spending his vacation in town.

Make no engagement for Tuesday, August 3rd. That, you know, is the day of the Catholic picnic in Woodstock. You are invited to be present and have a good time. 2 ins-28.

Joshua Corkery will open a meat store this morning (Friday) in the store lately occupied by William Lilley. There will be a good competent man come from St John to take charge for him.

Adjutant Carter, former officer of the corps here, is in charge of the New Aberdeen Brass Band. The Adjutant was here on Saturday and Sunday last. His many friends was glad to see him once again.

At the residence of the bride's parents, Johnville, N B, on July 19th by Rev E C Turner, Walter E Flewelling of Easton, Maine, and a Geneva daughter of Leslie Wilson Esq of Plymouth, Car Co, N B.

Rev R G Fulton, formerly of St John preached his introductory sermon in Grace Methodist church, Vancouver, on July 18. A reception was tendered the pastor and his family on Wednesday evening.—St John Telegraph.

Envoy Gerow of the Middlemore Home, Halifax, assisted in the meetings conducted by Colonel and Band last Sunday. The Envoy will be present next Sunday in the Army and will help in the meetings. Everybody invited to attend.

"The Gay Matinee Girl" a high class musical comedy which appears at Hayden Gibson Theatre Saturday July 31 will be presented by a capable company of fifteen talented artists, including splendid singers, funny comedians and graceful dancers. Reserved seats on sale at Gibson's.

Only a short time now before the annual picnic of St Gertrude's church. It will be held on Tuesday, August 3rd. There was such a good time last year that all then present will be sure and attend this year and bring their friends. 2 ins-30.

Messrs W T Donham, B A of St John, lately of the staff of the Dorchester public school, and R C McCully, B A of Bathurst, have been appointed to the staff of the Mount Allison Academy for the ensuing year. Both gentlemen should bring strength to the institution. Mr McCully is an Arts graduate of Mount Allison University, class of 1908. His course at the university was very successful, Acadia College, Wolfville, at which institution he made an excellent record.

Bath.

The farmers are taking advantage of the fine weather for haying, although many will not get thoroughly to work before next week.

Michael Bohan and wife of Newcastle are spending a few days here at the home of Mr Bohan's father, Thos Bohan.

Miss Grace Wolhaupter of Woodstock is spending a few days with her aunt, Mrs James Jones.

Abraham Stone of Grafton was a caller here on Wednesday last.

Rev Mr Howard of Plaster Rock exchanged with Rev D S Sharp on Sabbath, and Mr Howard occupied the United Baptist Pulpit on Sabbath evening.

Charles Gyer of California was a caller on friends and relatives here this week.

The CP Ry, crews have the new rails laid to this place at present.

Miss Vanwart of Woodstock is spending a few days at the home of Mrs Jas T Lister here.

Mr C W Manzer of Woodstock, is making a tour of this part of the County under the auspices of the S S Carleton Convention, and will be at Holmesville at 9.00 a m and Mineral at 2.00 p m Sunday next and expect to meet the workers of the Parish of Kent in the United Baptist Church on Saturday evening of this week.

RIVER COMMISSION TO SIT IN MAINE

The members of the St John river commission will leave today for Fredericton to resume sittings there. They will likely be in Fredericton for two days.

At the request of the counsel for the American commissioners there will be sittings in Bangor and Calais (Me.), the former in reference to the Allegash river and at Calais in reference to the St Croix.