#### These Good-Looking Men Make Good Newspapers

AND SO GET RICH OUT OF THEM.

Facts and Fancies Relating to Messrs. Clarke, Macnutt, Wood, Smith, Cropley, Stewart, Holyoke, Robidoux, and Others Whose Portraits Do Not Appear But Who Get There Just the Same.

It is not every man who can run a country paper. It is not even every good city newspaper man who can successfully run a rural weekly. The conduct of such a sheet requires a happy blending of various qualities which are not called for on a daily paper, and for which, as a rule, no due credit is given.

It goes without saying that the country editor should understand his business. To understand his business it is necessary that the editor should understand his constituency. He should know the country



GEO. J. CLARKE, ST. STEPHEN "COURIER." and its people. He may have a dim and uncertain idea of the Eastern question or the political import of Boulanger's election, but if he is acquainted with the topography of his own county and the wants of its people he has the knowledge essential to his success. His function is, primarily, to make a good local paper, and if after that there is room for anything else, well and good. If not, it is of little consequence. In these days of cheap, weekly editions of daily papers, the local journal is not supposed to give the news of the world, as in old times. This is the editor's opportunity to distinguish himself on his own stamping

Every country editor should be a practical printer, and should be able to make-up his own paper and feel a pride in the way in which he does it. Time and labor expended in such work is better employed than in writing long and labored editorials. Indeed, though country readers demand the regulation "leader," editorial matter unless fresh and pointed, may very well give place to something else-even to selected matter, if it is of the right kind.

An editor, equally with a prophet may be without honor among his own people. They may not be disposed to place much value on his editorial utterances, but if he makes a good looking and readable paper, they, as well as the outside public, can appreciate the fact.

The province of New Brunswick has no reason to be ashamed of its showing in the way of weeklies. Outside of the city

laborious and slow. Fortunately the edition was not large, as the editor issued no more than he thought he could sell. He had no difficulty in disposing of all he had printed, for his neighbors bought it as a curiosity, which it was in every sense of the word. People laughed at it as a new notion of "Lovey" Wood's, and very few had any faith that the Maple Leaf would last for more than a few weeks. Mr. Wood had a different opinion. He had enough confidence in himself to think that he could run a paper and succeed so long as he followed Mr. Micawber's theory of not allowing his expenditure to exceed his income. So he issued more papers of the same size and style. Soon after this he had a remarkable piece of good fortune. He leased the outfit of the defunct Moncton Dispatch, at a low monthly rental and brought it to Hope-

live town he had not the discouragements which usually fall to the lot of a city man who seeks pastures new. He gave the town a live paper, and at one time he had a design of changing it to a daily. Perhaps it was as well he did not. It fulfils its mission admirably in its present form.

The Courier furnished two good men to the St. John dailies, one of them being D. G. Smith and the other J. L. Stewart, now | The World lives and is believed to prosper, rivals at Chatham. Since Mr. Main's death, the Courier has been edited by George J Clarke, who has kept the paper | Stewart is a good newspaper man and was fully up to its old-time standard. At the present time it is the best country weekly, in the province. It ranks next to the in Chatham because he cannot see his way family Bible in Charlotte county, where clear to get out of it without loss. every man takes it and none borrow it. well. Then he was in a position to put out | Crammed with news from every corner of | boiler plate matter on its outside pages, it a larger and better paper, and he did so. its constituency, which is carefully culled will be a very creditable specimen of Little by little, as increased patronage and edited, the Courier can well stand journalism in the river counties. It has as

ELECTRO LIGHT ENG.

G. L. HOLYOKE, WOODSTOCK "PRESS."

fit side by side, the process was painfully lustily booming. The Courier was founded and sorrows with the people in good and by David Main, who got his experience on bad seasons. Right glad is Progress to the St. John daily papers, and going to a learn that this winter has been great for smelt and lumber. May every lagging subscriber come to the front and bring his neighbor with him!

The Chatham World is chiefly remarkable as a contradiction of the theory that a semi-weekly paper has a small chance for life. It used to be the belief that, as compared with a weekly, tri-weekly or daily, such a sheet had all the odds against it. though it is quite evident that the editor's whole heart is not in his work. Mr. once a prominent figure in St. John daily journalism. It is understood that he stays

When the Woodstock Press diseards warranted, he enlarged the size of his sheet. alone on its merits as a newspaper. Its a rival the Sentinel, which is half a century old, and is the senior among the country weeklies. The Press is ambitious, how-



Each week he printed just what his sub- | political policy is generally Conservative, | ever, and gives a great deal of live local news in readable form. Its editor is did not try to sell single copies, because he able position of a supporter of both local George L. Holyoke, and he is a good one. wanted the people to subscribe. They did | and dominion governments. It is owned | Progress | likes one of Mr. Holyoke's so slowly, for two reasons. First, because by a company, composed of gentlemen happy peculiarities. He persists in letting a dollar looks as big as a bed quilt to a who don't look for money out of a news- the people know the exact approximate good many Albert county men, and second, paper, and, relying on this, the manager circulation of the Press-2000-and with because they did not think the paper would and editor of the Courier spend part or all the knowledge that the editor and pub-



J. L. STEWART, CHATHAM " WORLD."

scription list called for, and no more. He though it occupies the somewhat comfortlive. They compromised by subscribing of the earnings, if they please, in making lisher is prominent in church and Sunday



H. A. CROPLEY, FREDERICTON "CAPITAL."

for short periods, but they all paid in ad- the paper better and the property more in the same substantial way.



C. C. MACNUTT, FREDERICTON "FARMER."

vance, because Mr. Wood would not let valuable. Mr. Clarke gets up a bright any man, whether he was his own uncle or editorial column, and what is betterven the high sheriff himself, have the paper on than that, touches topics that touch the any other terms. And most of the adver- people. tisers were compelled to testify their faith The Miramichi Advance is another clean

looking sheet which gives its attention

school circles, the advertiser can accept that with his affidavit.

The Press is one of the few country papers that sometimes has the enterprise to get the latest news from St. John by wire. Its inside pages are well put together and must be exceedingly entertaining to a resi-



D. G. SMITH, CHATHAM "ADVANCE."

of St. John there are some sixteen weekly papers, nearly all of which are highly creditable specimens of their class With possibly one exception all are solidly established and likely to continue to prosper in the future. Some of them are worthy of special mention.

Notable among these is the Albert Maple Leaf, which is in many ways a representative country weekly. It has been developed slowly and surely from small begin-

and instructive bit of history. an opportunity to buy a second-hand amateur job press and a few pounds of type. He secured them and conceived the idea of starting a weekly paper in the village. He entered into business with a cash capital of about \$7, and issued the first number of the Maple Leaf. It was the size of a sheet of note paper, with two columns to a page. allow the printing of one column at a time, with great care in order to make the columns it was in a town which at that time was fishing and lumbering industries and rejoices from Midgic and doubtful butter from notable for pungent paragraphs on general fresh news.

added the of the se always and being



L. M. WOOD, ALBERT "MAPLE LEAF."

than beyond a safe limit, the Maple Leaf interest. It was started by a city newsbegan to prosper. As fast as it did so, paper man and a live one at that. D. G. is the result.

Had a city newspaper man gone to Albert county to establish a paper with the place and the people. Mr. Wood was Nine years ago, Lovett M. Wood, a compelled by circumstances to take the young man living in his native village of one course by which success could be Hopewell Corner, now Albert, learned of reached. He allowed the paper to be developed as the country became ripe for it. He took off his coat and worked, and he managed the business end with energy and prudence. The Maple Leaf is now not only a well-conducted specimen weekly, but its typographical appearance leaves little or nothing to be desired.

The little press was only large enough to of the St. Croix Courier, which is another successful and clean-looking paper. It efficient councillor when at the board. so that eight impressions were required for was started nearly a quarter of a century each sheet. As it was necessary to print ago, with a very complete outfit, but then

Starting on the sound principles of ad- ( largely to local matters and devotes a good vance payment, and of venturing no more | deal of editorial space to topics of sectional Mr. Wood continued to enlarge and im- Smith, the editor, was a remarkably keen prove it, and the excellent weekly of today reporter in St. John years ago. Like David Main, when he flitted he went to a prosperous and not purely country district. He adapted himself to his changed ciroutfit which most men would consider cumstances and in a short time Chatham necessary, he would have sunk money in began to realize that there was a hustler nings, and its evolution is an interesting the venture and retired disgusted with the among them. A single glance at the Advance shows that it is a fine property. There are plenty of advertisements and good ones at that, the subscription price is half as large again as the average weekly and every newspaper directory gives the Advance a very snug circulation.

Mr. Smith hasn't been content to own and run a newspaper. He has dabbled a little in town politics with varying success. He has known the joys of victory and the pangs of defeat: and his fellow townsmen Quite different, however, was the origin do him the credit of saying that he is a good fellow, pleasant and jovial and an

> Like most of its local contemporaries the Advance depends somewhat largely on the



dent of the up-river counties. The Woodstock papers should have fine prospects,

with the best agricultural districts in mari-

time Canada around and above them. The Newcastle Union Advocate was started in the exciting days of the confederation question, and was for some years the only paper of any importance north of Moncton. Its editor, W. C. Anslow, is one of two brothers who took off of most of the French weeklies published in their coats and worked as hard as any of the upper provinces.

The other brother, John J.

The Harvey Observer and Sussex Record and hazy idea with many Frederictonians Anslow, is now running the Windsor, N. S., Hants Journal. The Union Advocate has always enjoyed a good circulation, and despite of opposition in later years, is able to hold its own against all new comers.

The Sackville Post and Borderer is a paper which is always well printed and has a great variety of local news. The Borderer, which was established in 1856, was sold to parties who transferred it to the Post, about ten years ago, giving Sackville one local paper, which is about all it needs or can stand. With one paper there is some chance of reducing accounts to a cash basis.

# SPRING CLOTHS

M. R. & A. have received their First Importation of Novelties in JACKET, ULSTER and CLOAK CLOTHS, including

Fancy Mixed Cheviots; Fancy Stripe Cheviots;

Oriental Stripe Cheviots; Line Stripe Alice Cloth; Self-colored Box Cloths.

Plain solid colors in both Alice and Box Cloths, include Bottle Green, Olive, Cardinal, Grenat; Slate Fawns in several shades, Browns, Navy and Myrtle.

Our "Making-up to Order" department will re-open on Monday, 4th inst., when we will be able to make all kinds and styles of OUTSIDE GARMENTS to order at short notice.

PRICES REASONABLE consistent with good work and style.

# MANCHESTER, ROBERTSON & ALLISON.

ARE NOW COMPLETE,

#### AND IN A FEW DAYS

We will be ready to extend a warm welcome to all our old Customers, and to as many new ones as may favor us with a

We also beg to apologize to those Customers who, during the past three weeks. have found us in such a sorry plight as our store has presented while the alterations have been in progress.

As an off-set, however, we will in the future have a much better opportunity to display our wares, an! wa think all our Customers will appreciate the greater comfort and convenience with which they will be able to inspect our large and varied

EMERSON & FISHER, Stoves and Kitchen Hardware, 75 and 77 PRINCE WILLIAM STREET.

P. S.—Seasonable goods and specielties will be announced from time to time, as

# CLOTHING GIVEN AWAY FREE!

MARCH 6th,

### "Oak Hall" Clothing Store, No. 5 MARKET SQUARE.

SCOVIL, FRASER & CO.

TATE will give away on the EVENING of WEDNESDAY, March 6, ONE of our CORKSCREW SACK COATS; ONE of our CORKSCREW PANTS and VEST (to match coat), and ONE pair of our Two Dollar and Fifty cents Pants. These goods are all first-class. The suit is good value at Twenty-two Dollars-although we sell the suit for Sixteen Dollars and Fifty cents. All that is required of you is to call at OAK HALL CLOTHING HOUSE, 5 MARKET SQUARE (LOOK FOR THE RED LIGHT), any time not later than SATURDAY EVENING, March 2, and register your name, and you will have a chance FREE OF CHARGE (won't cost you a cent), of getting either the coat, the pants and vest, or the pants. No person can register their name more than ONCE.

P. S.—Persons living in the country, by sending their name to us by letter or postal card, can have their name registered and have an equal chance. But no two names can be sent in one letter or card, the sender must write their own name to the SCOVIL, FRASER & CO., No. 5 MARKET SQUARE,

PLOOK FOR THE RED LIGHT.

## FOR GOOD VALUE

Union and All-Wool Grey Flannels; Ladies' and Children's Wove Hosiery; Ladies' Vests; Black and Colored Cashmeres; Gloves; Jerseys and Jersey Coats, Embroidered Cloth Table Covers; Gent's Ribbed Shirts and Pants, etc., etc.,

### PITTS' General Dry Goods Store, 179 UNION STREET. 179

Aboushagan and Wood Point. The former editor of the Post was W. C. Milner, the philosopher, who reluctantly withdrew from active journalism because the country had need of him as collector of customs. The present editor is Mr. E. Woodworth who puts less philosophy into his articles, but is quite as conscientious as Mr. Milner in regard to telling the truth.

The French have a really good and well printed paper in Le Moniteur Acadien, which is published at Shediac. It is very fair in its discussion of political questions and has as it merits a large circulation. Its editor is Ferd. Robidoux, a man whom his compatriots should be proud of, for his bright, handsome, newsy sheet gives evidence that he is capable of doing great work on behalt of any cause he undertakes to champion. In every essential particular Le Moniteur Acadien is far and away ahead

are comparatively young papers. former is in the interests of the Conservatives of Albert county, while the latter, the first King's county paper, has had the distinguished honor of having George Francis Train as assistant editor. The other New Brunswick country papers are the St Andrews Bay Pilot, which is likely to develop into a new paper or have opposition before long and Le Courrier des Provinces Maritimes of Bathurst.

Fredericton, as the capital of New Brunswick, has no "country" papers, but it has some good weeklies and a semi-With two there is an undue proportion of weekly. These are the eight-page Capital, musty hay from Cookville, knotty wood the Maritime Farmer, which is chiefly

matters, and the Reporter, semi-weekly, which is 45 years old.

If Editor Macnutt doesn't wake up and supplement the splendid advertising patronage extended to the Farmer by some live local matter, some of his friends in the newspaper business may bring him to his senses in a hurry.

The Farmer is to Fredericton, Wednesday, what Progress is to St. John, Saturday. People look to it for current local comments, and the more there are of them the better they are pleased. Mac is never in a rush, and never gets flurried. He gets to the office anywhere from 10 to 11 o'clock in the morning, and gives the people a chance to pay subscriptions and send in their new "ads." before he leaves. He is a happy and prosperous specimen of an editor and takes life easy, caring for little save that the Farmer goes to press sometime Wednesday and that the bills are paid Saturday. Politically his paper is Conservative, decidedly so in dominion politics, but not so pronounced in its opposition to

very apt to tumble off on the right side. The Capital has had a career of varied success. It was a weekly, then a tri-weekly, and again a weekly. The average newspaper man jumps to one conclusion when he sees the Capital: that there is a waste of good paper, good ink and fine presswork. With a considerable amount of work, which editor Cropley has never been able to put on it, the Capital should take no second place. It has age and an established reputation for reliability and cleanliness, and now that its owner has been wise enough to drop the book business, it should, with plenty of attention, come rapidly to the front as a favorite organ of the people. It is always talked about, the citizens look for it regularly, and they should always find it full of crisp,