

AN ENTERPRISING FIRM.

MESSRS DUNLAP, COOK & CO.—MERCHANT TAILORS.

A Good View of the Interior of Their Establishment and Portrait of One of the Members of the Firm, Mr. Cook—Something About Its Success.

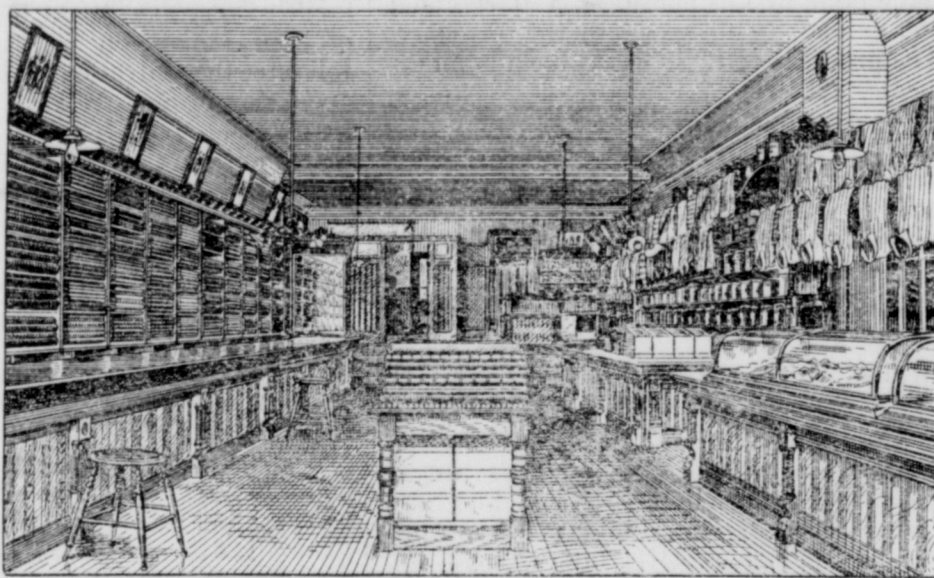
The town of Amherst is the habitation of several notable concerns, and one of the most prominent of these is the firm of Dunlap, Cooke & Co., merchant tailors and gents' outfitters. Man's personal appearance and dress is as a rule the outward indication of his habits and social position, and the world at large generally places its value upon the man in accordance with the handiwork of his tailor. For a period extending over a quarter of a century the name of Thomas Dunlap, the present mayor of Amherst, and whose portrait appears elsewhere has been associated with two of the most successful commercial industries of the place. Besides being head of the large hardware house of Dunlap Bros. & Co., Amherst, and the enterprising firm of Dunlap, McKim & Downs, Wallace, he is head of the well-known firm of Dunlap, Cooke & Co., 80 Victoria street. Since the firm's establishment they have secured a liberal and influential patronage due to the unsurpassed character of the garments produced. Their practical experience coupled with an extensive knowledge of what constitutes beauty and symmetry of

Here is exhibited the largest stock of cloth and trimmings carried by any house in the Maritime Provinces. It is complete in material, design and novelty, giving limit of manufacture in high class goods, and the very best sources of European produce.



GEO. W. COOKE.

tion have contributed to its wealth. A very large and flourishing trade is enjoyed, requiring in its transaction a large force of skilled assistants, including two able and experienced cutters. The general man-



INTERIOR OF DUNLAP, COOK & CO'S STORE.

agement is under Mr. Geo. W. Cooke, of the firm, whose portrait is shown above, and who has been connected with the business for seven years a gentleman of marked business ability, push and energy, and the firm's extensive business is a substantial proof of the excellence and satisfactory character of its work.

C. E. FREEMAN.

Wholesale and Retail Dealer in Pianos, Organs, Sewing Machines, Etc.

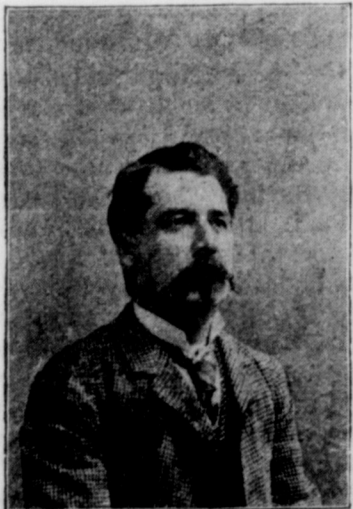
The accompanying cut shows the front view of the oldest music house in town, established in 1869 by C. E. Freeman, wholesale and retail dealer in pianos, organs, sewing machines, etc., etc., Eddy street, Amherst. The piano and organ dealers in this country have long been engaged in a strong rivalry as to who shall excel in introducing the instrument "superior" not only as to tone, but other requisites. One of the most successful of these is Mr. C. E. Freeman, who has been



for over 22 years making a constant study of this business, his aim not being for outward appearance only, but more specially to the inward construction whereby the greatest amount of tone power, combined with sweetness, brilliancy, and great durability can be obtained. He has, therefore, become one of the most successful, being an active enterprising business man. He owes his prosperity to industry and upright dealing together with the very popular instrument he has been handling especially for the last twelve years. His handsome and commodious sale rooms, No. 5 and 7, Eddy street, are well stocked with a fine line of choice instruments, amongst which will be found the Dyer & Hughes pianos and organs; also the Davis (vertical) sewing machine; all American make, and selected as his leaders from over 30 of the best American and Canadian manufacturers. These companies need no puffing, being before the public for a quarter of a century and thereby have gained an enviable position. He fills orders for other reliable makes when required. A customer may also be supplied with music books and stools. Machine oil, needles, and parts are in stock. Mr. Freeman says that his goods are the latest improved make known to the trade, and are fully warranted. His prices are low, yet his terms are very easy.

The Terrace Hotel.

There are a number of good hotels in Amherst, and among them may be numbered the "Terrace," conducted by the gentleman whose portrait appears here-with, Mr. George D. Fuchs. Mr. Fuchs is well known to the travelling public, having been in the hotel business for a long time. Progress has always found him courteous and obliging—a model clerk when he was in that capacity, and now a model host.



AMHERST STEAM TANNERY.

C. R. Casey & Son, Manufacturers of Leather and Oil Tanned Moccasins and Larrigans.

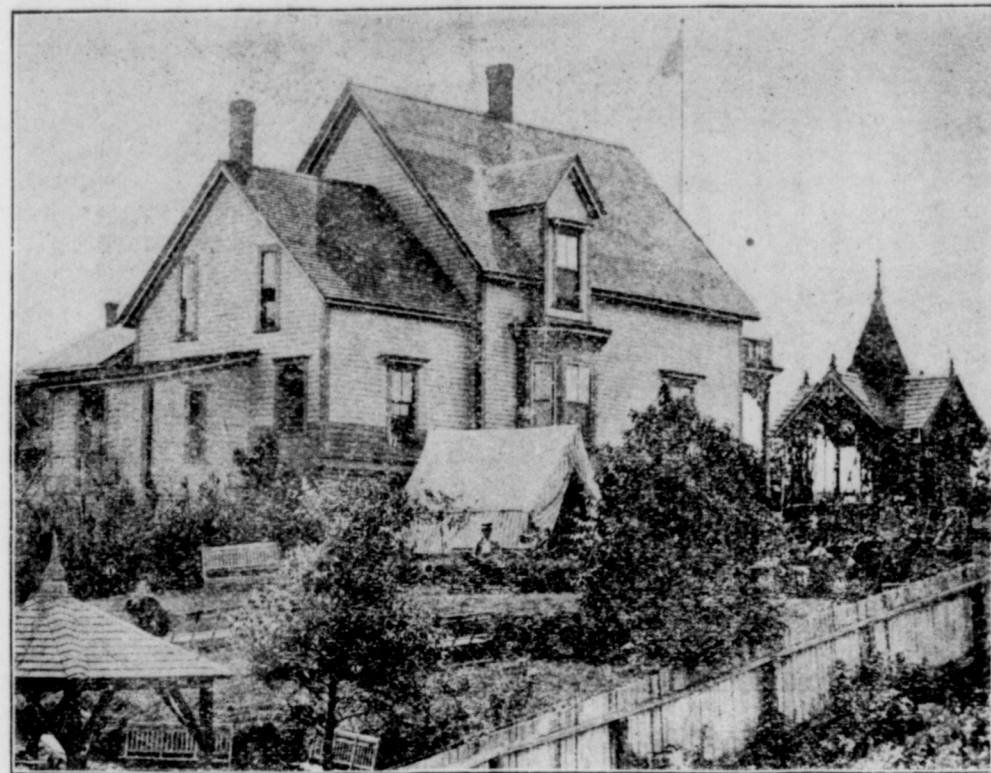
The trade of the tanner has at all times been an important one, and is of very ancient origin, being mentioned in Holy Writ. Great improvements have taken place in the manufacture of leather since these days. Holding a prominent place among those engaged in this line in the Maritime Provinces, is the well known and old established house of C. R. Casey & Son, whose extensive tannery is located at Amherst. This house was founded nearly 30 years ago, and the present senior member of the firm succeeded 20 years ago to the Amherst Steam Tanning company. In 1881 they commenced the manufacture of the celebrated waterproof oil-tanned moccasins and larrigans, goods which have made for themselves a reputation for superiority that extends not only to all parts of the Maritime Provinces, but involves frequent and heavy shipments to all portions of the Dominion. In 1890 the tannery was burned down, but with that spirit of push and enterprise characteristic of the proprietors, it was immediately rebuilt on a larger and better scale. The moccasin and larrigan shop and tannery, including bark sheds, warehouses, etc., covers two

motive power for driving the machinery, while from 25 to 30 skilled workmen are steadily employed on the premises. The entire product of upper leather is taken by the Amherst boot and shoe manufacturing company. The average annual value of



A. C. CASEY (OF C. R. CASEY & SON).

their products is \$40,000. Mr. Casey is a gentleman, yet quite young in years, and gives most of his time to his real estate

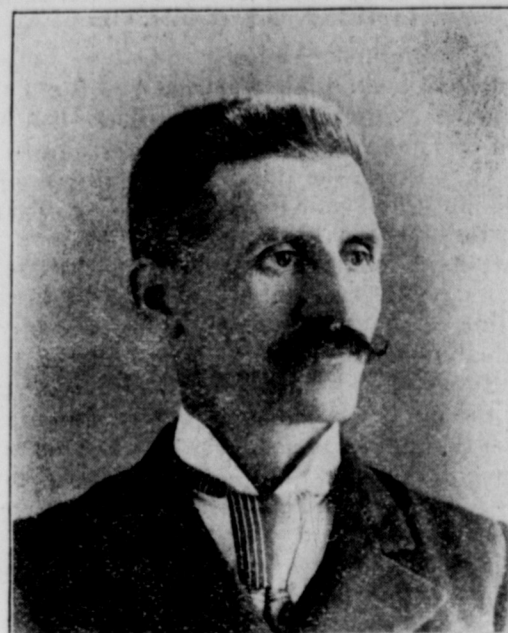


RESIDENCE OF C. R. CASEY.

and a half acres of ground, and is thoroughly equipped with every requisite for the successful prosecution of the business, a 30-horse power engine supplying the

business. His son, Mr. Arthur C. Casey, now takes the most active management, and personally supervises all the details of the business.

MR. R. C. FULLER AND HIS STORE.



Mr. R. C. Fuller, a portrait of whom appears herewith, as well as an engraving of his place of business, is one of many Englishmen who have come to Canada and made a success of their coming. He was born in Buckinghamshire, England, and educated in that country. In 1866 he came to Halifax, and since 1870 or there-



abouts he has devoted himself to the drug business, making a marked success of it. He was married in 1877 to Miss Sophie Tupper, daughter of Dr. Nathan Tupper, and niece of Sir Charles Tupper. Mr. Fuller has been successful in civic politics as well as in business, for this year he was elected a town councillor.

E. M. LOCKWOOD—DRUGGIST.

A Business That has Careful Attention and

Mr. E. M. Lockwood's extensive and well known drug store at No. 185 Victoria street, is headquarters for pure drugs, where a specialty is made of compounding prescriptions that require exactitude and unusual skill. Mr. Lockwood is himself a prominent member of the Nova Scotia Board of Pharmacy, and a graduate of the Pharmaceutical society. He served his apprenticeship with W. F. Odell, of Truro, who is register of the pharmaceutical society of Nova Scotia.

Coming to Amherst in 1886 he worked with C. A. Black for three years, when he established him in business, buying out his employer. His trade developed rapidly as his skill became known, and he was compelled to move to the spacious premises he now occupies. Mr. Lockwood

enjoys exceptional facilities, and carries a stock of considerable value, comprising everything pertaining to the trade: drugs, fancy goods, pipes, tobacco, etc., making a specialty of Lockwood's Condition Powders, and Lockwood's Cream of Witch Hazel for chapped hands. During the last fifteen months he has dispensed four thousand five hundred prescriptions.



INTERIOR OF E. M. LOCKWOOD'S DRUG STORE.

MOORE & MOORE.

Tea Importers of Amherst—A Business That is Pushed to the Front.

This young and enterprising firm has, within a comparatively short time, worked up an extensive and rapidly increasing business. Their trade is not confined to the Maritime Provinces alone, but extends to Quebec, notwithstanding the keen competition of the large wholesale houses in that province. Importations being made direct, and not buying from middlemen, a fact, they claim, which enables them to sell at exceptionally low figures, and the results already attained, seem to bear out that statement. This firm's great specialty are packet teas—handling largely "Blue Cross" and Imperial Mandarin—brands



widely and favorably known by the trade and consumers generally. "Imperial Mandarin" is a choice blend of the finest growths from India and China, possessing rare qualities which make it quite distinct from other teas, and render it incomparably the best of its kind extant. Yet to meet the ever-growing demands for a higher grade of teas, this enterprising concern have lately introduced the "Blue Cross"—so popular in England—composed largely of young leaves radiant with sunshine from the sunny island of Ceylon, which cannot but suit the palate of the most fastidious readers of Progress who would enjoy a cup of good tea, "the beverage of the intellectual"—and all Progress readers are happily blessed with more or less intelligence; and many no doubt with an equal fondness for the juice of this product of the Orient. Procure, at once, a packet of "Blue cross." If it be unobtainable at your grocers, drop the above firm a postal, and you will have forwarded to your address, C. O. D., expressage paid, 5 lbs. of their different packet teas, which will only cost you \$2. This they simply do to introduce their teas and maintain their prestige as one of the leading tea houses in the lower provinces.



H. A. Hillcoat—Amherst Music Store.

A leading piano and organ house in Amherst, N. S., is that of Mr. H. A. Hillcoat. This gentleman has been established here for a number of years, and carries on a widely extended business, the people of the town and surrounding country extending to him a patronage that is the



best proof of their appreciation. His handsomely appointed store is stocked with a choice assortment of musical instruments, embracing pianos, organs, band instruments, banjos guitars and mandolins. Add to all this an endless variety of curious bric-a-brac. Those purchasing of Mr. Hillcoat will receive every advantage, while all representations may be implicitly relied upon.

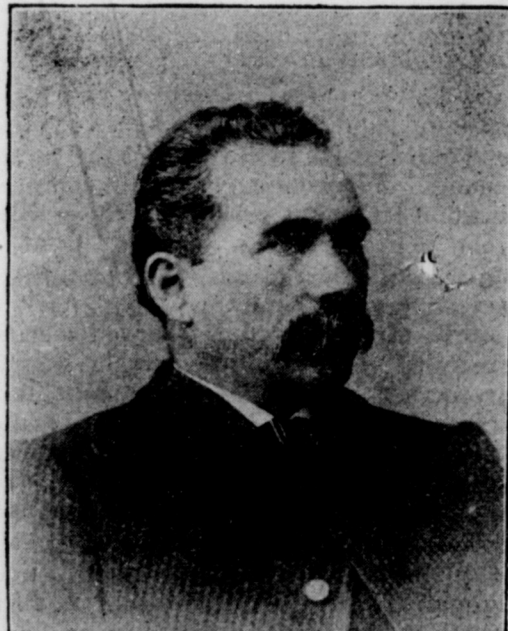
Knight and Black, Victoria Street—Dealers in Stoves, Furnaces, Etc.

Science has made no more useful or beneficial progress in any direction than in the matter of plumbing, heating, and ventilation. The appliances designed for these purposes are myriad in number, are constantly receiving accessions, and improvements are of every-day occurrence. He who would excel in this vocation, therefore, must needs be a wide awake, progressive, and enterprising business man, and have at his command the best of mechanical skill. Such a house is Knight & Black established in 1887. Their store and workshops on Victoria street, opposite the Amherst hotel, is filled with an immense stock of stoves, furnaces, heating

apparatus, etc. Eight skilled workmen are employed, and the house enjoys a vast patronage. They are agents for Cumberland county for the celebrated Gurney furnace, pronounced by competent experts incomparably the most perfect on the market, and will be pleased to send an illustrated catalogue to anyone who will apply for it.

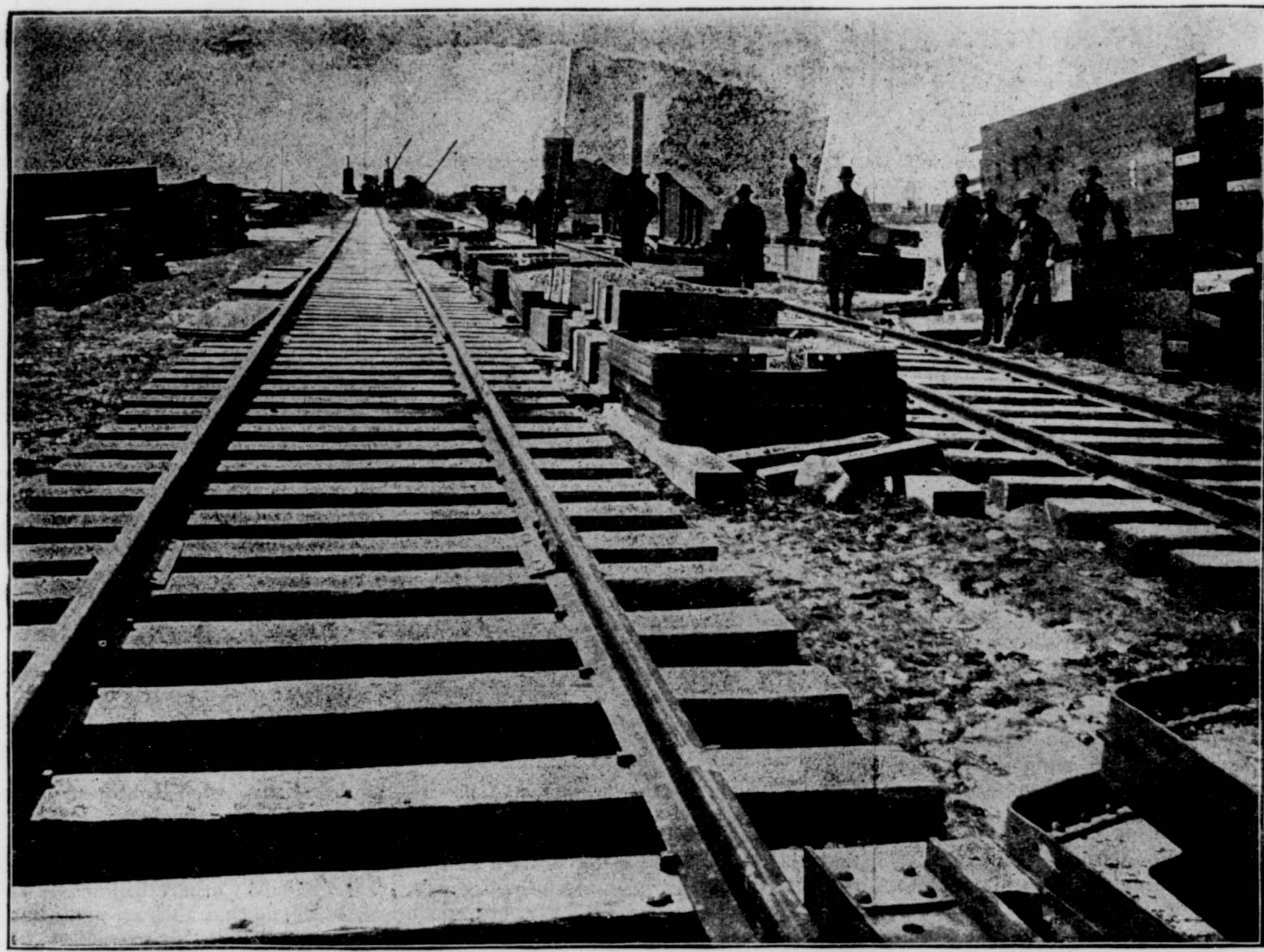
A Representative Citizen.

Through some mishap the notice of Mr. James Moffat's establishment did not arrive with the rest of those that appear in this issue. Progress only knows of the gentleman whose portrait appears herewith, as one of the prosperous citizens of

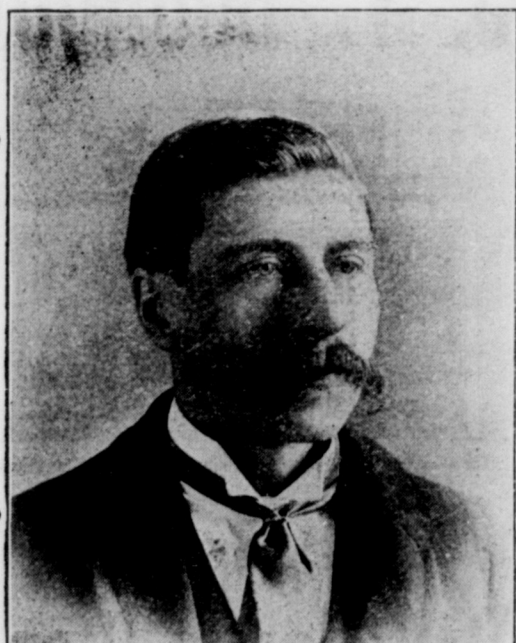


JAMES MOFFAT.

Amherst, but a St. John merchant who knows Mr. Moffat well, when asked for information, said, "You cannot speak too highly of his success as a general merchant and his business methods. He is a representative citizen of sterling honesty and integrity, energetic in his business enterprises and clear-headed enough to make an admirable success of them."



VIEW OF SHIP RAILWAY DOUBLE TRACK—Photo. by D. R. Predham.



WILLIAM HOLMES.

Manufacturer of Carriages, Phaetons and Buggies of Every Description.

Among the most skillful, enterprising and successful of Amherst carriage builders is Mr. William Holmes whose work, seen all over the town and country speaks for itself. This house owes its existence to Messrs. Holmes & Hicks, the former of whom bought out the interests of the latter in May, 1887, and his trade has developed rapidly from year to year, as the excellence of his work became better known. Nothing is omitted to make this the most perfect establishment of its kind in the lower provinces. Mr. Holmes employs about twenty-five men, manufactures all kinds of carriages and sleighs, and in his show rooms will always be found a choice assortment of first-class vehicles including top buggies, side bar buggies, phaetons, truck wagons, etc. None but the very best materials, which have been selected



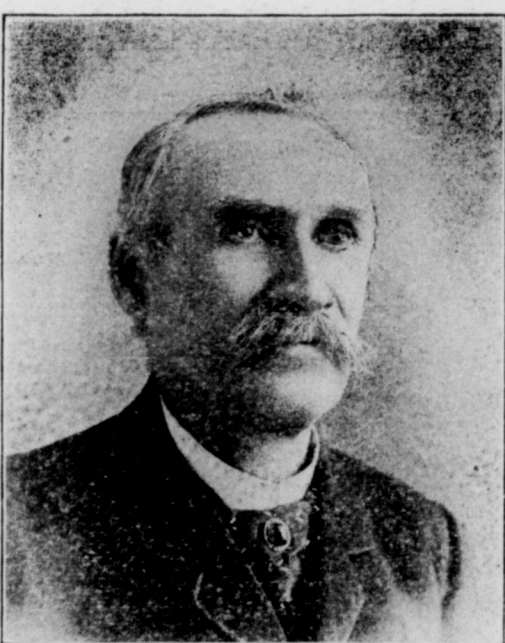
A. D. TAYLOR.

with the greatest care, are used, thus assuring the products of the house their acknowledged reputation for superiority.

F. H. TREMAINE.

A Chemist and Druggist Who Has a Handsome Store.

So much depends on the skill, care and personal character of the physician, or in the prescriptions of the physician, or in manufacturing his own preparations for ailing humanity, that we are naturally led to be more exacting as to his qualifications than in the case of any other pursuit of life. Mr. R. A. Tremaine is a gentleman possessing in an eminent degree those high attainments, which entitle him to our regard as a skillful pharmacist, and as an ornament to the profession of which he is a member. Mr. Tremaine has been established in Amherst for the last six years, occupying a handsomely appointed store 50 x 20 feet, beautifully fitted up, with plate glass show cases, cabinets, etc., and



W. J. HAMILTON (Town Councillor).

tully stocked with the choicest drugs, comprising everything in the materia medica of value in this latitude. Extensive improvements have just been completed in the dispensing department, which now ranks second to none in the maritime provinces. The dispensing case is a model of beauty, the front of which is composed of American quartered oak of superior quality, design and finish, being in this respect the only one of its kind in the Dominion. This case is fitted with as complete apparatus as is possible to obtain for the prompt and accurate compounding of physicians prescriptions—a department which Mr. Tremaine personally supervises. A fine soda fountain standing 41 inches in height with black marble base and three silver pedestals one of which contains a fountain with bell attachment arranged so as to discourse sweet melody. Mr. Tremaine is a native of Truro, and possesses in a marked degree the gift of pleasing those with whom he comes in contact.