

**BUSINESS AND HOTELS.**

**YARMOUTH HOTELS, PRESENT AND FUTURE.**

The First Engraving of the New "Grand" and the Queen and Lorne—Some Successful Industries and Business Houses—How Capital is Invested.

An old established hostelry site is that of the Queen Hotel, where for fifty years travellers have been welcomed. It has seen the time when it took days instead of hours to come from Halifax, the time when journeying was slow and uncomfortable. It has always been a welcome sight to tired men of the road, from the time when they lumbered in a dusty stage up to now when elegant parlor cars bring them into town and tasty coaches whirl them up to the hotel door.

Miss host Nichols has had charge for ten years and in that time has become well

more on outings this summer. In this connection it might be mentioned that Mr. Hurlbert is a horseman and his valuable steed, Stonewell, is one of the fleet ones of the town. He is a shareholder in the driving park and he receives the patronage of the horsemen. In conclusion, people who travel should see the Lorne hotel, the proprietor and last but not least, his clerk, the veteran hotel manager, Wear.

J. D. DENNIS AND CO.

The enterprising firm of J. D. Dennis & Co. is numbered among the largest dry goods houses in Nova Scotia. This firm started business in 1867 as Viets & Dennis; on Dec. 27th., 1890, they were burned out, and Mr. Dennis bought out his partner. On April 15th, 1891, he began the erection of a new building, the work upon which he personally superintended, and then took a trip to the other side to buy a stock of goods, and opened on Oct. 3rd of the same year with a full

ness is on a cash basis and he proposes to be the middle man between the producer and the consumer.

Among his other lines are fine porteries from Pennsylvania, curtains and curtain poles, broctelles, waterproof garments in Rigby and other leading materials, and a full assortment of general dry goods. It might be mentioned further that the building is lit by gas and electricity and that there is a fine basement with concrete floor used as a heavy warehouse. Mr. Dennis employs a large number of clerks attentive to the needs of customers.

YARMOUTH DUCK AND YARN CO.  
The Yarmouth Duck & Yarn Co., (Ltd.) was organized and incorporated in

**BUSINESS IN YARMOUTH.**

**ADAPTING ITSELF TO THE CONDITIONS OF THE COUNTRY.**

From Shipbuilding the Capitalists have Turned Their Attention to Manufacturing and Other Pursuits—The Importance of The Fishery Business to the Town.

Like every other town in the Maritime provinces Yarmouth has had to re-adjust its circumstances in harmony with the changing conditions in the commercial world. The successful towns have been those that have been able to do this and it speaks much for the enterprise and public spirit of the citizens that they have not allowed the

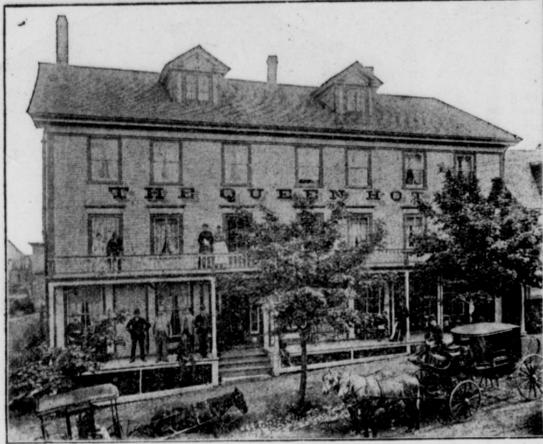
years, the chief shipping port in Nova Scotia outside of Halifax, and St. John and Charlottetown are the only other cities in the Maritime provinces beside the Nova Scotia capital that surpass it in trade. It is a town of large means and big capital.

Yarmouth's chief industry is the fishery, its fish product constituting the bulk of its export. It is the shipping port for the fishery of the counties of Digby, Yarmouth and Shelburne. Large shipments of cod, mackerel, lobsters and other fish are made to the West Indies and there are quite a number of large firms in Yarmouth handling these fish, possessing large wharf privileges and warehouse room on the water front. The fish product of Yarmouth county for the last fiscal year was upwards of half a million dollars.

The business in cod and mackerel is falling off, but the loss in these lines is more than compensated for by the development of other fishery exports. Within recent years the lobster fishery of the three western counties has arisen and developed rapidly. During the last five years the volume of the catch was more than doubled. There are numerous canneries along the coast, but

are very fertile. There are two tracts of very productive dyked marsh, at Cheggoggin and Arcadia, of about five hundred acres. The uplands are admirably adapted for grazing, but not so well for the growing of roots and grain. The climate is moist, so that the pasture lands are always fresh and green and good grazing continues almost into winter. The county is going into the raising of stock considerably and fine cattle are produced. It is found also that good butter can be made there and the farmers are taking up dairying considerably. Apples are also being raised in the county to a greater extent than heretofore.

Yarmouth's manufactures have been growing and developing to replace the loss in ship-building. The departure of population when the ship-yards were closed has thus been halted and looms and lathes are taking the place once occupied by the ship and axe. Some hundred men are employed in the factories and mills of Yarmouth and surroundings. There are in town two duck mills, one woolen mill, one wood working factory, one cooperage factory, two foundries, and one boot and shoe factory, all conducted on a large scale, be-



Queen Hotel.

known among the travelling public who visit the Maritime Provinces. He is ever ready and obliging, he sets an excellent table, his rooms are neat and clean and the house is furnished with all the conveniences of sample rooms, baths, etc. The hotel faces towards the south and it gets the genial sun in winter on its broad piazzas and in its light and airy front rooms.

J. H. HURLBERT—LORNE HOTEL.

Central in location, neat and tasty in its furnishing and excellent in its menu, the well-known hostelry of Mr. J. H. Hurlbert is an attractive house for the commercial man or tourist. The Lorne has been

line. The building is known as Princess block, and is three stories high, and 43x76 feet. It presents a handsome appearance, and its fine plate glass front is one of the beauties of Main street. The windows are 12 ft. 9 in wide, and 13 ft. 6 in. high.

The third flat Mr. Dennis uses for opening his goods, and marking and keeping stock. It is also his wholesale wareroom and his storeroom for reserve stock and the large floor space gives ample room for cutting large carpets. On the second floor are his carpet and house fitting rooms, millinery department and mantle and cloak rooms. On the first floor is kept a full assortment of general dry goods. The

1883 with a capital stock of \$150,000. Wm. D. Lovitt, is president, Thos. Killam, vice-president, and Robert Cair, Hugh D. Cann, Bowman Corning, A. C. Robbins and Thos. E. Kelly, directors. The company manufacture cotton sail duck, agricultural and other wide ducks, ounce ducks and sail and wrapping twines. About 200 hands are employed in the factory, which is located on Water street, near the railway station. Nine-tenths of the stock is owned in Yarmouth, and the pay roll amounts to \$1,200 per week, so that it may be seen that the town reaps a great advantage from the presence of the industry.

There are two factory buildings,—one is a three-story brick building, 100x75 ft.,

wealth that they have accumulated in shipping to be unused.

Since the wooden hulks of Canada have become to a great extent things of the past, their capital has been diverted into other forms of enterprise and many factory walls have arisen instead. Again, with the decline of certain forms of the fishery others have arisen, so that taken comprehensively Yarmouth has advanced industrially.

The returns of the last fiscal year shows that the trade of Yarmouth has considerably increased. The exports totalled \$894,000 and the imports \$637,000, a considerable advance over the export business of the previous year. The chief articles of

they are also shipped alive to all points in the United States, in cold storage cars. The business is developing rapidly and is one of the chief specialties which assure Yarmouth of its continual progress and increase. This year the catch was 37,000 cases of lobsters aggregating \$300,000 and Yarmouth may be very properly considered the most important lobster port in the world.

In the matter of shipping, Yarmouth ranges well up in its registration of tonnage among maritime towns. Its ships go to the West Indies and South America with fish and lumber, and to the United States with fish and farm produce. It has excellent

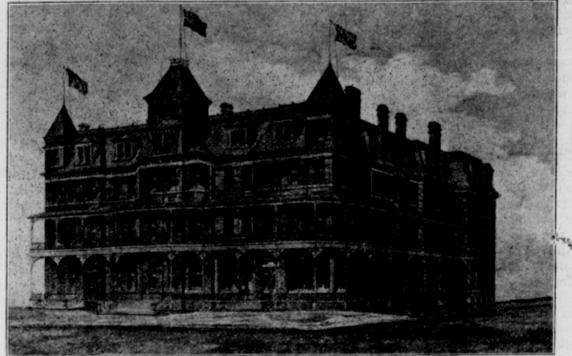
sides other small manufactories. At Arcadia, three miles out of town, there is a grist mill and a wood-working factory, at Hebron, three miles out, a shoe factory; and at Ohio, six miles out, a wood-working factory.

Yarmouth also does considerable trade of a general nature. It has large wholesale and retail dry goods, grocery, provision and hardware houses selling to the western counties. Several firms do large business also in outfitting ships and supplying fishermen.

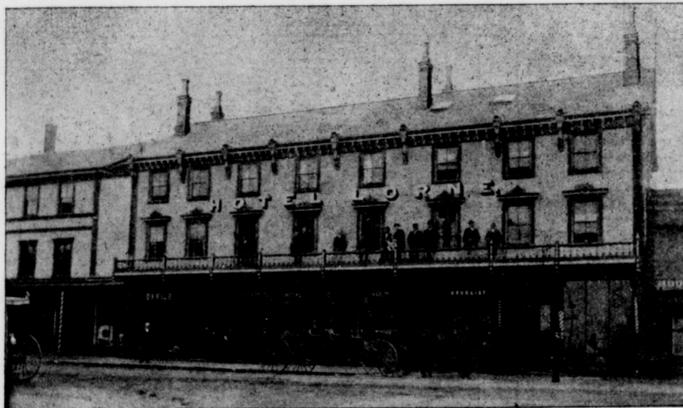
The progress of a place may be measured pretty accurately by the amount of building being done. During the last few years



J. D. Dennis & Co.



Grand Hotel.



Lorne Hotel.

running over fifteen years and for three years it has been in the hands of the present proprietor. It has forty-five sleeping rooms and can afford ample accommodation for a large number of guests. The place sets an excellent table, the dining room is large and well lighted, and the best of attention is provided as regards visitors.

Lately the whole house was thoroughly renovated, and the sleeping rooms, parlors and offices are of the cleanest and neatest. The second floor opens on a pleasant balcony in front, which affords a pleasant lounging place. Lately the house received a new addition and the whole building has been papered and painted and new hair mattresses put in all the beds.

plate glass front extends through every story and the rooms are admirably well lit thereby. The walls are nicely sheathed and the whole store is patterned most admirably with a view to the best convenience and appearance.

The firm does a very large business both in wholesale and retail, supplying the market from Lunenburg to Windsor. One of their chief lines is their carpet stock which is as fine as one to select from as can be found in Nova Scotia. They carry all grades from the very best to the cheapest. Mr. Dennis goes to Europe twice a year to buy and returns with as fine a stock of carpets as the leading carpet manufacturing towns of England can pro-

vide. Mr. Dennis has excellent taste in the choice of patterns and judgment in the choice of texture, and the public cannot procure their carpets anywhere to better advantage than they can at J. D.'s.

Dennis & Co's. patrons hold in many cases the erroneous impression that they must import if they wish a good article. Herein they are wrong for Mr. Dennis is able to obtain his goods to the best advantage on account of his long experience in the dry goods business and his semi-annual voyages to Great Britain and the continent. His prices are low for his business.

export are fish, lumber and manufactured goods.

Yarmouth's industrial life in all its various branches began at its birth in 1761. In that year and in the immediately succeeding years the fishing had its birth at the Bar and at Chebogue Point; manufacturing, in the form of grist mills, was inaugurated at Arcadia; shipbuilding commenced in 1764, when a small vessel was built at Fish Point; ship owning began in 1761 when the schooner Pom-py of 25 tons was owned there, and lumbering and farming also had their incipency at this time.

**W. H. Redding & Co.**

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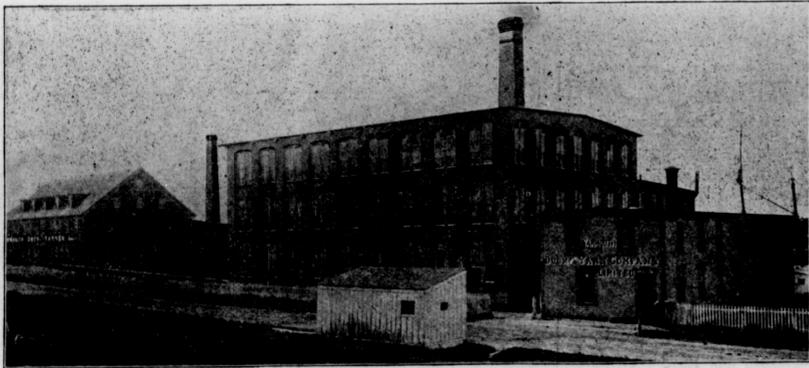
much has been done in this line, many business blocks, public buildings and residences have gone up. Of course some of these were put up to replace others lost by fire, but they have been chiefly clear gain to the town. At present quite a number of residences are being erected and some business structures, chief among all, of course, the new hotel.

**He Encourages Agriculture.**

Mr. Chas. E. Brown of Yarmouth is best known through his connection with the agricultural society. For many years he



W. H. Redding & Co.



Yarmouth Duck and Yarn Company.

Mr. Hurlbert caters for the commercial trade and provides every attention and does everything to assist and please his patrons. The house is provided with eight fine sample rooms, six of which are new, a building for the purpose having lately been constructed. He also obtains a good run of tourists, for he seeks to provide every attention in the way of amusements to pleasure seekers. One of the sights of the town is his fine back-board, drawn by a handsome pair of bays and much in vogue for picnic parties. It has carried many merry parties of a dozen or

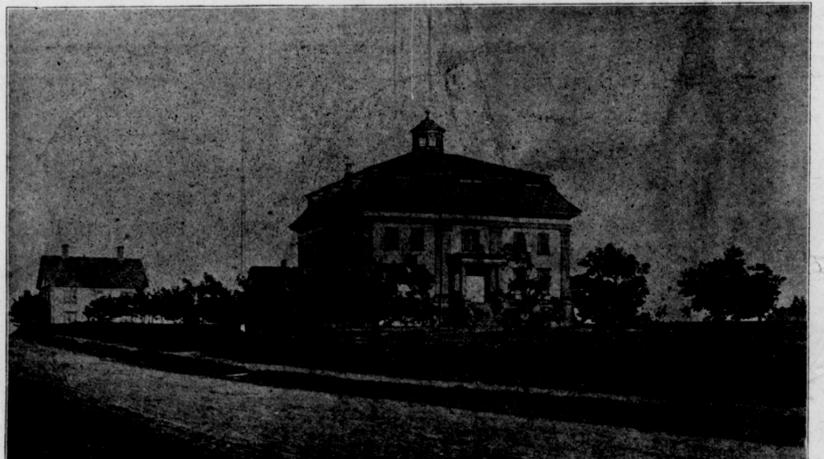
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continue to be successful and the goods to increase in popularity.

**Scenes in the Land of Evangeline.**

Mr. Swain now has between 700 and 800 different views of Nova Scotia scenery, comprising all the places of delight from Yarmouth to Halifax. The lovely Annapolis vale, the quiet retreats of the missing link he has portrayed particularly fully, and a visit to his studio with purchasing intent would be well repaid. He does not intend to stop until he has focused upon every scene in the Land of Evangeline.



Yarmouth Seminary.

This year required two new box cars, fifteen flat cars and two Baldwin compound engines. In addition, it is expected that shortly a narrow gauge line of railway will be opened from Yarmouth to Lockeport, causing the trade of Shelburne more than ever to minister to Yarmouth's prosperity. A subsidy has been obtained from the local government and it is expected that the Dominion government will follow suit with one. Yarmouth derives some importance as a farming centre. The county is a moderately fair farming region and some portions

acted as its presiding officer, and it is to his watchful care and attention that Yarmouth owes her reputation as an agricultural country. Her fine herds of handsome jerseys, and other kinds of stock, the apples, the fruit, the hedges, ornamental trees, grains &c., all have had his careful consideration. No expense, no time, no energies have been saved by him where they would profit the place. One of Mr. Brown's sons, Mr. Chas. F. Brown is manager of the Yarmouth Telephone Co., others are at business for themselves, while the younger are still at the school.