

PEARLS IN AUSTRALASIA.

Pursuing the System That Has Been Known to the Chinese For Centuries.

It took us eleven days from Brisbane to reach Thursday Island, a distance of about two thousand miles. The island is about thirty miles long and about twenty wide, and is about ten degrees south of the equator; so you can imagine how hot it is in December, when the sun is south. Here the great pearl fisheries are carried on, not only on a gigantic, but also on a scientific scale. Mr. James Clarke, with whom I had the pleasure of travelling to the island, is at the head of a company who are interested in pearl fishing. It seems that they have discovered that the bivalve forms the pearl only when he is compelled to; that is, he either swallows or imbibes something in which he cannot digest, and, not being able to digest it, he tries another method of ridding himself of the object; that is, by ejecting it, and as he cannot eject it, he falls back on his last resort; that is, by commencing to form the pearl over the object. With a peculiar saliva that he emits, he builds layer after layer until the pearl is formed.

Pearl farming is now carried on by this company very scientifically. They have laid out immense pearl beds, just like oyster beds, divided into four quarters, where the shells are graded, and when the shells attain a certain age they are partially opened and something put in, which is a secret. This irritates the bivalve, which commences to form the pearl at once. It seems that the Chinese are the original inventors of this system of pearl farming, for that industry has been in vogue in China hundreds of years. The percentage of pearls that are found in the shells is very small; as in 100,000 shells you will only find from three to five pearls of any consequence, but as there are millions and millions of shells, the company does very well. Some of the pearls get to be of enormous size, and bring fabulous prices. I saw a pearl as large as a large fig, perfect in shape and with a beautiful lustre. It was valued at £1,000. Mr. Clarke told me that just before the world's fair a Chicago man came out to buy pearls. Mr. Clarke, hearing of him, came to Sydney to see him. They made an appointment for meeting next day at the Australian Hotel, where the pearls were to be exhibited. When the Chicago man saw the pearls he was astonished, for he never had seen such large ones and so perfect. He at first thought they were imitations, but on closely examining them and hearing the prices he was convinced about their genuineness, as one pearl alone would have been enough to have "broke" him. He could not see a single pearl that was worth less than £100, and as he only wanted to buy a few thousand dollars' worth, he would have only got about one pearl and a half, he concluded not to buy.

Pearl fishing is very difficult and expensive. This company has between forty and fifty boats, which alone represent \$150,000. As it costs about \$8,000 to fit out a boat, including diving apparatus, and as the fishing is done in very deep water, they have to go a long way out and necessarily need large boats. The divers, who are mostly Japanese, go down a depth of between twenty and thirty fathoms, but, owing to the tremendous pressure of the water, they stay there only a very short time, and very often have to be pulled up, as they become completely exhausted, and sometimes die from paralysis of the heart, as the pressure of the water stops the circulation of the blood. Some of the divers carry a small vial with them, and through an ingenious invention they can take a drink of brandy while at the bottom of the ocean, 150 feet below the surface.

The shells are mostly sent to Europe for the manufacture of buttons, buckles, opera glass ornaments, knife handles, &c. They vary in price according to the size of the shell. Young shells are not allowed to be exported, and all shipments are inspected by government inspectors. The price of shells range from £300 to £500 per ton. I have secured two of the largest pearl shells. They have quite a history, as they are the shells in which the two large pearls were formed together like two large peas, perfect shape and match, but the most wonderful thing about them was a peculiar freak in the formation of the two gems. Although they were thoroughly joined together, one was black jet, with a beautiful lustre, and the other silvery white. The pearls were once sold for \$400, then again for £750, then an offer was made from a London pearl merchant of £1,500, but the owner telegraphed to stop the sale.—Cor. Morning Oregonian.

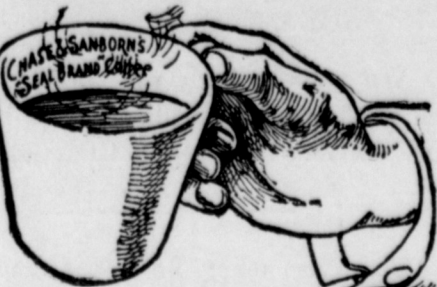
She Cut the Gull's Wings.

A woman photographer at Buxton owns a seagull, which, after being tamed, proved to be so docile and clever as in some way to be used in the lady's business. To prevent it flying away, the bird's wing was clipped, and the owner was proceeded against for cruelty. The magistrates refused to convict, on the ground that a seagull, not being a domestic animal, did not come within the statute. This view was upheld by a divisional court. Mr. Justice Vaughan Williams remarked that he wished the law was different, but they had no right to extend its scope.

Now Application of an old Proverb.
Little Carl while playing had torn his frock very badly and was about to receive a severe scolding from his mother, when he interrupted her with, "Don't scold, mama; the least said the soonest mended, you know."

"He's bilious," your friends say when you are irritable. Take Hawker's liver pills, they cure biliousness.
Safe and pleasant to take, sure to cure, Hawker's Bismarck pills and wild cherry.
A quick and pleasant cure for coughs and colds is Hawker's balm of tolu and wild cherry.
Not only relieves, but positively cures catarrh, Hawker's catarrh cure.

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HERBINE BITTERS

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Large Bottles, Small Doses. Price only 25c. For sale all over Canada. Address all orders to

For sale in St. John by S. McDIARMID, T. B. LARKER & SONS, and E. J. MAHONEY, Ltd. in N.B.



Enamelled Ware stand the test of time and constant use. Never chip or burn. Nice designs. Beautifully finished. Easily kept clean.

EVERY PIECE GUARANTEED.

"CRESCENT" IS THE KIND TO ASK FOR.

If your dealer does not keep it drop a postal card to

Thos. Davidson Manufacturing Co. Ltd., MONTREAL.



Take it always—Take no other

For Coughs and Colds

Gray's Syrup of Red Spruce Gum

THE OLD STANDARD REMEDY FOR COUGHS, COLDS, ASTHMA and all Affections of the Lungs.

Be sure you get GRAY'S SYRUP. 'Tis Gray's that cures. 25c. and 50c. a bottle. Sold everywhere.

KERRY WATSON & CO., PROPRIETORS, 121 MONTREAL.



GROUP, WHOOPING COUGH, COUGHS AND COLDS.

OVER 40 YEARS IN USE.

25 CENTS PER BOTTLE.

ARMSTRONG & CO., PROPRIETORS, 2, SAINT JOHN, N. B.

CAFE ROYAL, Domville Building, Corner King and Prince Wm. Streets. MEALS SERVED AT ALL HOURS. PINNER A SPECIALTY. WILLIAM CLARK.

BUYERS WITH BIG SALARIES.

Trust Placed in Heads of Departments in the Big Dry Goods Stores.

The buyer in one of the departments of a big Sixth avenue dry goods store gave up his place not long ago, and transferred himself to another big store in Twenty-third street. It was said that he made the change because he saw opportunities of increasing his income by doing so, yet rumor had it that he received a salary of \$16,000 a year in the Sixth avenue establishment, in addition to a percentage of the profits of the department of which he had charge. At the time he was said to be worth \$250,000, all of which he had accumulated as a salaried employee in dry goods stores.

His case may surprise people who judge of the money making possibilities of all employees in department stores by the low earnings of most salesmen and saleswomen. It is true that his case is an exceptional one. He is rather noted in the trade for his knowledge of the materials dealt in by his department, and for his instinctive and correct judgment of the directions which fashions of the moment may be taking. Ability to gauge the future of styles is as valuable and rare a quality as ability to foresee the fluctuations of the stock market. Besides his special knowledge and foresight, he has good business capacity, so that altogether he is an exceptionally able man, and would have succeeded in any line. Nevertheless his case is not phenomenal for the amount of money he makes. Some time ago, when a dry goods firm wanted to make a special effort to increase its business, it cast about in the other stores for the men best suited for its purposes. The men were fixed upon received offers \$8,000, \$10,000, 12,000 a year to tempt them to accept places.

These amounts are all above the average of the salaries paid to buyers in the principal dry goods stores; but the best taste, judgment, and business capacity cannot be purchased for much less, and a big firm would not be apt to hesitate about the salary it found a man that suited it. The operations of a great department store are so varied and complicated, and the details of the business are so innumerable, that no set of partners could begin to attend to them all. So subordinates are endowed with full control of their respective departments, and are held to strict responsibility and accountability. The latitude allowed them differs with various firms. In one old-established house the head of the firm requires a statement to be presented to him every morning showing the purchases, the sales, and the stock on hand in each department. Should the sales fall greatly below the purchases in any department he makes an investigation and consults with the buyer as to how business may be stimulated, instructing him in the mean time to curtail his purchases of stock. The tendency in the bigger, newer, and more successful houses is to allow the buyer to have absolute control, and to manage the business as if it were his own. A certain amount of capital is put at his disposal; he is charged with interest upon it, and with his share of the rental, expenses, and cost of help, and at the end of the year he is required to show a profit of a certain amount upon the operations of the department. He buys his goods, advertises them, offers bargains, and invents his devices for attracting people, and is under only the most general supervision of the firm. Naturally men in whom confidence to such a degree that may be placed are rare, and command a high salary.

Such a man would have an assistant buyer, or maybe several buyers, under his orders. Before the day of big department stores such buyers would have been merchants in business for themselves. Several big stores in this city have been established by men who learned the dry goods business as buyers and incidentally gained the confidence of wholesale merchants who furnished the credit and capital that enabled them to begin business.—N. Y. Sun.

A Wonderful Clock.

One of the most extraordinary mechanical wonders of the world is a clock built by a Russian Pole named Goldtadon. He was at work upon it six years. The clock represents a railway station, with all of its appointments and details carefully carried out. On the central tower is a dial which shows the time at New York, London, Warsaw and Pekin. Every quarter of an hour the station begins to bustle, telegraph operators click their machines, the station master and his assistants appear, porters bustle about with luggage, and a miniature train dashes out of a tunnel on one side of the platform. All the routine of a railway station is gone through, after which the train disappears into another tunnel, to reappear at the next quarter of an hour.—Popular Science News.

I WAS CURED OF Acute Bronchitis by MINARD'S LUNGMENT. J. M. CAMPBELL. Bay of Islands.
I WAS CURED OF Facial Neuralgia by MINARD'S LUNGMENT. Wm. DANIELS. Springfield, N. S.
I WAS CURED OF Chronic Rheumatism by MINARD'S LUNGMENT. Albert Co., N. B. GEORGE TINGLEY.

thinness

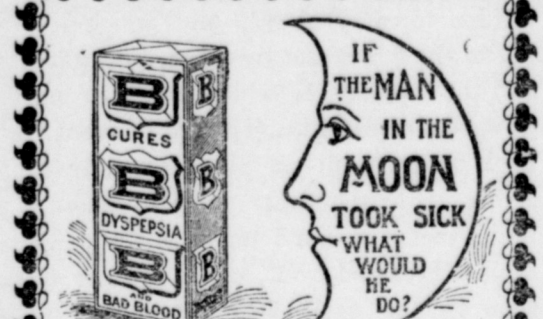
The diseases of thinness are scrofula in children, consumption in grown people, poverty of blood in either. They thrive on leanness. Fat is the best means of overcoming them. Everybody knows cod-liver oil makes the healthiest fat.

In Scott's Emulsion of cod-liver oil the taste is hidden, the oil is digested, it is ready to make fat.

When you ask for Scott's Emulsion and your druggist gives you a package in a salmon-colored wrapper with the picture of the man and fish on it—you can trust that man!

50 cents and \$1.00

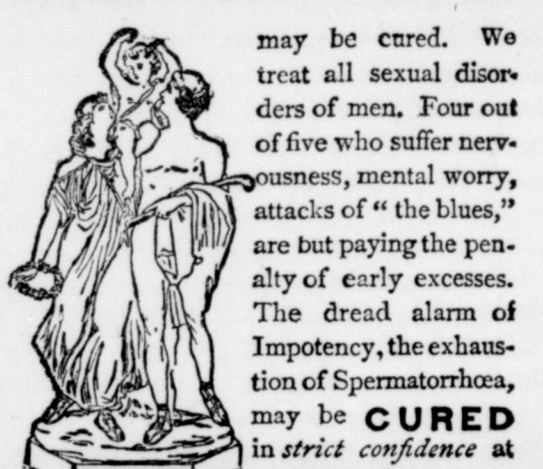
SCOTT & BOWNE, Chemists, Belleville, Ont.



Just spend his Four Quarters for a bottle of Burdock Blood Bitters

as all sensible people do; because it cures Dyspepsia, Constipation, Biliousness, Sick Headache, Bad Blood, and all Diseases of the Stomach, Liver, Kidneys, Bowels and Blood from a common Pimple to the worst Scrofulous Sore.

MEN OF AGES



may be cured. We treat all sexual disorders of men. Four out of five who suffer nervousness, mental worry, attacks of "the blues," are but paying the penalty of early excesses. The dread alarm of Impotency, the exhaustion of Spermatorrhoea, may be CURED in strict confidence at moderate expense.

Send for our free sealed book, "PERFECT MANHOOD."

ERIE MEDICAL CO., Buffalo, N. Y.

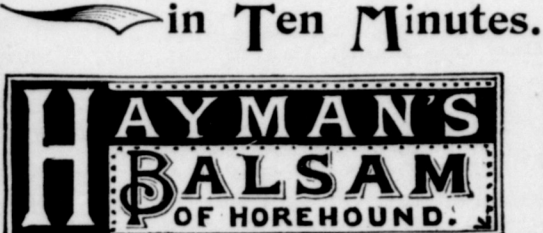
True Happiness. What brings more joy to a cheerful, free than a lively, happy little Canary, full of song? But his song is not his nature; a draught of air and the bright light warbler is converted into a sorry, silent, drooping mass.

BIRD MANNA will restore his voice and cause a wonderful transformation. BIRD LOVER, 15c. at all druggists, or by mail, Bird Book Free. Bird Food Co., 400 N. 3d, Philadelphia, Pa.

T. J. COOKE & Co., Canadian Depot, 20 St. Peter Street, Montreal.

Relieves Your Cough

in Ten Minutes.



For Influenza Coughs, Colds, Etc.

"Never known it to fail to give relief." Mr. Eli Bousher, Fern Cottage, Lamb. rne.

"Finds it invaluable for bad coughs and colds." Mrs. Eason, London Road, Slender.

STOPS COLD. CURES COUGH.

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DOMINION Express Co.

Money orders sold to points in Canada, United States and Europe

REDUCTION IN EXPRESS RATES

To Welsford, Hampton and intermediate points, 10 lbs. and under.....	15
To Sussex, Annapolis, Digby, Hroy, Pictouville, Harvey, Fredericton and intermediate points, 5 lbs. and under.....	15
Over 5 to 10 lbs.....	20
To St. Mary's, McAdam, Bristol, Moncton, Elgin, Havelock and intermediate points, 3 lbs. and under.....	15
Over 3 to 5 lbs.....	20
Over 5 to 10 lbs.....	25
To Woodstock, Newburg, Jet, Meadows, Macan, Fort Elgin and intermediate points, 5 pounds and under.....	15
Over 5 to 10 lbs.....	20
Over 10 to 15 lbs.....	25
To Londonderry, River Herbert, Joggins, Bath, Halifax, Dartmouth and intermediate points, 2 lbs. and under.....	15
Over 2 to 5 lbs.....	20
Over 5 to 10 lbs.....	25
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To St. Leonard's, Edmundston and intermediate points, 2 lbs. and under.....	15
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Over 1390 lbs and not over 1395 lbs.....	1410
Over 1395 lbs and not over 1400 lbs.....	1415
Over 1400 lbs and not over 1405 lbs.....	1420
Over 1405 lbs and not over 1410 lbs.....	1425
Over 1410 lbs and not over 1415 lbs.....	1430
Over 1415 lbs and not over 1420 lbs.....	1435
Over 1420 lbs and not over 1425 lbs.....	1440
Over 1425 lbs and not over 1430 lbs.....	1445
Over 1430 lbs and not over 1435 lbs.....	1450
Over 1435 lbs and not over 1440 lbs.....	1455
Over 1440 lbs and not over 1445 lbs.....	1460
Over 1445 lbs and not over 1450 lbs.....	1465
Over 1450 lbs and not over 1455 lbs.....	1470
Over 1455 lbs and not over 1460 lbs.....	1475
Over 1460 lbs and not over 1465 lbs.....	1480
Over 1465 lbs and not over 1470 lbs.....	1485
Over 1470 lbs and not over 1475 lbs.....	1490
Over 1475 lbs and not over 1480 lbs.....	1495
Over 1480 lbs and not over 1485 lbs.....	1500
Over 1485 lbs and not over 1490 lbs.....	1505
Over 1490 lbs and not over 1495 lbs.....	1510
Over 1495 lbs and not over 1500 lbs.....	1515
Over 1500 lbs and not over 1505 lbs.....	1520
Over 1505 lbs and not over 1510 lbs.....	1525
Over 1510 lbs and not over 1515 lbs.....	1530
Over 1515 lbs and not over 1520 lbs.....	1535
Over 1520 lbs and not over 1525 lbs.....	1540
Over 1525 lbs and not over 1530 lbs.....	1545
Over 1530 lbs and not over 1535 lbs.....	1550
Over 1535 lbs and not over 1540 lbs.....	1555
Over 1540 lbs and not over 1545 lbs.....	1560
Over 1545 lbs and not over 1550 lbs.....	1565
Over 1550 lbs and not over 1555 lbs.....	1570
Over 1555 lbs and not over 1560 lbs.....	1575
Over 1560 lbs and not over 1565 lbs.....	1580
Over 1565 lbs and not over 1570 lbs.....	1585
Over 1570 lbs and not over 1575 lbs.....	1590
Over 1575 lbs and not over 1580 lbs.....	1595
Over 1580 lbs and not over 1585 lbs.....	1600
Over 1585 lbs and not over 1590 lbs.....	1605
Over 1590 lbs and not over 1595 lbs.....	1610
Over 1595 lbs and not over 1600 lbs.....	1615
Over 1600 lbs and not over 1605 lbs.....	1620
Over 1605 lbs and not over 1610 lbs.....	1625
Over 1610 lbs and not over 1615 lbs.....	1630
Over 1615 lbs and not over 1620 lbs.....	1635
Over 1620 lbs and not over 1625 lbs.....	1640
Over 1625 lbs and not over 1630 lbs.....	1645
Over 1630 lbs and not over 1635 lbs.....	1650
Over 1635 lbs and not over 1640 lbs.....	1655
Over 1640 lbs and not over 1645 lbs.....	1660
Over 1645 lbs and not over 1650 lbs.....	1665
Over 1650 lbs and not over 1655 lbs.....	1670
Over 1655 lbs and not over 1660 lbs.....	1675
Over 1660 lbs and not over 1665 lbs.....	1680
Over 1665 lbs and not over 1670 lbs.....	1685
Over 1670 lbs and not over 1675 lbs.....	1690
Over 1675 lbs and not over 1680 lbs.....	1695
Over 1680 lbs and not over 1685 lbs.....	1700
Over 1685 lbs and not over 1690 lbs.....	1705
Over 1690 lbs and not over 1695 lbs.....	1710
Over 1695 lbs and not over 1700 lbs.....	1715
Over 1700 lbs and not over 1705 lbs.....	1720
Over 1705 lbs and not over 1710 lbs.....	1725
Over 1710 lbs and not over 1715 lbs.....	1730
Over 1715 lbs and not over 1720 lbs.....	1735
Over 1720 lbs and not over 1725 lbs.....	1740
Over 1725 lbs and not over 1730 lbs.....	1745
Over 1730 lbs and not over 1735 lbs.....	1750
Over 1735 lbs and not over 1740 lbs.....	1755
Over 1740 lbs and not over 1745 lbs.....	1760
Over 1745 lbs and not over 1750 lbs.....	1765
Over 1750 lbs and not over 1755 lbs.....	1770
Over 1755 lbs and not over 1760 lbs.....	1775
Over 1760 lbs and not over 1765 lbs.....	1780
Over 1765 lbs and not over 1770 lbs.....	1785
Over 1770 lbs and not over 1775 lbs.....	1790
Over 1775 lbs and not over 1780 lbs.....	1795
Over 1780 lbs and not over 1785 lbs.....	1800
Over 1785 lbs and not over 1790 lbs.....	1805
Over 1790 lbs and not over 1795 lbs.....	1810
Over 1795 lbs and not over 1800 lbs.....	