...career men of '66

A talk with the IBM representative could make yours a career of achievement

There is a climate of achievement at IBM. It is a rewarding climate for men like yourself, with opportunities in a variety of fields. For our interest is spread over the physical sciences, mathematics, electronics, business administration, commerce and finance and engineering. We have skilled people with us who hold practically every kind of bachelor's degree. This breadth of academic background which we are constantly seeking, and the emphasis on problem-solving at IBM, helps account for the intellectual vitality here. We think of it as a climate for professional achievement. That is the ideal IBM tries to attain. The kind of ideal that encompasses your environment, your security and your career goal.

Your education may well have prepared you for entering these rewarding fields of opportunity at IBM:

- marketing and system development
- administration and finance
- computer programming
- scierice and engineering

But there are no rigid limitations. For, as you would expect of a vigorous, modern company, recent arrivals at IBM represent a tremendous variety of interest, experience and personality.

Whatever your degree, if you are interested in a stimulating job that is mentally as well as materially rewarding, it would be well worth your while to consider a career with IBM. We have a brochure describing career openings. Consult your university placement officer. He can also put you in touch with our career representatives when they visit your campus. But, if you prefer, contact:

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