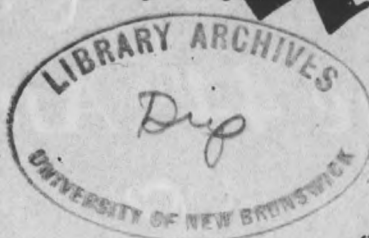


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Paper Post not thriving

by Gail Anthony

Greg Lutes, VP Finance and Administration of the UNB Student Union, says Paper Post Publication does not appear to be a profitable organization.

"So far we have put \$30,000 into it. Right now I would not call it a thriving enterprise or a money making venture. Our advertising within the community has not been very aggressive. As with every new business there are things we are trying to learn," he says.

He explains the idea began last year around September or October when Council decided they wanted to provide a service for the students, since there was a surplus that year. The best idea that came forth was desktop publishing.

"It is a place where students can get their typing done cheap. As far as I know we have the lowest prices in Fredericton. The quality of work is extremely high and all the work is done on laser printers. It also has a central location on campus being in the Student Union Building," Lutes notes.

"Besides the lack of advertising in the outside community there is also the problem of having to purchase

all your equipment. You're starting \$30,000 in the hole before you even get started. That is why on paper it does not appear to be a very profitable organization," he states.

"Another reason is that we either break even or lose a little bit of money on student papers, because it is there as a service provided by the Student Union," Lutes adds.

He explains the money for the operation should come from graphic design.

"So far we have mainly been focusing on students, because above all we want the students to use it. It is our intention that the Paper Post will gain a reputation for excellence in graphic design. That will be the profit generating side of the business," Lutes notes.

"Paper Post Publication is a business and it is not very well known in the community. It is going to take time to build a reputation in the outside community, so they will call on us rather than us calling on them," he adds.

According to Lutes, business is increasing and says it is normal for business not to turn a profit during its first year of operation.

"I do perceive a time when it will break even and make a

profit, a year or two down the road from today. I think it's coming together. There are organizational problems as with any new business, but we are working to make improvements," he concludes.

Sharon Flinn, Manager of Paper Post Publications, says the business is going very well, and the student response has been overwhelming.

"We do have some outside work, but I would like to get a lot more. Basically we are not going to make money from student work. We have such a high overhead and we are trying to keep our price as low as we can for students. So I have to go out and get a lot more outside work from business, government, and different sectors," she says.

According to Flinn, there has been a number of internal problems, but they are in the process of being worked out.

"This will offer me more time to be able to round up business in the outside sector, therefore I am anticipating more outside business in the near future. This is needed desperately," Flinn notes.

"This business has a lot of potential. It is definitely needed but what the student Union has to realize is that they are not going to make a

great deal of money for a few years ... It can be a big money maker, but they can't expect it too soon. They are just going to have to be prepared to subsidize until it can stand on its own", she adds.

Sexual assault
on campus
See page 3



Paper Post: Greg Lutes, VP Finance and Administration says that the SU venture provides a place where students can get typing done at cheap rates.

(photo by Randy Goodleaf)

Braithwaite addresses Social Club issue

by Aime Phillips

At the council meeting on Wednesday, Student Union President, Kevin Bourque introduced Marc Braithwaite as guest speaker, a member of the College Hill Social Club.

Braithwaite spoke of the changes the Student Union hopes to make to the Social Club and he dispelled the rumours surrounding the proposed takeover. "Our proposal includes combining resources

with CHSR in order to maximize output of the club for the entire university community."

Apparently the Student Union will shortly launch a campaign to give members of the College Hill Social Club an opportunity to decide whether they would like the Student Union to restructure the CHSC Board of Directors. The new Board would seat in addition to the current structure, an elected V.P. Activities, V.P. Finance and President of

the Student Union.

Members of the College Hill Social Club have been trying for several weeks to obtain a list of memberships which the Board of Directors has so far not presented.

Braithwaite admits the issue will go to the courts if the Board does not come up with the membership list as failure to do so is against their by-laws.

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Empey presents appeal concerning by-elections

by Aime Phillips

An appeal was presented to council by Burton Empey on Wednesday evening.

Empey was disqualified from the Board of Governors candidacy for non-compliance of the Student Union's constitutional bylaws.

Empey has appealed the en-

tire electoral process, claiming about seventeen bylaws were violated within the SU by-elections.

One such bylaw is bylaw VIII, subsection 8. Empey claims this bylaw was violated because: "The chief returning officer did not secure and ar-

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