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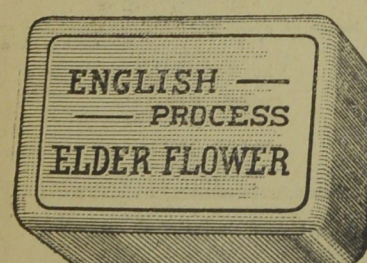
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## The Riverman

By  
**Stewart  
Edward White**

When a rough, sturdy, man-  
mastering lumber driver, boss of  
the lawless "river jacks," starts  
out to win the heart and hand of  
an aristocratic young woman of  
eastern wealth and fashion, in-  
teresting things are apt to hap-  
pen. They do happen, as read-  
ers of this story will agree. Jack  
Orde is the type of man who has  
gone into the American wilder-  
nesses and reclaimed them from  
themselves, from lawbreaking  
and debauchery. The brilliant au-  
thor's descriptions of the battles  
between man and nature and  
between man and man in the lum-  
ber fastnesses of the great north-  
west set one's blood a-tingle.  
They show that man is superman  
when courage swells his heart.  
And the wooing and winning of  
Carroll Bishop by Jack Orde  
supply captivating romance that  
cannot fail to charm.

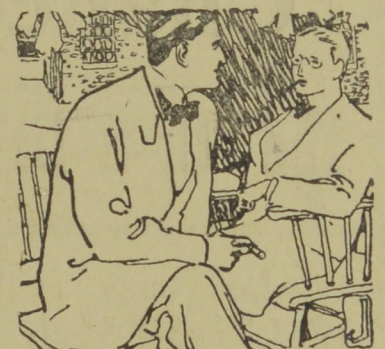
Newmark entered the cool, dusky in-  
terior and was shown to the left into a  
dim, long room. He perched on a ma-  
hogany chair and had time to notice a  
bookcase with a white owl atop, an old  
piano with the yellowing keys, hair-  
cloth sofa and chairs, steel engravings  
and two oil portraits when Orde ap-  
peared.

Newmark had known Orde only as  
riverman. Like most easterners, he  
was unable to imagine a man in rough  
clothes as being anything but a rough  
man. The figure he saw before him  
was correctly dressed in what was  
then the proper Sunday costume.

"Oh, it's you, Mr. Newmark," cried  
Orde. "I'm glad to see you." He led  
the way into the hall and to another  
brighter room, in which Grandma  
Orde sat, a canary singing above her  
head.

"Mother," said Orde, "this is Mr.  
Newmark, who was with us on the  
drive this spring."

"Mr. Newmark and I spoke at the  
door," said she, extending her frail



"I'd like to see you get any three men to  
agree to anything on this river."

hand with dignity. "If you were on  
the drive, Mr. Newmark, you must  
have been one of the high privates in  
this dreadful war we all read about."

Newmark laughed. At Orde's sug-  
gestion the two passed back into the  
remains of the old orchard.

"Where have you been for the last  
couple of weeks?" asked Orde.

"I caught Johnson's drive and went  
on down river with him to the lake. I  
do not like the life at all, but the drive  
interested me. It interested me so  
much that I've come back to talk to  
you about it. I'm going to ask you a  
few questions about yourself."

"Oh, I'm not bashful about my ca-  
reer!" laughed Orde.

"How old are you?" inquired New-  
mark abruptly.

"Thirty."

"How long have you been log driv-  
ing?"

"About six years."

"Why did you go into it?"

"Because there's nothing ahead of  
shoveling but dirt," Orde replied, with  
a quaint grin.

"I see," said Newmark after a pause.  
"Then you think there's more future  
to that sort of thing than the sort of  
thing the rest of your friends go in  
for—law and wholesale groceries and  
banking and the rest of it?"

"There is for me," replied Orde sim-  
ply.

"Yet you're merely river driving on  
a salary at thirty."

Orde flushed slowly and shifted his  
position.

"I'm not asking all this out of idle  
curiosity. I've got a scheme in my  
head that I think may work out big  
for us both."

"Well," assented Orde reservedly, "in  
that case—I'm foreman on this drive  
because my outfit went kerplunk two  
years ago, and I'm making a fresh go  
at it."

"Failed?" inquired Newmark.

"Partner skeddaddled," replied Orde.

"Now, suppose you tell me what the  
devil you're driving at."

"Look here," said Newmark, abrupt-  
ly changing the subject, "you know  
that rapids up river flanked by shal-  
lows, where the logs are always going  
aground?"

"Yes, sir."

"Well, why wouldn't it help to put a  
string of piers down both sides, with  
booms between them to hold the logs  
in the deeper water?"

"It would," said Orde.

"Why isn't it done, then?"

"Who would do it?" countered Orde.

"If Daly did it, for instance, then all  
the rest of the drivers would get the  
advantage of it for nothing."

"Get them to pay their share."

Orde grinned. "I'd like to see you  
get any three men to agree to any-  
thing on this river."

"How many firms drive logs on this  
stream?"

"Ten," replied Orde without hesita-  
tion.

"How many do they employ?"

"About 500 men."

"Now, suppose"—Newmark leaned  
forward—"suppose a firm should be  
organized to drive all the logs on the  
river. Suppose it improved the river  
with piers and dams, so that the driv-  
ing would be easier. Couldn't it drive  
with less than 500 men and save money?"

"It might," agreed Orde.

"If such a firm should be organized  
to drive the logs for these ten firms at  
so much a thousand, do you suppose it  
would get the business?"

"It would depend on the driving  
firm," said Orde. "You see, mill men  
have got to have their logs. They  
can't afford to take chances. It would  
not pay."

"Then that's all right," agreed New-  
mark, with a gleam of satisfaction  
across his thin face. "Would you  
form a partnership with me having  
such an object in view?"

Orde laughed.

"I guess you don't realize the situa-  
tion," said he. "We'd have to have a  
few little things like distributing  
booms and tugs and a lot of tools and  
supplies and works of various kinds."

"Well, we'd get them."

"How much are you worth?" Orde  
inquired bluntly.

"Twenty thousand dollars. How  
much capital would we have to have?"  
asked Newmark.

Orde thought for several minutes.

"We would need somewhere near  
\$75,000," he estimated at last.

"That's easy," cried Newmark.

"We'll make a stock company—say  
100,000 shares. We'll keep just enough  
between us to control the company—  
say 51,000. I'll put in my pile, and you  
can pay for yours out of the earnings  
of the company."

"That doesn't sound fair."

"You pay interest," explained New-  
mark. "Then we'll sell the rest of the  
stock to raise the rest of the money."

"I must have something to live on,"  
said Orde thoughtfully at last.

"So must I," said Newmark. "We'll  
have to pay ourselves salaries, of  
course, but the smaller the better at  
first. You'll have to take charge of the  
men and the work and all the rest of  
it. I don't know anything about that.  
I'll attend to the incorporating and the  
routine, and I'll try to place the stock.  
You'll have to see first of all whether  
you can get contracts from the logging  
firms to drive the logs."

"How can I tell what to charge  
—?"

To be Continued

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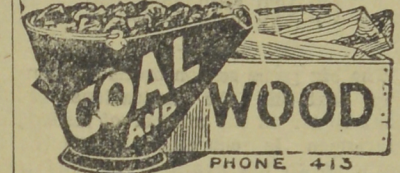
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