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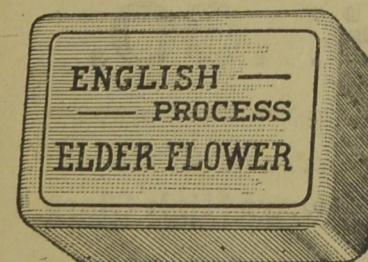
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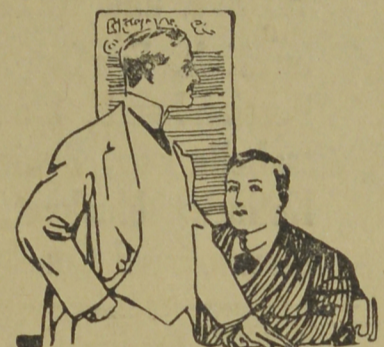
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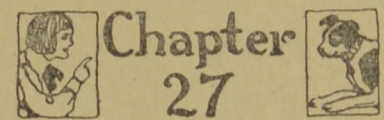
The night endured through most of
the first half of the session. At the
last, however, the bill passed the board.
The company had its charter.
"It's cost us plenty, anyway," Orde
said when the charter bill became a
law. "The proposition's got a load
on it. It will take us a long time to
get out of debt. The river driving



"Newmark & Orde means something to
these fellows now."

won't pay quite so big as we thought
it would," he concluded, with a rue-
ful little laugh.

"It will pay plenty well enough," re-
plied Newmark decidedly, "and it
gives us a vantage point to work
from. You don't suppose we are go-
ing to quit at river driving, do you?
We want to look around for some
timber of our own. There's where the
big money is. And perhaps we can
buy a schooner or two and go into the
carrying trade. Newmark & Orde
means something to these fellows
now."



In the course of the next eight years
Newmark & Orde floated high on
that flood of apparent prosperity
that attends a business well con-
ceived and passably well managed.
The Boom and Driving company made
money, of course, for with the margin
of 50 per cent or thereabouts necessi-
tated by the temporary value of the
improvements good years could hardly
fail to bring good returns. This, it
will be remembered, was a stock com-
pany. With the profits from that busi-
ness the two men embarked on a sepa-
rate copartnership.

Orde lived at ease in a new house
of some size, surrounded by grounds.
He kept two servants. A blooded
team of horses drew the successor to
the original buckboard. Newmark
owned a sail yacht of five or six tons,
in which, quite solitary, he took his
only pleasure. Both were considered
men of substance and property, as in-
deed they were.

Immediately after the granting of
the charter to drive the river the part-
ners had offered them an opportunity
of acquiring about 30,000,000 feet of
timber remaining from Morrison &
Daly's original holdings. Orde finally
completed the purchase on long time
notes. Below the booms they erected
a mill. The following winter Orde
spent in the woods. By spring he had
banked about 6,000,000 feet.

At the end of the fifth year the op-
portunity came to get possession of
two lake schooners. Orde at once sug-
gested the contract for a steam barge.
Towing was then in its infancy. Orde
thought that a steam barge could be
built powerful enough not only to car-
ry its own hold and deck loads, but to
tow after it the two schooners. New-
mark agreed with him. Thus the firm
went into the carrying trade. The
most important acquisition was that
of the northern peninsula timber.
Most operators called the white pine
along and back from the river inex-
haustible. But Orde saw the time not
far distant when the world would be
compelled to look elsewhere for its
lumber, and he turned his eyes to the
almost unknown north. After a long
investigation he purchased 300,000,000
feet. This was to be paid for mostly
by the firm's notes, secured by its other
property.

To Carroll, Orde was always the
same big, hearty, whole souled boy
she had first
learned to love.
She had all his
confidence.

Bobby had
turned out a
sturdy, honest
little fellow, with
more than a
streak of his
mother's charm
and intuition.

"I want to give
him all the
chance there is,"
Orde explained
to Carroll. "A
boy ought to
start where his
father left off
and not have to
do the same
thing all over
again."

"Why don't you let
him continue your
business?"

The Riverman

By
Stewart
Edward White

time your business?" smiled Carroll.
"By the time Bobby's grown up this
business will all be closed out," re-
plied Orde seriously.

Three years after the conversation
last mentioned, which would have
made Bobby just eight, Orde came
home on a summer evening, his face
alight with satisfaction.

He believed he had found the oppor-
tunity, twenty years distant, for which
he had been looking so long.

Orde and his wife sat together on
the top step. He slipped his arm about
her. They breathed deep of the happi-
ness that filled their lives. Two shad-
owy figures defined themselves ap-
proaching up the concrete walk.

"Hello!" called Orde.

"Hello!" a voice responded.

"Taylor and Clara," said Orde to
Carroll, with satisfaction, "just the
man I wanted to see." The lawyer
and his wife mounted the steps.

Clara Taylor stopped short and con-
sidered Orde for a moment.

"Let us away," she said seriously to
Carroll. "My prophetic soul tells me
they are going to talk business, and if
any more business is talked in my
presence I shall expire. Come, Car-
roll; let's wander down the street and
see Miss Heinzelman."

The two sauntered away.

"Look here, Taylor," broke in Orde
abruptly, "you told me the other day
you had fifteen or twenty thousand you
wanted to place somewhere."

"Yes," replied Taylor.

"Well, I believe I have just the propo-
sition."

"What is it?"

"California pine," replied Orde.

"California pine," repeated Taylor.

"California's a long way off, and there
is no market, is there?"

"It's cheap," replied Orde suc-
cinctly.

"I don't say it will be good for
immediate returns, but in twenty or
thirty years it ought to pay big on a
small investment made now."

Taylor laughed.

"Laugh all you please," rejoined
Orde, "but I tell you Michigan and
Wisconsin pine is doomed. Twenty or
thirty years from now there won't be
any white pine for sale."

"Nonsense!" objected Taylor. "You're
talking wild."

"All right," said Orde quietly. "Well,
what do you think of Indiana as a
good field for timber investment?"

"Indiana!" cried Taylor, amazed.

"Why, there's no timber there; it's a
prairie."

"There used to be. And all the
southern Michigan farm belt was tim-
bered, and around here. We have our
stumps to show for it, but there are no
evidences at all farther south. You
take your map and see how much area
has been cut already. That'll open
your eyes. And, remember, all that has
been done by crude methods. The de-
mand increases as the country grows
and methods improve. It would not
surprise me if some day thirty or forty
millions would constitute an average
cut."

"Why is it that no one?"

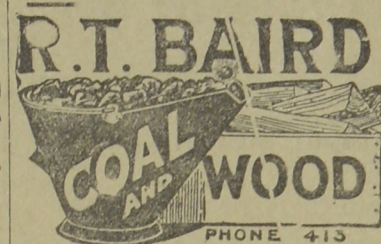
"Because," Orde cut him short, "the
things are for the fellow who can
see far enough ahead."

To be Continued

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