By

Stewart

Edward White

"Kind of him," said he after a mo-

ment. "Did he sign a contract?"
"It wasn't made out," Orde remind-

ed him. "I am to bring it in Monday."

They ate hungrily, then drifted out

into the office again, where Orde lit a

"Now, let's see your memoranda,"

"It all looks queer to me. Heinz-

man's got something up his sleeve.

the logs, our company fails; that

makes the stock worthless; that makes

the bond worthless-just when it is

needed. Of course, it's as plain as

the proposition a good one and is try

"Oh, no!" cried Orde, astounded.

"Orde, you're all right on the river," laughed Newmark, "but you're a babe

and has a class in Sunday school."

were twitching quietly with amuse

"Besides, he is going to buy some

stock," added Orde after a moment

"He was bluffing," said Newma

because he wanted to find out to

much stock would be issued. You

him it would be a hundred thousa

"So now he knows that if we forfeit

he pointed out. "But what I

the bond he'll have controlling inter-

can't make out is why he's so sure

"I think he's just taking a long shot at it," suggested Orde, who seemed

finally to have decided against New

"Not he. He has some good reason for thinking we won't deliver the logs.

Why does he insist on putting in a

date for delivery? None of the others

"Sure! Why, it gives me two weeks' leeway over the worst possible luck I

could have. You're too almighty sus-

"You let me figure this out." said he.

But bedtime found him without a

solution. He retired to his room un-

sery. Orde himself shut his door, the

smile still on his lips. With a sigh he

fell asleep. Some time in the night he

was awakened by a persistent tapping on the door. He lit the gas and ad-

"Orde," said be briefly, "didn't you

tell me the other day that rollways

were piled both on the banks and in

To be Continued)

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For Other Sport See Page Three

mitted Newmark in his nightgown.

"I don't know," replied Orde. "You say you surely can get the

Newmark shook his head.

drive through by then?"

Orde laughed.

picious, Joe."

dollars, didn't you?"

"Why-yes, I did."

Newmark laughed.

ve'll have to forfeit."

mark's opinion

"Why, he is a church member

The corners of Newmark's mouth

said Newmark.

items for some time.

ing to get control."

at this game.

"It's got me," he confessed.

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"Mine either," said Newmark. "We'll just have to let them go and drive ahead without them. I only hope they won't spread the idea. Better get those other contracts signed up as soon

Orde started out early the next morning, carrying with him duplicate con-

About 11 o'clock a clerk of the Welton Lumber company entered Mr. Welton's private office to deliver to Orde a

"This just came by special messenger," he explained. It was from Heinzman and request-

ed an immediate interview. Orde de-layed only long enough to get Mr. Welton's signature, then hastened away. Heinzman he found awaiting him.

"I suppose you would not be prepared to gif a bond." 'I hardly think so."

"Vell, suppose ve fix him this way," went on Heinzman, clasping his hands over his rotund stomach and beaming through his spectacles: "Proctor and I haf talked it ofer, and ve are agreet that the probosition is a good one; also ve think it is vell to help the young fellers along." He laughed silently in such a manner as to shake himself all over. "Ve do not vish to be too severe, and yet ve must get our logs on time. So if you gif us a bond secured with stock in the new company that would be satisfactory to us.' Orde's face cleared.

"Do you mean that, Mr. Heinzman?"

"Now, I call that a mighty good way der fire of Orde's good natured railout!" cried Orde.

"Make your contract out according to these terms, then," said Heinzman, handing him a paper, "and bring it in

Orde glanced over the slip. It recited two and a quarter as the agreed price; specified the date of delivery at Heinzman and Proctor's booms; named \$25,000 as the amount of the bond, to be secured by \$50,000 worth of stock in the new company. This looked satisfactory.

"By the vay"-the little German beamed up at him, swinging his fat legs as the office chair tipped back-"you vill be selling some of the stock to raise money. Is it not so?" "Yes," agreed Orde.

"How much vill you capitalize for?" "A hundred thousand," replied Orde "Vell," said Heinzman, "ven you put it on the market come and see me." That evening, well after 6, Orde re-

turned to Newmark to take dinner.
"Well, I've got 'em all," said Orde as soon as the waitress had gone with the order. "But the best stroke of business you'd never guess. I roped in Heinzman."

"Good!" approved Newmark briefly. "It was really pretty decent of the little Dutchman. He agreed to let us put up our stock as security. Of course that security is good only if we win out, and if we win out, why, then he'll get his logs, so he won't have any use for security. So it's just one way of beating the devil around the bush. He evidently wanted to give us the business, but he hated like the devil to pass up his

rules—you know how those old shellbacks are." "H'm - yes," said Newmark. Orde went on:

"I got into your department a little too." "How's that?" asked Newmark spearing a baked

potato. "Heinzman said he'd buy some of our stock. He u put it on the seems to think t come and see we have a pretty

Newmark paused, his potato half-

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