

Wholesale Dry Goods and Woolens

House Furnishings
For Everybody

Lace Curtains
Scrim Curtains
Curtain Muslin and Drap-
eries of all kinds
Crestones and Casement
Clothes
White Bed Spreads
Towels, Napkins and Ta-
ble Linens
Oilcloths and Linoleums
Carpets, Rugs and Squares

Prices Lowest Possible. Goods sold to the Trade only.

Vassie & Company, Ltd.

WHOLESALE DRY GOODS AND WOOLENS
ST. JOHN, N. B.

Our Motto: Promptness, Accuracy, Courtesy, Care.

FEEDS

Shorts, Bran, Oat Feed, Mixed Scratch
Hen Feed, Corn Chop, Corn Meal, Cracked
Corn.

At lowest market rates.

G. W. HODGE

SWEET PEAS

CANNAS PAEONIES ROSES
Our list of the above embraces the finest named varieties
in cultivation. A postal will bring our descriptive price list by
return mail.

Farm and Garden Service

LEONARD C. BOX, F. R. H. S. - - - - - Manager
P. O. BOX 937, FREDERICTON, N. B.

EGGS FOR HATCHING.

BRED TO LAY BARRED PLYMOUTH
ROCKS from stock imported from the
Ontario Agricultural College and the
Maine State College.

Price \$1.50 per setting of 15.
Also Premier Strain Partridge Wy
andotte eggs.

R. P. ALLEN,
Charlotte Street, Fredericton, N. B.

Property for Sale

Buildings and lot on King street
now occupied by the undersigned as a
carriage factory.

For further particulars apply to
FRANK L. COOPER.

Men make their own opportunities
—especially the opportunities show-
ing how powerful their biceps are.

OLD FOLKS
NEED MILD
BOWEL TONIC

And Should Avoid the Use of Harsh
Pills and Drastic Purg-
atives.

Old people, no matter how sound
and healthy, should avoid cathartic
pills, purgative water, salts and all
such temporary relief measures. They
ease conditions today, but bind you up
worse than ever tomorrow.

It is better to get the bowels into
the habit of performing their needful
function at a certain time each day
and this can be done by strengthening
the muscles of the stomach and bow-
els by the tonic action of Dr. Hamil-
ton's Pills, a mild laxative that acts
as close to nature's way as possible.

Thousands of people, old and young,
prevent and cure habitual constipa-
tion by using Dr. Hamilton's Pills, a
mild yet active medicine that is noted
for its promptness in curing head-
aches, belching gas, sourness in the
stomach, fullness after meals, liver
soreness and muddy complexion.
You'll have the best of health, feel
good, eat well, digest and sleep well
if you regulate the system by Dr.
Hamilton's Pills of Dandrake and But-
ternut, 25c per box at all dealers.

AN UNPLEASANT SURPRISE.

Germany is going to feel like Rastus
Rosin, who was convicted of stealing a
hog.

"Rastus," the judge said, "you are
fined \$5."

"Judge," said Rastus, "Ah'm obliged
to ye. Ah got dat five-spot right here
in mah left-hand vest pocket."

"Well," continued the judge, "just
dig down in your right-hand vest pocket
and see if you can find thirty days."

Sell it over a bar at five cents a glass
and water would soon be recognized as
a social drink.

FOR SALE—A Ford Sedan car in good
condition. Will be sold at a bargain.
Apply to Mrs. W. T. Whitehead, Church
street, City. 61

CANADIAN
PACIFIC

GENERAL CHANGE OF TIME
Passenger Train Service from Fred-
ericton Effective May 4th.
Daily except Sunday

Eastern Standard Daylight Time.

Departures—
Leave Fredericton 5:05 a.m.
Arr. F'ton Jct. 5:55 a.m.
Leave Fredericton 8:40 a.m.
Arr. F'ton Jct. 9:30 a.m.
Leave Fredericton 4:55 p.m.
Arr. F'ton Jct. 5:45 p.m.
Leave Fredericton 7:50 p.m.
Arr. F'ton Jct. 8:40 p.m.

Arrivals—
Leave F'ton Jct. 7:15 a.m.
Arrive Fredericton 8:05 a.m.
Leave F'ton Jct. 10:15 a.m.
Arrive Fredericton 11:05 a.m.
Leave F'ton Jct. 6:10 p.m.
Arrive Fredericton 7:00 p.m.
Leave F'ton Jct. 9:05 p.m.
Arrive Fredericton 9:55 p.m.
N. R. DesBRISAY,
District Passenger Agent.

FARM FOR SALE

The desirable farm property at Lower
Caverhill, Parish of Queensbury,
York County, owned and occupied by
Henry Hallett, is now offered for sale.
The farm consists of 150 acres, 125
of which are cleared and the balance
is in woodland. The buildings include
a nice dwelling house, three good
barns and outbuildings. The farm
is well watered and in a good state
of cultivation. For further particulars
apply to JOSIAH HALLETT,
Millville, York Co., N. B.

INSTITUTIONS
FOUNDED ON
TEN-CENT IDEA

Founders of Woolworth Stores
and Low Premium Insur-
ance Died About the
Same Time.

Many references to the Woolworth
building were made after the death of
F. W. Woolworth, remarks the Wall
Street Journal, and there was no print-
ed record of his career which omitted
the Woolworth Building and the rela-
tion it bears to the modern architec-
ture of New York.

And yet there stands in massive pro-
portions and with a cloud-touching
tower facing Madison Square, another
building which might as justifiably be
named the Hegeman building, because
it stands as a monument to the busi-
ness genius of John R. Hegeman ex-
actly as the Woolworth building com-
memorates the personality and career
of F. W. Woolworth.

It is a strange coincidence that the
two men, Frank W. Woolworth and
John R. Hegeman, should have died
at almost the same time, in view of
the fact that the fundamental prin-
ciple upon which each built a stupend-
ous business and accumulated fort-
unes reaching high in the millions
was the same. Mr. Hegeman some-
times spoke of the fact that both he
and Mr. Woolworth founded a great
business upon what he called "the ten-
cent idea."

Each of these men took up an idea
which, until their day, was unthought
of, worked it out and so expanded it
as to make it possible for each to
contemplate in later years an institu-
tion which stands high in the list of
very great business achievements.

"Ten Cent" Insurance.

It was an almost dry-rotted insur-
ance company with which Mr. Hege-
man was associated from the time he
began an active business career. He
was born within sight of the sea in
what was at that time a suburb of
Brooklyn. Mr. Woolworth was born
amid the foothills of one of the moun-
tain ranges of New York state. There
was nothing therefore in immediate
surroundings of environment which
furnished the impulse, obedience to
which resulted in these great achieve-
ments. It occurred to Mr. Hegeman
while still a very young man that the
insurance company could be quicken-
ed if there were to be adopted a meth-
od by which small policies, no more
than fifty or a hundred dollars, could
be sold to people of very moderate in-
comes.

Therefore Mr. Hegeman began the
experiment. He speedily discovered
that he was not in error in his be-
lief that policies of this kind could be
sold. But what especially identified
his idea with the one which Mr. Wool-
worth adopted when he was a young
man as the fact that each of them
sought customers who would be able
and glad to pay ten cents for certain
opportunities. Mr. Woolworth's cus-
tomers bought an article for five or
ten cents. Mr. Hegeman's customers
paid premiums at the rate of ten cents
a week. These premiums were col-
lected by agents or representatives
and as the business increased scores,
and at last hundreds of canvassers,
were employed. It was the principle
of the ten cent purchase which espe-
cially distinguishes the success of these

MILBURN'S
LAXA-LIVER
PILLS.

Act as a stimulant to the sluggish
liver, clean the furred tongue, sweeten
the foul, obnoxious breath, and clear
away all the poisonous accumulations
from the system by causing the bowels
to move regularly and naturally every
day, thus preventing as well as curing
constipation, sick headaches, bilious
headaches, water brash, heartburn,
and all diseases arising from a lazy
slow or torpid liver.

They are purely vegetable, small
and easy to take, and there is nothing
of the griping, weakening and sicken-
ing effects of the old fashioned purg-
atives.

Mrs. John Kadex, Chipman, N. B.,
writes: "I have been using Milburn's
Laxa-Liver Pills for some time and
can recommend them to anyone suf-
fering from heartburn and liver trou-
ble. I tried other remedies, but they
only relieved me for a short time. I
always recommend Laxa-Liver Pills
to all sufferers, as I think they are a
valuable remedy."

When you go to your dealer and
ask for Laxa-Liver Pills, see that you
get the genuine "Milburn's." Price 25c.
a vial at all dealers, or mailed direct
on receipt of price by The T. Milburn
Co., Limited, Toronto, Ont.

Popularity is the Best Guarantee
of Quality and Value

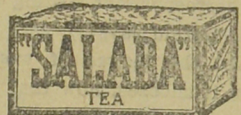
"SALADA"

Tea sales are in excess of 25 million packets
annually, and still growing.

Prove its worth . . .

By a Trial Packet.

B517

TELEPHONE
EARNINGS IN
CANADA HEAVY

Statistics were tabled in the House
of Commons on Thursday by Hon. J.
D. Reid, Minister of Railways, relative
to express, telephone and telegraph
companies doing business in Canada
covering the year ended June 30, 1918.
The operating mileage on that date,
with regard to telegraph companies,
was 43,247 miles in Canada, which
was about the same as in the previous
year, while foreign mileage at 19,295
showed an increase of about three
thousand miles. The cost of property
and equipment of express companies
was \$1,949,246. Gross receipts totalled
\$18,680,092, as compared with \$16,836,
373 in the previous year, while the net
operating revenue was \$450,243 as
against \$1,096,111 for the preceding
year. The net corporate income of the
express companies was \$443,535. In

END YOUR
CATARRH
TODAY

Catarrh sufferers, meaning those
with colds, sore throat, bronchial
trouble, etc., can all be cured right at
home by inhaling "Catarrhozone."

In using Catarrhozone you don't
take medicine into the stomach—you
just breathe a healing piney vapor di-
rect to the lungs and air passages.

The purest balsams and the great-
est antiseptics are thus sent to every
spot where catarrhal trouble exists—
germs are killed, foul secretions are
destroyed, nature is given a chance
and cure comes quickly.

Colds and throat troubles can't last
if the pure healing vapor of Catarrho-
zone is breathed—sneezing and cough-
ing cease at once, because irritation is
removed.

Use Catarrhozone to prevent—use it
to cure your winter ills—it's pleas-
ant, safe and guaranteed in every case.

two men. In addition there came a
very large increase in the writing of
customary life policies.

In order to extend and expand the
opportunities there was need of a very
high organization capacity. Both Mr.
Hegeman and Mr. Woolworth possess-
ed this gift which is so vital to great
success. Both were unfailing in their
devotion to the business, and each had
an unusual capacity of concentration.

President of the Metropolitan.

Mr. Hegeman in course of time be-
came president of the Metropolitan
Life Insurance Co. He really was this
insurance company. He dominated it.
He was master of its many details.
He took great pride, as Mr. Wool-
worth did, in the development of the
enterprise, but both he and Mr. Wool-
worth were without personal vanity.
It would be impossible to gain by a
day's inspection of the Woolworth or-
ganization a good idea of its mag-
nitude or its detail. But any one who
visited the great insurance building
which fronts Madison Square and
which represents the idea and the
finely worked out purpose of Mr. Hege-
man could, after a day in inspection,
gain a fairly good understanding of
the magnitude of this corporation be-
cause the great business concentrates
it.

There are probably only two or
three banking houses in New York
which have in their vaults so great
and so valuable an amount of securi-
ties as the Metropolitan company has
in their new building.

Mr. Hegeman had ambition to se-
cure the entire block between Madison
avenue and Fourth avenue. To do
that he had to buy Dr. Parkhurst's
church and Daniel Frohman's Lyceum
Theatre and tear them down. He
wanted a tower which could be seen
from lower Broadway and from upper
Fifth avenue. He is understood to
have received a salary of a hundred
thousand dollars a year.

THE NEW WAY.

Now this is the way that our grand-
fathers did:

They'd buy a new carriage for every
new kid.

But fathers now fix things with one
sweeping deal

And load 'em all into an automobile.



Wood's Rheumatism

The Great English Remedy.
Tones and invigorates the whole
nervous system, makes new blood
in old veins, cures Nervous
Debility, Mental and Brain Worry, Le-
prosy, Loss of Energy, Palpitation of the
Heart, Failing Memory. Price \$1 per box, six
for \$5. One will please, six will cure. Sold by all
druggists or mail it, plain pkg. on rec'd. of
price. New pamphlet mailed free. THE WOOD
MEDICINE CO., TORONTO, ONT. (Foreign, India.)

The town clock has the face to tell
us 'most anything.

When your black silk dress becomes
shiny or rusty looking, sponge it with
ammonia and a few drops of alcohol.

Any of the ordinary oils can be re-
moved from most fabrics with kero-
sene oil and it will not injure the ma-
terial.

1917 a dividend of 10 per cent was
paid by the Dominion Express Co-
pany, and a similar amount applied to
serves, leaving a credit balance for
the year of \$522,123. Dividends were
not declared and no reserves were set
aside by express companies in the
year under review. Telephone figures
indicate a great development of the
telephone business for the year ended
June 30, 1918. The number of units
reporting increased from 1,695 to 2,007.
The growth was greater in Saskatch-
ewan than in any other province. Al-
berta and Manitoba own practically
all of the telephone systems in the two
provinces, and Saskatchewan is also
a large owner of telephones but there
are in addition in that province about
a thousand lines in the hands of private
organizations. The capitalizations
of telephone companies operating in
Canada is given as \$85,274,691, and the
cost as \$104,368,627, or in an increase
of ten millions over the preceding year.
Earnings of telephone companies in the
last year under review amounted to
\$22,753,289, while operating expenses
were totalled at \$13,644,524. Net earn-
ings as represented in the different
gross receipts and operating expenses
were \$9,108,755, as compared with \$8,
025,855 in 1917. Additions to and sub-
tractions from primary net earnings re-
duce that amount to \$5,187,323. The
cost in regard to telegraph companies
was placed at \$10,286,988 for the year
under review, being a slight increase
over 1917, while the capitalization of
companies having headquarters in Can-
ada was \$6,300,000. The gross revenue
was \$7,770,646, as compared with
\$7,272,755. Operating expenses
were \$5,820,335, as compared with the
\$4,940,228 during the previous year.

Women Everywhere
Use Lemon Juice
To Beautify Skin

The beauty lotion which is becoming
so popular throughout the country is
easily prepared by anyone, and a
whole quarter pint of it doesn't cost
any more than a small jar of the com-
mon, ordinary cold creams.

Add the juice of two fresh lemons
to three ounces of orchard white and
shake well in a bottle. Strain the lemon
juice two or three times through a
fine cloth so no pulp gets into the lot-
ion, then it will keep fresh for
months. Regardless of what price you
pay or how highly advertised, there is
nothing else really more meritorious
in beautifying softening and clearing
the skin. As a tan and blemish re-
mover, also to remove oiliness and sal-
lowness, lemon juice has no rival. Mas-
sage it into the face, neck, and arms
once or twice each day, and just see if
it doesn't bring out the roses and
hidden beauty!

Lemons have always been used to
bleach the skin, but pure lemon juice
is too highly acid, therefore should
never be used except in this manner.

If properly prepared, this sweetly
fragrant lotion will speak for itself.
Any drug store will supply the three
ounces of orchard white at very little
cost, and the grocer will supply the
lemons.

House-Cleaning Time
Is Here

This is the time to buy your Wall Paper

while we have a good big stock to select from. Later on the more attractive papers
will be sold out, so BUY NOW.

Everyone who has seen our line says that they are the most reasonably priced
papers that they have seen this year. Come in and see for yourself.

The McMurray Book & Stat'y Co., Ltd.