

For More Than  
Twenty-Seven Years

THE STANDARD  
OF  
TEA PURITY  
AND  
GOODNESS

"SALADA"

## TOO MUCH STYLE IS A GREAT HANDICAP FOR THE WORKING GIRL

Fine Clothes of Young Women in Business Offices, Worn for  
Employer's Eyes, Arouse His Wife and Cause Many  
Family Jars, it is Claimed.

New York, Feb. 16.—Young women entering business today permit emotionalism and their desire to wear becoming clothes at all times to play too large a part in their business affairs, in the opinion of members of the National Federation of Business and professional Women's clubs, in convention here. They choose professions because they want to do certain kinds of work, rather than because they for it, the club women declare, they are fitted by training and mental and some of them dress so well just for their employer's eyes that they cause him no end of trouble with his wife, and thus affect their own advancement.

"Most wives of middle aged employers have had no experience in the business world," said Mrs. Mary Lewis former private secretary to the manager of the U. S. Steel & Wire Co., "and she cannot realize why a girl should dress up just for her employer's eyes if there was not a mutual interest. The girl is not going to get an increase in wages if she is the cause of family jars."

A vote taken showed all the Federation women in favor of chic tailored suits and silk waists as the par excellence office costume.

Women have been permitting their emotions to overrule their better judgments and have undertaken such work as nursing, settlement work, social service and similar tasks when they were totally unfitted for these vocations, some of the visitors declared.

Mrs. Shepherd Morgan, of the National Employment Bureau, asserted that too much official guidance had been doled out to women who wanted to enter working fields, whereas but a feeble minority of women have any innate vocation.

Friends were blamed for starting women off on a wrong tangent by telling them that they seemed to have a special bent for some vocations, such as literature, the stage, correspondence, secretarial work, which require special talents or training, when the girl would have made an excellent salesgirl, typist, milliner, or some other less spectacular but more suitable profession.

"Women need to know the economic field, rather than to dissect their desires," said Mrs. Morgan. "Then they should decide what offers most rather than what tallies most with their emotional beats."

An authority says hogs love company. Just like misery.

## GREATER OUTPUT PROBLEM OF LUMBER OPERATORS

Would be an Important Factor in Improving the Exchange  
Situation—Government Taxation and Profits—Renewal  
of Excess Levy Likely to Handicap Operations—Labor  
Problem Regarded as a Serious One.

(Financial Post)  
The lumber industry in Canada has often been referred to as a stable one by reason of the fact that there are no changing styles, special selling seasons or newly-created designs. While this may be true in a certain sense, there are however, new problems to be faced each year. The solution of these difficulties always creates much interest and arouses lively debates at the annual conclave of the Canadian Lumbermen's Association, which is a representative body, embracing in its membership manufacturers, wholesalers and exporters from practically every province of the Dominion.

Just a year ago when the sessions were held in St. John, the principal topics of interest were the possibilities of doing a large export trade how far Canada could supply foreign requirements for wood products, what shipping facilities would be available and would transportation rates by water and rail come down?

At the convention held last week in Quebec City new questions came crowding to the front. These were the extreme shortage in wood goods, not only in Canada but the United States, the abnormal demand, the steadily increasing cost of manufacture and distribution and the constantly mounting quotations. Further progress was also made in urging upon the Federal Government the completion of a national survey of the forest resources of Canada, showing the quantities, types, growth, availability, etc., and endorsing conservation and reforestation.

### Problems of Labor

Other matters which loomed up were the prospects of an increased cut for the coming season—on which varying reports were presented—the

### REAL ESTATE SALE

We are instructed to receive offers for the purchase of the following freehold properties and can give possession first of May: Double tenement at 368 Charlotte street, occupied by Messrs. O'Leary and Lawson; double tenement at 378 Charlotte street occupied by Messrs. Trites and Aloittis; double tenement at 381 Charlotte street, occupied by Messrs. Wandless and Manderson; double tenement at 239 Charlotte street, occupied by Messrs. Baiman and Mallett; double tenement at 350 Brunswick street, occupied by Messrs. Taylor and Bidlake; concrete house at 570 Needham street, occupied by Herb. Brannen; house at 560 Needham street, occupied by J. G. McLennan; house at 647 George street occupied by Mrs. James Ryan; house at 668 George street, occupied by Mr. McTaggart.

Owing to prevailing scarcity of dwellings, this offers an exceptional chance to acquire a house, especially as from one-half to two-thirds of the purchase price may remain on mortgage. Apply to McLELLAN & HUGHES.

inefficiency of labor at many centres and the general restlessness which characterizes a large section of the help in the woods. During the past season some saw-mill operators reduced the hours of labor from 10 to 9 on a pledge from the men that they would do as much within the new time as they had in the old. The results were, however, not at all satisfactory, as production instead of being kept up to normal decreased as much as 16 per cent in some departments.

The sawing season in Canada is naturally short, and lumbermen are particularly anxious that production should be as large as possible during 1920, not only to aid in the structural activity which will prevail in all cities and towns but also to furnish allied industries with the requisite amount of raw material, service and co-operation being the slogan of the association.

President W. Gerard Power of St. Pacome, Que., ably reviewed conditions which have arisen during the past season and called upon all those present to rise to the full dignity and appreciation of the importance of the lumber business. He pointed out with lessened production both in Canada and the United States, owing to a variety of causes, that stocks were exceptionally low. This in conjunction with the necessity that exists for new constructions on this side of the water, throughout the devastated portions of Europe, as well as the enormous building programme in the Motherland, would seem to preclude any possibility of a considerable drop in prices.

### Most Workers are Loyal

Mr. Power touched briefly upon the labor situation and said we must all produce more and spend less. He denounced the Bolshevik tendencies that were looming up and significantly remarked: "It would be an interesting comparison to place the actual working hours of any so-called employer here alongside the actual working hours of his employees," who are demanding an eight-hour day with ten hours' pay and forty four hours per week. With ringing emphasis he declared that the men who work with their hands are, as a rule, the most patriotic and millions of them are home-owners in Canada, showing a much larger percentage than in any other country on earth.

### Exports and Exchange

The unfavorable trade balance against Canada and the rapid depreciation of the Canadian dollar was viewed by a number of speakers with some apprehension. It was declared that the Dominion should become a larger exporting country and to that end the lumber industry would and should play its part. A terse resolution was passed that, having in view the great disparity between the imports and exports of Canada and the resulting effect upon the value of our currency in American exchange, the Canadian Lumbermen's Association desired to go on record as being strongly in favor of doing everything possible to increase the exports of all classes of materials, whether manufactured or the natural products of the forest, farm, mines or fisheries. It was felt that no legislation should be passed by the Government which would in any way restrict exports from Canada to other countries as the present business is now being carried on.

### Business Profits Tax

This naturally brought up a closely allied subject and that was the business profits tax, the operation of which has expired. It was strongly urged by resolution and in various addresses that such a piece of legislation should not be re-enacted as it had been proved inequitable both in principle and operation to individual initiative and enterprise. The association however warmly approved of the continuance and the extension of the present income tax in conformity to the necessities of the Government to meet its incurred obligations arising out of the Great War. A strong committee will be appointed to lay this matter before Parliament.

### WHAT'S THE USE?

It might be cheap to go to sleep,  
And dodge expenses mighty,  
But those awake would surely take  
Your pillow, sheets and nighty.

## LIKE A TIDAL WAVE

Heart Disease and Nerve  
Troubles Sweep the Country

Probably at no period in the world's history have heart and nerve troubles been so prevalent as they are today.

The heart can't stand the stress and strain of this busy, bustling age, and the care and worry, the anxiety and activity of business life constitute a serious drain on the nervous system.

The business of this work-a-day world goes with such a rush that the stoutest hearts and strongest nerves break down under the strain.

On the first approach of any breakdown of the system Milburn's Heart and Nerve Pills should be taken. The reconstructive power of these pills on the heart and nerve system is simply marvelous.

Mr. W. A. Wright, Hopewell Ave., Ottawa, Ont., writes:—"After suffering for some time with my heart, I consulted a number of doctors, but got no relief. However, I read what Milburn's Heart and Nerve Pills had done for others, who had the same symptoms and thought I would give them a trial. Believe me, six boxes cured me completely. I am feeling fine now, and can attend to my work every day. I can recommend your pills to any one suffering as I did."

Price 50c. a box at all dealers or mailed direct on receipt of price by The T. Milburn Co., Limited, Toronto, Ont.

These poets who are raving about the delights of an early spring never pause to think that it means a premature demand for a new spring outfit for the missus.

### WOOD'S PHOSPHODINE.

The Great English Preparation. Tones and invigorates the whole nervous system, makes new blood in old veins. Used for Nervous Debility, Mental and Brain Weakness, Despondency, Loss of Energy, Palpitation of the Heart, Failing Memory. Price \$1 per box, six for \$5. Sold by all druggists, or mailed in plain pkg. on receipt of price. New pamphlet mailed free. THE WOOD MEDICINE CO., TORONTO, ONT.



### MAIL CONTRACT

SEALED TENDERS addressed to the Postmaster General will be received at Ottawa until noon on FRIDAY, the 19th March, 1920, for the conveyance of His Majesty's Mails on a proposed Contract for four years, 3 times per week on the Prince William Station Rural Route No. 1, commencing at the pleasure of the Postmaster General.

Printed notices containing further information as to conditions of proposed Contract may be seen, and blank forms of Tender may be obtained at the post offices of Prince William Station and Magundy, and at the office of the Post Office Inspector.

H. W. WOODS,

Post Office Inspector  
Post Office Inspector's Office,  
St. John, N. B., 3rd Feb., 1920.

## FREDERICTON FIRE ALARM

- 6 Essex Factory
- 12 Corner Westmorland and Aberdeen Streets.
- 12 Corner Northumberland and Saunders Streets.
- 14 Corner Brunswick and Smythe Streets.
- 16 Corner Charlotte and Smythe Streets.
- 16 Corner George and Northumberland Streets.
- 17 Corner King and Northumberland Streets.
- 21 City Hall.
- 23 Corner York and George Streets.
- 24 Corner Queen and Westmorland Streets.
- 26 Corner Brunswick and Westmorland Streets.
- 26 Corner Charlotte and Westmorland Streets.
- 27 Corner King and York Streets.
- 28 Corner Saunders and York Streets.
- 31 Corner Queen and Regent Streets.
- 32 Corner Needham and Regent Streets.
- 34 Corner Queen and Charlotte Streets.
- 35 Corner Brunswick and Charlotte Streets.
- 36 Corner Charlotte and Charlotte Streets.
- 37 Corner George and Regent Streets.
- 38 Corner King and Regent Streets.
- 44 Corner Queen and St. John Streets.
- 45 Corner Brunswick and St. John Streets.
- 46 Corner Charlotte and St. John Streets.
- 51 Corner King and Church Streets.
- 52 Corner George and Church Streets.
- 53 Corner Union and Church Streets.
- 54 Gas House.
- 55 Intercolonial Railway Station.
- 56 Lansdowne and Waterloo Row.

### NEWS AGENTS IN CITY.

THE DAILY MAIL IS ON SALE

In the City of Fredericton at the places of business of the following:

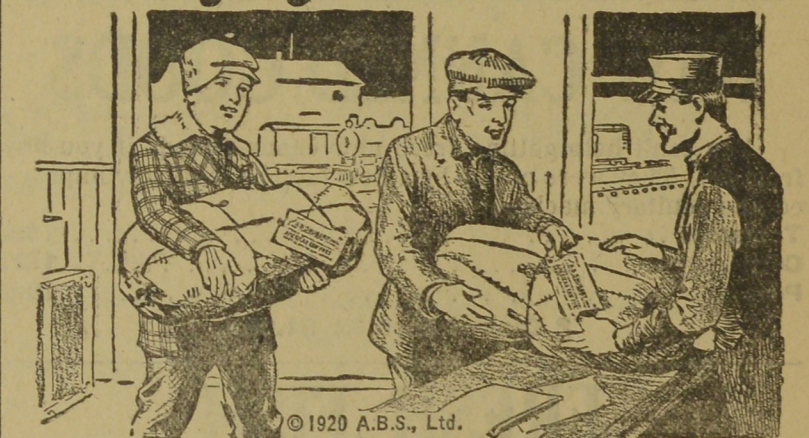
D. LENIHAN, 522 King St.  
D. H. CROWLEY, 612 Queen St.  
ALONZO STAPLES, 100 York St.  
MISS QUINN, 147 Westmorland St.  
E. A. EARDLEY, 704 King St.

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For Infants and Children  
In Use For Over 30 Years

Always bears the signature of *Chas. H. Fletcher*

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The Highest Prices Ever Known

That's What You'll Get from "SHUBERT"  
WE WANT 'EM NOW—AND WILL PAY THE PRICE TO GET 'EM

	EXTRA LARGE EXTRA TO AVERAGE	LARGE EXTRA TO AVERAGE	MEDIUM EXTRA TO AVERAGE	SMALL EXTRA TO AVERAGE	NO. 2 AS TO SIZE QUALITY
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### MINK

Fine, Dark	40.00 to 32.00	28.00 to 22.00	20.00 to 16.00	15.00 to 13.00	15.00 to 8.00
Usual Color	30.00 to 25.00	20.00 to 17.00	15.00 to 13.00	12.00 to 10.00	12.00 to 6.00
Pale	22.00 to 16.00	15.00 to 13.00	12.00 to 10.00	8.00 to 7.00	8.00 to 4.00

### RACCOON

Black,	30.00 to 25.00	22.00 to 16.00	15.00 to 12.00	10.00 to 8.50	10.00 to 6.00
Heavy Furred,	20.00 to 16.00	14.00 to 12.00	10.00 to 8.50	8.00 to 6.50	8.00 to 5.00
Ordinary	15.00 to 12.00	10.00 to 8.00	7.50 to 6.50	6.00 to 4.50	6.00 to 4.00

### RED FOX

	50.00 to 40.00	35.00 to 30.00	28.00 to 22.00	20.00 to 16.00	20.00 to 10.00
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These extremely high prices for New Brunswick Furs are based on the well-known "SHUBERT" liberal grading and are quoted for immediate shipment. No. 3, No. 4 and otherwise inferior skins at highest market value. Ship your Furs now—when we want 'em. You'll get "more money" and get it "quicker" too.

"SHUBERT" RETURNS WILL MAKE YOU HAPPY  
SHIP TODAY—AND KEEP 'EM COMING FAST

SHIP ALL YOUR FURS DIRECT TO

**A. B. SHUBERT LIMITED**  
THE LARGEST HOUSE IN THE WORLD DEALING EXCLUSIVELY IN  
NORTH AMERICAN RAW FURS  
324 Donald St. Dept. 277 Winnipeg Canada

Canada's Great Wheat  
and Barley Food—

# Grape-Nuts

enjoys increasing sales as more people become acquainted with its delightful taste, real economy and high qualities of nutrition.

Remember please: Grape-Nuts is unlike the ordinary cereal food in that it does not need the addition of sugar to make it pleasing to taste.

Grape-Nuts has its own sweetening, a true sugar developed from its grains; not added in making.

Grape-Nuts Saves Sugar

Made by CANADIAN POSTUM CEREAL CO., Ltd., Windsor, Ontario