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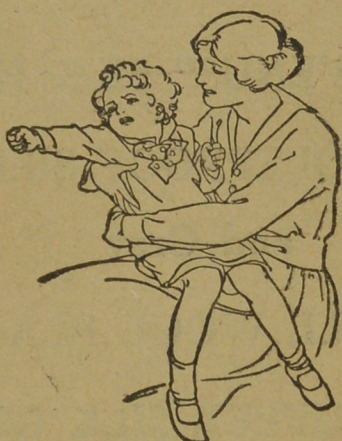
J. STEVENS ARMS COMPANY
Chicago Falls, Mass., U. S. A.

BUSINESS WITH OUR NEIGHBOR

Canada's financial relations with the United States are more than even engaging the attention of men high in financial circles. An Upper Canadian authority has this to say in a recent address: The volume of business transactions in the United States is so large that the effect of legislation or of any new condition in commerce is apt to be seen more clearly and more quickly than in smaller countries. The effect of price-fixing and of taxes on excess profits, is clearly apparent in a lessening of production. Whatever may be the right way in which to punish the profiteer, these two methods act as boomerangs. In the end it is the consuming public that is punished. In the United States the enormous profits made by supplying the allies have led to a post-war expansion on a vast scale. The formation of new companies exceeds all previous records, and the inflation in stock-exchange prices has made many enormous fortunes, the buying power of which is the same as that of money made in any other manner, but the basis of which, so far as the country as a whole is concerned, may be an idle dream. In marked contrast to this power to sell securities at inflated prices is the perilous position of United States railroad securities. Because railroads are prevented by what is really price-

SYRUP OF FIGS CHILD'S LAXATIVE

Look at tongue! Remove poisons from stomach, liver and bowels.



Accept "California" Syrup of Figs only—look for the name California on the package, then you are sure your child is having the best and most harmless laxative or physic for the little stomach, liver and bowels. Children love its delicious fruity taste. Full directions for child's dose on each bottle. Give it without fear.

Mother! You must say "California."

MANY CAUSES ASSIGNED FOR SHORTAGE OF CARS

Dealers at Montreal Auto Show Give Their Views—The Steel Strike in the United States Has Kept Back Construction—Foreign Demand Also Plays an Important Part—Australia and New Zealand Large Consumers.

(Montreal Star)

Sales at the motor show which closes today have been far in excess of other years. This may be done in part at least, to the knowledge the public has gained that autos are going to be quite scarce this year and that if prospective buyers wait till the summer to place their orders they will likely be left a begging.

"Contrary to all expectations of manufacturers, dealers and the public, the greatest shortage of motor cars which has yet been experienced in the history of the industry is most likely to develop at the very time when cars will be most in demand," one of the dealers said in conversation with The Star this week.

"Six months ago it looked as though the greatest difficulties in production would be surmounted before the first of the year and the first six months of 1920 would find all the factories in the industry going at top speed," he continued. This hope can never be realized. The chief obstacles to production, created by the U. S. steel strike will be encountered in the second quarter of 1920.

Shortage is Acute

"The production of steel in the U. S. at the present is hardly in excess of 50 per cent. of the capacity and the manufacturers are rapidly using up the excess over and above production which they found in the reserve stocks which has been accumulated in the various parts of the States.

"These reserve stocks have been obtained at a premium, and they will be hardly sufficient to take care of the first three months' production. After that time, manufacturers may expect to have even more difficulty in getting steel, until the production schedules of the steel plants are materially increased. This means that any increase in production above the present manufacturing schedules must be accomplished in the first three months of the year, by accumulating all available supplies.

"Another serious handicap in filling the motor car demand is the acute shortage of plate glass. This shortage is brought about by a diversity of causes. In addition to the regular demand for building purposes, the automobile industry in response to the tremendous closed car demand has placed a burden upon the glass producers which it will be impossible for them to meet for months to come. The introduction of the plate glass in the rear of the top of nearly all motor cars has created a demand which is enormous, while the effect to meet the demand for closed cars has absolutely swamped the glass makers.

"There are a number of other difficulties among which might be mentioned the shortage in closed car hardware which is produced in comparatively small quantities by only a few companies; this factor combined with the coal strikes, labor unrest glass and steel underproduction.

Shortage Goes Back to 1919

"In 1918 there was a shortage of 700,000 cars according to U. S. Government figures, another dealer pointed out. To have made up this shortage would have required the production of 3,000,000 cars in 1919 but instead, owing to the disorganization of the industry not more than 1,500,000 were actually produced. But more significant still is the fact that despite every effort, production in the States this year will not total more than 2,000,000 cars.

Still another dealer gave a third reason for the shortage—the demand in foreign markets for American and Canadian built cars.

"The foreign market is practically a new one for a great number of manufacturers on this side," he said. Although American and Canadian cars have always been sold in moderate numbers in these markets, the present opportunity comes not only in Europe but in the South and Central Americas and the Orient, on account of the inability of the European manufacturers to supply the demand in these markets.

"Australian and New Zealand have always been large consumers of American cars, and if the American manufacturers are able to furnish a sufficient number of cars during the coming year to supply these new markets which have opened up so unexpectedly they will establish themselves in the foreign field in a manner which will place them in a most enviable position with a very mini-

mum cost for this development.

"One of the most difficult problems confronting the automobile manufacturer at this time is the equitable distribution of his production between the domestic dealers on the one hand and his foreign dealers on the other, particularly when the foreign dealers with cash in hand, storm the sales offices demanding cars far in excess of his manufacturing facilities. In order to maintain an equitable distribution of the manufacturers production it will be necessary for the domestic dealer to supply himself during the winter months with a stock of cars which will make it possible for him to supply his spring demand, at which time it will be impossible for the manufacturer to supply both the do-

FOUND THE REMEDY WOMEN LOOK FOR

DODD'S KIDNEY PILLS BANISHED HER BACKACHE.

Mrs. Alice Roberts Felt Like a Different Woman After She Had Used the Great Canadian Kidney Remedy, Dodd's Kidney Pills.

Hibbardsville, Alta., Jan. 26, (Special)—That Dodd's Kidney Pills are the remedy that tired women with aching backs are looking for is the lesson taught by the experience of Mrs. Alice Roberts, a well-known and highly respected resident of this place.

Mrs. Roberts felt tired all the time. Her backache was terrible. She used Dodd's Kidney Pills. That is why she says:

"Dodd's Kidney Pills did wonders for me." "My back ached so that I could hardly do my work." Mrs. Roberts continues, "And I felt so tired all the time. My heart also bothered me."

"Six boxes of Dodd's Kidney Pills made me feel like a different person." Ask your neighbors if Dodd's Kidney Pills won't cure sick kidneys. Cured kidneys strain all the impurities out of the blood. Pure blood means new health all over the body. Thousands of Canadian women recommend Dodd's Kidney Pills.

domestic and foreign demands unless a reserve supply has been accumulated by the domestic dealer.

EASES A COLD WITH ONE DOSE

"Pape's Cold Compound" Then Breaks Up a Cold in a Few Hours.

Relief comes instantly. A dose taken every two hours until three doses are taken usually breaks up a severe cold and ends all the gripe misery.

The very first dose opens your clogged up nostrils and the air passages in the head, stops nose running, relieves the headache, dullness, feverishness, sneezing, soreness and stiffness.

Don't stay stuffed-up! Quit blowing and sniffling! Clear your congested head! Nothing else in the world gives such prompt relief as "Pape's Cold Compound," which costs only a few cents at any drug store. It acts without assistance, tastes nice no quinine—Insist upon Pape's!

SECOND BOUT IN ENGLAND

Milwaukee, Jan. 26—Arrangements have practically been closed for a return boxing match between Jimmy Wilde, flyweight champion of England and Jack Sharkey, New York bantam, the affair to take place in London, probably in May. Dave Hughes backer of Wilde announced today.

Sharkey was given a newspaper decision over Wilde in their recent meeting in Milwaukee.

It doesn't matter much to the world but it is noted that the former German crown prince visited the former Kaiser on Christmas and had a quarrel. One can imagine they are both irritable.

Humor Of J. W. Leonard

His Scrap Book and His Well Done Work

The late James W. Leonard, formerly general superintendent of the C. P. R., in Toronto, was one of that picturesque type of railroad man which is passing into history.

The older generation will recall the figure he made a quarter of a century ago when he was superintendent for the C. P. R. He wore a frock coat, a wide-brimmed slouch hat, and smoked a pipe of slight proportion.

The hat became a sort of landmark. It was a symbol around the C. P. R. To fit, one came for the brief, business-like "yes" or "no" that characterized "Jimmie" Leonard's abrupt and efficient administration. But the hat began to show signs of decay. However jauntily "J. W." cocked it over one eye, it wilted and faded. So his good friend, W. R. Callaway, now general passenger agent of the Soo line, took Mr. Leonard up on the hat question and urged him to get a new one.

"What for?" demanded J. W. "Nobody would know me in another hat! This is my crown! Nothing doing!"

Mr. Callaway finally offered to buy a new hat, and J. W. said: "You're on."

A new derby was purchased, sleek, and in the latest fashion of the eighteen nineties. J. W. put it on, and ordered the famous old slouch hat to be sent home.

Next morning, J. W. appeared on the job in the old slouch hat! Another anecdote indicates the late Mr. Leonard's quiet but effective method of brushing away the vanities of human nature. A young man applied for a job to him. This young man was sporting a walking stick.

"I'm afraid we can't do anything for you," said Mr. Leonard. "We can't use a lame man."

"But I'm not lame!" protested the applicant.

"Then why the cane?" asked J. W.

The applicant got the job, but he discarded the stick and also a certain frame of mind out of which the stick arose.

Mr. Leonard was a man of few words, a trait that endeared him to his many friends and which secured him in the high esteem of the thousands of business men with whom he dealt for the railway.

Of his old comrades in the old Credit Valley Railway enterprise, only four are left: Mr. R. M. Callaway, general passenger agent of the Soo line; Mr. Alf. Price, general manager of the C. P. R.; Mr. H. E. Suckling, treasurer C. P. R., and Mr. A. L. Herzberg, divisional engineer.

HIS GREAT LOVE OF WORK.

Deep down in the recesses of his nature, it would appear that the late J. W. Leonard, whose life-motto was, "I want to do the work entrusted to me in the very best way that I can," should have been eager for the approbation of his fellows. In a scrapbook, containing the clippings of newspapers for the past twenty years, there is a letter from Lord Shaghnessy, congratulating him upon the manner in which he had moved the wheat crop out during his first year as assistant superintendent of the western division. It is evident that he valued the letter as an evidence of work well done, rather than as the approval of the head of the system.

Count The Dots - - \$100. GIVEN AWAY

TO THE PERSONS COUNTING THE DOTS IN THIS LAND, and many other prizes according to Simple Conditions of Contest which will be sent. This is a chance for clever persons to WIN CASH and other prizes with a little effort. COUNT THE DOTS IN THE HAND and write the number that you count on a sheet of paper or post card and mail to us and we will let you know at once if you are a winner. AN EXTRA PRIZE of \$100.00 will be given for the nearest correct count. ROYAL PREMIUM & DISTRIBUTING CO., 255 Notre Dame St. West, Montreal, Can.

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THE PERFECT GUM LASTS
MINT LEAF FLAVOUR

WRIGLEY'S DOUBLEMINT
CHEWING GUM
PEPPERMINT

WRIGLEY'S JUICY FRUIT
CHEWING GUM
THE FLAVOUR LASTS



Look for the name!

All in sealed packages.

WRIGLEY'S

IT'S not enough to make WRIGLEY'S good we must KEEP it good until you get it.

Hence the sealed package—impurity-proof—guarding, preserving the delicious contents—the beneficial goody.

The Flavour Lasts

SEALD TIGHT Made in Canada KEPT RIGHT

Helps appetite and digestion. Three flavours.