

Our Travelling Salesmen Enjoy Selling Red Rose Orange Pekoe Tea

Travelling salesmen work very hard as a rule. They put in long hours, and the pleasure of travelling is not so great as to those of us who mostly live at home.

Naturally, therefore, these men must get a great deal of their pleasure and satisfaction from their work—they like to sell the finest of products and represent a good "house".

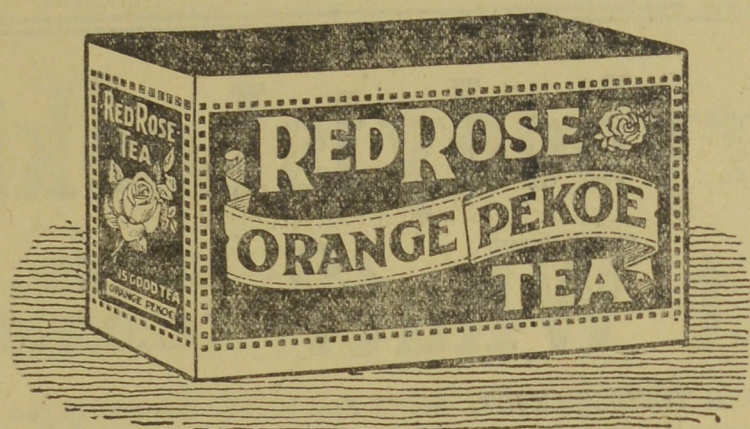
Our travelling salesmen are exceedingly critical of the products which they are asked to sell, and when we told them last January that we wanted them to sell a new tea of extra quality—much finer than has usually been sold in Canada—they were keenly interested, put the new tea to many tests amongst their friends, and gave it a lot of time and thought.

Having convinced themselves of the extra fine quality of Red Rose Orange Pekoe Tea, they started on their trips full of enthusiasm.

Their satisfaction, however, has been much greater on their later trips, because of the splendid renewal orders which are following their first sales.

Like good merchants, our salesmen enjoy selling the very finest tea—Red Rose Orange Pekoe.

Try the tea which has met with so much success.



SOME REASONS FOR THE VOTE IN B. C. PROVINCE

Vancouver, Oct. 26.—Final returns on the recent prohibition plebiscite place the majority in favor of Government control and sale at close to 30,000 some of the outlying polls in the North not yet being heard from. Vancouver provided almost one-third of the adverse majority.

A review of the vote shows that women voting for the first time declared strongly in favor of Government control. In Vancouver they probably voted 60-40 against the Prohibition Act. Another surprise was that the rural districts lined up with the cities in a strong expression against the Prohibition Act.

British Columbia's verdict against the Prohibition Act is given many different interpretations and explanations, but it appears that it was due to several different influences. One of the chief was dissatisfaction with the enforcement of the Act. Boot legging had almost reached the dimensions of a scandal. Bad liquor was being peddled around at exorbitant prices and comparatively few offenders have been punished. Owing to its ports, it is difficult to stop liquor running in this province.

Public opinion was also greatly exercised over medical prescription system. During the influenza epidemics of last winter and the year before, when importation was prevented by Federal Order-in-Council some doctors made fortunes. Their charges were finally raised to five dollars per prescription and some of them wrote as many as one thousand orders per month.

Another matter which caused annoyance against prohibition was that the Act when passed in September, 1916, was described as a war measure

and another vote was to be taken as soon as the soldiers were all home. They were all home over a year ago and the second plebiscite was held back until a few days ago. This caused a feeling of resentment not only among soldiers, but many others.

Another point overlooked by the "drys" in their claims that they would win easily was that thousands of men voted for them in 1916 because they wanted bars abolished. These men were not prohibitionists, and as soon as President Savage of the Prohibition Association, announced that if the Prohibition Act was sustained he and his party would immediately campaign for a "bone-dry" law they were driven into the opposition camp.

British Columbia while not as wet as the recent vote would indicate, is still a long way from being in a majority for a bone-dry regime.

This October is proving a fine substitute for a full coal bin. Money was nicknamed dough by a fellow who kneaded it.

SOME FOLKS ARE USING BUGS AS A FOOD

In these days of the high cost of food in this country it is interesting to note how other peoples, civilized and uncivilized, in the past and present ages obtain great food supplies from articles we would never think of eating. It is not probable that this study will result in enlarging the American menu, but one likes to talk about things to eat, even when they are unattainable.

The Arabs who inhabit the Sahara desert welcome the approach of the locusts as the means oftentimes of saving them from famine. To prepare these insects for food they dig a deep hole in the ground, build a fire at the bottom and fill it with wood, then, after the earth is heated the coals and embers are taken out and the cavity filled with live locusts confined in large bags. The mouth of the hole in the ground is then covered with sand and another fire built upon the top of it.

pulverized in mortars and mixed with water sufficient to make a kind of dry pudding. They are sometimes eaten singly without pulverizing.

The Korannas and Bushmen of the Cape save the locusts in large quantities and grind them between two stones into meal, which they mix with fat and grease and bake in cakes. Upon this fare they live for months. The natives of Madagascar speak highly of the locusts as a food.

Bees have always been employed as an article of food. Knox tells us that the natives of Ceylon when they find a swarm of bees hanging on a tree hold burning torches under them to make them drop, then carry them home to boil and eat them. The inhabitants of the Caribbean Islands eat the young bees raw or roasted. When the negroes of Guiana are stung by bees they in revenge eat as many as they can catch.

The Creoles of Mauritius eat the larvae of wasps which they roast in the combs.

Among the choicest foods with which the Digger Indians regale themselves during the summer season is the grasshopper roast. In many countries grasshoppers form an article of diet. The inhabitants of some parts of Asia and Africa use them as food, cooking them by frying them in sweet oil, or by drying and then pulverizing them, after which they are made into bread.

Among the largest of the species of weevils is the palm weevil which is a uniform black color and measures more than two inches, in length. Its larvae, called the grougrou, which is large, white and of an oval shape, lives in the tenderest part of the palm trees, and is considered, fried or boiled, one of the greatest dishes in the West Indies. These worms are laid on the coals to roast, and are looked upon as highly agreeable prepared in this way. Capt. Stedman tells us these larvae are regularly sold at Paramaribo.

He mentions, too, the manner of preparing them, which is by frying in a pan with butter and salt, or spitting the mon a wooden skewer; and that thus prepared they taste of all the spices of the India mace, cinnamon, cloves, nutmegs, etc. The natives also make a butter by melting and clarifying the fat of this larvae.

A HOT DRINK.

James Shevlin, a Prohibition enforcement agent, was talking about the whiskey substitutes which are sold surreptitiously.

"These fake whiskey's," said Mr. Shevlin, "are often rank poison and make many victims. We would have to have constitutions like Donald, the Scotchman, to drink them with impunity."

"Donald, the story goes, was in the habit of calling at the village inn for a 'drop o' the best'. After he had gone home one night the landlord discovered to his horror that he had supplied Donald out of the bottle of sulphuric acid which he used for cleaning the faucets. Every moment he expected to hear of Donald's death, and his relief was great when the old fellow arrived next evening.

"Donald, what did you think o' the whiskey you got last night?" he asked.

"It was a fine dram, a guid warm-in dram," said Donald, "but it had one fault—every time I coughed it set fire to ma whiskers!"

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FLORIST

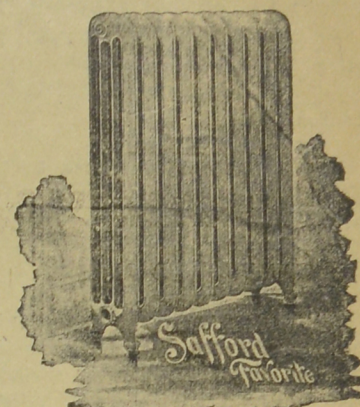
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Install A Sanitary Heating System



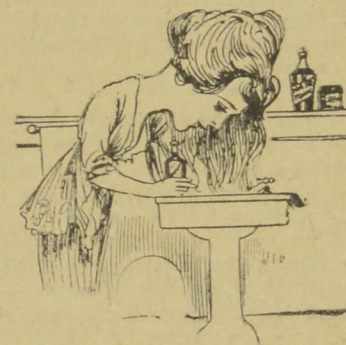
This is the time to have your heating system overhauled, or else install a new system.

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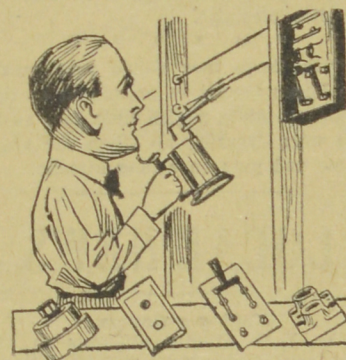
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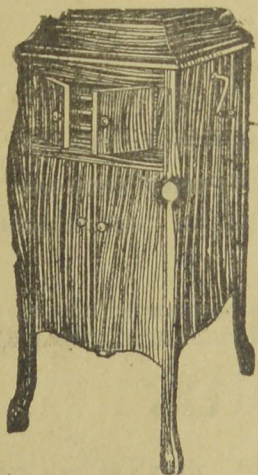
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