

## A Money Objective



IT is easier to save money when you have a definite object in view. SET yourself an objective, save systematically, and you will reach it.

## THE CANADIAN BANK OF COMMERCE

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Reserve Fund \$20,000,000

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## OWNERS OF ENORMOUS MILLIONS IS LIVING THE SIMPLE LIFE; ACTS AS OWN HOUSEKEEPER

Mrs. Sarah Drain Edenborn stood at the side of William Edenborn, her husband, fifty years and helped him make and save a fortune estimated at \$76,000,000. She might have had castles to preside over much of that time, but she lived in a humble five-room cottage on a New Orleans side street and did her own cooking and her own washing.

Now that William Edenborn is dead, and she, as his sole heir, is mistress of his colossal fortune and president of the railroad he built, she still might live in a castle and command a regiment of servants. But that is not in her line. She has spent most of her sixty-eight years of life as a housewife, and a housewife she remains. Great riches never did change her, and it is unlikely that they ever will, says Guy Foshey in the St. Louis Post-Dispatch.

### Lived Simply.

Simple people of modest tastes were the Edenborns. Conspicuously so for millionaires. They owned virtually every spike in the Louisiana Railroad and Navigation Company's seven hundred miles of track, but Edenborn carried his lunch when he went traveling and slept in a berth of a cast-off Pullman which served as his private car.

He had checking accounts ranging from \$100,000 to \$200,000 in a half-dozen Louisiana banks. Once he wrote a personal check for \$1,000,000 to insure payment of his employees on time but he and his wife never owned an automobile or paid more than \$50 for an outfit of clothing, and the most extravagant diversion of the inseparable pair was their regular week-end sojourn on an old ferry-boat used for going the L. R. & N. train a lift across the Mississippi. On this dingy old craft they used to ride up and down the 12-mile ferry stretch from Angola to Naples from early Saturday afternoon until late Saturday night.

### All Employees His Friends.

They seldom went to shows. They never entertained with any degree of formality, but they were kind to their railroad's employees, and it is doubtful if there was ever a man in Louisiana who came to his death with more friends than William Edenborn had when he died at Shreveport a few weeks ago. Hundreds of employees, ranging from section hand to vice president of the railroad, were in the crowd that thronged Forest Park Cemetery the day of the funeral to honor the memory of a once-poor immigrant boy who elevated himself from a peddler's beat to a position of tremendous power in railroad and manufacturing circles and yet never became "too good" to stop in the yards and sit on a rail while he chatted with one of his switchmen or firemen. His employees mourned his death as that of a father and they covered his grave with a mountain of flowers. Those who couldn't attend the funeral did the forget to render homage. On that day all trains on the L. R. & N. stopped for ten minutes and their crews, with bared heads, turned their faces toward Shreveport while the coffin was being lowered. With Mrs. Edenborn—"Aunt Sarah," they call her—they mingled their tears. She had been a mother to them as "Uncle Billy" had been a father. Then, when "Aunt Sarah" succeeded her husband as president of the L. R. & N. and became the only woman railroad president in the United States, they stood behind her to a man.

### Service Brought Prosperity.

With service as its watchword—service even at a financial loss at times—the L. R. & N. was built up into the veritable "gold mine" it now is. Edenborn was not especially in need of a money making property when he built the road back in 1896. He built it as a hobby, a plaything. He had already made an immense fortune in barbed wire manufacture. As sole owner he was therefore not hampered by demands of shareholders for dividends and was able to subordinate the considerations of earnings and freight volume to that of service to the territory his road traversed. In the long run, his system paid enormous profits but he never allowed his two cardinal principles to be forgotten. His standing orders to his officials were:

"Get the produce of shippers to market on schedule," and "See that the pay car moves on time."

He followed these two principles religiously. Once he sent a special train to carry an unprofitable shipment of goods which had been overlooked or missed by a regular train. And while the railroad was struggling along on slender revenue he drew on his own account without hesitation if it seemed that the press of finances would make the roads employees a day late in getting their wages. It was on such an occasion he drew the check for \$1,000,000.

### Toiled With Husband.

Closely associated with her husband in all his ventures since their marriage in St. Louis in 1876, Mrs. Edenborn grew familiar with every detail of his business and his policies. She was his constant companion. She used to accompany him regularly on his business trips between New Orleans and Shreveport, living as he lived in their private car and cooking their meals when they went on outings on the ferry-boat. Their devotion to each other and their perfect accord in all things were ever a matter of comment. It may have been that Edenborn's success was due as much to her ideas as to his own. Nobody could pick out this move or that and say that it was wife influence cropping out or that it was characteristic of Edenborn alone. It was characteristic of both. They lived alike, acted alike and thought alike.

A fortune of \$76,000,000 couldn't change William Edenborn any more than it could change the phases of the moon. The difference in financial rating never entered into his personal relations with his fellows. Neither can the fortune that is now his widow's alter her attitude or her habits of life. Besides being mistress of a railroad she is mistress of the Central Louisiana Construction Company, the Urania Lumber Company, a great corporation with immense timber holdings.

She is mistress also of some two hundred thousand acres of rich Louisiana land. But she is still unpretentious retiring "Aunt Sarah." She is still not above doing housework and lending a sympathetic and attentive ear to the troubles of her most humble employees. If the trouble happens to be illness in the family, as likely as not she would sit up all night ministering to the sufferer himself instead of hiring a nurse. That is her way. She believes that anything worth doing at all is worth bestowing personal attention upon.

### Arrived in U. S. Penniless.

Born in Westphalia, Prussia, in 1848, Edenborn landed in the United States at the age of 19 a penniless adventurer. His first job was painting oil barrels for the Standard Oil Company. Later he started peddling and advanced from the "pack-on-the-back" class to that upper stratum of peddlers who ride in wagons. Then he went to work in Pennsylvania steel mills, cashing in on a bit of earlier mill experience gained in Prussia. By the time he had



## Of Interest to the Women

### FLAT PELTS FOR NEW WINTER FURS.

The prematurely brisk autumn weather has made the woman of fashion already anticipate comfortably the luxurious fur coat she must inevitably include in her winter wardrobe. And there is a particularly interesting and varied choice for her to consider this season.

On the whole the straightline silhouette is adhered to with a few exceptions in the form of flares and capes. Naturally the silhouette continues short, the skirt portion merely covering the hem of the frock beneath, except in the case of the sport coats which are in general full and generous while the sleeves are as varied in the different collections as the sleeves of the gowns they will cover.

Most of the Paris sports coats that will be seen at the football games this fall are slightly shorter than the dresses with which they are worn and have large, high pockets, producing a subdued swagger effect. They will be developed in simple straight lines, and may be of the flat furs, antelope and printed gazelle being among the favorites.

Astrachan and caracul are featured in all the Paris winter collections. Sometimes these are combined as in a Renne model in grey caracul cut on straight lines and trimmed with grey astrachan. Another attractive costume of Renee's is made of sage green moleskin and worn over a georgette dress of the same color.

### VEGETABLE STOCK.

Do not peel, but scrub, cut and boil together all kinds of vegetables, such as carrots, parsnips, turnips, cabbage leaves, celery, onions, beets. Let simmer about two hours in water to cover.

Drain. Throw away the vegetables. They have left their value in the liquid.

Keep liquid in cool place.

Add to this the liquid from spinach onions or any vegetables as you happen to have it being sure to cool it first.

Use stock for soup one day with unpeeled barley—then rice—then diced vegetables. Or serve it as plain vegetable consommé.

Before serving consommé, however add a sufficient quantity of cooked tomatoes to kill the sweetish flavor of the vegetables.

As a consommé it is fine served cold in the summer time. Prepare it early in the day season it spicily and place on ice.

### APPLE GELATIN.

2 tablespoons gelatin  
½ cup cold water  
6 tart apples  
Cider  
½ lemon  
1 cup sugar

Soak gelatin in cold water. Cook quartered apples with grated lemon rind in enough cider to cover. Press through a sieve and add gelatin, sugar and lemon juice. Stir until gelatin is dissolved and pour into mold. Serve with thin cream for children; whip cream for the grown-ups. (Six servings.)

### Apple Scalloped With Banana.

2 large tart apples (sliced)  
2 bananas (sliced)  
1 orange (juice)  
2 tablespoons sugar  
2 tablespoons butter  
Butter baking dish put in a layer of apples, cover with the bananas, sprinkle with some of orange juice and sugar. Dot with part of the butter and cover with rest of sliced apples. Then sprinkle with rest of sugar and orange juice and add remainder of butter. Bake for 30 minutes in moderate oven—350 degrees. (Four servings.)

saved a little capital. Then he launched into the wire business with F. M. Ludlow as his partner. Their wire mill, set up in the old building at Main and Grafton, was the first in St. Louis.

Being an inventor by nature, Mr. Edenborn set to work devising methods for cheapening the process of barbed wire manufacture, and the machinery he constructed and patented cut the cost of barbed wire from 11 to about 2½ cents a pound.

### MAPLE SUGAR CAKE.

Cream ½ cup of butter and 1¼ cups of maple sugar, sift 6 tablespoons of cornstarch and 1½ cups flour together several times, add ½ cups milk. Add 1¼ teaspoons of vanilla and fold in 4 stiffly beaten egg whites. Bake in a greased loaf cake tin in a moderate oven. Cover with an icing made of maple sugar and marshmallows.

### THE BRIGHTER SIDE.

The wind is wet and the clouds are gray;

It looks like a storm—but still I can say,

Whatever the weather, "Hip—Hip—Hooray!"

For I haven't a date with the dentist today.

So what do I care if the sun isn't shining?

Every tooth has a silver lining!

Dog Barber (beginning work on the household pet)—And how will you have him clipped, lady?

"With a boyish bob, of course."

Nurse—It's a boy!

Confirmed Golfer—Hurray. A caddy.

Deacon—Last night was the first time I have seen you in church this year, brother.

Brother—Oh, was that where I was?

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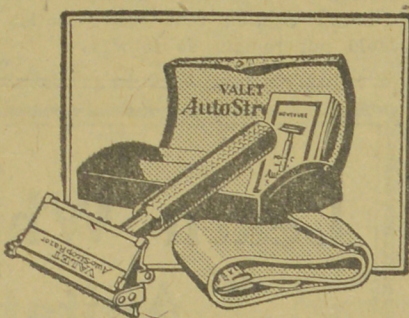
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