

# Corn Syrup

Delicious Golden Syrup  
2 lb. Tin ..... 19c.  
5 lb. Tin ..... 40c.  
10 lb. Pail ..... 75c.

## GOOD EXTRACTS

3 Bottles ..... 25c.  
2 Larger Bottles ... 25c.  
9 oz. Jug ..... 30c.  
16 oz. Bottle ..... 40c.

## RAISINS

New Bulk Raisins.  
African Raisins, 16c lb.  
California Seedless,  
18c lb., 2 lbs 35c.

## LAMP CHIMNEYS

Large ... 13c, 2 for 25c.  
Medium ..... 12c.

## LANTERN CHIMNEYS

Tall or Short ..... 12c.

## FIVE CROWN FLOUR

The Flour with the Vim and Pep left in and the Doubt and Trouble left out:

98 lb. Jute bag .... \$4.50  
98 lb. Cotton bag .. \$4.60  
24 lb. Cotton bag .. \$1.25

## GRAPES

Blue Grapes .... 10c lb.  
Red Rogers ..... 15c lb.  
Tokay Grapes ... 25c lb.

## TEA

Don't forget to try our BULK TEA.  
No where else can you get such good value.

55 CENTS POUND  
5 lbs for \$2.65.

## MATCHES

5 Boxes  
Red Head Matches, 50c.  
5 Boxes  
Eddy Matches, 55c.

## TOILET PAPER

7 Rolls ..... 25c.  
Single Roll ..... 4c.

## SUGAR CRISP CORN FLAKES

12c pkg., 6 pkgs for 66c.  
Case of 3 dozen, \$3.60.

# YERXA GROCERY CO.

2 STORES

York St. Queen St.

## HON. P. C. LARKIN DESCRIBED AS AN OUTSTANDING FIGURE IN CANADIAN INDUSTRIAL LIFE

(Montreal Standard.)

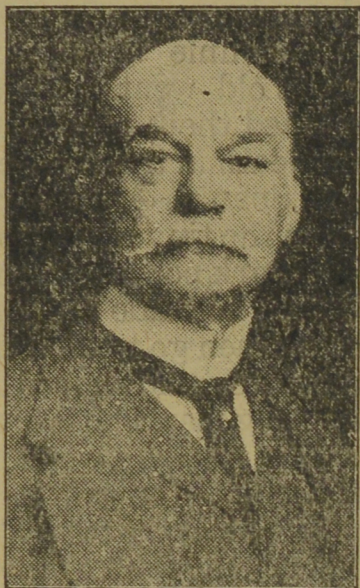
When the SS. Megantic left Quebec carrying the Prime Minister of Canada, Rt. Hon. Mackenzie King; the Minister of Justice, Hon. Ernest Lapointe, and the retinue of Canadian Government officials, bound for the Imperial Conference, they had in their company an outstanding figure in the industrial development of Canada, Hon. P. C. Larkin, High Commissioner of Canada in London.

Hon. Mr. Larkin was accompanied by his wife, who was before marriage Miss Jean Ross, of Cobourg, Ontario, and by their daughter, Miss Aileen.

Great Help For Delegates.

No doubt, the Hon. Mr. Larkin, was able to place before the Canadian delegates to the Conference such information as would stand them in splendid service at the actual conversations during the session of that great Empire gathering.

For he has been High Commissioner at London since 1922 and during that time has evolved many changes and



HON. P. C. LARKIN.

improvements in the workings of the Canadian Government offices in the world's metropolises.

He has been right on the spot, and under this favorable condition, his keen insight into affairs and his sound judgment, may be depended upon to have evolved some very concrete deductions as to the improvement of trade and other conditions between Canada and the Mother Country.

No Stranger to Politics.

For, though a busy industrial builder all his life, he is no stranger to the elusive game of politics.

Not that he ever evinced a desire to annex the much coveted "M. P." after his name, or anything like that, but he has watched the game.

And his influence in constructive politics has no doubt been substantial, for he has always taken a deep interest in all matters affecting the welfare of Canada.

He has always been a strong Liberal by conviction and it is a well-known fact that for many years he was a very close friend of Sir Wilfrid and Lady Laurier. He was Sir Wilfrid's host on innumerable occasions on his visits to Toronto and for very many years he enjoyed an unusual intimacy with the Liberal leader.

The "Colonel House" of Canada. Possibly no man was in Sir Wilfrid's confidence to quite the same extent as Mr. Larkin, and possibly the Liberal cause has never known such a staunch supporter.

Mr. Larkin's relationship to the Rt. Hon. Mackenzie King is believed to be just as cordial as that with Sir Wilfrid Laurier.

He has been termed the "Colonel House" of Canada.

Under the circumstances it may be concluded that the High Commissioner's influence will be of no small degree as far as Canadian action at the Conference is concerned.

Leading Business Man.

Hon. Mr. Larkin is one of the leading business men of Canada.

Owner of the Salada Tea Company, he is a man of great wealth, with branches of his business in several countries, including the United States, where at the present time in Boston, the company is building an extension to its plant, twice the size of the original building.

Hon. Mr. Larkin is a merchant of big ideas and a philanthropist of marked generosity.

He is called the "Tea King of America."

His Business Romance.

Years ago he was a drummer with a tea dream as elusive, his friends thought, as a pipe dream.

The story of how the young traveler in groceries persuaded his customers that selling tea in bulk was antiquated and introduced British grown

tea from Halifax to Vancouver and Boston to Los Angeles, is one of the romances of Canadian business.

He is a native of Montreal, and was born in this city in 1856. He received his education in this city and in Toronto.

Hon. Mr. Larkin originated the idea of delivering tea to the public in sealed metal packets.

From a small beginning, applying his tenacity and organizing skill, he built up a great mercantile business—the greatest of its class on this continent. A business that gives him an income of upwards of \$500,000 a year.

Started as Traveller.

Mr. Larkin received his inspiration when, as a traveller for the old importing grocery house of Tiffin Bros., Montreal, he travelled Canada from Halifax to Winnipeg in the regulation drummer fashion.

As he jolted along over the rails in those primitive days, his imagination conceived a beautiful picture, in which tea held a prominent place in the foreground.

When opportunity offered he began to transfer that picture from the shadowy regions of the brain into the concrete realities of everyday life.

The firm of Tiffin Bros., went out of business in 1891.

Mr. Larkin went to Toronto and soon after was able to put his ideas into operation.

He Inspired Confidence.

Greybeards among the wholesale houses of Toronto tell how Larkin stuck through thick and thin to his pet idea that there would some day be a market for British-grown tea in packets, in spite of the fact that grocers would handle it only in bulk.

They also tell of how he inspired his bankers with confidence that if they would only accommodate him long enough he would win out, and how, by dint and persistent newspaper advertising, he succeeded in creating a market for the product, and how eventually he turned the corner and arrived.

World's Largest Tea Houses.

Today in eleven of the largest cities of North America, and in London, England, are huge warehouses that store nothing but leaves—three of these being the largest tea houses in the world, and P. C. Larkin, the one-time commercial traveller is the force responsible.

He says his product became a household word, not only throughout this Dominion, but through the United States and many other land, and now he is the happy possessor of the reward for his labors in the form of a fortune, and an enviable reputation in all quarters of the globe as a merchant prince.

Developing Empire Trade.

When he began business, Ceylon and its products were practically unknown in Canada, the whole of the tea trade in this country being done with China and Japan, half of the demand at that time being for the black teas of China and half for the green teas of Japan.

Mr. Larkin appreciating the merits of the Ceylon products, introduced them into Canada, and vigorously brought them before the attention of the public, and with such success that today there is practically no black tea consumed in Canada but what is produced in Ceylon and India, that is, within the Empire.

New Line For Planters.

Having entirely conquered the black tea trade, Mr. Larkin urged on the Ceylon planters the advisability of preparing a tea to please the green tea drinkers with so much success that Ceylon was soon shipping millions of pounds of green tea into Canada.

Not satisfied with Canada only as a market for British grown teas, Mr. Larkin invaded the United States, and there also quickly achieved marked success.

Mr. Larkin is a great believer in newspaper advertising, and even fifteen years ago it was said of him that he had been for a considerable period paying out over one hundred thousand dollars annually for newspaper space.

Benefaction to the Suffering.

While Hon. Mr. Larkin has made a vast fortune his time and money are not spent on steam yachts, high-speed motors and the like, but he has devoted himself to real philanthropic work as a trustee of the Toronto General Hospital, and for seventeen years he was vice-chairman of the General Hospital board.

He has worked hard to secure every scientific discovery which could be used for the alleviation of human suffering, in fact, his whole aim has been to make the Toronto General Hospital a leading institution for the suffering.

Large Hospital Donations.

He has given to it in a generous way of his time, his efforts and his

## SINGLE G. RETIRES WITH GREAT RECORD

Continued from page Six

Roche he turned in three of the greatest heats of all history when he won the first mile in 1.58½ lost the second heat in 2.01½ and then decisively defeated Sir Roche the third mile in 1.58½ in one of the finest races on record.

How marvellous a racing machine the grand bay stallion has been may best be appreciated by some facts appended below:

Number of years in training 15.

Number of years in active racing 14.

Number of races started in 155.

Number of heats raced 436.

Number of heats won 264.

Number of times first, 99.

Names of reinsmen that have driven him in races: Howard Vickery, Curtis Gosnell, Fred Jamieson, Edward F. Geers, Walter R. Cox, Harry H. Stokes, Edward Allen, Hamet Allen, William Marvin and Richard D. McMahan.

World's records:

Fastest mile on a half mile track 2.01, at Des Moines, Ia., 1918.

Fastest three-heat race (divided heats), 1.58½, 1.59½, 1.59½. Miss Harris M. won the first heat, Toledo Ohio, July 1918.

Number of miles paced in 2.00 or faster, 12. Paced in 2.00 even time at Kalamazoo, Mich., July 1916.

Record of 1.58½ made at Syracuse in September 1923.

Some thoughts that the summary of his career bring to mind are that in contesting in 436 heats, he would far surpass in work the efforts of a thoroughbred had one ever contested in as many as 436 races, for his preparation has been far more strenuous.

Single G. Never Mated.

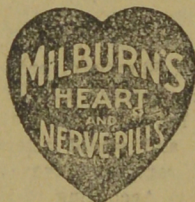
The fact that he has never been mated with a mare offers some things for consideration by campaigning horsemen, especially those contending that a horse should not be subjected to double duty of training for races and used in the stud at the same time.

means. He is one of the few to whom that magnificent pile of hospital buildings covering nine acres in the heart of Toronto, and costing over \$3,550,000, is due.

Hon. Mr. Larkin was formerly president of the Toronto League for the Prevention of Tuberculosis, and has long been a prominent member of the Toronto Improvement Society.

## HAD BAD SPELLS WITH HER HEART

Mrs. R. G. Hall, Bolton Centre, Que., writes:—"Some time ago I had bad spells with my heart which I believe was caused by nervousness. I tried everything I could think of, but could get no relief until one of my friends persuaded me to get a box of

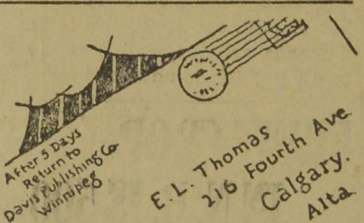


After I had taken a few boxes I got wonderful relief.

I now weigh one hundred and thirty-five pounds where, before, I never went over ninety."

Price 50c. a box at all druggists or dealers, or mailed direct on receipt of price by The T. Milburn Co., Limited, Toronto, Ont.

## BLUNDERS



WHY IS THIS WRONG?

Thousands of letters are delayed in delivery from two to ten hours in big cities because business men do not place their return street address on letterheads and envelopes. Even though a company may be an important one, all postal employees do not have its address committed to memory. Consequently its mail will surely be delayed if persons who must reply to its letters are given no street address.

## RED ROSE TEA

"is good tea" TEA

Perhaps you use good tea. We think Red Rose extra good.

## FEEDS

Corn Meal, Cracked Corn, Whole Corn, Bran Shorts, Middlings, Feed Flour, Oat Chop, Oat Feed, Feed Wheat, Scratch Feed, Best Western Oats, Crushed Oats

At Lowest Market Rates.

## G. W. HODGE

### PALMER'S Moose Head Brand Hunting & Fishing Boots

For generations hunters and fishermen all over the continent have appreciated the utter dependability, honest materials and sterling construction of these time-tested boots.

Through bush, streams and the roughest going, these sturdy yet flexible boots will ensure your entire foot comfort. And their wear is proverbial.

Knee High, waterproof with noiseless Flexible Sewed-on Sole of heaviest oil-tanned leather.

Hand made to your individual measure.

Send for Catalogue, showing our complete line.

A Boot For Every Purpose

JOHN PALMER CO., LIMITED  
FREDERICTON, N. B.

## THE Hunting Season is Now Here

We are Headquarters for

SPORTSMEN'S SUPPLIES, such as CLOTHING, FOOTWEAR, GUNS and AMMUNITION.

If you propose going after a moose or deer, let us fit you out. We can supply you with a HUNTING LICENSE and put up your supplies. We are familiar with your needs and have the goods.

Give Your Business to Sportsmen and Get Satisfaction.

## CURRIE BROTHERS

Call on us for Bargains.