

# OUR LOST MARKETS

Trade is an Exchange of Commodities — When We Shut Off Our Imports, We Close Off Exports

(By R. J. Deachman)

Japan has spoken and we are to lose another market. Japan has imposed a special surtax on wheat, lumber and other commodities.

There is nothing surprising in this — we asked for it and the blow fell. In 1930 our exports to Japan were \$30,475,000—by 1935 they were almost cut in two, \$16,925,000. Meanwhile imports from Japan dropped from \$12,377,000 in 1930 to \$4,240,000 in 1935. The figures are for fiscal years.

But the whole thing is typical of our attitude towards foreign trade. We need markets—need them desperately. Canada is a great exporting and still prevailed, the duty on your 1,000 necessarily a great importing country now pay: harbors, railways, is predicated on the idea of a great nation doing a big business—our political conceptions are those of a hermit seeking a hole into which he may crawl.

Total Canadian exports to foreign countries in 1914—pre-war days—totalled \$192,900,000. Under rational policies this trade was built up to \$740,600,000 in 1930. Then under the driving force of tariff repression it dropped like a shot partridge to only \$318,100,000 in 1935.

The tariff was not the only weapon in this struggle for the destruction of markets. By arbitrary regulation the

Government placed false values upon imports. Buy today goods valued at 1,000 yen in Japan and the account can be met in \$290 Canadian money, but the customs officer will look you straight in the eye, tell you that you must pay duty on a valuation of \$490 and in addition to the duty there will be, of course, the 3 per cent excise tax—a duty levied under another name, plus the 6 per cent sales tax—both levied upon the duty paid value.

What does all this mean? It means that on an item dutiable at 40 per cent which, if the code of civilization still prevailed, the duty on your 1,000 purchase would be \$116, you must pay:

1. 40 per cent on valuation of \$490 —\$196.00

2. Dump duty—the difference between \$290, the real value, and \$490, the artificially set price—\$200.00

3. Sales tax on duty paid value, 6 per cent—\$41.16

4. Excise tax—3 per cent on duty paid value—\$20.58

Making a total of \$457.74.

Just 158 per cent and Japan resents it! Why shouldn't Japan resent it!

This is a hypothetical case—but I have a copy of an invoice on my desk of before me as I write—an invoice of the Japanese silk. The actual levied rate

is 244½ per cent. Is there any surprise in the attitude of Japan? We asked for it and we got it.

The totals given above show a decline in exports of over \$13,000,000. The exports of wheat alone to Japan during the last five years have been as follows:

1930, 8,400,000 bushels; 1931, 7,600,000 bushels; 1932, 6,800,000 bushels; 1933, 4,997,000 bushels; 1934, 4,343,000 bushels.

And Belgium is another country from which we are likely to hear one of these days. Our exports to Belgium in 1930 totalled \$21,692,000, by 1935 \$11,780,000. Imports fell from \$13,019,000 in 1930 to \$3,613,000 in 1935.

How long is this madness to last? If we may take the word of Mr. Bennett it should last forever. Speaking in the House of Commons in June, 1935, he said:

"These clearing house arrangements (arrangements by which we agree to take commodities in exchange for commodities) are impossible unless we are prepared to accept the manufactured goods of other countries to displace Canadian production. If we are willing to do that, all we have to do is to say so . . ."

We must take payment in goods—that has always been true. There is no other means, under heaven, by which we can be paid—and Mr. Bennett says: "We can never do that." So the people of the other countries of Canada must go without goods and the unemployment situation continues as it was while these votaries of a strange creed tell us that the nation

can get rich by passing laws, which proclaim to the world our unwillingness to do business. "We shall get rich," they shout, "by refusing to accept payment for the goods we sell." Was madness ever equal to it? What a savage creed! Will the world ever return to sanity? It will. Not for all time shall the mass of mankind strive for wrong—not always shall we live in the blind conception that to injure our brothers and ourselves is the first, the last and the only commandment of Canadian citizenship.

## MORGUE IS LESSON FOR GIRL SPEEDER

SAN FRANCISCO, September 16—A trip through the morgue is worse than a jail sentence?

Thus, in a jittery voice, Violet Rudolph, 24, protested against the unusual sentence imposed upon her by Municipal Judge Elmer Robinson for reckless driving.

The judge ordered her to view bodies in the morgue as a "lesson". She was escorted by a deputy coroner into the autopsy room and the "ice box" where bodies are kept pending investigations. The girl nearly fainted several times.

"I'd rather spend 100 days in jail than go through this again", the girl said.

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## SHERIFF'S SALE

By virtue of a writ of Fieri Facias to me directed and issued out of the Supreme Court whereby I am commanded to seize the lands and tenements of ALFRED O'BRIEN, I will sell in front of the COUNTY COURT HOUSE, FREDERICTON, N. B. at 12.30 o'clock, on MONDAY the 30th day of SEPTEMBER A.D. 1935, the within described lands and tenements:

"All that certain lot, piece or parcel of land situate in the City of Fredericton aforesaid, fronting on the north westerly side of the lane or alley running from Queen Street to King Street called Chancery Lane having a frontage of thirty-five feet on the said lane or alley, and described as follows:—Beginning at a point on the easterly boundary line of lot of land conveyed to Hugh Shannon by deed recorded in the York County Records in Book T-4, pages 376, intersects the said land, thence in a northwesterly direction along said line sixty-six feet or until it meets the lot of land known as the Queen Hotel lot, thence at right angles in a northeasterly direction sixty-five feet, thence at right angles in a southeasterly direction sixteen feet, thence at right angles in a south westerly direction thirty feet, thence at right angles in a southeasterly direction parallel to the said Shannon line fifty feet to the lane above mentioned and thence along the said lane thirty-five feet to place of beginning."

ROY W. SMITH,  
High Sheriff of York Co.

## THE DAILY MAIL

Is on sale at the following places of business in the city—

UP-TOWN  
W. G. Quinn, 147 Westmorland St.  
F. Donahoe, Smythe & Carleton Sts.  
Geo. A. Farris, 382 York Street  
W. A. Erb, grocer, York St.  
Alonso Staples, York Street.  
S. Keetch, grocer, Charlotte-York Sts.  
J. E. Saunders, 199 Northumberland Street  
Arthur D. Shatford, Cor. Northumberland and King Sts.  
Ray Gorman, 293 King street

DOWN-TOWN  
Crowley's Cigar Store, Queen St.  
Royal Cigar Store, Queen St.  
Hawthorne's Cigar Store, Queen St.  
Dunbar's Bakery, Regent St.  
A. E. Eardley, Grocer, St. John and Brunswick Streets  
VanWart Grocery, Cor. Charlotte and St. John Streets  
A. T. Sweed, Grocer, Charlotte St.  
C. C. Wood, Grocer, University Ave.  
White's Grocery Store, George St.  
John F. Timmins, Grocery, King St

DEVON, N. B.  
J. R. Monteith, North Devon, and from the carrier boys in the City and in Devon and Marysville.

If you have any trouble in the delivering of your paper, please complain to us, Ring Phone 67 and we will have your paper at your

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LONDON, Sept. 16—Reuters News Agency last night reported from Kaunas that Lithuanian officials considered the speech of Reichsfuehrer Hitler at Nurnberg a threat of war which endangers the peace of East Europe. Mail.

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## CONSERVATIVE MEETINGS

all at 8 o'clock p.m.

Tuesday, 17th Sept.

Schoolhouse — Brewers Mills  
Lower Hall — Mungerville

Wednesday, 18th Sept.

Strand Theatre — Minto  
Speakers—Hon. R. B. Hanson, K.C.  
Hon. A. J. Legere  
Schoolhouse — Day Hill

Thursday, 19th Sept.

Foresters' Hall — Burr's Corner  
Speakers—Hon. R. B. Hanson, K.C.  
Mr. E. C. Atkinson  
Schoolhouse — Brockway  
Orange Hall — Taymouth

Friday, 20th Sept.

W. I. Hall — Millville  
Speakers—Hon. R. B. Hanson, K.C.  
Mr. E. C. Atkinson  
Orange Hall — Hawkshaw

Saturday, 21st Sept.

Agricultural Hall, Fredericton Jct.  
Speakers—Hon. R. B. Hanson, K.C.  
Mr. E. C. Atkinson

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It pays to advertise in The Daily



## Said Mr. Picobac

Mr. Picobac sat on a log talking to his dog.

"You think you know it all, don't you, Carlo? But you *don't* know it all. You don't know the half of it."

As preparation for further discourse, Mr. Picobac leisurely and methodically opened the flap of his new seal-tight Picobac pouch and proceeded to fill his pipe.

"It's nice settin' here in the cool and quiet, listening to the falling leaves, isn't it, Carlo? It's nice to smell the woods in the fall. It's nice to mooch along beside the stump fences hunting quail.

"But I'm telling you something you don't know, Carlo. You listen to me. The nicest part of it all is settin' down here on this log with a pipe full of Picobac tobacco, having a mild . . . cool . . . sweet smoke.

"It's good for making cigarettes, too."

Picobac is the pick of Canada's Burley crop grown in sunny Southern Ontario, cured to mellow perfection and matured for three years in wood. Sold wherever tobacco is sold.

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