THE \$200 TAX ON TRANSIENT AGENTS A GOOD MOVE

But Should Be Enforced—People Buy Trash When **Could Do Better With Local Merchants**— The Book Agent

I referred in one of my articles a Cambridge University Press which, day or so ago to salesmen who call he said, had a Canadian branch. He at your door and waste your time. was selling a work entitled The Cam-This is always a pertinent subject, bridge Encyclopaedia. Several people but perhaps more so than usual just bought these books, but when the now. The recent action of the City goods were delivered they were Council in raising the license fee to found to be decidedly unsatisfactory. \$200 for these salesmen is a wise Subsequent investigation disclosed the resolution, and shows that the pres- fact that the firm were in no way ence of these salesmen was becoming connected with the English Cambridge a great nuisance. I don't know how University Press.

soon this law is to be put into effect, Some agents are not even what but it can't be too soon. One of this they claim to be. Many people were of honor fraternity called at my door just the victimized in this city several years other day and didn't appear to be ago by a very personable young lady worrying unduly about the new li- agent who claimed to be a salesriage of Miss Eleanor Bartlett, the cense fee. He seemed to have an woman for a well-known group of idea that it wouldn't be enforced. magazines. The money was paid but met at the home of Mrs. Miller, wife street. the magazines never came. But even I wonder if he is right. of Dr. F. L. Miller, on a recent after-

To put such a law into effect it when the agents are genuine, in most would be necessary to have some ma- cases their wares are no good. If chinery for carrying it out. Just to they were good they wouldn't have state on paper that an out-of-town to be sold by agents. It must also salesman must pay \$200 before doing be remembered that a successful business in the city isn't going to agent's commission is very high, make him pay it. How can he be sometimes 50 per cent of the purmade to pay it? If there was co- chase price of the goods. The other operation between the citizens and 50 per cent is probably what the the authorities, it could be done. If goods are really worth. Why pay every citizen receiving a visit from your hard-earned money out to a a salesman would immediately com- salesman for something you don't municate with the City Hall, these really want and is no good anyway. people could be checked up. It might If the citizens of Fredericton be worthwhile for the merchants of would co-operate to help drive these the city whose stock-in-trade is most salesmen out, now that the City interfered with by the salesman to Council has started the ball rolling, act as intermediaries in the matter. there will be much time and money If, for instance, you receive a visit saved for the average citizen, and from a book salesman, inform the that includes the busy housewife, too.

book-stores in the city, and they could take the step of informing the proper authorities. Then if the salesman has already paid his fee, there is no harm done. Or, still another suggestion, demand to see the sales-

man's receipt for the payment of his fee when he first calls on you. You in for milk shakes, and "milk bars," near future. Bridge was played at him if he hasn't got it, and he prob- country. As a result of this, there prizes. ably will not have.

has been an increasing demand for The time these salesmen waste is fruit juices, syrups and squashes, and not the only evil feature of the busi- after four years of intensive research who has been the guest of Mr. and ness. There is the added fact that work, a Bristol firm has just equip Mrs. Arthur Limerick, St. John street, most of their wares are nothing but ped a factory for the first commercial has returned home. junk. Just consider. Book publish- production in Britain of fruit syrups ing companies, let us say, get out prepared from English-grown fresh various sets of books which are only strawberries, raspberries, loganber daughter of Needham, Mass., are offered for sale by salesmen. You ries and black currants, according to guests of Mr. and Mrs. E. R. Blackcannot buy them in any book store. the Industrial Department of the mer. Mrs. Bliss was, before her mar-Why not? Simply because the books Canadian National Railways. No riage Miss Lucy Lynch of this city. have not sufficient merit, or are too | cooking is required and sugar is the high-priced, or both, to sell. That only ingredient added to the pure Mrs. C. Ruggles Smith and small create a demand for the stuff. This is done by a combination of skilful of mill, and the pulp is received in Miss Erencer Swith the her marriage motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity where they will spend the week motor trip to St. Stephen and vicin-ity spend the week motor trip to St. Stephen and vicin-ity spend the week motor trip to St. Stephen and vicin-ity spend the week motor trip to St. Stephen and vicinstuff won't sell over the counter, so fruit during the entire process of son, Dick of Boston, are guests of Charles Hodgson, left recently on a are decreasing. Attention is now betalk and downright falsehood in some slate settling tanks from which the Jennie Smith, of this city. cases. Many of these firms employ juice is allowed to run through agents who make use of very high- press cloths into collecting tanks. Rev. L. J. Wason, pastor of Silver daughter of Sir Johnston Forbes4Roband the fish is hooked. What the inch and the juice so obtained is run Anthenia and returned to Silver Falls fax, N. S., since the middle of June, I love the winding path that leads

SOCIAL HAPPENINGS

Mrs. E. Allison MacKay and Miss Mr. and Mrs. Harold Beverly and Maggie Jean Chestnut were joint son, Jordan, of Montreal, with Mrs. hostesses at bridge last evening at Peare Jordan of Saint John, who the home of the latter, in honor of were yesterday guests of Mrs. A. B.

Mrs. F. G. O. Pearson of Gerrard's Kitchen, left this morning for Saint liner "Lady Hawkins," Canadian Na-Croff, England, and Mrs. C. Ruggles John. Smith of Boston. The winners of * * * *

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bright with garden flowers.

and gladioli.

-"OBSERVER"

"Milk Bars" Popular

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Branksome Hall at Toronto, who is

spending her holidays with her par-

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Miss Elsie Wetmore of Campbellton

In honor of the approaching mar-

the prizes were Miss Hester Shute Mrs. J. W. B. Sisam of Ottawa and Commissioner Scout for Canada and cruise trips to Bermuda, the Eastern Mrs. T. C. Barker. The house was Mrs. Stiles of Ottawa, were in the bright with a profusion of garden city today on a holiday trip. * * * * flowers

* * * * Prior to the departure of Miss speading a week at his home here, Keat for Montreal; Miss F. Fraser Hope Hanson on a trip abroad, Miss has returned to Campbellton. Elizabeth Jones gave a small, but * * * * delightful bridge last evening at the

home of her parents, President and who have graduated from St. Mary's Mrs. W. Walters, Digby, N. S.; A. Mrs. C. C. Jones, at the University Hospital, Montreal, have arrived home D. McLeod, Mrs. A. A. MacLeod A gift was presented to the guest to spend their vacation with their Pictou, N .S.; Mrs. E. Hobbs, Port-

> Lynch, this city. * * * *

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noon. After a social chat and a cup Miss M. A. Bohan, of Bath, is the of tea, Miss Bartlett was presented guest of her sister, Mrs. T. Lynch. with a half-dozen silver bread and * * * * butter spreaders. The house was Yesterday afternoon Jean Farris,

Betty Farris, Sylvia Budovitch and Bernsan Budovitch held an entertain-Miss Margaret Jones of the staff of ment and sale of ice cream and fruit.

Proceeds went for the Children's Home.

ents, President and Mrs. C. C. * * * * Jones, at the University, is enter-MARYSVILLE, Aug. 19-Mr. and taining this afternoon at the tea-hour Mrs. George Littlehills, of Windsor, The tea-cups will be presided over Ont., and Mrs. Littlehill's mother, by Mrs. Adam Cameron, assisting Mrs. Lottie Lawrie, also of Windsor, will be Miss Dorothy Phillips, Mrs. were calling on old friends here yes Kenneth Brown, Miss Hope Hanson terday. They made the trip by motor Miss Alice Stephens, Miss Catherine and leave today en route to their C. Jones and Miss Elizabeth Jones. home. They are former residents of The dining room table has a low this place and are welcomed by many bowl of roses and sweet-peas and old friends. throughout the house are sweet-peas

Mrs. William Melvin and daughter Elizabeth, of Saint John, are guests

Miss Margaret Scott and Miss Helen of Mrs. Elizabeth Gorman. Miss Shirley Clarke, of Fort Fairin Great Britain Brewer were joint hostesses recently

field, Me., is visiting her grandparat a bridge and variety shower for People in Great Britain are going Miss Eleanor Bartlett, a bride of the ents, Mr. and Mrs. G. A. Clarke. Miss Aletha Herbert, who was opermay not want to buy in any case, but which originally started in London, four tables, Miss Louise Sterling and ated upon at Victoria Public Hospiit will be an easy way to get rid of are now spreading throughout the Miss Frances Crocker winning the tal recently, is reported to be in a favorable condition.

Mrs. Louis Titus has entered Victoria Public Hospital where she will undergo an operation.

Garnet Peterson left recently for Detroit, Mich., where he will visit own requirements and, in the survey have a considerable exportable sur friends.

There is no change for the better Mrs. John Bliss with her son and in the condition of Fred Hersey, who is seriously ill at the home of his aunt, Mrs. James Lovett. Mr. and Mrs. Redver Scott, of Ar-

lington, Mass., accompanied by Mrs. Clara Hodgson and Mr. and Mrs. * * * *

Miss Chioe Forbes - Robertson,

pressure salesmanship. The custo- The pulp is then subjected to a pres- Falls United Church, arrived in Mont. ertson, who has been visiting Profes- THE PATH THAT LEADS TO HOME mer is offered easy payment terms sure of 2,000 pounds to the square real on Sunday, a passenger on S. S. sor and Mrs. Murray Macneil in Hali-



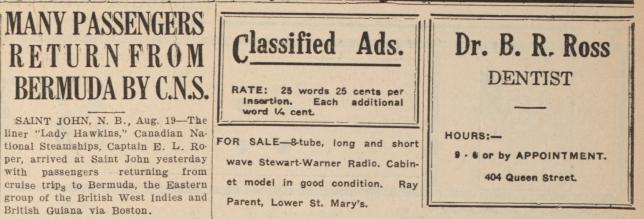
Fassengers on board included H. Jack McK. Limerick, who has been Howrigan, Mr. and Mrs. A. S Miss D. Shannon, Toronto; A. Duff Miss L. Miller, Halifax N.S.; Miss S. Misses Pauline and Marion Lynch, Ferguson, Sydney, N. S.; Mr. and parents, Mr. and Mrs. Thomas B. apique, N. S.; Mr. and Mrs. A Johnson, Miss J. Johnson, South Bay, N. B.; Miss M. Baird, Camp-Thomas Bohan, of Bath, is guest bellton, N. B.; Mrs. J. Pearce, Mrs Bliss Carman Chapter of the I.O.D.E. of his aunt, Mrs. T. Lynch, George R. J. Rowley, F. J. Rowley, Mrs. Spurling, Saint John; and Mr. and Mrs. J. E. Chapleau, Miss Chapleau, Mr. and Mrs. A. Hart, Mrs M. O' Brien, Miss G. Reisman, R. A. Spear, who are making a tour of Canada.

Cargo consisted of molasses, bananas, citrus fruits, cocoa, cocoanuts and general

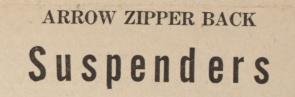
The "Lady Hawkins" will sail from Halifax on August 27 next with another extensive list of passengers making a cruise via Boston Bermuda, the Leeward and Windward Islands, Barbados, Trinidad and British Guiana.

India is World's Largest Producer **Vegetable-Oil Crops**

Vegetable oils have come into prominence since chemists have discover. ed new uses for them such as in the paint and soap industries. India is the world's largest producer of oilbearing vegetable crops and the Industrial Research Council of India has been carrying on experiments with a view to developing the production of vegetable oils from domestic crops, according to the Industrial Department of the Canadian National Railways. It is considered that India could possibly supply all her own requirements and, in addition plus. At the present time consider able quantities of vegetable oils are being imported into India for the making of the better qualities of scap and also fish oil for inferior kinds of washing soaps, although the majority of the Indian scap factories are using domestic vegetable oils and imports castor, sesamum, groundnut, coconut and cotton seed.







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