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FREDERICTON, N. B.

S. S. Miller Board Trade President

**Succeeds W. W. Hubbard in that Office—Address
by Retiring President Stresses Need of Immi-
grants—Praises N. B. Action re B.N.A. Act—
New President Speaks—Executive Named.**

At the Board of Trade meeting last evening S. S. Miller was elected unanimously as president for the ensuing year and a good representative executive was also placed in office. The retiring president, W. W. Hubbard, addressed the meeting, outlining what had been accomplished during the past year and stressed the need of continued activity for 1936.

Mr. Hubbard pointed out the need of immigrants in the Saint John valley and stated there was room on the land for ten thousand people without in any way interfering with our native farmers. He spoke of the export trade problem and the bad deal we are getting from the railways. He said that the chain stores were destroying business which should go to the home-owned stores. In speaking of the B.N.A. Act as brought up at the Ottawa Convention Mr. Hubbard paid a compliment to the New Brunswick government and to the stand taken by Attorney General McNair on the question and said that it was up to everybody irrespective of politics to support the New Brunswick government in this question.

Several of the members present including S. S. Miller, R. L. Phillips, and others, paid a hearty tribute to the work done by the retiring president, Mr. Hubbard during his term of office. Various reports were received.

The new president on being installed delivered an interesting address on matters of interest to the Board and dealt with the matters taken up at the recent Maritime convention at Halifax at which he was a delegate. The thanks of the board was extended to Mr. Miller for his generosity in attending the recent convention entirely at his own expense.

The election of officers for the ensuing year resulted as follows: President, S. S. Miller; vice-president, W. Russell Evans; treasurer, J. H. Malcolm; secretary, Alexander Murray. The nominating committee who had in charge the counting of the ballots for the executive committee reported that the following gentlemen had been elected the executive for the ensuing year:—

R. L. Phillips, J. A. Reid, J. T. Jennings, W. W. Hubbard, T. Earl Doohan, H. A. Smith, J. D. Palmer, W. G. Clark, M. P. F. L. Cooper, Hon. R. B. Hanson K.C., G. S. Armstrong, G. W. Hodge, A. A. Shute, Donald Smith, P. H. Currier, W. T. Walker, Kenneth Staples, Jos. A. Cain, E. M. Young, and M. A. Johns.

Following is the report of the Vice-president S. S. Miller, delivered at last night's board of trade meeting:

The Maritime Provinces are the most conservative part of the Dominion of Canada, and New Brunswick is the most conservative part of the Maritime Provinces.

We in the Celestial City must guard against the tendency of University Towns to lack aggression in a commercial way. Rather than lag behind, Fredericton should show the lead.

It is our object to make the Fredericton Board of Trade the centre of the Boards of Trade of N. B., and we found last year that Saint John, St. Stephen, and Perth Boards of Trade were anxious to co-operate with us in promoting Tourist Traffic.

Maritime Board of Trade
I represented the Fredericton Board of Trade at annual Maritime Board of Trade Meeting at Halifax in November.

Mr. R. J. R. Nelson, President Maritime Board of Trade in his address stated that The Maritime Board of Trade holds a more prominent position than ever before.

The Transportation Commission of The Maritime Board, with its office established at Moncton, with Mr. D. R. Turnbull, President, looking after freight rates is a progressive step and has saved the Maritime Provinces millions of dollars. This Commission is financed for the Maritime Provinces. The members of the Executive of the Commission serve without remuneration.

More of the Boards of Trade of the Maritime Provinces are from year to year sending representatives to the yearly meetings: Nova Scotia had about 80 delegates; New Brunswick, 7 delegates; Prince Edward Island, 2 delegates.

New Brunswick delegates were

treated with every consideration, but due to the fact that Nova Scotia delegates so much outnumbered New Brunswick delegates, the convention was dominated by our enterprising N. S. friends.

The N. B. Government is making a demand on the Federal Government to take steps to have the I.C.R. operated as it was prior to 1912 with the management at Moncton.

Mr. Nelson asked Mr. Turnbull to read to us an exhaustive brief on this matter opposing New Brunswick in this matter.

I consider the reading of this argument at a meeting of the Maritime Board of Trade had taste on the part of Mr. Nelson and Mr. Turnbull. I felt like telling them—almost thou persuadest me to be a herring choker. Premier Dymally has referred to this in the New Brunswick press.

However until the Maritime Provinces are granted the treatment we were promised at Confederation 80 per cent of the manufacturing will continue to be done in Central Canada.

The meeting of the Maritime Board of Trade will be held at Kentville, N. S., probably in September, 1936, and I advocate two delegates from every New Brunswick Board of Trade attend it.

It was brought to our notice that N. B. and N. S. have each either paved, or prepared for pavement, about 200 miles; and hard surfaced roads were strongly advocated. P. E. I. is also experimenting along this line.

Grave doubt was expressed that the Maritime Provinces could keep the highways in winter open to automobile traffic except perhaps some of the main roads near the cities and towns.

It was suggested that all cities and towns adopting Daylight Saving should unofficially adopt May 15th for opening date and September 15th for closing date.

The increase in Tourist Activities in Canada for 1935 was estimated to show an increase of 36 per cent. The greatest increases were shown in Ontario and British Columbia. The increase in New Brunswick was about 22 per cent; Nova Scotia, 18 per cent.

Mr. Iland H. Matheson, transportation official, in his report showed how the lowering of freight rates in Ontario and Quebec has nullified the special concessions to the Maritimes since the partial implementation of the recommendations of the so called "Duncan Commission."

The special concessions given in Ontario and Quebec are said to be necessary to enable the railroads to compete with truck competition and the railroads in Central Canada have been forced to establish "pick-up and delivery service."

The C.P.R. and C.N.R. are asking the merchants to remain loyal to the railroads and help them compete with truck freight and passenger competition, but tell us in the Maritimes that we have not sufficient traffic to justify them in giving us a pick-up and delivery service.

The local reductions in freight rates in Ontario and Quebec have made it harder for New Brunswick and Prince Edward Island to reach our centre of population with potatoes.

One of the most effective ways for the Maritime provinces to get our rights is through local Boards of Trade working with the Maritime Board of Trade.

The business interests and our City Council form two legs of a stool and the third leg of the stool is an active Board of Trade.

The report of the secretary, Alex. Murray, was as follows:
The President and Members of the Fredericton Board of Trade, Gentlemen:

May I at this time interject a brief summary for the year 1935. The first matter to receive attention was the membership of the Board, which only numbered 43. A drive was begun which increased the membership to 175, many of whom showed great interest and enthusiasm.

The next feature was the operation of the local Information Bureau, which met with great support from the merchants, manufacturers, and many private citizens. It is not necessary to go into details in this connection as a

PRESIDENT



S. S. MILLER
Who Was Last Night Elected
President of the Board of Trade

previous full report has been presented at meetings, and through the press, except to here note that the number of tourists visiting the Bureau during the period of its operation in 1935 reached the total of 6,423 persons.

Other matters of public interest presented to the Board that received wholehearted support of the members were the Public Abattoir which now seems in a fair way to materialize to the material benefit of the community at large.

Christmas Mail

It was suggested by the members of the Retail Committee that endeavour be made to have Christmas mail brought to the city on the Sunday before Christmas. The Postmaster was approached and was glad to co-operate, with the result that the mails left at Fredericton Junction on Sunday were brought to the City, enabling the postal authorities to deliver Christmas parcels and mail earlier than would otherwise have been the case.

Railway Service

Mr. R. L. Phillips, chairman of the



ALEX. MURRAY
The Energetic And Efficient
Secretary of The Board
Of Trade.

Transportation Committee by arrangement with officials of the Railways made possible special services for Christmas shoppers to the City during the holiday season.

This, a brief summary, is respectfully submitted.

A. MURRAY, Secretary.

Following is the financial statement:

Receipts	
Cash on hand	\$ 2.64
Membership Dues, 167 at \$5.00	\$835.00
Displays and Advertising	160.50
Grant from City	350.00
Dinners	132.26

\$1,980.40

Expenditures	
Rent, Salaries, Light, Fuel,	
Postage, Printing, etc.	\$1,984.40

Balance per Bank Book\$20.22

A. MURRAY,
Secretary, Fredericton Board of Trade

The address of the retiring president, W. W. Hubbard, follows as:—
Gentlemen,—

The arrival of another milestone in the history of our Board should give us cause for thoughtful deliberation—what we have attempted to do and done during the past year is known to most of you and our Secretary will give a running up of the year's operations—What we have left undone might be another story and one to point the way to our duties for the next twelve months.

At this time one year ago, many of our citizens rallied to the support of the Board and their support and interest has made possible what progress we have made. Under our Con-

stitution, the new membership could not then be reflected in the slate of officers, but this year all have had a chance to ballot for the Executive Committee. This has been our initial individual duty and I hope every member has sent in his ballot, and that having done so he will not stop at that but will continue his interest in all that goes to make a Board of Trade worthwhile. We must remember, that having elected an Executive, those of us not on the Committee, cannot simply pay our fee, go home and forget all about the Board, if it is to do worth while work. Let us keep in touch with the Secretary's office by bringing to his attention, matters upon which we individually think, the Board should take action. This is not only our privilege but our duty to the community. For anything of urgent importance, I am sure a Special meeting would be called. Just so far as we individually interest ourselves can the Board assist us individually. Let us also be good team workers for concerted action is going to be essential to improve some of the conditions that are today preventing the progress we might be making towards a better and bigger Fredericton.

May I be permitted to touch upon a few things that to me seem to be preventing opportunities for a more profitable employment of money and services in our city. Here in this centre of an agricultural district we need more production from the land, cast your eyes over the country within fifty miles of Fredericton and compare the area under cultivation with that unused and I think you will agree that there is no lack of employment for ten times the number of people on the land. I urge that we change our opinions and practice regarding Immigration. There need be no fear of increasing unemployment by bringing in men and women to work on the land there, there is work for 7 days in the week, and the poorest of farmers can get the essential necessities of life and fuel to keep from freezing, without charity. Unless he has ability and some skill he may not earn much money, but the man with those attributes and good management, becomes a seller of farm products and a buyer of things he requires, he makes business, he pays taxes. In the aggregate he and his fellows make wealth for the nation and they furnish employment for those who have not the ability to do business for themselves. In spite of arguments to the contrary, I believe the St. John Valley can never be highly prosperous till a large percent of it's fertile acres are cultivated for crops. I maintain we need immigrants for the land, tens of thousands of them, I believe we can get them without cost to this province and to our inestimable benefit. While New Brunswick remains such a large importer of farm products, surely there is a place for more farmers on our idle lands.

The above discussion brings up the matter of markets for farm products both primary and secondary products and here we must make our influence felt to secure better chances for export and inter-provincial trade. When we assisted to arrange the confederation of the four original provinces New Brunswick had a substantial export trade, but the promises made to us at the time of confederation in regard to trade both inter-provincial and export have never been implemented and our trade interests have been sacrificed on the altar of greed erected by the Central provinces, with the full concurrence of every succeeding Dominion Parliament down to the present. Through building up of unjust railway tariffs we have been deprived of fair competition in the markets of other provinces and through neglect to route summer traffic through the port of Saint John we are prevented from getting sailings to foreign markets without paying such internal transportation costs to reach a steamer, that we cannot pay the charges additional to what exporters in other provinces pay without making a loss. It is pleasing to learn, however, that since the Provincial conference last month plans are under way by Dominion Department of Trade and Commerce to give us a Trade Commissioner who know our products and has studied possible markets, with power to act.

In connection with the whole subject of export trade it is sincerely to be hoped that the Dominion will give us a greater measure of assistance commensurate with the assistance, which has been given to other parts of the Confederation. The Canada-U. S. Trade Treaty, while a move in the right direction does not apparently give this Province the benefits that it does to Central Canada. However, it is too soon to express any definite opinion, and it may be that we can get trade results in actual practice, that today seem rather obscure.

Two years ago in speaking before this Board, I deplored the unhealthy desire of so many of our people to make their purchases at foreign owned chain stores, and that desire evidently still persists notwithstanding the revelations made before the Price Spreads Committee at Ottawa, showing the abuses practiced by these mass buying combinations against the people from whom they buy and these whom they employ to say nothing of short weights, misrepresentation in sales advertising all of which make for the raking in of profits by a few persons and the driving out of business of scores of home owned stores, whose owners spent their profits in

RETIRING



W. W. HUBBARD, B.Sc., U.E.L.
Who Is Retiring As President Of
The Board of Trade After
Very Faithful Service.

maintaining the institutions and paying taxes where they lived and did business. We would do well to remember that centralization of business in the Dominion is a large factor in destroying business in New Brunswick. Another thing our people might do well to remember more generally is that when they buy goods produced in New Brunswick, they are putting their money where it will come back to them in many ways, and at the same time develop our resources and increase our population.

Outside of the above mentioned matters there is the unsatisfactory position of New Brunswick within confederation. Just why should this province be the Cinderella among the other provinces. This situation has a deleterious effect on every citizen, it hurts this city and every one in it. It is indeed ominous that every other province in this Dominion is willing that the amendments to the British North America Act should be made at Ottawa instead of Westminster but fortunately we have a Provincial Government alive to the peril of the proposed change and has not given it's consent. I feel that every patriotic citizen of New Brunswick should stand four square, regardless of party, behind our government in this matter and let their voices be heard and influence felt. United we can mould the destiny of our Province, divided, we become the laughing stock of our oppressors, and fall in our purpose. As the questions at issue are, so to speak, sub judice and we have as a member of our government one of the best informed constitutional students in Canada, we may feel that the representation of our grievances and disabilities is in good hands and if we are to remain a part of the Dominion, that we will secure all those rights and privileges that were promised us when we entered into partnership with Nova Scotia and Canada (Ontario and Quebec). I will therefore not prolong these remarks except to urge each and every one of our members to let the Provincial Government know they stand behind it for justice to New Brunswick.

In our efforts to secure a larger share of the growing Tourist business during the past year, our City Government came to our assistance and from what I have heard I believe a large majority of our citizens think the small expenditure was well worth while and has helped to open the gate for more tourists in the future. I would earnestly request the new Executive to grapple whole heartedly with the tourist question and seek a fuller measure of financial support from the city, so that no stone be left returned to make this city a Tourist Mecca.

In all our efforts during the year the Press has given us hearty support and I wish here to make public acknowledgement of their help and convey to them, the sincere thanks of officers and members.

In conclusion, I wish to thank our officers, our committee chairmen and all who have worked so zealously in our undertakings. Our Secretary in the conduct of the Tourist Bureau and Manufacturers and Merchants exhibits was untiring in his efforts, and I hope that our members will give such support during the coming year that the position may be a permanent one with adequate reward.

W. W. HUBBARD.

SAVAGES HERE NEED MISSIONS —LONDON CLERIC

LONDON, Ontario, Jan. 9.—Canon T. G. Wallace, rector of St. James Church Westminster, in his sermon yesterday, referred to the departure of the Lindberghs for England and the fact that 15,000 "cheap curiosity-mongers" tried to attend the funeral of Ruth Taylor, ravine murder case victim in Toronto, as evidence that the church could do plenty of missionary work on this continent without going to Asia or Africa.

"Toronto," he said, "a centre of sanctimony and piety, showed that we have savages at home when 15,000 cheap curiosity-mongers sought to attend the funeral of the victim of the ravine murder. And I am sorry to say that the clergymen in charge rose to the occasion with cheap platitudes. It was cruel and indecent."

Canon Wallace said he could scarcely help smiling when, on Christmas Day, a national radio network broadcast the information that 98 per cent. of Canada's population was Christian.

"If a man is not a gentleman, I don't see how he can be a Christian," said Canon Wallace. Fair play, decency and courtesy are some of the fruits of Christianity, he said. The Church has its hands full right at home if it wants to Christianize the people.

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FREDERICTON

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