### MINTO COAL

(Continued from Page Five) the employment, while at the same where allow a margin of profit on the product sufficient to assure a return

Brunswick Coal Sales, Limited" and incorporated by Act of the New Bruns wick Legislature.

Company, Limited, of Montreal, which purpose of inspection. shall subscribe for the share capital thereof to a sufficient extent to adequately finance its operation.

13. That the F. P. Weaver Coal trol of the election of directors and the Advisory Committee shall review amiable settlement of any dispute beappointment of officers and staff to the Sales Company's operations and tween the Sales Company and the Grand Lake.

"In the all-important

business of getting

along with people, we

should strive to remember

that no one likes to take

"A knowledge of this basic

trait in human nature has

helped many successful

men to acquire a reputa-

tion for uncanny ability in

"He never said: 'Do

this', or 'Don't do

that'. He said: 'You might

consider doing this,' or

What would you think of

"A technique like this is

easy on people's pride. It

makes them want to co-

operate. So remember, to

get what you want, without

siving offense, offer sug-

gestions instead of giving

doing it this way?"

direct orders."

handling people."

orders.

"NO ONE LIKES

Department of Lands and Mines and | 18. That it be the duty of the Sales mittee shall, in cooperation with the

imon the capital invested commensur- arise out of the distribution of sales. that prices be adjusted in competition charter and by-laws of the Sales ate with the risks inherent in the in- It shall have access at all reasonable win the coal of other districts, also Company. Sales Company for inspection, but shall have no jurisdiction in matters of internal management or adminitration of the Sales Company.

11. That the incorporation of "New at all reasonable times have access 19. That the Sales Company shall templated in the foregoing it must Brunswick Coal Sales, Limited" be to the sales books and sales records establish a standard classification for receive Government assistance proandertaken by the F. P. Weaver Coal of each and every operator for the all coal produced and shall pay for portionately equal to the coal mining

16. That the Sales Company, as compensation for this service and to 20. That every effort be made to manner: meet all expenses incurred in mark- give each operator such tonnage that (a) The Dominion Government to 12. That every operator, without any eting coal, shall receive the rates of all mines could work at practically pay all the switching and freight exception whatever, enter into a con- sales commission and market devel- the same number of days per month charges now levied on the movement tract with the Sales Company, under opment fee on tonnage sold set forth and per year, due consideration being of coal in cars from the various mines terms of the contract as approved. in the Sales Company's Contract

conduct all the operations of "New shall agree with the Sales Company Advisory Committee either or both (b) The Dominion Government to 14. That there shall be set up a for the ensuing year consistent with circumstances to the Minister of ment of coal from the Minto-Chipman committee to be known as the "Ad- economical management, it being un- Lands and Mines, who shall arbitrate those subventions representing the risory Committee" composed of six derstood that the Sales Company is the matter, and in the event that a district to points within the Province, coal mine operators representing the entitled to a reasonable net profit on settlement satisfactory to both parties difference between the mileage rates

TO BE ORDERED ABOUT"

SAYS DALE CARNEGIE

HOW TO WIN FRIENDS AND INFLUENCE PEOPLE'

thes to books and records of the that prices be adjusted in competition 22. That all mines be placed on an taining, and if possible increasing, able markets.

in the Sales Company's Contract.

17. That at the expiration of each ity of each plant.

upon an equitable adjustment of rates may make a written report of the grant rail subventions on the movecannot be reached, the Advisory Com- in effect on competing Nova Scotia ing the "quills" on the "porcupine"

closest associate of the

head of a great industrial enterprise employing many

thousands of people once

declared he had never

heard 'the chief' give a

"This man achieved his re-

sults by giving suggestions

direct order to anyone.

instead of commands."

two representatives of "New Bruns- Company to develop a scale of prices Minister, arrange for the transfer of wick Coal Sales, Limited." This com- for the various grades of coal offered control of the Sales Company to anmittee shall act in an advisory cap- to it which will enable each producer other agency by reimbursing the egarding all questions of pol- to move his coal freely in competition Sales Company for actual expendiicy, and any other questions that may with the coal of other districts, also tures as shall be provided in the

> with other districts supplying com- equal competitive basis in relation mon markets with a view to main- to transportation costs to all avail-

percentage of coal going from this 23. That in order to place the indus-15. That the Sales Company shall district to New Brunswick markets. try on the sound economic basis coneach grade and size, both as provided industry of Nova Scotia. Such assistance to be given in the following

given to the actual producing capac- in the Minto-Chipman district to the main lines of ehe Canadian National Company, Limited, shall have full con financial year of the Sales Company 21. That in order to provide for the Railways and the Canadian Pacific

> coal shipped to principal consuming markets in New Brunswick and those in effect on coal from the Minto-Chipman district shipped to those same consuming markets.

(c) The Dominion Government to grant, over and above the rail subventions requested in Clause (b) above, such additional rail subventions Campleetton and Saint John, as may to ports such as bathurst, Dalhousie, necessary to meet the competition of foreign waterborne coals of consider ably higher fuel value than the coal produced in New Brunswick.

24. The committee further recommends that legislation be enacted or regulations put in effect to implement the foregoing recommendations, and When all the egg is cooked, roll and more particularly to authorize the turn out on a hot dish. Minister of Lands and Mines to give his approval to the following:

(a) The terms of proposed contract between the "New Brunswick Coal Sales. Limited" and the operators.

(b) The constitution and by-laws of "New Brunswick Coal Sales, Limited."

(c) The establishment of the Advisory Committee.

contract with "New Brunswick Coal of the proposed marketing scheme is Fahrenheit until firm in the center. dependent upon 100 per cent cooper- Serve hot. ation of the operators.

(a) That no new operations be allowed by any new company or inoperattive company or individuals unless the Minister of Lands and Mines, the Central Selling Agency and the Advisory Committee are satisfied that requirements.

fending operators for infringement of or non-compliance with, the terms of aforementioned contract, the severity of such penalties to be consistent with the seriousness of the offence.

In the foregoing this committee has expressed its firm belief in the feasibility and necessity of a Central Selling Agency for the efficient and profitable marketing of New Brunswick coal; it has set forth the principles upon which such an agency should be established, and outlined a plan for its organization and operation.

The committee wishes to emphasize that the successful carrying out of these recommendations is dependent upon the granting of the assistance asked from the Dominion and Provincial Governments. As soon as this assistance is granted, it is recommended that all coal producers in New Brunswick sign the approved contract with 'New Brunswick Coal Sales Limited" which company should immediately take full charge of the sale and distribution of all coal mined in this

> Respectfully submitted, H. R. PETTIGROVE.

> > G. H. KING

A. D. TAYLOR,

W. BENTON EVANS, A. D. KING. JOHN HENDERSON,

# Items of Interest to Women

## Gathered From Here And There

## Civilization Rests on Dreams

began? medicines, folk ways, taboos, habits, any unknown substance of that nathat make up the accustomed warp ture and eating it? I can't.) He and woof of our life happened in the thought it was beautiful and kept it Is thoughtlessness the same think very first place.

For instance, the first person who

## **Tested Recipes**

PORCUPINE CHEESE BALLS

Press cottage cheese into a teaspoon and then knock or roll them out. Cut chives in small bits with cissors and sprinkle on balls, mak-

### POTATO OMELET

- 1 1-2 cups finely cubed boiled po tatoes
- 1/2 teaspoon minced onion
- 2 tablespoons margarine
- 4 tablespoons water 1-4 teaspoon salt
- 34 teaspoon pepper,

Add the onion to the potatoes and turn into a frying pan in which

the margarine has been melted. Cook the potatoes, stirring con-

stantly, until they are hot and slight- he had no such difficulty. y browned. Beat the eggs unti ight, add water, salt and pepper and pour over the potatoes. Let stand a few minutes, then move the pan to distribute the uncooked egg

### BAKED BREAD AND CHEESE 6 slices bread

- 1/2 pound American cheese
- ½ teaspoon salt 11/2 cups milk
- 1-2 teaspoon paprika

Butter or margarine

Spread bread with butter, pile one

## VEGETABLE HASH

- 2 slices bacon 1 onion, sliced thin
- 1-4 green pepper, chopped
- 1-2 cup ground carrot 1 cup chopped cooked beets

Cut bacon in small squares. Place the existing equipment and personnel in a hot skillet. When part of the sands, nay hundreds of thousands, are not capable of supplying market fat is tried out, add onion, pepper and carrot and fry ten minutes. Add curiosity, the imagination, the cour- It is sometimes means what my (f) Penalties to be imposed on of- beets. Cook ten minutes longer and serve with rice.

### POTATO TRIANGLES 1 pint freshly riced potatoes.

- 1 egg. beaten
- 1 tablespoon flour
- 1-8 teaspoon salt
- Speck pepper Chopped meat

seasonings. Roll out on a well-flour- feel superior, or even equal, unless I, ed board and cut in squares. Place a too, have in some way ventured bespoonful of chopped meat on each youd the customary and the habitual square and fold like a turnover. of my own day. Brush with melted drippings. Bake in an oven until brown and meat is

## NESSELRODE PUDDING

- 1 tablespoon gestatin 1/2 cup cold water
- 3-4 cup sugar
- 5 egg yolks 1/2 cup chopped raisins
- 1 cup macaroon crumbs
- 2 tablespoons chopped almonds
- 11/2 teaspoons vanilla.

Soak gelatin in one half cup cold water fifteen minutes. Heat the milk and yolks. Add the gelatin. Mix well. Cool and when mixture begins Chairman, to stiffen add the raisins, macaroon crumbs, almonds and vanilla. Mix well. Fold in the stiffly beaten egg whites. Turn into a mold which has been dipped in cold water. Chill and serve with whipped cream Serves eight.

Don't you love to think how things eating. (And how in the world did any one ever start to eat owsters. How all the innumerable foods, anyway? Can you imagine finding because he liked its lustre and the as selfishness? feel of it. He showed it to his wife found a pearl in an oyster he was and from that first pearl grew a woman who calmly took her little whole pearl industry and a pearl girl into a neighbor's home, let ber legend. Fortunes spent for matched play with the neighbor's three chill pearls, the debutantes' obligatory dren for a few minutes and pearl necklace, the factory girls' 10- said casually. "The doctor thinks cent strings of imitation pearls, the that cough of hers may be wacopcollege girls' uniform of pearls of ing cough, but I don't think so. some sont with English knit sweaters. Have your children had it?" And somewhere in some dim background a Neanderthal or Cro-Magnon man holding a pearl in the palm of his hairy hand.

Tomatoes were called love apples ion of her has gone down" and were thought poisonous for years. If you had never seen one and met it growing in all its suspicious redness in the wilderness wouldn't you be leary about it?

Who first ate the castor bean, and the two. how did he connect the catachysm | We finally decided that selfishness that unquestionably followed with isn't always thoughtlessness. It car it? Did it have to happen two or be deliberate. We can have a protty three times before he could tell what it was he had eaten that day? Or or do is going to cost some one else, perhaps foods were scarce that and yet want it so much that we go

How long did it take the savage to! realize that when a face looked back does; is always selfishness. at him out of the quiet pool it was, not some demon of the spring, but himself? Only so long, I should think, as when two looked together, since each must have recognized the other's features.

## WHEEL INVENTED

There is one invention on which rest all of our transportation inventions except the airplane (and even that to a small extent); and yet we and how your acts affect them, as never think of it as an invention at well as the will to please, if you're all. The wheel. Who first worked that out and what was his inspirasice above another and cut in cubes. tion? Birds could suggest transpor- siderate things are the thoughtful (d) That all present and future coal Cut the chees in thin slices. Put tation by wings, but there is nothing people, the remembering people. mine operators in the Province must cubes of bread and slices of cheese in the animal kingdom to suggest a ers, sprinkling each layer with salt a stone rolling down a hill-side. "You could have seen the process and paprika. Beat the eggs, add the marked how much faster it travefled sion from our window just as well as Sales, Limited," because this Commilk, mix and pour over the bread than if it slid, and from that evolved not, I just didn't think" the idea that eventually worked into the wheel as we know it today, with card, but I just didn't think" its axle-itself no mean invention. Newton watching the apple did mankind no greater service, and yet this way about it or I wouldn't have said discoverer will always be nameless.

## REST ON DREAMS

So our civilization rests on the thoughts and dreams, the trials and think or remember or realize. errors, the experiments of thouof nameless people who had the even with the kindliest intentions. age to try new things.

gnawing at some new root, launch-, thoughts of others. ing his hollowed log on the water. I look down upon him and back upon does not justify our selfishness. him with all the sense of superiority bred of my use of a thousand inventions whose principles I do not dimly understand. It is an utterly ground-To potatoes add egg, flour and less superiority. I have no right to

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## Thoughtless, Selfish Acts Discussed

None of the children with whom she was playing had had it.

The woman who told us about was thoroughly indignant.

"Can you imagine any mother deing such a selfish thing? My owin-

"Perhaps she was just thoughtless", some one else suggested.

And then we discussed whether there was any difference between

good idea of what we want to have ahead anyway.

But thoughtlessness, affects some one else, as it generally

gracious and unselfish members of society, they must be trained not only to be willing to be kind to others ,but to think how their acts affect others.

The basis of all considerateness is thoughtfulness.

"I'd have been glad to send her a

"Oh, I didn't realize he'd feel that it. I forgot he was so sensitive

about his foot". The thoughtless people just don't

The thoughtful ones do.

To be thoughtless is to be selfish,

mother used to call "heedlessness", I like to think of this nameless and sometimes an egocentricism man (or woman) admiring his pearl, profound that there is no room for

So, "I didn't think", explains but

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