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Pills
Aid
Bilious
People

AT THE BOARD OF TRADE BANRUET

(Continued from page 1)

army of clerks to give all the information required. The country was developing by leaps and bounds. In New Brunswick the value of manufactured products had been doubled in ten years. In 1912 the value of such products had been \$12,952,481.

AGRICULTURAL DEVELOPMENT.

Mentioning the others which would be valuable in attracting industries to the city Mr. Timmerman mentioned free location cheap power and a cheap breakfast table. Fredericton can say she has the first two. Has she the other? Probably she had as cheap a food supply as any town in New Brunswick. There, however, was opened up the question of agricultural development. How could a railway assist in that development? One way was by means of education. The running of "Better Farming Specials" through Ontario, Quebec and New Brunswick was one method. Many farmers with practical experience of years had been instructed by those trains. It was proposed to follow up those special trains. By what method had not yet been determined but the matter was under consideration between himself and the various agricultural departments.

Mr. Timmerman made reference to a work by W. Fraser Ray of the London Times who passed through Fredericton and other parts of the province thirty years ago. The author of the book had stated that New Brunswick although less known than newer parts of the Dominion presented better opportunities to the settlers from the Old Land. Even so long ago as thirty years that fact was recognized said the speaker. Dealing with the development of the west Mr. Timmerman stated that it was largely due to free lands but would have its reflex effect upon the east. It would not be a disadvantage to New Brunswick to have representatives in the west.

The speaker said that people of many walks in life could aid in the advancement of New Brunswick. The lawyer could help. One method of help would be, by bringing about a more simplified method of land transfer. The banker could help by giving loans to the farmer on easier terms. The government could help by education. Great advantage would be gained from the experimental farm recently established in Fredericton. Incidentally Mr. Timmerman remarked that there was a good opening in Fredericton for large scale manufacturing of agricultural drainage-tile.

Speaking of freight-rates Mr. Timmerman stated amid applause that he would be pleased to discuss with the officials of the Board of Trade that important matter. Closing his address he expressed the hope that Fredericton was well on her way to being the industrial centre of the province.

EDUCATIONAL INSTITUTIONS.

His Honor Judge Wilson proposed the toast "The Educational Institutions of Fredericton," coupling with it the name of Dr. C. C. Jones, Chancellor of the University of New Brunswick. He regretted that the men turned out by Fredericton educational institutions had not stayed in their own province but had gone west. He also pointed out in connection with the remarks of Mr. Timmerman on agriculture that the trouble was not in giving the young men agricultural training but to induce them to stay on the farms and put it into practice. Judge Wilson referred to the fact that right near Fredericton were men who started life without a dollar and who had become wealthy or at least independent. He made mention of the late Walter McFarlane of St. Mary's and Mr. Joseph Smith of the same place. The speaker, in closing, expressed great regret that local capital was being invested in the west instead of in New Brunswick.

CHANCELLOR JONES.

Chancellor Jones briefly congratulated Pres. Jennings upon the manner in which he had filled his office. The speaker proceeded to point out the value of the local educational institutions from a business point of view. They brought to Fredericton the total annual income of \$250,000, the University \$80,000, the Normal School a like amount, the Business College, High School and other institutions the balance. From the point of view of publicity the University of New Brunswick was of great value. It made Fredericton known all over North America and throughout the empire. On the other hand the college deserved much from Fredericton. The city perhaps, could not do for the U.N.B. what Montreal had done for McGill or Halifax for Dalhousie but she could do something. There was however, the matter of patronage. Many people of Fredericton sent their sons not to U.N.B. but to institutions farther

away and sometimes not so good. Referring to the graduates of U.N.B. who had done much to spread the name and fame of Alma Mater and Fredericton. Dr. Jones mentioned Dr. G. R. Parkin, Hon. George E. Foster, minister of trade and commerce; Hon. J. D. Hazen, minister of marine and fisheries; Hon. Wm. Pugsley, ex-minister of public works. U.N.B. was New Brunswick's technical school. Her graduates were in demand everywhere. The development work at Courtenay Bay, St. John, was under the charge of a graduate of the University who had under him seven or eight other graduates.

Chancellor Jones closed his remarks with reference to the work being done by the Forestry School of the University.

Mr. C. F. Chestnut proposed the "St. John Board of Trade," mentioning in that connection Pres. J. M. Robinson of that body, and Mr. H. V. Chase, publicity commissioner of St. John.

J. M. ROBINSON

Pres. Robinson stated that it gave him much pleasure to visit the Fredericton Board of Trade of which so much had been heard for the past two years, in fact since that body took on a new lease of life and began to tell the people of Canada and the world that there was such a place as Fredericton and that it had industrial and agricultural possibilities unequalled on the continent (applause) He also was pleased because he had spent four of the happiest years of his life in Fredericton as a student at the University of New Brunswick where he was graduated in the same class as Chancellor Jones and also because Fredericton's advancement was the advancement of St. John (Hear! Hear!) Mr. Robinson explained the aim of the present campaign of the St. John Board of Trade. That was to get a membership of one thousand. The campaign would close Friday at noon. That morning two hundred and thirty-seven members for three years at an annual fee of twenty-five dollars had been secured. The intention was to attract industries to St. John, not any industry but those which would be suitable to that city.

Mr. Robinson forecasted a concerted effort on the part of the Maritime Provinces as a result of the several efforts of the various boards of trade in different parts of the country. That was something that was much needed.

St. John was going after new industries said the speaker. However, its efforts would not interfere with similar ones on the part of Fredericton. St. John was after ship building industries, steel works and industries allied with transportation.

"I can assure the members of the Fredericton Board of Trade," said Mr. Robinson, "that if the St. John board can in any way aid in directing an industry to Fredericton we will be only too glad to put our shoulders to the wheel and do it." (Prolonged applause)

In conclusion Mr. Robinson expressed the best wishes for the Fredericton Board of Trade. He expressed the hope also that Fredericton people would put in a good word for St. John whenever possible in the matter of getting a shipbuilding industry.

H. V. CHASE

Mr. H. V. Chase of New York who is in charge of the St. John Board of Trade's campaign was the next speaker. He opened his remarks by referring to the Fredericton Publicity booklet. It showed that the people of the city believed in advertising. Co-operation and united effort could accomplish wonders. The city of Edmonton was an example of what could be done.

It was easy enough said the speaker to get together a body of men once a year to eat and to work for a few weeks but it was hard to get that effort sustained. Nothing could be done without more finances than could be provided by a three dollar membership fee.

Tax-exemption (free-site) and stock subscription were not the proper methods for attracting industries. What was wanted was the industries which were suited to the country in which they are located. What made a town or city was not industries but men. That was what was the difference between Edmonton and cities in the east.

He would suggest that what should be done was to make a careful survey of the needs of the city, present them to council of the Board of Trade and then induce the money in the Board of Trade to men of the city to invest sufficient hold his interest in that body.

R. W. McLELLAN

Mr. R. W. McLellan followed with an address upon the subject "How Best to Secure New Industries for Fredericton." The committee of the board upon this subject had already discussed the matter and many in-

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interesting suggestions had been made it might be presumptuous for him to take issue with Mr. Chase in some of the matters which had been mentioned by that gentleman. He was of the opinion that the concessions granted to new industries by Fredericton were good. He knew himself of two industries which would practically have been lost to Fredericton without those concessions. One instance was the reorganization of the John Palmer Company.

Mr. McLellan in connection with inducements to have new industries locate in Fredericton drew attention that there were no houses to let in the city and that difficulty was being found by the Palmer-McLellan Shoeack Company and other companies in housing operatives which were being brought into the city. He strongly advocated the pledging of a sum of money by the people of the city to be used to found any bona fide industry.

J. D. PALMER

Mr. J. D. Palmer of the Hartt Boot & Shoe Company followed with a paper on "The Question of New Industries." Capital labor and a market he stated were the three factors in the establishment of industries. There was hundreds of thousands of dollars on deposit at three per cent. in the banks of the city which could be more advantageously invested in industrial enterprise. As far as labor was concerned Fredericton was situated in a rich agricultural country which furnished as good labor as any part of Canada (Applause). With regard to the market Fredericton had the whole of Canada. She was served by the C.P.R. and I.C.R. and at no distant date would be touched by the G.T.P.

J. W. MCCREADY

Mr. J. W. McCready discussed "The Duties of Citizens toward the Board of Trade" and made a number of excellent suggestions. Optimism was the

keynote of his remarks. He had been pleased to note that there had been less "knocking" during the past year.

D. F. MAXWELL

Mr. D. F. Maxwell spoke on the subject "The New Railways and the New Possibilities They Will Create for Fredericton from a Manufacturing and Commercial Standpoint. As provincial government inspecting engineer Mr. Maxwell was well qualified to discuss the subject. The Valley Railway he prophesied would be a part of a transcontinental line running either to St. John or a Charlottetown port. That railway undoubtedly would result in great lumbering and agricultural development. The railway to Minto would make a fine and prosperous country easily accessible to Fredericton and its merchants. He always had been an optimist as far as New Brunswick was concerned and felt that it was on the eve of great development.

S. B. WASS

Mr. S. B. Wass, assistant chief engineer of the St. John and Quebec Railway was also heard on the same subject and gave some interesting facts concerning the construction. The dinner was closed with "The National Anthem."

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