

INTERESTING INFORMATION



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Your wasting fuel and valuable time trying to cook on that old stove, why not call and let us explain why the *Modern Alaska* is the best. It wont take long to do so, a pleasure to show you.Opp. Post Office **LAWLOR & CAIN** Phone 264

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6 Per Cent of STOCK

New Brunswick Telephone Company

is a good investment and will be better.

To speculate upon what will be we must be guided by what has been.

The wisest man is the one who sees futhest ahead, who buys now what people are going to want later. These are the successful ones. The few buy things when they are cheap. The many wait until they are dear.

We are offering the Stock of the above Company and will gladly give full details on application.
Write now while you are thinking about it.**J. M. Robinson & Sons**

Bankers

Market Square

St John, N. B.

Members Montreal Stock Exchange

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Moncton

RECIPROCITY: A LONGER
SEASON FOR CONSUMERS

Toronto, Aug. 18—Mr. Charles Dawson of the Dawson Elliott Company is one of the best known commission agents in the fruit and vegetables in Toronto and Ontario.

"What do you think about reciprocity?" The Star asked him, down at his end of the Yonge Street Fruit Market. "Do you think it is true it will ruin the fruit industry as some of the newspapers make out, or do think it will raise the price of fruit and fresh vegetables to Canadian consumers as the same newspapers attempt to affirm is almost the same breath?"

CONSUMERS WILL NOT SUFFER.

Mr. Dawson smiled

"The only thing I am afraid of," he replied, "is that the reciprocity will have a bad effect on the commission business I'm afraid the competition of American buyers will be so keen that we won't get so much stuff shipped to us. We will have to send buyers out to complete."

"Doesn't that mean that the Canadian consumer will have to pay higher prices?" asked the Star nervously.

"No," replied Mr. Dawson. "Not in the long run. They will more than make up by the lowered prices on American stuff at the first part of the season. As it is now fresh fruit and vegetables in the early spring are set on the rich man's table, but the poor man has to wait until June before he sees anything fresh grown, on his own table. He simply can't afford Florida cabbages and potatoes if he buys a box of Florida strawberries in February he commits an extravagance. He waits while the season advances north through Georgia and the Carolinas, Virginia and Maryland. Finally he hears that Canadian berries are in. They are still high in price, however, and by the time they get down to 10 cents a box they are half over. Now with reciprocity the season for strawberries, green cabbages, tomatoes, new potatoes and such stuff would last about as long for the poor man as it does for the rich man, for its the duty that makes the big difference. Consumers would have the benefit of a fruit season ten months ago."

MARKET FOR OUR GROWERS.

"Well, now, what will happen to our growers here in Canada?" asked The Star.

"If our growers keep the quality of their stuff up they can always get a market," declared Mr. Dawson with quiet emphasis. "The American growers stop shipping into Canada as soon as the Canadian stuff is ready. They can't pay the freight and compete. Our stuff is better flavored and people prefer it. As I say the American buyers will be in here after it hot foot when the duty is taken off."

Mr. Dawson spoke particularly of Canadian small fruits such as berries and currants.

"Canadian small fruits always bring higher prices in Detroit and Buffalo," he said. "Reciprocity may make peaches cheaper in Toronto, though," he said. "The territory on the American side of the Niagara is so handy to us by boat."

"How about apples?"

"There is a big demand for our

Bellflowers, Talman Sweets and Snows over there" said Mr. Dawson. "The English want our winter apples like the Northern Spies, the kind that will stand the journey and keep well over there. The Americans want our Spies too, for that matter. But they are just as keen for our softer apples and the growers will have a better market for them with reciprocity."

Speaking of melons, Mr. Dawson pointed to the heavy duty of 3 cents a piece the Canadian consumer is now paying.

"That's one line the consumer will benefit on more than the grower. But balancing up one like with another, the public generally, both consumer and grower will benefit by reciprocity. The American stuff will get here early free of duty, before ours is ready and our stuff will command both markets when Canadian growers are ready to ship. Their season is over before ours. This applies particularly to vegetables. Consumers here will get vegetables free of duty when our growers have none to offer, and so Americans will have to stop shipping here as soon as our vegetables can be had. When cabbage cost \$2.00 a case in Baltimore and it costs 60c in duty to bring them here, they are sold here at \$3.25 and \$3.50 a case, four dozen to the case, and retail at about ten cents each. They should sell for seven and eight cents. When the Canadian cabbages come in in June, they shut Baltimore cabbages out altogether. But we can have American cabbages all through February March, April and May. They start in Florida and work up through the different States, a little farther north each month. By reciprocity we can take full advantage of our position on the American continent."

MORE POTATOES NEEDED

In regard to potatoes, Mr. Dawson told The Star that Ontario doesn't grow enough for her own supply.

"A couple of hundred carloads were imported last season into this Toronto market alone," said Mr. Dawson. "They come mostly from Norfolk and Virginia. Consumers paid the duty. As soon as Canadian potatoes were ready no more came in from the United States. They couldn't pay the freight and compete even with no duty."

"Well, now, as a man in touch with both ends of the question do you think reciprocity will benefit the consumer of fruit and vegetables and the grower too?" asked The Star.

"I have always been an advocate of free exchange of natural products," replied Mr. Dawson earnestly. "Reciprocity means a longer season for the consumer and a wider market for the grower. In some lines it may reduce prices to the Canadian grower, but he will be balanced up before the season is over. In fact, the public as a whole will undoubtedly gain. It means throwing practically throwing the entire range of North American products, with all the different zones of climate and varieties of season, open to Canada; while as for the Canadian growers, they have the corresponding advantage of sending superior northern stuff to the south, with the additional advantage of the vastly larger proportion of consumers reached in the American market."

INTELLIGENT FARMER
ENDORSES RECIPROCITY

"I am in favor of the reciprocity trade agreement for two reasons," said a leading Ontario farmer at a public meeting the other day. "I will illustrate: During the twelve months just past I sold off my farm thirty tons of hay. It was worth to me what it was worth in the New York market, less the pressing charges, the freight charges and the duty. The first two charges were legitimate. The third of \$4 per ton on every ton before it entered the United States was just that much taken from me and paid into the United States treasury. If there was no tariff on that hay there was \$120 which would have gone into my pocket."

"I have at the present time thirty-three acres of barley on my farm averaging it at thirty bushels an acre, there is a crop of 1,000 bushels for which the United States at present charges 30 cents per bushel before it can enter the country. The United States government levies toll of thirty cents per bushel or \$300 on my 1,000 bushels of barley. There is a total of \$420 levied by the United States on my produce which the trade agreement will remove. Even taking for granted that all of that amount did not come to me, at least half of it would and that is an amount worth while for the average struggling farmer."

ESPERANTS AT ANTWERP

Antwerp, Aug. 19—Two thousand delegates representing nearly all the leading countries of the world have arrived in Antwerp to attend the seventh annual International Esperanto Congress, which will be formally opened tomorrow under the patronage of King Albert. Edwin C. Reed, secretary of the Esperanto Association of North America, is here as the official representative of the United States.

Mrs George T. Dodge of Sherbrooke arrived in the city today. She is registered at the Queen.

NEW YORK HAS FLY EXPOSITION

New York, Aug. 19—The National Household Show opened in Madison Square Garden today, with a miniature fly exposition among its leading features. During the week of the show noted entomologists and specialists will tell visitors how the fly carries disease germs and explain the best methods for its extinction. Prizes will be awarded to the boys who kill the most flies.

Mr. G. L. Clinton of Montreal is in the city.

Mr. J. H. Jamieson and wife of Calgary are at the Queen.

SEVEN YEARS PAIN
FROM ACUTE NEURALGIA

Cured Through the Use of Dr. Williams' Pink Pills

Neuralgia is not a disease—it is only a symptom. It is the surest sign that your blood is weak, watery and impure and that your nerves are literally starving. Bad blood is the one cause—good, rich, red blood is the only cure. There you have the real reason why Dr. Williams' Pink Pills cure neuralgia. They are the only medicine that contains in proper proportions the very elements needed to make new, rich, red blood. This alone reaches the root of the trouble, soothes the jangled nerves and drives away the nagging, stabbing pain, and brace up your health in other ways. Mr. M. Brennan, an ex-sergeant of the 2nd Cheshire Regiment, now a resident of Winnipeg, Man., says: "While serving with my regiment in India on a hill station, I contracted a severe cold which brought on acute neuralgia at times lasting for three weeks. I was constantly suffering almost every month in the year for over seven years the pain being sometimes so severe that I wished I was dead. On my return to England I seemed to get no better though I spent large sums of money for medical advice and medicine. Then I came to Canada, and about a year ago saw the advertisement of Dr. Williams' Pink Pills in a Winnipeg paper. Although I had begun to think my complaint was incurable I told my wife that I intended giving the Pills a fair trial. I was suffering from terrible pains when I began taking the Pills, but before the second box was finished the pain began to disappear, and under a further use of the Pills it disappeared entirely, and I have not had a twinge of it during the past year. Only those who have been afflicted with the terrible pains of neuralgia can tell what a blessing Dr. Williams' Pink Pills have been to me and you may be sure I shall constantly recommend them to other sufferers."

These Pills are sold by all medicine dealers or by mail at 50 cents a box or six boxes for \$2.50 from The Dr. Williams' Medicine Co., Brockville, Ont.

ANOTHER CONSERVATIVE
OUT FOR RECIPROCITY

Speaking of the Liberal convention in Moncton last week, C. E. King of Port Elgin, a prominent Conservative had the following to say:—

C. E. King of Port Elgin, the largest producer of smoked herring in the world, in making a short address, stated that he had always been a Conservative. In fact he had been a party worker in Charlotte county, but he balked when it came to opposing reciprocity. He always thought that all the traitors were on the Liberal ranks, but after listening very attentively to the speeches that afternoon, he was convinced that he had been laboring under a big delusion.

Mr. King said he was engaged in the smoked herring business and had factories at Port Elgin and Newport, while another factory is under the construction at Tidesh. The duty on ordinary herring going into the United States is now three quarters of a cent a pound, and on boneless 1 1/2 cents a pound. The removal of this duty would mean that he could enlarge his business fifty to seventy per cent. He now paid out twenty to twenty-five thousand dollars, but under reciprocity the amount would in all likelihood total up to forty or fifty thousand dollars a year. If the agreement were ratified, as he was sure it would be, he intended to build large additions to his factories. Speaking of the annexation cry Mr. King said that there was no going in it. He had knowledge of conditions in the United States, being born an American, and he said the United States did not want to annex Canada a bit more than Canada wanted to annex the United States. In conclusion, Mr. King said that he was glad to be present at such a splendid convention and he did not think that he would ever go back to the Conservatives again. This announcement was received with tremendous cheering which lasted for several minutes.

Anthony G. Fillmore of Sackville was another convert. He said he had always been a Conservative but this year he would cast his vote for Emmeron and reciprocity which he thought would prove a splendid thing for the maritime provinces."

Electric Restorer for Men
Phosphonal restores every nerve in the body to its proper tension; restores vitality. Premature decay and all sexual weakness arrested at once. Phosphonal will make you a new man. Price \$3 a box or two for \$5. Mailed to any address. The Seabell Drug Co., St. Catharines, Ont.

Mr. George W. Mullin arrived in the city last night.

Mr. William Whyte of Doaktown is at the Parker House.

Mr. J. McKinney, Jr., of St. John, arrived in the city this morning.

Mr. F. W. Branscombe of St. John is at the Queen.

SPECIALS FOR SATURDAY

You can always do Well Here

12 Lawn Hdks. for 25c.	Cashmerette 12 1/2c. yard.
Silk Hair Ribbon 12 1/2c. yd.	Boys' Patent Leather Belts, 10c. each
Hair Nets, 5c. each	Navy Blue Serge, (all wool) 25c. yard
Men's Pure Linen Hdks., 3 for 50c.	1 lb. Can Tale Powder 15c.
Tourist Ruching, 10c. box	Face Cloths, 5c. each

New Idea Styles 10c Each

TENNANT and HOLDER

The Best Place to Buy Raincoats.

The Coffee With-
out A RegretBarrington Hall ^{THE STEEL CUT} Coffee

A Mellow, Fine and satisfying Coffee.

TRY A POUND

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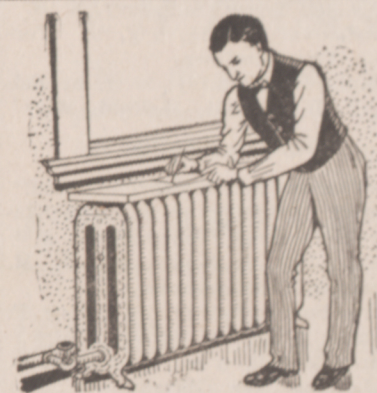
KODAKS AND BROWNIE CAMERAS

Your vacation will mean more to you if you Kodak. Not only more pleasure at the time, but afterward, the added pleasure will come from the pictures. Let us show you how simple it is by the Kodak system. Our stock is very complete and we are always glad to give photographic help to any amateur.

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for many new customers this season. Many for whom we have installed STEAM HOT WATER AND WARM AIR HEATING APPARATUS have been well enough pleased with the quality of our work to highly recommend us to their friends. Still have time to give attention to more orders, and would like to submit estimates to those who want good work at moderate prices.

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Cups in two shapes

Plain gold band

Gold handles

Good China at Reasonable Prices

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GREAT BARGAIN SALE FOR CASH OR WOOL

What We Give in Exchange White Cotton, 5 to 15c per yd; Gingham, 8 to 15c per yd; Muslins, 6 to 20c per yd; Dress Goods 25 to 75c per yd; Towelling, 8 to 15c per yd; For Ladies, Shirt Waists, Linen Dress Suits, \$5.50; Wrappers, \$1.00 to \$1.35; Elastic belts, 23 to 50c; Collars, Combs, Corsets, Underwear, Skirts, Kid Gloves, Cashmere Hose, Cotton Hose in Black, Pink, White, Green, Blue, Tan; Millinery, Flowers, Ribbons. For Men and Boys, Overalls, Pants, Cashmere Sox, Cotton Sox, Collars, Ties, Hawson Tweeds, 50 to 85c per yd.

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