

It has an unadulterated
goodness that puts other
Teas to shame

"SALADA"

Black or Mixed—Sealed Packets only. M216
FREE samples sent by mail on inquiry—
Address: "Salada" Montreal

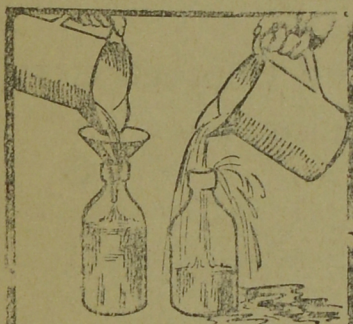
WORLD POWER OUT OF GERMAN REACH

The Ottawa Citizen publishes the following letter from Col. George T. Benson, of Toronto:—In your issue of the 1st. instant, comment on my statement that "I hoped that go-fool politician or philosophical diplomat should be allowed to give back all that the allies have gained when peace is made." You misunderstood my meaning. I did not intend to reply, but in your issue of the 10th instant you have another article criticizing me for a remark in a mutilated interview of mine, which appeared in The Toronto Star, and I hope you will allow me to make my meaning clear on both points.

First—As to the making of peace, I had no idea that great Britain should seize any territory for herself, but that Germany should be put in such a position that she should not be able to endeavor to brasp at "world power" again, for at least one hundred years. Your comments seem to show that you are not impressed with the importance of this point. Remember we know that no treaty, no promise, no feeling of honor, no "scrap of paper" can bind Germany.

THE UNIVERSITY QUESTION.

Second—As to the university, in my interview which was so condensed as not to be clear, I said that twenty-five years ago there was a conspiracy to bring about annexation that there was an element in favor of continentalism, commercial union, etc., led by the late Goldwin Smith. I was president of the Imperial Federation League organized to advocate Imperialism and loyalty to the Empire, and we felt that in the university, Goldwin Smith found a great deal of sympathy and support. I always thought that the weakest spot in the country, from our point of view, was in that institution. Of course we had many strong supporters in it. Now that the whole Empire is on our side, and Goldwin Smith has left his fortune to a foreign establishment, I had thought that the feeling in the university was improving and I know it has. The splendid corps of students now drilling, is one proof. The action of a few professors in endeavoring to have a collegiate institute principally disciplined for teaching patriotic sentiments to his pupils, seemed however, to indicate to me, that there was some of the old leaven remaining in the university. I intended in my interview to protest against that, and against the attempts to interfere with one of our school principals, who was certainly not teaching pro German ideas.



Needless Waste

Of time and energy can be avoided by the use of our Classified Want Ads. Time and energy represent good dollars in this age. Do not exhaust them in an aimless search for good help. Use our Want Ads. and help will come to you.

TRAMP STEAMERS

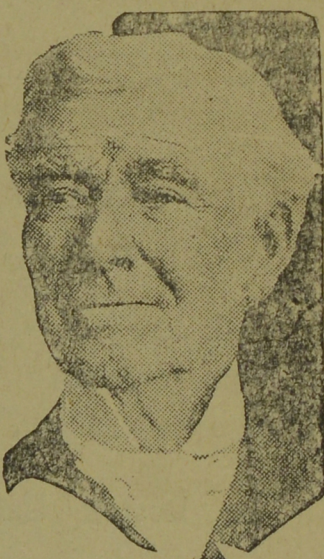
They Are So-called Because They Are the Wanderers of the Ocean.

A "tramp" steamer is a "tramp" because she wanders the world over, carrying the most advantageous cargo she can procure and proceeding to any port, no matter how unfamiliar and remote, to which her manifest takes her.

She is not a "tramp," explains Harper's Magazine, because she goes about in tatters and poverty. Quite the contrary is true. There are great tramp lines immensely wealthy and powerful, and the ships that fly these flags are modern in every respect, equipped with wireless, of vast tonnage, and most comfortably appointed in respect to officers' quarters. When his vessel lies in port the tramp captain appears to the envious longshore onlooker to live a life of the most agreeable sort.

As a general rule, however, the captain himself holds his occupation in no such high regard. Tramp captains may gratify their desire for romance, it is true, but only in a limited way, after all; and their prospect for material prosperity is of the smallest. The cash return is little enough; for all the responsibility assumed, the rich cargo and lives carried through months of anxious weather, of gales and fogs at sea, of lonely and monotonous wastes, the wage isn't much greater than a commonplace bookkeeper may earn ashore.

The pay of a junior officer aboard a tramp steamer would outrage the feelings of an alert office boy; the pay of a first mate would shock a bank clerk. But once a first-class officer becomes a captain, his pay is practically doubled. If his owners possess no other ship than his, the chance for advancement is extremely slight; but if he is in the service of one of the great freighting lines, his prospect at the best is that of the newest ship at a wage of \$1,500 a year. The next move in fortune of the tramp captain is to the command of a mail steamer. Having obtained this eminence in the service of one of the most considerable trans-Atlantic lines, he is paid no less than \$2,000 a year, and possibly as much as \$4,000 or \$5,000. It is the ultimately sought-for job.



PROF. I. E. ALLEN

of Pensacola, Florida, who after teaching school for fifty years and wearing a beard for the whole time, shaved for the first time in his life to celebrate the opening of a new railroad through his town.

OFFENSIVE OF ALLIES WAITS SHELL SUPPLY

Epernay, France, via Paris, Dec. 23.—French artillery officers believe that the authorities of France are awaiting the manufacture of a still more formidable reserve of artillery ammunition before taking the offensive in earnest.

In Epernay yesterday a French artillery officer courteously answered the questions of a civilian who wished to know whether with the system of trenches they now have, the French could have stopped the German advance last August. This retrospective and purely theoretical question greatly interests all French citizens who have been driven from their homes by the German invasion.

The officer replied that in his opinion what is possible now was possible then and that if the French had better understood modern warfare they would have stopped the Germans at the frontier.

ADMITS FRENCH WERE UNPREPARED.

"There is no shame in admitting," said he, "what official documents clearly show, that we were unprepared. If you had seen the retreat from Belgium you would certainly admire the way the French turned and beat an enemy already confident of success. It is an everlasting honor to the French generals and their troops."

The civilian seemed to hesitate before asking the second question. I knew what was coming, for I had heard it repeated hundreds of times in the regions close behind the lines.

"When will the Germans retreat?" finally came the question. "How can we drive them out? They cannot advance, but neither can we. It looks as if things would continue this way for a long time."

"First," replied the officer, "I will give you some technical details and then you will understand how we can and will defeat the Germans. You know that the French 75-millimeter (2.9 inch), and 105-millimeter (4.1-inch) cannon are superior to the German 77-millimeter (3-inch) guns chiefly because the French gun once aimed does not move, whereas the German gun must be aimed again after nearly every shot. Now, imagine that the target is a trench at most four feet wide. It is exactly within this width that the shells must strike to destroy the trench and kill its occupants."

SAYS FRENCH CANNON IS SUPERIOR.

"Have you ever shot with a rifle? After each shot you aim again, don't you? Well, that is the way with the German artillery. But have you shot with a rifle carefully fixed in a rack so that the weapon once sighted sends all the bullets exactly in the same spot? Under these conditions, by studying the effect of each shot, it is easy to readjust the rifle to hit wherever one desires. Well, the French cannon is a sort of rifle in a rack, so you readily see its advantage over the German cannon. If the first shot goes too high or too low the second can be corrected until finally the shells alight exactly in the enemy's trenches. It is just a matter of turning a few handles."

"Then," asked the civilian, "why are the Germans still bombarding Rheims? If they can be driven away, why are they not?"

MAKING SHELLS DAY AND NIGHT.

"Because," replied the officer, "this little game uses a frightful quantity of ammunition on. The number of shells fired each day by the French artillery may be estimated at about one hundred thousand, although we are almost everywhere merely on the defensive. But have patience. Shells are being manufactured furiously day and night and whenever we have a sufficient reserve and the order comes to attack you will see what will be accomplished by the artillery queen of battles!"

Since old Pete Judkins married the second time he has begun to regard home as a place to take his meals.

A Gift of

Flowers

Is a beautiful expression of the Christmas Gifts Giving Spirit. Carnations, Roses, Chrysanthemums, Violets, Valleys, in cut flowers. Palms and Azaleas received a few weeks ago from Belgium. Arancarias, Ferns, Cycleams, Primulas, Begonias, Hyacinths, Narissus, Poinsettias. Prices right. Novelties in Baskets, filled with potted Cut Flowers. New Christmas roping or fringe for Table or Christmas Tree decorating in Red and Green. Red Rusens, also Rusens or Holly Wreaths. Holly and Mistletoe. Call and see our Christmas Display. Order early. Celery, Lettuce and Parsley.

ADA M. SCHLEYER

Phone 217

MANY MORTGAGED FARMS

Nearly Half Ontario's Agriculture Land Encumbered But Not Unduly

About 15 per cent. of the total value of the farm property in Ontario is mortgaged, according to a statement appearing in the report of the provincial Minister of Agriculture. This conclusion was arrived at as a result of a canvass undertaken by the district representatives of the Department, who found that 45 per cent. of the farms were mortgaged, and one third would be a fair estimate of the amount of the mortgages.

This financial survey of farm conditions, as it might be called, was ascertained under the following heads: (1) The percentage of farms mortgaged, per cent. of mortgages in value of farms, and whether increasing or decreasing; (2) the extent of deposits by farmers in saving banks; (3) the extent of the demand on the part of farmers for loans; (4) rate of interest paid on both long and short-date loans; (5) whether the loans were on the purchasing of land only or for financing farm operations.

Bankers, business men, lawyers, registry office officials and prominent farmers were relied on for the information gathered, and the answers are considered reasonably reliable.

There seems to be a unanimous view that mortgages are decreasing in number. A proportion of the mortgages, it was ascertained, were taken to enable speculation in western real estate.

With regard to deposits, it was stated that these have materially increased in recent years. One county estimated a 20 to 30 per cent. increase; another 70 to 90 per cent.; another 75 per cent. No accurate figures could be given of the total amount of farmers' deposits, but from estimates furnished from the different counties, it is assumed that the farmers of Ontario have one hundred million dollars at their credit and that the farm wealth of the Province is valued at \$1,450,950,950.

Eliminating Scale in Boilers

It is needless to state that the accumulation of scale on boiler heating surfaces, resists the transfer of heat and therefore acts to reduce the efficiency of steam production. Water contains two kinds of scale-forming "hardness"—temporary and permanent. The temporary hardness consists principally of the carbonate of lime and magnesia, and can be largely eliminated by raising the water to a temperature of about 190 degrees in an open vessel to allow the escape of carbonic acid gas. An open type of ed-water heater with ample depositing and filtering arrangements is often the simplest solution. For neutralization of the permanent hardness, implying the presence of sulphates in the water, it is usual to resort to chemical purification. Special apparatus are available which are capable of combining the two operations for both kinds of hardness. Permanent hardness may also be reduced by duplicating a part of the action of the boiler itself, by the use of a closed purifier in which the feed water is subjected to a high temperature under pressure. These are questions involving chemical determination together with the best advice obtainable—Engineering Magazine.

Railways in Africa

With the completion of a new railroad in western Africa in the near future it will be possible to cross the Dark Continent from the Atlantic to the Indian ocean by rail and river routes.

XMAS FRUITS

See our Xmas Fruits. You can save money and get better quality buying from us.

Large Juicy Navals . . . 25c, 35c and 45c doz.
Sweet Juicy Floridas 25c, 30c, 35c and 40c doz.
Valencia Oranges . . . 15c and 20c doz.
Tangerine Oranges . . . 20c doz.
Bananas . . . 30c doz.
Large Grape Fruit . . . 9c. 3 for 25c.
Best Malaga Grapes . . . 15c, 3 lbs. 40c.
Mixed, all new, Nuts . . . 16c, 2 lbs. 30c.

Yerrad's

Select your clothing from the standpoint of its
Wearing Quality



It is the only thing worth while in clothing and it is the one point which makes MacKINNON'S CLOTHING such a favorite with every man who has once worn it.

J. A. MacKINNON YORK STREET
TAILOR and CLOTHIER

A married woman's idea of an unsatisfactory novel is one in which the heroine turns down the rich villain and marries the poor hero.

JOB PRINTING.

Look over your stock of stationery and see if there is anything you are in need of. If so ring up Telephone 67 and a representative of The Mail Printery will call for your order. We have all the facilities for turning out first class work. Give us a trial order.

Cook's Cotton Root Compound.

A safe, reliable regulating medicine. Sold in three degrees of strength—No. 1, \$1; No. 2, \$3; No. 3, \$5 per box. Sold by all druggists or sent prepaid on receipt of price. Free pamphlet. Address: THE COOK MEDICINE CO. TORONTO, ONT. (Formerly Windsor.)

THE CANADIAN BANK OF COMMERCE

SIR EDMUND WALKER, C.V.O., L.L.D., D.C.L., President
ALEXANDER LAIRD, General Manager JOHN AIRD, Asst. General Manager

CAPITAL, \$15,000,000 RESERVE FUND, \$13,500,000

FARMERS' BUSINESS

The Canadian Bank of Commerce extends to Farmers every facility for the transaction of their banking business, including the discount and collection of sales notes. Blank sales notes are supplied free of charge on application.

S25

G. W. HARRISON, MANAGER

FREDERICTON BRANCH.

Manicure and Toilet Sets

Complete Sets in
Parisian Ivory, Ebony, etc.

Also separate pieces.

Prices that will suit each purchaser.

The McMurray Book & Stat'y Co., Ltd.