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DAILY HERALD.

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DEFICIENCIES OF EDUCATION.

Some plain truths were spoken by gentlemen who made speeches at the Toronto Exhibition directors' luncheon Thursday. The subject was deficiencies in primary education as related to industrial and commercial life.

The need for more technical education was dealt with by Mr. P. W. Ellis. Manufacturers, he said, were of the opinion the education of this country was not practical enough. A boy that had spent a year in a technical school was more serviceable to a manufacturer than one that had three years' training in a factory. The manufacturers all needed skilled help, but they wanted employees who had been trained before they reached the factory.

Mr. F. B. Hayes said he had taken an interest in education, and he agreed thoroughly with what Mr. Ellis had said. His experience was that young men taken into the office and factory in Toronto were not up to the mark. Out of 150 applications for an office position scarcely half a dozen would be properly written or spelled. The boys here were as intelligent as those in the country, and he thought there must be something radically wrong with the system by which they were taught.

Mr. C. A. Birge, of Hamilton, Vice-President for Ontario of the Canadian Manufacturers' Association, talked in a similar strain. Looking back, however, to the time of Ryerson, as he could, he thought the educational advancement had been very gratifying. Still there was something lacking. Scarcely one out of twenty boys from the public schools could average an account, and yet they sought situations with the idea that they have learned about all there was to know. As to technical education, he agreed with Mr. Ellis and Mr. Hayes. He spoke also of the establishment of an industrial fair at Hamilton, but he could scarcely hope it would rival Toronto's.

Mr. T. G. Mason impeached the public schools because they did not teach writing. It was a fact that should be dealt with at once. In his office they frequently required lads, and it was a fact that the average boy could not write his own language, could not even address an envelope, correctly, and they had actually to teach boys to write as the initial step in their commercial training. If a boy was asked how it was, he would reply he had not been taught to write at school.

Mr. W. K. George, the last speaker, agreed with all that had been said regarding the defects of the educational system. Ninety per cent of the applications for an office position found their way to the waste paper basket unopened because of the address on the envelope. He did not think the whole ground of manufacturing pursuits could be covered in technical schools, but the young men could get some idea of mechanics which would greatly enhance their usefulness in a factory and increase their chances of success.

TRIBUTE TO MARITIME MEN.

In a letter to Secretary Law of the Canadian Press Association members of which visited Fredericton on Tuesday last ex-President C. D. Barr of Lindsay Ontario, regretted his being unable to join the party this year, speaks of reminiscences of the visit of the Association to the Maritime Provinces in 1876 and states: "In 1876, a very charming, good looking young man on the Halifax Chronicle came up from Halifax to Stellarton, to meet us and look after the ladies, with whom he became a great favorite, as with the men also. He was

I think, a city editor of the Chronicle. I hope you may meet him again, for he will make your visit doubly pleasant. He is now Finance Minister of the Dominion, but he is none the worse for that. That reminds me that some of the keener and more eagle-eyed and prophetic of the visiting journalists might be on the lookout for a promising newspaper man down by the sea, who twenty-five years hence will probably be Finance Minister or Premier, for by that time Sir Wilfrid will be ready to retire into the Governor-Generalship of South Africa, or take the Presidency of the Privy Council with Rosebery as Premier.

THEY WANT RECIPROCITY.

The Secretary of the Boston Chamber of Commerce who has been making a tour of Massachusetts to feel the public pulse with reference to a reciprocity treaty with Canada, returns with the report that the hearts of all the manufacturing centres of the State beat strongly in sympathy with the project.

The Boston Chamber has again taken up the agitation of this treaty. Three years ago it initiated this agitation, and later a joint high commission was appointed by the respective Governments of the United States and Great Britain. This commission met at Quebec, and after a large number of hearings and discussions, adjourned without settling any of the questions before it.

The Alaskan boundary controversy was the rock on which the joint high commission was stranded. That question is still open, and, while it is one of great importance, it is believed that it constitutes a chapter by itself, and does not concern the question of a reciprocal commercial treaty.

This is apparently the feeling of the Chamber of Commerce, and, since Lord Pauncefoot's outspoken advocacy of a reciprocity treaty with Canada, the members of this body have applied themselves with renewed vigor and hope to the task of preparing the way for such a treaty.

One of the first things to be determined was whether the interest manifested in the various manufacturing centres three years ago, had been forgotten in the interim; or hopelessly lost by the failure of the joint high commission to frame a satisfactory treaty. Secretary Preston was asked to make a report on this question; hence his tour through the State. He found a most encouraging unanimity of opinion in support of a treaty.

"I was greatly encouraged by finding among those on whom I called an interest which was hearty and spontaneous," he said. "The manufacturers seem to have kept well in touch with all that has been done on the matter, and many of them evinced the keenest interest in the announcement that an effort would be made to have the joint high commission reconvened for the purpose of framing such a reciprocal treaty.

The expansion of our commerce and the interest with which that expansion is now being generally studied have shown that Canada is one of our best markets. Not even Great Britain herself, basing the computation upon her population, and not taking into account the fact that she acts as a sort of commercial clearing house, purchases per capita. For example: In the fiscal year ending June 30, Canada purchased from us goods to the value of over \$100,000,000, or about \$20 per capita, based upon her population, which is something over 5,000,000. No other country in the world makes such a heavy per capital showing as that.

"Our purchases of Canadian goods during the year ending June 30 amounted to a little less than \$40,000,000, showing a clear balance of trade of more than \$60,000,000 in our favor. This advantageous trade we are in danger of sacrificing, unless there is a commercial treaty with Canada. Canada now allows the importation of English goods at 33 1/3 per cent. below the tariff on United States goods, and there is some talk of a customs federation which shall include Great Britain and all her colonies.

"The destruction of this Canadian trade would be a great loss to the United States, and particularly to New England. We enjoy the value of proximity, and would

be particularly benefited by a reciprocity treaty. This was realized by everybody on whom I called. And it wasn't a case of my being called upon to explain the situation. The gentlemen whom I interviewed was quite alive to all aspects of the case, and heartily approved the action of the Chamber of Commerce in petitioning the President to reconvene the joint high commission."

LOOKS LIKE A MEAN TRICK.

Hired Girl Question Leaves One Woman
The Maddest in Town.

"If you want to see the maddest woman that ever drew her breath, go up and see my wife," said Jones. "What is the matter?" "Well, it is the hired girl question again. We have had an excellent girl, although she was inclined to be sassy at times and take advantage of the fact that we did not dare discharge her for fear that we could not get another. The other day while Mrs. Brown, who is one of our neighbors, was calling, the hired girl question came up, and she said that her girl, while a good one, often imposed upon her, knowing full well that she would stand a good deal rather than part with her.

"One reason for my calling today," said Mrs. Brown, "was to unfold an idea that occurred to me. One great trouble with all good girls is that they know they can be 'sassy' and still hold their situations. Now, we both have good girls and what I propose is this: That we both read the riot act to them tomorrow and discharge them on the spot. Then you can step in and secure my girl and I will hire yours. Discharging them will do them both a world of good and teach them a lesson, and we will secure the moral effect by merely exchanging girls."

"It struck my wife as being a good idea, and she agreed to the plan. She carried out her end of the bargain, and said she never had so much satisfaction in her life as when she gave the girl a chance to sass her and then discharged her on the spot. She was promptly snapped up by Mrs. Brown; but when my wife tried to secure the girl that her neighbor had discharged she said that she was to be married in a week and didn't care to go out to service for that length of time.

"My wife says that Mrs. Brown knew it at the time, and that it was a contemptible scheme to get her girl away from her; and I must admit that it does look that way. Meanwhile she is doing her own cooking, and the pepper that she serves out is not confined solely to the pepper box."—Detroit Free Press.

MILITARY MATTERS.

Carleton County Militia Will Not Attend Camp at Sussex.

An Ottawa despatch says that owing to the prevalence of smallpox the 10th field battery and Brighton Engineers and 67th Regt. are relieved from annual training on the 12th Brigade, Sussex, N. B.

The staffs for the 12th and 13th brigades to assemble at Sussex, N. B., and Aldershot, N. S., on the 10th and 3rd September respectively, will be as follows:

12th Brigade Sussex—Brigade commander, Lt. Col. J. S. Dunbar acting D O C; brigade major, Major J. C. MacDougall, R. C. R. I.; D. A. A. G., Lt. Col. D. McL. Vince, R. O.; musketry instructor, Capt. F. A. Lister, R. C. R. I.; P. M. O., Maj. J. W. Bridges, A. M. S.; paymaster Maj. A. J. Armstrong, R. O.

13th Brigade, Aldershot—Brigade commander, Lt. Col. J. D. Irving, D O C; brigade major, Lt. and Brevet Major A. H. MacDonald, R. C. R. I.; D. A. A. G., Major T. E. Davison, 66th Regt.; assistant musketry instructor, Capt. N. C. Ruggles, 75th Regt.; P. M. O., Major G. C. Jones; paymaster, Capt. J. E. Curran, superintendent of stores.

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We have also a large quantity of our Bankrupt Stock of Boots and Shoes, in some lines, still on hand, but in broken sizes, which we will sell at greatly reduced prices. See list of some of the prices below:

Men's	Ladies'
Men's Brogans, reduced from \$1.00 to 74c.	Ladies' Kid Button Boots, Goodyear Welt, broken sizes, reduced from \$3.00 to \$2.00.
Men's Brogans in No. 6 and 7 only, reduced from 90c. to 65c.	Ladies' Chocolate Dongola Lace Boots, broken sizes, reduced from \$2.25 to \$1.74.
Men's White Canvas Lace Boots, reduced from \$1.60 to \$1.30.	Ladies' Chocolate Dongola Low Shoes, reduced from \$2.00 to \$1.50.
Men's Tan Calf Lace Boots, Goodyear welts, reduced from \$3.00 to \$2.25.	Ladies' Chocolate Dongola Low Shoes, broken sizes, reduced from \$1.50 to \$1.25.
Men's Chocolate Pebble Lace Boots, reduced from \$2.00 to \$1.60.	Ladies' Chocolate low shoes, reduced from 85c. to 70c.
Men's Tan Pebble Lace Boots, reduced from \$1.60 to \$1.24.	Ladies' Split Leather Slippers, sizes 3, 4 and 5, reduced from 45c. to 35c.
Men's Tennis Shoes, in Black and Brown only, bargain lot, 50c.	
Boys'	Misses'
Boys' Brogans, reduced from 70c. to 50c.	Misses' Chocolate Kid Lace Boots, spring heel, reduced from \$1.60 to \$1.25.
Boys' Chocolate Pebble Lace Boots, reduced from \$1.60 to \$1.30.	Misses' Chocolate Kid Shoes, spring heel, sizes 13, 1 and 2, reduced from \$1.25 to 99c.
Boys' Tan Pebble Lace Boots, reduced from \$1.35 to \$1.14.	Misses' Enamel Leather Ankle Ties, sizes 11 and 12, reduced from 65c to 45c.
Boys' Chrome Kip Lace Boots, No. 3, 4 and 5, reduced from \$1.75 to \$1.40.	Misses' Pebble Leather Slippers, sizes 11 and 12, reduced from 50c. and 55c. to 35c.
Boys' Colored Canvas Boots, reduced from \$1.15 to 90c.	Misses' Split Leather Slippers, sizes 11 and 2 only, reduced from 40 to 25c.
Youth's	Children's
Youth's Tan Pebble Lace Boots, reduced from \$1.20 to 95c.	Child's Chocolat Pebble Button Boots, No. 8 and 10, reduced from \$1.10 to 90c.
Youth's Buff Lace Boots, sizes 12 and 13, reduced from \$1.35 to \$1.10.	Child's Chocolate Dongola Strap Slippers, sizes 8, 8 1/2 and 10, reduced from 95c. and \$1.00 to 75c.
Youth's Buff Lace Boots, sizes 12 and 13, reduced from \$1.25 to \$1.00.	Child's Dongola Oxford Ties, sizes 8 to 10, reduced from 55c. to 40c.
Youth's Chrome Kip Lace Boots, sizes 11 and 13, reduced from \$1.35 to \$1.00.	Child's Patent Leather Vamp Strap Slippers, sizes 8 and 10 1/2, reduced from 90c. to 70c.

Come now if you want Boots or Shoes at Bargain Prices. Remember first comers get best choice. If you put it off to some other day we may be sold out of the size in the kind you want. This sale will continue during the month of August, as we want to reduce our stock to make room for new fall goods. Goods cheerfully exchanged if they do not suit. Our store closes at 6 p. m. every evening, except Wednesday and Saturday. Remember the place.

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