

The Kind that has Cured Your
Friends and Neighbors
in Spring Time...

PAINE'S CELERY COMPOUND

Makes Sick
People Well

BEWARE OF SUBSTITUTES
AND IMITATIONS.

Ask for "PAINE'S."

A CELEBRITY.

Prof. Jas. W. Robertson
Wears His Honors
Easily.

AN INTERESTING SKETCH OF THE
MAN AND HIS METHODS.

A Born Reformer and Genius for
Organization.

Prof. J. W. Robertson is the Canadian celebrity in March Canadian Magazine; and Mr. Frederick Hamilton is the writer. The subject is thus treated:

When James Wilson Robertson came, a lad of eighteen, to this country in 1875, he had one or two considerable advantages. One was that he had been born a Scotchman. Another was the sound secondary education which Scotland had given him. A third was a habit of accepting responsibility, and a turn for thinking out the problems of daily life. And another was the driving force which lay within him. By race he is an engraving of the Highlander upon a Lowland land-holding stock of great tenacity. The restless energy of the Celt was based upon the Lowlander's cool power of organization.

The Robertsons engaged in business prospered—lost their money. Young Robertson wished to become a physician—that bent of mind has never left him, and early hopes and studies influenced him when he threw himself into the advocacy of the Victorian Order of Nurses, and in support of the campaign against tuberculosis. But education meant money. That money must come from the family business. The family business was, in part, the buying of dairy products for export to Britain; a knowledge of the dairy business would help to put it on its feet. Moreover, he would have the winters in which to study. So reasoning the lad set himself to learn the cheese-maker's trade. It was not highly regarded; there were no dairy schools; he must learn to do by doing; and so he went to work at \$13 a month in a factory. Conditions were disagreeable; the work included floor-scrubbing; the occupation was far from that which a youth of Robertson's station would ordinarily choose. But it was the work that suited the situation. For one winter he attended Woodstock College, and it was Professor S. J. McKee, instructor in English, who had the most vital influence over him. Meanwhile he learned cheese-making, and as a member of the family business he found himself manager of a cheese factory. It became one of the best in the country. Then he managed several factories—his brand was famous. The winter months he gave to reading and the study of literary and scientific subjects. The young man, now 28, still hoped to go to the University. It is one of his innumerable theories that a man should not go to the University until he is in the thirties. But the Ontario Government intervened. It made the successful manager Professor of Dairying in the Ontario Agricultural College.

SECRET OF HIS SUCCESS.

Here we have the man on the threshold of his public career, about to plunge into a whirl of activities. Inside of three months he would be in London, pulling the Ontario dairies exhibit at the Colonial and Indian Exhibition out of threatened disaster, and exercising his invincible knack of catching the public eye. Soon he would be scouring the coun-

try, restlessly preaching co-operation and organization in the dairy business. He himself read formative influences in every event of his past life. In childhood responsibility had been laid upon him and the habit of thoroughness. In youth he had borne a part in a temperance lodge. From that experience he had carried away a training in getting into touch with other minds, of appreciating an audience, of getting into sympathy with it, of trying to change the opinion of the men who comprised it. He had not been arguing about propositions; he had not been pleading to a brief; he had been feeling for the minds of his hearers and turning them into channels through which his own passionate intellect raced. Again for years he had taught a country Bible class. He had exerted himself to grasp his pupils' difficulties; he had cast about for means to get their interest. That was his pedagogical training. He had the habit of estimating situations, and of disregarding the customary to take the course which his thinking indicated. Also he had formed his method of organization. Get a piece of work well done—then use it as a text to induce others to do it on a larger scale. Do something on a small sphere first—then organize for its wider application. That is the method of a man who is uncommonly good at organization, and singularly successful in getting things done.

NOT MADE FOR CLASS-ROOMS.

Of course there was class-room work at Guelph. It was done in such a way that from 1888 to 1890 he was, in addition non-resident lecturer in dairy husbandry at Cornell University. But the class room could not confine his energies. A speaker of infectious enthusiasm, a deviser of innumerable plans, he ranged the province as a lecturer to farmers and dairymen. For a time he would brood over and experiment with new schemes at Guelph, then he would rush forth and preach them. It was a big work to try and move hard-headed farmers, industrial conservatives for the most part, slow to take fire over new ideas, distrustful of the theorist, but endowed with an intelligence which is strong if obstinate. When the college professor faced his audience he had made sure of his acquaintance with the characters, the circumstances, and some of the difficulties and desires of his hearers. He had made very sure of the facts which he meant to offer them. He watched his audience; he sought for their sympathy, he studied clearness of exposition. Two facts may be noted. He made copious use of parables. He travelled with a pocket Shakespeare, sometimes of Tennyson, sometimes of Isaiah, three very great masters of the phrase.

AN AGRICULTURAL AGITATOR.

Robertson's works falls into periods. By 1890 the organization work which he had commenced in 1886 was fairly on its way. It is his outstanding peculiarity that he initiates movements and when they are launched seeks for something new. He was looking forward to his hoped-for period of professional study when the Dominion Government appropriated his energies. It made him Dairy Commissioner. Agricultural Agitator would have been a better title. He flew about the Dominion, everywhere planning and organizing, everywhere an originating mind and driving force, everywhere adapting himself to local conditions. Force and ingenuity were equally marked in his methods. For example, he has uncanny experiences as a press agent. Here is one crafty scheme which he steadily works upon Canadian journals. He is on excellent terms with British newspapers. He gets copious interviews, letters, statements into them. Then the Canadian press copies what it might have hesitated to have direct. In 1886 when he was in London he plunged into the Home Rule controversy, then the absorbing topic, writing letters urging that the salvation of Ireland lay, not in Home Rule, but in cheese and butter—as instanced by Canada. Naturally there followed a few details of Can-

adian progress in the making of cheese and butter.

A RICH MAN'S RIGHT BOWER.

Who can tell the tale of the Professor's activities since 1890. It is one of his practices to take up at least one new movement every year. Dairy organization, live stock improvement, seed selection, chicken farming, fruit inspection, cold storage, market finding—the list is long. By 1899 he was beginning to think that this period of his life was closing. His agricultural work was so well established that there were many to continue it. Perhaps that season of study was ahead. Of course it was not. The Macdonald manual training fund was awaiting him. The idea behind manual training appealed to his own development through the uses of necessity. He flung himself into the scheme. Sir William C. Macdonald gave the money. Professor Robertson gave the familiar energy and the well-tried organizing skill. Like all his plans he stood by this till it had taken root, and then left to be carried on by the local authorities. Of what use is an institution which requires its founder's incessant supervision? If it is to be useful, it must so appeal to the people that they themselves will keep it running. Such is the Robertson point of view. But from annual training and experimental seed selection grew the movement to reorganize rural schools. And from the consolidated rural schools grew the plans for the great Macdonald institution at Ste. Anne de Bellevue. He is on the threshold of another division of his life. Since Egerton Ryerson no man had done anything vital for the primary and secondary education of Canada. Will Robertson?

A GENIUS FOR ORGANIZATION.

The man is forty-seven now, and look forward to twenty more years of activity such as he has known since 1886. Tall and lean—face lean too, cheeks and jaw falling abruptly from an overhanging brow—grizzled moustache, thick and clipped—bright blue eyes—on the whole face a somewhat overcast expression of grim earnest—the Scottish burr, still thick on the tongue—there you have his outward seeming. Inwardly there is a strange mixture of burning enthusiasm, rapid, perhaps hasty, thinking, and cool sagacity in practical things. The man is eager, impatient, changeable even, interested in his projects in their earlier stages mainly, ready to catch at new plans, chock full of ideas and schemes. Many see that side most clearly. It may be doubted whether all his theories are founded on certainty. But he does things. When he made cheeses they sold at record prices. The agricultural movement with which he was so prominently identified, has gone far and no longer needs his presence. For a man dealing so much in organization, he is noticeably independent of machinery. In his dairy work he sets a different take more; economy—the ability to provide, organization for him has meant scope—the ability to undertake more; economy—the ability to do work at the least cost of labor, material and time; and efficiency—the ability to do better work with better results. Until the time for these came he dispensed with machinery. The work always has counted not the manner of doing it; one of his traits is his intense satisfaction in good work. And another thing must be noted. He is able to work with other men. The efficiency and enthusiasm of his staff is a significant fact.

This tall lean man with the intent look of serious interest on his face is a force in Canada. He has done much for our greatest industry. He is about to try to render a similar service to our education. Good luck go with him!

AH WING THE MAN?

Has Enemy of Mrs. Stanford Been Found?

San Francisco, March 6.—The Call publishes a despatch from Honolulu today, which says that Miss Bertha Berner, who was Mrs. Stanford's secretary, has named Ah Wing, a Chinese cook, who has been employed at Mrs. Stanford's home for over twenty years, as the person whom she suspects of placing the strychnine in the bicarbonate of soda. Ah Wing with the other servants in the employ of Mrs. Stanford, is now confined in the Stanford mansion on California street by private detectives and is not allowed to leave the house. Besides Ah Wing there are two other Chinese servants and the housekeeper at present in the house. Since the announcement was made that strychnine had been found in

the bottle of bicarbonate, detectives have made careful search of Mrs. Stanford's California street home and her place at Palo Alto. At both they have found a one-pound can of imported bicarbonate of soda. The can at the Palo Alto home had not been opened, but from the one discovered at the California street mansion there had been taken a small portion, presumably the amount needed to fill the small bottle that Mrs. Stanford carried with her to Honolulu. Both of these cans have been analyzed by a local chemist, who has pronounced their contents absolutely free from any kind of poison. The detectives are now eager to discover who refilled the small bottle and possibly mixed the bicarbonate of soda with strychnine.

BENTON.

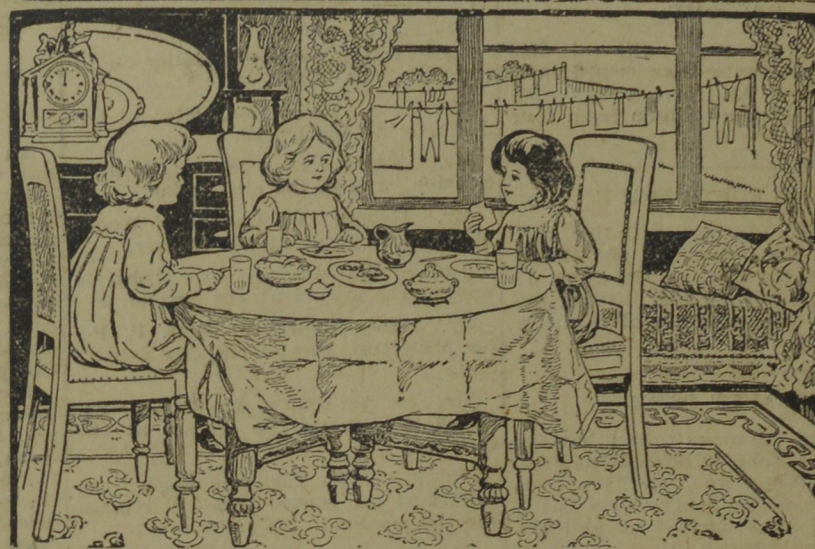
(Special Correspondence to Herald.)

March 4.—The firemen's ball of the seconne ult, was in every way a gra-

nd success. The chaperons were Mrs. Henry G. Boyle, Mrs. Edward McGrath and Mrs. John Boyle. Sullivan's orchestra furnished excellent music.

Among the dresses the following were the most prominent: Mrs. McGrath, black silk; Mrs. Anderson, black voile; Mrs. J. Boyle, black silk with white trimmings; Mrs. N. Boyle, black georgian silk with jet trimmings; Mrs. B. Funaw, white broad cloth; Mrs. John Boyle, black grenadine with carnations; Miss Cassie Elliott, pink muslin; Miss Genett Calman, pale blue silk; Miss Maggie Elliott, pale blue muslin with lace trimmings; Miss Emma Deakini heliotrope voile with bouquet; Miss Lucy McGrath, white china silk; Miss Annie Tilley, green china silk with baby ribbon; Miss Danivan, pink muslin de soie; Miss Mamie Clark, champagne muslin over silk.

Messrs. Gordon Turner and Wm. G. Elliott were the floor managers and dancing was kept up until the wee sma' hours.



The Sunlight Maids are always through their wash at twelve o'clock.

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With ordinary soap a woman has to work so hard and so long on wash day she has no time for preparing any of the family meals. Wash day is a trial, and the good wife faces each with a sigh of despair.

Sunlight Soap makes all the difference in the world. No toiling—no rubbing—no boiling—less than half the labor with much better results. Most women are all through their wash by twelve o'clock when they wash with Sunlight Soap the Sunlight way. It makes child's play of work.

ASK FOR THE OCTAGON BAR.

Sunlight Soap washes the clothes white and won't injure the hands.

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9a

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Our Stock is now complete in all the leading makes in

Overcoats,
Suits and
Trousers.

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GREAT VALUE

Is to be seen in every garment we make, but it is especially noticeable in our

Fall and Winter Overcoats

MADE TO ORDER.

Why not call and have a talk about the matter. We can give you some interesting points. You may want a Suit to order. If such is the case we are ready with a splendid line of Fall and Winter Materials.

Would also like to quote you prices for a stylish Fur-lined Coat.



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