

ROUSING BARGAIN SALE OF DRY GOODS, BOOTS and SHOES!

Second Week of Our Big Sale. Many People Made Happy by This Great Money-saving Sale. Bargains Greater Than Ever.

BOYS' FLEECE-LINED SHIRTS AND DRAWERS. 39c. garments, 25c.; 45c. garments, 33c.

BOYS' WOOL SHIRTS AND DRAWERS, 37c. garments, 27c.; 50c. garments, 37c.

MEN'S REEFERS WITH STORM COLLARS, \$4.25 Reefers, for \$2.98; \$6.00 Reefers for \$4.79.

WHITE WOOL BLANKETS, \$2.75 Blankets for \$2.39; \$3.85 Blankets for \$2.98; \$4.20 Blankets for \$3.59; \$5.25 Blankets for \$3.98.

FLANNELETTE WAISTINGS, 16c. goods going at 10 1-2c.

TABLE LINEN SPECIAL, 54 inches wide, 29c.; 60 inches wide, 39c.

BOYS' CORDUROY PANTS, 39c. pair.

MEN'S STRONG TWEED PANTS, \$2.50 Pants

for \$1.98. **MEN'S DUCK SHEEP-LINED REEFERS,** \$4.75 Reefers for \$3.69. **MEN'S AND BOYS,**

REGATTA and SOFT FRONT SHIRTS, worth up to \$1.00, for 39c.

HORSE BLANKETS, 49c., 98c., \$2.35 each.

DRESS PLAIDS, double fold, 27c. yard.

10 yards of good 12c. Cotton for 1.00.

NEW CRETONNES, 10c., 12c., 15c. yard.

Men's Four-in-Hand Ties, 35c. Ties for 19c.

Men's Pants, assorted patterns, worth up to \$2.50. While they last, choice for \$1.00 pair.

Men's Fancy Vests, knitted back, \$1.50 Vests for 98c., \$2.25 for \$1.49, \$2.50 for \$1.69.

Men's Fleece-Lined Shirts and Drawers, 60c. garments for 39c.

Men's Lambswool Shirts and Drawers, 60c. garments for 49c.

Girls' Cloth Tams in variety of kinds at just half-price.

Men's Winter Caps, 60c. Caps for 39c., 75c. Caps for 59c., \$1.00 Caps for 69c.

Ladies' Winter Vests and Drawers, 30c. gar- ments for 19c. **Ladies' and Girls' Felt Hats, choice** for 50c.

Here Are Some Specials: Women's Gr. Button Boots, 59c. pair, worth \$1.25; Girls' Box Calf and Dongola Boots, 98c. pair, worth \$2.00.

Every Boot in Stock Reduced in Price During This Sale!

worth, \$1.50. Women's Felt Fox Bal. Boots, 98c. pair, worth \$1.50. Boys' Strong Lace Boots, sizes 5, 98c., worth \$1.55. Men's Felt Sole Lace Boot, \$1.69, worth \$2.00.

Sale Prices Positively for Cash.

E. O. PARSONS, WEST END.

MAKE YOUR WILL

AND APPOINT THE

ROYAL TRUST COMPANY EXECUTOR

The Trust Co. is at all times responsible for its actions; it is permanent, and does not die or change.

Investments carefully selected and constantly watched.

Estate managed and income collected. Trusts in general undertaken.

Paid Up Capital and Reserve Fund, - - - \$1,400,000

DIRECTORS:

LORD STRATHCONA, G.C.M.G., President.
HON. SIR GEO. A. DRUMMOND, K.C.M.G., Vice-President.
R. B. ANGUS, SIR W. C. MACDONALD, A. T. PATTERSON
E. S. CLOUSTON, HON. R. MACRAE, SIR R. G. REDD,
E. B. GREENSHIELDS, A. MACNIDER, JAMES ROSS,
C. HAYS, H. V. MEREDITH,
SIR W. C. VAN HORNE, K.C.M.G., SIR T. G. SHAUGHNESSY, K.C.V.O.
Office in Bank of Montreal. E. M. SHADBOLT, Manager for N. B.

Steam Turbine Sets

The fact that not a serious weak point has been developed in our steam turbine generating sets, abundantly illustrates the perfection of Westinghouse types. Constructed in sizes from 300 to 7,500 K.W. Write nearest office for full particulars. Head Office and Works: Hamilton, Ont.

The Canadian Westinghouse Co. Limited

District Offices: Montreal, Halifax, Toronto, Winnipeg, Vancouver.

A BANKER'S VIEWS ON THE CANADIAN SITUATION

He Advises Getting the Capital Before Launching Any New Enterprises--A Period of Economy and Increase of Savings Looked for.

Commenting on the annual address of President Walker of the Canadian Bank of Commerce, the Toronto News says:

"In reviewing general trade conditions Mr. Walker begins at the Atlantic seaboard and goes westward to the Pacific. The Maritime Provinces have enjoyed another year of moderate prosperity. The fisheries did better than last year and the outlook for the future is good. The lumber industry received a check, but apparently is retreating to normal conditions. Less coal was mined, but such companies as were not supplying coal under old contracts made at low prices must have done well. The steel companies experienced an excellent year and have orders ahead to warrant the expectation that any pending setback will not be serious. Hope is held out that the country should soon produce most of those iron and steel products which we now import. In 1907 our steel imports totalled \$11,983,000. In Ontario and Quebec the high prices obtained for farm products made up to the farmer much of the shortage in crops. The returns from butter and cheese were only \$20,000,000, as against \$20,000,000 in 1906. Apple exports ran heavy. The outlook for lumber is not clear. Coal is likely to put Canada in third or fourth place among the world's silver producers."

"Last year's wheat crop in the Canadian West is placed at 70,000,000 bushels, and the total yield of cereals at 60,000,000 bushels, as compared with 100,000,000 bushels in 1906. The money value of the year's crops is about \$85,000,000, or about equal to the return from those of 1906. Emphasis is put on the need of securing the aid of European credits in moving out our ever-increasing crops. In doing so Canada would only be following the lead of the United States in the handling of its cotton exports destined for Europe. The terminal receipts now obtainable at Winnipeg should give the foreign banker as satisfactory a form of security as he can require. Last year's severe winter put back the cattle industry for four or five years, but the practical certainty of a large amount of feed grain in the West each year should encourage the raising of live stock, the development of dairying, and

mixed farming in general. The great influx of settlers into the West during the past two or three years will add to the prosperity of the whole Western country. "British Columbia reports prosperous conditions. The output of coal has greatly increased, and because of the low cost of production, the copper mines of the province can continue their output, even should most of the world's mines have to shut down. This fact partly offsets the drop in the price of metal. The year was a lean one in salmon fishing, but the fruit growing industry has bright prospects, with the prairie provinces as a market. American capital is being heavily invested in British Columbia timber areas. The Pacific States of Washington, Oregon and California, where the bank has branches, experienced a prosperous year agriculturally and industrially, but suffered to some extent from the autumn and winter money panic. "The president's remarks on the financial stringency are illuminating. If the world is in a debt-paying mood, and therefore also a saving mood, it will set aside annually more savings than are needed; and if the world's trade is expanding and profitable, and extravagance is, therefore, general, the revenue will be the case. Clearly the world has of late gone too far in the latter direction, and now we must look for a mood of economy, a decline of extravagance, and an increase of savings. There may be also a fall in wages and in prices generally, although the steady increase in the world's gold supply will help to modify this tendency. Canada has been doing more business than was justified by the money at her command at home, or that could be secured by the sale of securities abroad, but it is hoped that we have escaped the more serious troubles of the republic to the south, and that we have sustained our high credit abroad. But for safety's sake, Mr. Walker advises that, where important expenditures for public or private works are con-

SOME THOUGHTS FOR ST. JOHN PEOPLE

No. 11.

That the disposition of the management of the C. P. R. towards this city is not unfriendly, is admitted on all sides. That such friendliness has been manifested to some extent and in certain directions, is also recognized and admitted, and it seems quite evident that they do entertain a preference for St. John, superficially at least, as against Halifax, judging from circumstances already referred to. The endeavor made by the C. P. R. to have their shipping reduced to bring their vessels direct to St. John may again be mentioned as a circumstance of convincing quality. That the affairs of this city as such are, however, of secondary import in the esteem of this great corporation, under existing conditions, is perhaps matter of regret, but it is very natural and equally reasonable, under these same conditions, that they should consider themselves in the first instance.

There are among us not a few who would and will cavil at and find fault with such rational method of self consideration, but before condemning they might reflect a little, in which event they might conclude that the city in itself and its people are not without, at least, some responsibility in respect to the situation. Of course it would be more desirable in every way, if things were so arranged that the interest of both city and company were so incorporated, so cemented together, that it would be impossible to separate them, that whatever action (political or otherwise), whatever event, whatever occurrence proved beneficial to the city would, as a matter of course, be pro rata, of similar character for the C. P. R., and what would be detrimental to the city would be detrimental to the company, and vice versa. These relations, we know, do not now exist. When will they materialize, if ever? After all these years of almost kinship, is it not strange there is still so little sympathy and understanding? What ever be the admitted cause, is it not desirable to procure a remedy?

That there is a remedy is beyond peradventure, and no doubt the business men of the Board of Trade, with their keen vision, when aroused to action, of which to the commercial advantage of this city, might fairly be credited with the ability and skill necessary to find this remedy, and so apply it, that the process of treatment will be continuous and of the nature of healthfulness, of virile and lasting quality. Conceding this, it may not be impertinent, if an ordinary observer were to rise up in meeting, and suggest that the C. P. R. make some local investment, as a means of cementing the relationship, the alleged desire to aid in developing this port and incidentally the resources of the province.

It does not necessitate the services of a local guide in order that the wayfarer may see, even on the prairie, that there is not a few vacant lots, any of which, if purchased by the company, might be used for office buildings, and which, in view of the telegraphic and telephonic facilities available in this age, would not be remote from the west side operations. The marine end of the business under somewhat enforced strain could endure improved accommodation. Who may be the owners of these vacant lots referred to is something the writer admits ignorance of, but there is little doubt their identity could readily be learned by any one who desired to invest, whether owned by an individual or forming part of some estate. Even a little thing such as an investment in some real estate here, would be quite convincing to the local general public of the bona fides, the sincerity of the company in their protestations of friendliness and preference for St. John. There is no better argument than fact. No argument is needed to support a fact. Facts speak for themselves.

Approves of vacant lots, several of those now unused, are spots connected, more or less directly with the history of the city, some of them being the locations of the homes of many of the more prominent men "before the fire," as well as the sites of institutions more or less directly connected with the city's past growth and development. That many of them are so vacant is because of the lack of local capital in some cases, and lack of public spirit in others. However, what residents sometimes fail to see and appreciate is very visible to others, and these others generally appreciate a good thing when they see it. In the event of the C. P. R. not being disposed then to invest in land here for the purpose suggested, because of the small space that would be sufficient for that purpose, it may be said that there is ample space to be found for more pretentious and yet more convincing investment. And this reminds that, in keeping with and in the line of C. P. R. investment in other cities of Canada, on the route of their great railway, from Quebec to Vancouver--there is a grand site for a large hotel here. It is now vacant and is perhaps the choicest, most desirable and best site in the whole city for such purpose. The place referred to is known to citizens as a site "Stubb's Hotel" property, on the east side of Prince William street and opposite the customs building. It was occupied by the "Stubb's Hotel," as it was called, and though there are many among us who have no recollection of it, it is represented as having been an exceptionally popular hostelry before and up to the great fire of 1877. This occupancy is the reason for the present distinctive name given to the property. If the C. P. R. decided to erect and equip one of their grand, up-to-date hotels in this city, and secure that site for the purpose, then, indeed, would there be evidence of bona fides; then indeed would there be public rejoicing and a general spirit of helpfulness engendered, which would make for the best interests of this city and would establish, beyond all question, the belief and the fact that they were truly identified with St. John and its people and welfare in all directions and at all times.

THE WORLD OF SHIPPING

MINIATURE ALMANAC.

January	Sun	Rises	Sets	High	Low
1 Mon.	8.06	4.59	7.51	2.32	2.09
2 Tue.	8.08	4.59	8.47	2.39	2.09
3 Wed.	8.05	5.01	9.33	4.01	2.09
4 Thu.	8.04	5.03	10.24	4.47	2.09
5 Fri.	8.02	5.06	11.08	5.28	2.09
6 Sat.	8.03	5.06	11.45	6.04	2.09

The time used is Atlantic Standard.

VESSELS BOUND FOR ST. JOHN.

Steamers.
Athena, 5,882, sld Glasgow, Jan 5.
Canada Cape, sld, Forcados, Dec 31.
Corcoran, 7,288, sld Liverpool, Jan 10.
Kanawha, at Halifax Jan 16.
Kastalia, sld Glasgow, Jan 16.
Lake Erie, sld Liverpool, Jan 15.
Manchester Mariner, at Halifax Jan 16.
Manchester Shipper, sld, Manchester Jan 11.
Mennon, at Yokohama, Dec 19.
Montrose, sld Queensdown, Jan 11.
Paphos, at London, Jan 12.
Sardinian sld London, via London, via Halifax Jan 18.

PORT OF ST. JOHN.

Arrived Today.
Stmr Athena, 5,882, McNeill, from Glasgow.
Riford Co. general cargo.
Stmr Orizo, 1249, Bale, from Bermuda.
Windward Islands and Demarara, Wm Thomson & Co., post and mails.

DOMINION PORTS.

Louisburg, Jan. 16--Ad 13, sbrs. Agnes, Martell, from Malindi; 14, sbrs. Borgestad, Folkman, from Boston; 15, sbr. Atlantic, Zink, from North Sydney; 16, stmr Active, Langlois, from Montreal; 17, sbr. Cabot, Kemp, from Halifax; sbr. The Gay Gordon, Marshall, from Belmar; stmr Catalone, Wilson, from Boston; Bonavita, Masters, from Placentia.
Clear--14, sbr. Borgestad, Folkman, from Boston; 15, sbr. Agnes, Martell, from Malindi; 16, sbr. Atlantic, Zink, from North Sydney; 16, stmr Active, Langlois, from Montreal; 17, sbr. Cabot, Kemp, from Halifax; sbr. The Gay Gordon, Marshall, from Belmar; stmr Catalone, Wilson, from Boston; Bonavita, Masters, from Placentia.
Halifax, N. S. Jan 17--Sld stmr Sylvia, for Brown Head for orders; Sbrs. for Bermuda, West Indies and Demerara.

BRITISH PORTS.

Brown Head, Jan 17--Passed stmr Empress of Britain, for St. John and Halifax for Liverpool.
Liverpool, Jan 17--Ad stmr Lusitania, from New York; 18, sbr. Atlantic, Zink, from North Sydney; 16, stmr Active, Langlois, from Montreal; 17, sbr. Cabot, Kemp, from Halifax; sbr. The Gay Gordon, Marshall, from Belmar; stmr Catalone, Wilson, from Boston; Bonavita, Masters, from Placentia.
Halifax, N. S. Jan 17--Sld stmr Sylvia, for Brown Head for orders; Sbrs. for Bermuda, West Indies and Demerara.

FOREIGN PORTS.

Portland, Me. Jan 17--Ad stmr Ring (Nor) 18, Calvin Austin, from St. John for Boston.
Sld--Stmr Calvin Austin, from St. John for Boston; sbr. Manuel R. Cuzco, from South Amboy for Rockland.
Delaware Breakwater, Del. Jan 17--Ad stmr Haver, from Liverpool for N. Y.; Sld stmr Munin, from Sydney (N. S.).
Vineyard Haven, Mass. Jan 17--Sld stmr Collector, from Bridgewater (N. S.), for New York; Jennie A. Stubbs, from St. John for Boston; sbr. Haver, from Liverpool for N. Y.; Sld stmr Union, for River Hout (N. S.); Otis Miller, for St. John.
Salem, Mass. Jan 17--Sld stmr Samuel Castner, Jr., for Portland; Judge Low, for Eastport; Clayton, for St. John; Ravola, for Grand Manan (N. B.).
New York, Jan 17--Sld stmr Rosalind, for Portland; St. John's (N.B.) St. Paul, for Southampton.
Sunderland, R. I. Jan 17--Sld stmr Abel C. Buckley, eastbound for N. Y.; Sld stmr Boston, Jan 17--Sld stmr Prince Arthur, for Yarmouth (N. S.).

SPOKEN BY WIRELESS.

Sable Island, N. S. Jan 17--Steamer Corcoran, from Liverpool for St. John, 160 miles northeast at 9.10 p. m., 16th.

RECENT CHARTERS.

Bark Freeman, 985 tons, from Turks Island to Boston with salt, at or about 75c.
British bark Annie Smith, 240 tons, hence to Cayenne with general cargo, lump sum.
Rates in all trades are lacking in support, and in some departments of the coasting trade they are quotably lower.

REPORTS AND DISASTERS.

Boston, Mass., Jan. 17--Word was received here tonight that the three-master Malden, owned by Crowell and Thurlow, of 33 Broad street, had gone to the bottom while bound from San Juan, Porto Rico, to Mayport, Fla., loaded with lumber for this port. She foundered 300 miles off Sapelo. Captain Charles W. Bates, of Brewer, Maine, and his crew, were rescued by the British steamer Kriewood, from Agiers and landed today at Darien, Ga. The Malden was formerly the Frank Vanderwerf, and was built at Camden, N. J., in 1881. Her dimensions were--Length 144.5, beam 28.5, depth of hold 16.1 feet, net tonnage 429, gross tonnage 535. She was valued at \$12,000, and is partially insured.

LIST OF VESSELS IN PORT.

Steamers.
Melville, 2,872, J. H. Scammell & Co.
Tritonia, 2,720, R. Reford Co.
Barks.
Etout, 1,131, J. H. Scammell & Co.
Schooners.
Abbie & Eva Hooper, 275, R. C. Elkin.
Annie Bliss, 375, master.
Arthur M. Gibson, 286, J. W. Smith.
C. B. Wood, 224, Stenson, Cutler & Co.
Dara C. 402, J. W. Adams.
Elma, 290, A. W. Adams.

MASSACHUSETTS LEADS THE WORLD

System of Technical Schools is Made Permanent in That State.

BOSTON, Mass., Jan. 17--The commission on industrial education of the commonwealth today voted to establish throughout the state technical schools of industrial colleges, in conformity with the acts of the general court of 1906. The passage of an act making permanent a system of technical schools will place Massachusetts on record as the first state in the union and the first in the world in the new world to inaugurate such a system.

KNIGHTS-TEMPLAR HEAVY LOSERS

BALTIMORE, Md., Jan. 17--One of the heaviest losses caused by the fire in the Masonic hall falls upon the Knights Templar. Their uniforms, swords, etc., were in lockers on the fourth floor of the temple, making a total loss of \$100,000 on costumes alone. Many of the knights also kept their personal masonic jewels in these lockers. The origin of the fire is believed to have been accidental.

Among the new lawyers admitted to the Montreal Bar are Messrs. W. G. Pugsley, of St. John (N. B.), and H. A. Lovitt, of Halifax (N. S.). Twenty-four applicants were admitted to the study of law.

Many Christians live and do in this world as if religion was but a by-business, and this world the one thing necessary, when, indeed, all the things of the world are but things by the by, and religion only the one thing needful--John Bunyan.

CONDENSED ADVERTISEMENTS

(Too late for classification.)

TO LET--ONE LARGE, SUNNY FRONT PORCH, with grain storage, garden or married couple; with board. Apply to Z. care Times. 88-11.

Dry Hard and Soft Wood, sawed and split. Scotch and American Anthracite in stock.

46 Brittain St., GEORGE DICK, Foot of Germain street. Phone 1116

LYONS THE ADVERTISER

Box 203 - St. John, N. B. Late advertising manager Fraser, Fraser & Co. YOUR DAILY SALES Increased by the LYONS METHOD OF ADVERTISING. SPECIAL SALES CONDUCTED with profitable results. Write with me and increase your sales. Contracts taken for ad writing.

The Empire Accident and Surety Co.

Most liberal Accident and Sickness Insurance, also Guarantees Bonds. Agents wanted. McLEAY & McLEAY, Managers for Maritime Provinces, 97 Prince William Street, St. John, N. B. LEONARD B. TUFTS, Special Agent.

W. GRAHAM BROWNE & CO

223 St. James Street, Bond Dealers. 5 per cent. 1934. \$14,000 SHAWINIGAN WATER AND POWER.

THE ONTARIO

Fire Insurance Co'y Lowest Rates, Non-Tariff.

Alfred Burley, Gen. Agent. Office, 46 Princess St. Phone, 820.

Liver Pills

Ask your doctor if he knows a better pill for a sluggish liver than Ayer's Pills. Then follow his advice.

It is impossible, simply impossible, for any one to enjoy the best of health if the bowels are constipated. Undigested material, waste products, poisonous substances, must be daily removed from the body or there will be trouble, and often serious trouble, too. Last year's severe winter put back the cattle industry for four or five years, but the practical certainty of a large amount of feed grain in the West each year should encourage the raising of live stock, the development of dairying, and